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### **VISION**

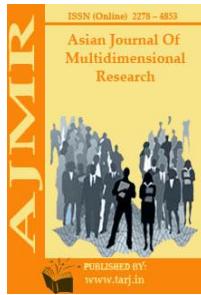
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Special  
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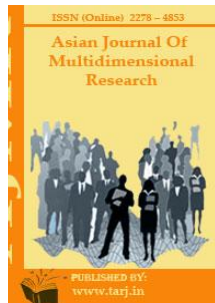
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**SPECIAL ISSUE ON CORPORATE  
GOVERNANCE AND BUSINESS ETHICS**

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**TRADITIONAL FOUNDATIONS OF CORPORATE GOVERNANCE****Mr. Mrinmoy Biswas\***

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**ABSTRACT**

*Corporate governance is a vital framework that defines the relationships and structures within an organization to ensure transparency, accountability, and the protection of stakeholders' interests. The traditional foundations of corporate governance are rooted in established principles and practices that have evolved over time. This abstract provides an overview of the key elements comprising the traditional foundations of corporate governance. The first pillar of traditional corporate governance is the separation of ownership and control, which addresses the inherent conflicts of interest between shareholders and managers. This principle emphasizes the need for an independent board of directors responsible for overseeing management and safeguarding shareholders' rights. Additionally, mechanisms such as executive compensation and performance evaluations play a crucial role in aligning the interests of executives with those of the shareholders.*

**KEYWORDS:** *Accountability, Board Of Directors, Corporate Governance, Directors' Duties, Ethical Standards, External Auditing, Internal Controls.*

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**INTRODUCTION**

Since the 1990s, corporate governance has a lengthy history in the English-speaking management sciences community. According to its conventional definition, corporate governance is the direction and management of an organization with the goal of ensuring its long-term existence and viability. But recent financial crises and company scandals continue to give people good reason to be concerned, which has increased interest in ethical issues. Since then, several social organizations have questioned corporate governance. Critics have called for broad managerial responsibility that takes into account the interests of all stakeholders. Others, on the other hand, seem to believe that the answer lies in a return to the economic foundation of corporate governance.

Economic sciences have failed to define the idea of corporate governance clearly or even to appropriately delineate the underlying context of consideration despite the vast amount of published material on this subject. However, if corporate governance were strictly interpreted from an economic perspective, it may be seen as regulation within the context of a principal-agent relationship. But this is only a condensed viewpoint. Corporate governance is significantly more intricate and not at all unimportant. It brings up the age-old subject of what a corporation's main objective should be and talks about the strategic legitimacy of stakeholders [1]–[3].

If we include the economic approach to corporate governance into a philosophical setting, complexity grows. In addition to its purely strategic use, corporate governance also receives normative legitimacy. Additionally, a business ethics viewpoint on corporate governance that integrates economics and philosophy is on the horizon. From this perspective, corporate governance encompasses more than just openness and responsibility, legal and regulatory considerations, and risk management. Relationships, trust, values, culture, and conventions are all mentioned. The purpose of this collection is to examine corporate governance from three different perspectives: conventional economic, philosophical, and integrated business ethics.

### **The Economic Bases**

Corporations don't have a big part in the Adam Smith-influenced classical economic theory. The Scottish economist and philosopher did, however, consider institutions like the law and standards to be crucial parts of how markets work. According to the classical liberal theory, from an economic standpoint, the pursuit of one's own interests within the parameters of applicable laws and via the invisible hand of the market in an open and functional competition raise a country's wealth. Smith initially discussed the growth of institutions in his first book of *The Wealth of Nations*, which was written much before Ronald Coase.

Once a certain group of people have accumulated enough stock, some of them will naturally use it to hire hardworking individuals and provide them with materials and a means of subsistence so that they can profit from the sale of their work or the value that their labor adds to the materials. Smith was already aware of a broad trend involving the division of labor and motivation, namely that poor motivation contributed to management inefficiency. Even principal-agent problems, later known as moral hazard and shirking in the management sciences, are mentioned in his first and fifth books as problems:

However, because the directors of such firms oversee other people's money rather than their own, it cannot be assumed that they would guard it with the same heightened alertness that partners in a private copartnership usually do while guarding their own. Like stewards of a wealthy man, they often see attention to minor issues as unimportant to their master's honor and very readily excuse themselves from maintaining it. As a result, carelessness and excess must more or less constantly rule in the administration of such a company's activities.

Neoclassical economics, which emerged from classical economic theory, neglected the meso-level of corporations, however. Neoclassical theory is generally predicated on a wealth of other premises, including the homogeneity of goods and services, a fully informed market, complete contracts, the absence of transaction costs, etc. Neoclassical foundations have come under fire for being very reductionist. Neoclassical economics is applied to businesses on the premise that all contracts made with partners are explicit; no implied agreements exist. As a result, corporate governance recognizes institutions in a manner that neoclassical economics does not. Vilfredo Pareto was the first person to systematically propose the idea of economic man as it was articulated by Anglo-Saxon economists at the end of the nineteenth century. The homo economicus is the central concept of so-called methodological individualism, which is based on neoclassical philosophy. It grew to be recognized as an idealized representation of the human person and was mostly used by economists to rebuild and model certain sets of economic issues

and decision-making procedures. Despite the homo economicus' astonishing pervasiveness, it has received particularly harsh criticism.

New institutional economics, which sees itself as a development of neoclassical theory, was born as a result of fundamental critique of neoclassical economics. Market participants still conduct economic transactions, but they now take use of institutions to facilitate those interactions. A collection of explicit or informal norms, together with the mechanisms for enforcing them, are considered an institution, according to Furubotn and Richter, whose goal is to control people's conduct in a specific way. The three main fields of new institutional economics study are principal-agent theory, transaction cost theory, and property rights theory.

Due to his work on *The Nature of the Firm*, Ronald H. Coase, the creator of transaction cost theory, may also be regarded as the father of the new institutional economics of businesses. Coase looks at a fundamental issue in corporate governance: Why do businesses arise if markets are the most effective way to conduct business and conduct economic transactions? According to Coase, businesses are created to lower transaction costs.

## DISCUSSION

The owner of an item may decide how to use it and is entitled to the benefits of that usage, according to the principle of property rights. In addition, he has the right to alter its nature, scope, or location. According to Grossman and Hart, the owner of an asset possesses the residual right of control over that asset, or the right to manage any parts of the asset that haven't been expressly ceded by contract. Who among all potential stakeholders would subsequently have property rights in this sense is still unknown at this time. According to certain scientists, who disagree with the textbook view, a corporation's property rights are not exclusively held by its shareholders. In the following, I'd want to specifically look at agency theory and the principal-agent dilemma as two of the three routes that new institutional economics has gone.

### The principal-Agent Problem and Agency Theory

The majority of corporate governance research uses agency theory. Unlike the beginnings of new institutional economics, we find an application in management here. The groundwork is being laid for a revolution in the science of organizations, writes Jensen at one point. Ross reiterates that agency theory is the main theory for explaining management conduct a few years later. Agency theory has made headway in other social disciplines, including sociology and the political sciences, within the confines of economic imperialism.

The principal-agent theory makes a distinction between two different theoretical schools: a normative and a positive principal-agent approach.<sup>5</sup> It addresses the problematic interaction between principals and agents that has developed as a result of the division of ownership and control. If one were to use a wide definition, the connection may be characterized as follows:

1. An agency connection develops whenever one person relies on another's action. The agent is the one who really executes the action. The principle is the party who is impacted.
2. The definition of Jensen and Meckling that corresponds with the viewpoint from contract theory appears to be the most applicable in this situation.



3. The agency relationship may be reconstructed as a "contract under which one or more persons engage another person to perform some service on their behalf and which involves delegating some decision-making authority to the agent" based on this description.

The bulk of decisions are made by management; however, it is true that owners do have decision rights in the sense that they may vote at general meetings on matters like mergers and acquisitions or dividends. In order for the funds invested by the principle to earn as much interest as possible, the shareholder hires the management to operate in his or her interests. Therefore, management is tasked with steering the whole business strategy in favor of shareholders and their interests in accordance with capital market theory, neoclassical economics, and the shareholder value concept. Since it is often believed that the management would behave sensibly and try to improve his or her personal advantage by using the lead in knowledge, the shareholder carries the remaining financial risk. This benefit often conflicts with shareholders' interests. Ghoshal pens:

Students have learned in agency theory-based corporate governance courses that managers cannot be relied upon to perform their duties, which of course include maximizing shareholder value, and that in order to avoid "agency problems," managers' interests and incentives must be aligned with those of the shareholders, for example by making stock options a sizable portion of their compensation.

Therefore, agency theory makes a distinction between two resultant agency issues. The first and most well-known issue is moral hazard, or the agent's opportunistic actions after the execution of a contract. Here, either the agent learns fresh knowledge that the principal was unaware of, or the agent's activities are too costly to monitor or manage. Shirking is a particular kind of moral hazard when the agent wastes resources, puts too little effort into the job at hand, takes too many risks, and overall takes advantage of his or her advantages. This is seen in what is referred to as "consumption on the job," in which people exploit company resources for personal gain. Hold-up is another example of moral hazard; it happens because transactions are factor-specific. According to Williamson, specificity is a property of transactions and a factor in determining economic dependence.

Asset specificity refers to how much a given asset may be used differently and by different people without losing any of its usefulness. Sunk cost is related to this in some way.

The principal sets up monitoring systems and controls management to combat this issue. In Germany, the Aufsichtsrat was established specifically to carry out this duty. Ex ante information asymmetries, or a principal-agent issue that arises before to the completion of a contract, are in addition to the ex-post information asymmetries already described. Negative selection, also known as concealed traits or unfavorable selection, is a classic example given by Akerlof in the used automobile market [4]–[6].

Reduced information asymmetries can help with the agency issues mentioned above in two ways: screening and signaling. In screening, the principal investigates the company, for example by running controls. In signaling, the agent sends signals to the principal, either in accordance with the law, voluntarily, or in a mixed form. Other methods of control and supervision include those that include the voting rights of shareholders, capital and product markets, employment

and management markets, or liabilities. According to the argument, only the principle is eligible for residuals as he or she often has to put money into such monitoring, which lowers their return. Corporate governance is a way to lead and manage a company in a way that serves its shareholders. The integration of principle and agent interests in sophisticated pay and incentive systems, which were prevalent in the 1990s when salaries were often paid in shares or stock options, may be a second alternative after monitoring. Management can finally develop reputation capital.

The so-called agency costs are at the heart of the principal-agent theory. According to Jensen and Meckling, the principle is responsible for paying the monitoring expenditures to guide and manage the agent. The agent pays the bonding fees to assure performance, and the principle is responsible for any remaining loss if the agents are unable to provide the first-best solution. This remaining loss is a danger for the principal and serves as the main justification for the interests of the principle.

### **The Volume's Main Structure and Contributions**

This book is divided into three sections: the first, titled Economic Foundations of Corporate Governance offers an economic viewpoint on the subject; the second, titled Philosophical Foundations of Corporate Governance; and the third, titled Corporate Governance and Business Ethics, combines the two disciplines.

### **Financial Underpinnings of Corporate Governance**

In his paper The Globalization of Corporate Governance, Thomas Clarke poses problems. Whether or whether a global corporate governance system is feasible, essential, or desirable, irresistible markets meet immovable institutions. In the context of a globalizing economy, the increasingly acknowledged premium for governance is taken into account. The repercussions of deregulation of finance and the globalization of capital markets are studied based on the inveigh conflict between the more insider, relationship-based, stakeholder-oriented corporate governance system and the more outsider, market-based, shareholder value-oriented system. The expansion of equities markets and the Anglo-American stock exchange's hegemonic status are Clarke's main areas of interest. He examines several theoretical reasons for and against the inevitable convergence of corporate governance systems as he challenges the convergence thesis. Finally, the trajectory of corporate governance trends is questioned in light of the possibility that present advancements will lead to more complexity rather than consistency. Even if capital markets now seem to be an unstoppable force in the global economy, institutional complementarities at the national and regional levels still seem to be unmovable governance objects. In addition to providing a thorough introduction, Clarke's paper offers insightful analysis of upcoming difficulties.

The Sarbanes-Oxley Act and other laws in Europe served as the inspiration for Steen Thomsen's contribution, Regulation Complexity and the Costs of Governance. Thomsen investigates the psychological causes and costs of regulatory complexity. Following a brief review of economic theories of information costs and bounded rationality, he focuses on psychological factors that influence regulation costs, such as herding effects, cognitive bias, learned helplessness, superstitious learning, memory loss, and perception bias. These variables point to high

complexity costs in the country of combination. The opportunity costs of skewed judgments, risk aversion, opportunism, and creative loss may be even more significant than the direct costs of compliance, non-compliance, and enforcement. Alternative tactics used by businesses and people to reduce the expenses associated with complexity include non-compliance, trial and error, imitation, and expert consultants. Decision-makers will stop using current markets whenever the costs of complexity become unaffordable. Thomsen postulates that the costs of complexity may have had a role in a wave of delistings from significant stock exchanges, at least in part. Thomsen's research helps to provide an economic and psychological understanding of the complexity of corporate governance.

The efficiency of current corporate governance systems has been called into question during the global financial crisis of 2008, both in the scholarly community and in the media. This concept serves as the foundation for an essay by Margit Osterloh, Bruno S. Frey, and Hossam Zeitoun titled "Corporate Governance as an Institution to Overcome Social Dilemmas." The control of opportunistic behavior is a specific emphasis of this work. The prevalent theories of corporate governance axiomatically presuppose that people would act in their own best interests or in an opportunistic manner. However, the current study in psychological economics suggests that prosocial inclinations are real and do matter. The consequences for the design of corporate governance structures may be contrary to common knowledge when the factors that influence prosocial conduct are taken into account. According to the authors, a company's board should include knowledge workers who invest in firm-specific human capital, variable pay for performance should be reduced, prosocial directors and managers should be chosen, and employees should be involved in decision-making and control. Margit Osterloh, Bruno S. Frey, and Hossam Zeitoun try psychological economics' unique application to a complex institution—corporate governance with their strategy.

In their piece Scandalous Co-determination, Kai Kühne and Dieter Sadowski compare the scholarly assessment of supervisory board co-determination in Germany with how it is portrayed in the media. Co-determination may be seen as just a component of corporate governance in Germany since empirical research shows that it has no negative impact on business performance. However, a content study of co-determination descriptions in German newspapers between 1998 and 2007 reveals that this institution is being criticized in the media more and more. Thus, there is a clear disconnect between factual data and the interpretive frameworks of mass media. The authors examine both the causes and effects of this difference in their research. Journalists stress the negative consequences of co-determination on company productivity and profitability while economists increasingly ignore these effects. Contrary to scientific discoveries, which are seldom ever discussed, labor representative scandals are often discussed in newspaper editorials. In this approach, the arguments used by co-determination opponents are given attention in stark contrast to the factual veracity of their claims. It is the accomplishment of this work that, despite empirical economic research results being mostly disregarded, scandals involving labor leaders have a significant impact on the public conversation on co-determination.

### **Till Talaulicar focuses on Corporate Codes of Ethics**

Can Punishments Increase Their Effectiveness? on written assertions about moral principles that a firm issue to compel corporate behavior. In essence, these papers should encourage moral

conduct inside the organization and lessen the likelihood of unethical action. Talaulicar makes the case in his paper that codes may be beneficial for enhancing the morality of business practices. But just creating and implementing rules is insufficient, since the code cannot ensure that those to whom it is addressed behave in line with its principles. Instead, the company must make sincere efforts to put its code of ethics into practice. Talaulicar learns that well-thought-out sanctions might be seen as a promising, though not essential, tool for boosting code efficacy in this situation. According to theories of sanctions, output and process determinants of penalties must be taken into account in the effective design and execution of punishments. Severity, certainty, and rapidity are output determinants. It is not suggested that sanctions always guarantee to be more effective the more harsh, definite, and swift they are, in contrary to deterrence theories. Instead, a more intentional characterization of the result values is suggested by considerations of fairness and process determinants. Process determinants dictate that code violators be treated with respect in order to provide them the chance to present their case and to make fair and transparent punishment judgments. Talaulicar mentions codes of ethics as a suitable tool to adapt corporate governance to the realities of the market.

### **Corporate Governance at the Chinese Stock Market**

How It Evolved, by Junhua Tang and Dirk Linowski, focuses on the Chinese stock market. Listed companies on the Chinese stock market are primarily once-state-owned businesses that are now distinguished by a concentrated ownership structure with the government serving as the majority shareholder. The government is represented via its agencies at the federal and local levels. Three phases of SOE reforms have had a significant impact on the creation of the present corporate governance model at the Chinese stock market throughout the last 30 years of China's economic revolution. At each of the three phases of China's SOE reforms, this contribution examines the current state and any modifications to the governance methods. By looking at the most important aspects in the evolution of governance practices, it further explains how these changes occurred. The authors contend that China's corporate governance development has a path dependency that is mostly driven by a learning process. An exhaustive description of the Chinese corporate governance framework is provided by Tang and Linowski.

### **Philosophical Underpinnings to Corporate Governance**

A Collaborative Approach, Steve Letza, Clive Smallman, Xiuping Sun, and James Kirkbride make reference to a purely philosophical stance. The contemporary corporate governance discussion might be described as a hunt for the ideal model. The academic conversation is divided between the stakeholder paradigm, where a wider range of concerns are portrayed as relevant to best practice corporate governance, and the shareholder paradigm, where the main emphasis is on maximizing shareholder value. The argument in the practitioner discourse is mostly concerned with practical ways to discipline directors and other players, with an emphasis on creating regulation in the form of laws or codes. The authors contend that a homeostatic understanding of the company and its governance mechanisms underlies both discourses. Additionally, they contend that both discourses give insufficient consideration to the underlying philosophical premises, which results in a stagnant conception of corporate governance. Letza and his coworkers provide a different strategy—a processual one—to get beyond the conventional corporate governance theorizing dilemma. By taking this method, the authors

contend that a coordinated mechanism is more likely to develop, which will lead to a better understanding of the heterogeneity of corporate governance practice and give readers a clearer understanding of the constantly changing nature of corporate bodies and their governance structures.

The premise of Alejo José G. Sison's article, *Aristotelian Corporate Governance*, is that neoclassical theories see people as autonomous economic actors who are not bound by any social ties. The alignment of the interests of the shareholders, when seen from a contractual perspective, is the cornerstone to effective corporate governance. However, neither the underlying social structure that enables contractual agreements nor the reasons why efficiency should be judged in terms of shareholder value maximization are provided by economic theory. Sison wants to shift her attention. His essay aims to have a more optimistic stance. It describes how Aristotelian corporate governance based on the corporate common good may be thought of, instructed in, and applied. In order to implement Aristotelian corporate governance, neoclassical theory or new institutional economics must be completely abandoned. Sison expands on his concept in three main steps. Despite the fact that Aristotle himself did not discuss such an entity in his works, he makes the case for an Aristotelian theory of the corporation. Within the larger social environment of society, the firm's appropriate location and function are found. He provides a description of the common good of the company using an analogy with the common good of the polis or the state. Sison suggests methods in which this specific firm's common good may be combined with or subordinated to the larger political community's common good. He concludes by explaining the theory and practice of what may be described as Aristotelian corporate governance, which aims to promote the common good of the corporation. Sison seeks to address a significant and in this form unusual philosophical component of corporate governance [7]–[10].

Bert van de Veen and Wim Dubbink present a philosophical and political stance on corporate social responsibility as a unique kind of corporate governance appearing in their paper *Deliberative Democracy and Corporate Governance*. There has been a push to create a political understanding of CSR within the corporate ethics community since the 1990s. Along with this, particularly in the global setting, additional moral obligations are placed on companies. To provide a new conceptual vocabulary for talking about corporations' obligations, relatively new notions like corporate citizenship and stakeholder democracy have been presented. The ramifications of this politicization of the firm at the level of corporate governance are examined by the writers in their research. Jürgen Habermas' idea of deliberative democracy is considered as gospel normatively speaking. Its consequences for stakeholder democracy are determined by the writers. Van van Veen and Dubbink choose a more moderate version of "stakeholder capitalism" in place of Peter Ulrich's extreme position on the issue. They also analyze whether current ideas on the future of capitalism allow for the potential of stakeholder involvement and co-determination and evaluate the limitations placed on the implementation of the new concepts from a sociological perspective. They contend, on the basis of comparative research into capitalist economies, that the institutional history, or path, followed within a national business system as well as the adaptive strategies of the economic actors, are largely responsible for the degree and institutionalization of stakeholder democracy within a capitalist economy. They challenge the utility of creating blueprints that specify how stakeholder democracy must manifest

at the level of corporate governance in certain circumstances based on the authors' reasoning. As a result, the authors develop four principles that need to be used both at the national and international levels under certain historical conditions.

Josef Wieland attempts to create a purely economic model of stakeholder management in his paper *The Firm as a Nexus of Stakeholders: Stakeholder Management and Theory of the Firm*. The economics of governance, which is defined as the study of the governance, administration, and control of cooperative interactions via adaptively effective governance structures, serves as the theoretical foundation for this undertaking. This viewpoint contends that organizations should be seen as constituting hubs of stakeholder interactions rather than simply one type of stakeholder governance. The governance of this network is described as a two-step procedure for identifying and prioritizing a team's important stakeholders, who are then described as resource owners who together make up and functionally replicate a corporation. Accordingly, a firm is defined from the perspective of the economics of governance as a contractual nexus of stakeholder interests and resources whose function is the governance, or the management and control of the resource owners with the intention of generating economic added value and allocating cooperative rent. This article explores the conventional ideas of stakeholder management using this theoretical framework. Here, the emphasis is primarily on the widely acknowledged flaws in the stakeholder theory, such as the lack of a generally accepted definition of what constitutes a stakeholder, as well as, and perhaps most importantly, the significant theoretical flaws in identifying and ranking the stakeholders. Wieland concludes by outlining a distribution system for the team's joint rent.

Corporate Governance, Ethics, and Sustainable Development, Aloy Soppe brings forward yet another intriguing argument. The topic of "good governance" essentially boils down to the practice of "market of corporate control" in English and American finance literature. In that view, the primary forces that constrain management in a corporation are the prospect of takeovers and global market rivalry. Clearly, the European strategy is more institutional in nature. The historical and social ownership structure rules the empirical landscape in that network model, which may be categorized as such. For instance, it is obvious that the corporate governance frameworks in Germany, France, Italy, and the Netherlands prioritize internal control above external control. These business models are based on corporate democracy and stakeholder values. The issue is that the stakeholder society is constrained by three major issues: a lack of pledgeable revenue, impasses in decision-making, and a lack of a defined management objective. Soppe elaborates on corporate governance as a crucial component in corporate democracy, stakeholder politics, and sustainable development, departing from the need for governance, sustainability, and stewardship-based economics. Through effective leadership, sustainable development in governance attempts to restore the proper balance between individual interests and group or community objectives.

A very fascinating paper on the *Triadic Stakeholder Theory Revisited* is written by Alexei M. Marcoux. The author adopts Donaldson and Preston's position, which maintains the existence of an omnibus stakeholder theory made up of normative, instrumental, and descriptive theses that all mutually support one another and serve as the foundation of the theory. Donaldson and Preston's three theses, although they may be mutually supportive, are not clearly and honestly

normative, instrumental, and descriptive, according to Marcoux. Their normative thesis is also not the core of their omnibus theory, and while one can reconstruct clearly and honestly normative, instrumental, and descriptive theses, they are not grounded in the normative. There is no omnibus theory as a result, and each kind of stakeholder thinking must be judged on its own merits. If true, the significance of this conclusion goes beyond Donaldson and Preston's paper's strengths. For the discussion of corporate governance in business ethics, it has substantial ramifications. A substantive argument about normative corporate governance in business ethics is suggested by Marcoux.

business governance may be a crucial line of defense against unethical business activity, as Andrew J. Felo points out in his essay Corporate Governance and Business Ethics. For instance, the board of directors of a company is in charge of overseeing business management. According to the author, if the board doesn't sufficiently carry out this supervision, it could be simpler for managers to act unethically. Hoffman and Rowe actually note that several investigations revealed that inadequate board monitoring of management had a significant role in a number of company crises. Potential conflicts of interest between the company and its shareholders and openness about corporate operations are two additional concerns relating to unethical corporate conduct that corporations should take into account when constructing their corporate governance. Corporate governance issues that may provide conflicts of interest include whether the CEO simultaneously serves as the board chairman, the independence of the board, executive remuneration, and director elections. These are all ethical dilemmas since they might all lead to directors or management prioritizing their own interests above those of the shareholders. Because "insiders" like managers and directors ultimately control the information that "outsiders" like shareholders and regulators get, transparency is a moral problem.

As a consequence, by maintaining less openness, "insiders" may keep "outsiders" from discovering unfavorable conduct. In his article while Good Turns to Bad: An Examination of Governance Failure in a Not-for-Profit Enterprise, Chris Low challenges the widespread belief that not-for-profit organizations are unlikely to engage in unethical behavior while performing their governance duties. It examines a recent instance of governance failure inside a not-for-profit social organization that has unethical behavior at its core to analyze this topic. The organization finally went bankrupt as a result of this failure. A comparison is made with the private sector's failed attempts at governance, which also led to bankruptcies. In order to consider whether unethical governance behavior poses a persistent danger to all sectors, the author relies on theories of governance and stakeholder management. In doing so, he comes to the conclusion that it is valid to question the notion that organizations with strong moral principles are shielded from such a danger to their ability to function. In his explanation of corporate governance in the not-for-profit sector, Chris Low provides a very compelling example.

Directors feel that integrity is essential to the board, say Scott Lichtenstein, Les Higgins, and Pat Dade in their article Integrity in the Boardroom: A Case for Further Research. However, there is no consensus on what integrity entails. This is due to the fact that its meaning depends on an individual's particular values. Using studies on integrity and elite teams as a foundation, this study explores how integrity differs depending on the person's own ideals. It will examine how a person's understanding of integrity is influenced by his or her values, beliefs, and underlying

needs and will make a case for further investigation into the principles governing boards. British individuals, and older, who provided data about British society. In two different investigations of 163 and 73 owner, senior, and middle managers, data from European managers was gathered. According to the research's findings, one's value system influences how integrity is defined. Future studies on the values of directors should examine how honesty varies from the values of other directors and workers. The board agenda should be examined to see whether it aligns with the values of the directors in order to foster board involvement, according to the recommendations for more study. Action without integrity means apathy; integrity without action equals a passionate board.

G.J. The relationship between ethics and corporate governance from a worldwide viewpoint is examined by Rossouw in his work *The Ethics of Corporate Governance in worldwide viewpoint*. Although the phrase "corporate governance" is now common around the globe, comparative corporate governance studies have shown that there are significant regional differences in terms of fundamental assumptions, nomenclature, and conceptual distinctions. These geographical variances are especially apparent when it comes to the ethical component of corporate governance. Every corporate governance framework is founded on moral presumptions on the obligations and responsibilities of firms in society. These ethical presumptions are expressed clearly in certain corporate governance systems, while they are just implicit in others but no less true. In order to identify and explain the ethical aspect of corporate governance regimes in Africa, Asia-Pacific, Europe, Latin America, and North America, a number of conceptual differences connected to the ethics of corporate governance will first be presented. A consideration of the key reasons that may explain variations in the ethics of corporate governance within and across the aforementioned areas will come after the ethical dimensions unique to each of these regional corporate governance regimes have been established.

*Do Stakeholder Interests Imply Control Rights in a Firm?* is the title of his article. Author Ronald Jeurissen explores the issue of whether legitimate shareholder interests in a company also entail the desire for, or even the right to, exert influence over that company's actions. A number of writers promote the idea that stakeholders should have management rights over a company. According to Jeurissen, "stakeholder capitalism" is built on the basic premise that a company is not any one person's particular business and that instead, its successes are the product of the collaboration and mutual trust of numerous partners. Jeurissen investigates if and how the idea of stakeholder capitalism entails the expansion of a company's decision-making authority beyond the shareholders alone. He first distinguishes between economic and social stakeholders and contends that control rights are more likely to be granted to a firm's economic stakeholders than to its social stakeholders. Then, he places this conclusion in context by highlighting the rising popularity and pervasiveness of the open-systems and values-chain approaches to stakeholder management, which have the tendency to decentralize the role of the corporation in relation to its stakeholders. Understanding why the issue of which stakeholder controls the business is progressively being superseded by the question of which stakeholder owns which resource that is necessary to the attainment of the shared objectives of the networked partners in the values chain may be done with the aid of the resource-based perspective of the firm.



The Implications of the New Governance for Corporate Governance by John R. Boatright focuses on the implications of the new governance for corporate governance. In the process known as "the new governance," companies, particularly multinational or transnational firms, have gotten politically involved and taken on new responsibilities that have hitherto been the exclusive purview of governments. The idea of modern governance, often known as corporate citizenship or republican ethics, raises the issue of how it relates to corporate governance. The purpose of this contribution is to investigate if the new governance has any implications for corporate governance and, therefore, the theory of the company. Is the new governance consistent with established corporate governance models that are based on accepted theories of the firm's economy, or are modifications necessary? What modifications are necessary, and more importantly, why do they need to be made? This study's key finding is that the new governance has some consequences for corporate governance and the firm theory. The aspects mentioned in the new governance literature are just a tiny portion of the larger changes in the competitive environment of modern firms that are to blame for these consequences. Boatright's contribution has importance in that it places the new governance in a broader context and identifies some extra factors that were involved in its development in addition to addressing the issue of the implications for corporate governance.

## CONCLUSION

In conclusion, the established principles of corporate governance provide a thorough framework for putting in place efficient governance structures inside firms. These principles include the division of ownership and control, openness and disclosure, safeguarding shareholder interests, moral conduct, and means for enforcement. Organizations may increase their long-term viability, foster trust, and reduce risks by following these principles. In monitoring and enforcing these standards, government agencies, regulatory agencies, and business groups play crucial roles. When required, they impose fines for noncompliance. The new governance literature are just a tiny portion of the larger changes in the competitive environment of modern firms that are to blame for these consequences. Boatright's contribution has importance in that it places the new governance in a broader context and identifies some extra factors that were involved in its development in addition to addressing the issue of the implications for corporate governance

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**ECONOMIC FOUNDATIONS OF CORPORATE GOVERNANCE****Ms. Leena George\***

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**ABSTRACT**

*Corporate governance is an essential aspect of the business landscape, aimed at aligning the interests of various stakeholders and ensuring the efficient functioning of corporations. The economic foundations of corporate governance analyze the relationship between corporate governance practices and economic outcomes. This abstract provides an overview of the key economic foundations that underpin corporate governance. The agency theory, which recognizes the inherent conflicts of interest that arise between shareholders and managers. According to this theory, shareholders delegate decision-making authority to managers, creating an agency relationship. Corporate governance mechanisms, such as the board of directors, executive compensation, and performance-based incentives, are designed to mitigate agency problems and align the interests of managers with those of shareholders.*

**KEYWORDS:** *Agency Theory, Capital Markets, Economic Efficiency, Financial Performance, Ownership Concentration, Principal-Agent Relationship.*

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**INTRODUCTION**

The issue of whether one system is more reliable than the others and if it will win out and spread around the world in the competition between three fundamentally distinct approaches to corporate governance in the Anglo-American, European, and Asia-Pacific models emerge. In the 1990s, the solution to this quandary seemed obvious. The US economy was booming, and the country's market-based strategy seemed to be the most effective and dynamic. Functional convergence towards the market based system seemed to be occurring inexorably driven by forces such as: increasingly massive international financial flows which offered deep, liquid capital markets to countries and companies that could meet certain minimum international corporate governance standards; growing influence of the great regional stock exchanges, including the NYSE and Nasdaq, London Stock Exchange, and Euronext where the largest corporations in the world were listed regardless of their home country; developing activity of ever-expanding Anglo-American based institutional investors, advancing policies to balance their portfolios with increasing international investments if risk could be mitigated; expanding revenues and market capitalization of multinational enterprises combined with a sustained wave of international mergers and acquisitions from which increasingly global companies were emerging; accelerating convergence towards international accounting standards; and a worldwide governance movement towards more independent auditing standards and rigorous corporate governance practices [1]–[3]. Together, these factors have sparked one of the most

heated discussions on the convergence of corporate governance and globalization over the last ten years. Gordon and Roe make clear how important this argument is by saying that:

The corporate governance reform agenda is impacted by globalization in two ways. It increases concern about whether certain corporate governance structures provide a competitive economic advantage in the first place. The market for locally protected products disappears when trade restrictions fall. Performance of a nation's businesses is more readily assessed against international norms. When a rival gains market share or innovates swiftly, poor performance manifests itself more quickly. If national decision-makers believe that favored local corporate governance systems are harming local enterprises in the product or capital markets, they must decide whether to preserve such regimes. Worry about corporate governance is sparked by worry about comparative economic performance. The pressure placed on corporate governance by the financial markets is the second impact of globalization. First, businesses now have fresh justifications for using public capital markets. High tech companies that are following the US model want an IPO to be readily available so that the venture investor may depart and the company can raise money. Companies that are entering international markets often choose to utilize shares as the purchase currency instead of cash. They must enact corporate governance rules that American investors can support if they want them to acquire and keep that stock. The globalization of financial markets has increased cross-border investment notwithstanding a persistent bias in favor of domestic investing. When new investors join, they often do so outside of any existing regional corporate governance consensus. They favor a system of corporate governance that they are familiar with, and they often think that change would raise the value of their shares. A previous local consensus may be disturbed by demands made even by local investors. Due to the globalization of the capital markets, investment flows may shift against companies that are seen to have poor governance, which would be detrimental to the nations in which such companies are situated.

It is frequently implied that the best model is the dispersed ownership with shareholder foci for achieving competitiveness and enhancing any economy in a globalized world, in contrast to the outsider, market-based, shareholder value-oriented system and the insider, relationship-based, stakeholder-oriented corporate governance system. Although the OECD, World Bank, IMF, Asian Development Bank, and other international agencies have acknowledged the existence of various governance systems and indicated they would not wish to adopt a one-size-fits-all approach, they have nevertheless consistently ranked the relationship-based insider mode of corporate governance as second best, frequently with the i. International corporate governance regulations and standards were created to facilitate the movement towards functional convergence.

At the height of the new economy boom in the US in the 1990s, these ideas seemed unchallengeable due to the enormous body of scholarship, led by financial economists, which supported the idea that a convergence towards the superior Anglo-American model of corporate governance was taking place. All of this seemed to be a natural progression of the seemingly inevitable globalization that was spreading across the globe in the late 1990s and early 2000s. Global markets, media networks, and foreign ideologies were integrating economies, cultures, and peoples in a degree that had never been seen before. It seemed that unique and highly valued

regional forms of corporative governance would be totally absorbed by the integrating and homogenizing processes of globalization, just like other cultural institutions. Cultural and institutional disparities in the way corporate governance is practiced would be overridden by the growing influence of international capital markets, stock exchanges, institutional investors, and international law.

The nature and scope of various forms of capitalism, their relative strengths and weaknesses, and the prospects for institutional diversity when faced with mounting pressures for global economic integration are all highlighted in a growing body of literature comparing these models of capitalism from alternative analytical frameworks. In their elaboration of the varieties of capitalism thesis, Hall and Soskice adopt a firm-centered approach that focuses on the incentives for coordination; Hollingsworth and Boyer offer a broader typology of governance mechanisms in terms of social systems of production; and Whitley uses a national business systems approach to look at the internal capabilities of business firms.

People also believe that there are distinctive qualities to the various corporate governance systems they have developed over time and are not convinced these should be sacrificed to some unquestioning acceptance that a universal system will inevitably be better. This is similar to how there are many countries that continue to value greatly the distinctions of their cultures and institutions, which they would not wish to lose to any globalized world. However, the study of comparative corporate governance has advanced, and a new and complex image of governance systems is now taking shape. The qualities of the diversity and relationships of various institutional structures are becoming more apparent, the capability and performance of the various systems are being scrutinized more closely, and various potential outcomes of any convergence of governance systems are being realized. These factors all contribute to a closer examination of corporate governance's goals. Even if the global economy looks to be dominated by capital markets, institutional complementarities at the national and regional levels nevertheless seem to be immovable things.

## DISCUSSION

### Globalization of Capital Markets

The tremendous growth of the financial markets and its growing effect on every other sector of the economy have been identified as a primary driver of the phenomena of globalization: The internationalization of the financial system and the growth of the markets for money, capital, and foreign currency, also known as financial globalization, began to take off in the 1970s. From the 1980s on, the growth of cross-border asset holdings exceeded the growth of global commerce, and in the 1990s, financial integration picked up speed once again. In the EMU, financial market integration, which had already started under the single market program, was further accelerated by monetary union. Technical advancements, particularly the decline in the cost of information processing and transmission, as well as legislative developments, particularly the expanding liberalization of cross-border financial flow, were the main drivers of the internationalization of finance. It is obvious that commercial integration and financial integration complement one another in different ways. Widespread advancements in macroeconomic and structural policy during the last 10 years may also be partially attributed to the reining-in impact of financial

integration. Additionally, there is evidence that financial ties have made it easier for industrialized nations to transfer cyclical impulses and shocks to one another. Significant worldwide current account imbalances are thought to have been financed in part by financial globalization. Last but not least, a significant portion of the public and scholarly discourse has centered on the series of financial crises that occurred in the 1990s, which has emphasized the possible implications of capital account liberalization on the volatility of growth and consumption.

Ronald Dore assembles the intricate justification for the huge financialization of the global economy as follows:

1. Advertising, economic activity, and highly trained labor are all increasingly dominated by the financial services industry.
2. Banks switch to charging fees for financial and investment services as well as own account trading as a response to the reduction in lending business.
3. It is advocated that the primary legitimate goal and desire of businesses and executives is to maximize shareholder value.
4. International financial institutions and other corporations are forced to operate within the same guidelines by the World Trade Organization's and Bank of International Settlements' repeated and adamant demands for "level playing fields" and pressures for further financial market liberalization and increased global competition.

Economies are becoming more reliant on financial markets as a consequence of this persistent urge of the more powerful financial institutions: A new dynamic in financial markets, which both mimics and amplifies the impacts of foreign direct investment and trade driven integration, has facilitated global integration and economic performance. International capital flows, which have grown as a result of a process of progressive liberalization and technological advancements during the 1980s, have become more and more important in supporting and determining the economic performance of nations throughout the globe.

### **Growth in the Equity Markets**

The expansion of capital markets, particularly the enormous rise of equities markets, where volatility has reached its highest points, is a crucial aspect of the global economy's growing financialization. Market capitalisation for the American zone equities markets increased from \$4,000 billion in 1990 to \$24,320 billion in 2007. The market crash of 2001/2002, which saw a decline from \$16,450 billion in 2000 to \$11,931 billion in 2002, abruptly halted this upward movement.

The markets in the European zone increased from a little over \$2,000 billion in 1990 to \$18,634 billion in 2007, but they also saw a comparable shock when they dropped from \$9,588 billion in 2000 to \$6,465 billion in 2002. Finally, market capitalization in the Asia Pacific region increased gradually from just under \$4,000 billion in 1990 to \$4,918 billion in 2000 before surging to \$17,920 billion in 2007 after the 2001 financial crisis. Share trading has historically been more popular in the Anglo-American world, but in recent years, both European and Asian markets

have adopted this excitement. Share trading in the Americas peaked at \$34,070 billion in 2000, fell to \$17,899 billion in 2003, recovered, and then soared to \$48,363 billion in 2007.

Trading in the European region peaked at \$17,430 billion in 2000; fell to \$9,884 billion in 2002, then tripled in only a few years to \$31,366 billion in 2007. Trading in the Asia-Pacific region started off relatively subdued before quadrupling to \$21,460 by 2007. The World Federation of Exchanges has partially concealed the enormous concentration of equity markets by including South America with the United States, Africa and the Middle East with Europe, and South Asia with Southeast Asia, Japan, and Australia. This is because they adopted regional time zones that fit their trading patterns over the 24 hours of each day, opening with the Asia Pacific markets, followed by the European markets, and closing with the US markets. For instance, the 2002 inflows of total portfolio investment into low income countries, which amounted to 0.009% of the world total, and into middle income countries, which amounted to 4.2% of the world total, while the high income countries claimed almost 90% of the total inflows of portfolio investment, paint a more accurate picture of the paucity of equity markets in the developing world [4]–[6].

In the past, the NYSE's dominance went unopposed. The NYSE, Nasdaq, London, Toronto, and Sydney stock exchanges, together with other Anglo-American exchanges, have historically dominated equities markets, but more recently, Euronext and the Deutsche Börse have grown to be important participants. More astonishingly, five Asian stock markets—Tokyo, Shanghai, Hong Kong, Bombay, and the National Stock Exchange of India—now make up the top 12 stock exchanges in the world. The NYSE's dominating position has recently been challenged by the rapid expansion of regional stock exchanges in Europe and Asia, which is why the NYSE was interested in the 2007 merger with Euronext.

With \$55,563 billion in combined share trading between the NYSE, Nasdaq, and London in 2007, this concentration of stock market activity is especially noticeable in share trading. But share trading has significantly risen in European markets, as well as significantly in Shanghai, Shenzhen, and Hong Kong exchanges. Even while it isn't as prevalent as it once was, Anglo-American institutions and activities still dominate global stock markets, and to some degree, these markets still represent Anglo-American investment interests. However, a large portion of the remainder of the globe is shifting away from more conventional means of financing and increasing its use of stock markets. The worldwide preeminence of equities markets, however, is a relatively new occurrence.

Retained profits have historically been the main method used by most firms to fund the expansion of their company. Up until recently, this was a far more predictable source of funding than depending on stock markets in the majority of the globe. When businesses go public and entrepreneurs and venture capitalists pay out their initial investment, equity financing has proven effective as a way to buy other businesses or to reward executives with stock options. The use of equity financing for restructuring or to fund the creation of new products or projects is significantly less common. However, this financing has historically been offered in Europe and the Asia-Pacific region, where majority shareholders, banks, or other related companies have grown instead of been acquired, and where executives have typically received less generous personal material rewards than their American counterparts. With a wave of new listings, the excitement of the US equities markets did spread over the Atlantic, contributing to a steady

increase in the market capitalization of European stock exchanges as a proportion of GDP. The creation of Euronext further accelerated this significant expansion of the equities markets in France, the Netherlands, Germany, Spain, Belgium, and other nations, which started to have an impact on the corporate landscape of Europe. In fact, the market for initial public offerings shifted vehemently towards London, Hong Kong, and other exchanges as the regulatory ramifications of Sarbanes Oxley arose in the United States beginning in 2003. A group of authorities formed the Committee on Capital Markets Regulation out of concern for the effects of Sarbanes Oxley on the US economy. They also emphasized the harm being done to what had been known for many years as "the largest, most liquid, and most competitive public equity capital markets in the world." However, this image started to alter with Europe and subsequently Asia following the 2001/2002 Nasdaq crash.

### **Pacific raised more fresh equity funding than NYSE and Nasdaq combined.**

Although the US continued to account for 50% of all worldwide stock market activity in 2005, this shows that the IPO market had collapsed: Where fresh equity money is being raised, or the markets where initial public offerings are taking place, is a stronger indicator of competitiveness. These businesses may choose where they want to trade. 48% of all IPOs worldwide took place in the U.S. exchange listed capital markets in the late 1990s. Since then, the United States has seen its market share of all international initial public offerings (IPOs) decline to 6% in 2005 and is predicted to reach just 8% in 2006. The corporations from China or Russia, whose companies have been a key source of IPOs in recent years, are not the only ones experiencing a loss of market share; it affects enterprises in both the high-tech and non-high tech sectors. The most often cited statistics are that nine of the ten biggest initial public offerings (IPOs) in 2006 have occurred outside of the United States, and that of the 25 largest IPOs last year, 24 took place in foreign markets.

The Nasdaq's courting of the LSE and the NYSE's interest in combining with Euronext may both be attributed to the more vibrant European markets. Any such mergers are more likely to serve as a new US entry point into European equities markets than the opposite. The trade value gradually increased together with the market capitalization on European markets. It seems certain that today's equities markets would be characterized by intense trading activity. The European Commission acknowledges the significant contribution equities markets make to advancing global financial integration:

Global portfolio investments, which totaled 19 trillion US dollars at the end of 2003, are the biggest asset class held across international borders. International financial centers see significant turnover. In May 2005, foreign equities worth 7.6 billion euros was exchanged daily at the London Stock Exchange. That accounts for 45% of all trading activity in London. At the New York and Frankfurt stock markets, foreign equity accounts for 8% and 7% of total trade, respectively. Currently, 140 US companies are listed in London, Frankfurt, or Euronext, whereas 235 EU companies are listed on US stock markets. The US Securities and Exchange Commission and the European Commission also struck an agreement on the equivalency of accounting rules in April 2005.



A set of assumptions and practices are being spread as stock markets become more influential in business life in Europe, Japan, and other areas of the globe. These assumptions and practices may be at odds with long-held beliefs and ideals in the economies and civilizations in question. Particularly, rising reliance on stock markets often coincides with shareholder value being the only legitimate goal of organizations and their management. Dore quotes research by Goldman Sachs on the manufacturing value added in the US, Germany, and all of Europe that came to the conclusion that

Since the early 1980s, wages and salaries have accounted for a decreasing proportion of gross value added in the US. In reality, this looks to be a continuation of a pattern that has been present in the US since the early 1970s. We think that the US industry has been pushed to deliver greater returns on equity capital as a result of competition for capital accessible in developing countries, and that their reaction to this has been to reserve an ever-larger portion of production for the owners of capital. Dore vehemently denounces this tendency to push up capital's profits at the cost of labor that is inherent in Anglo-American ideas of the nature of equity finance as the denial of fundamental values that were formerly seen as crucial to economic well-being in both Europe and Japan.

Japanese managers are being urged by many people to make the same decision. There are many ways to define the transformation on the agenda: from employee sovereignty to shareholder sovereignty; from the employee-favoring business to the shareholder-favoring firm; from pseudo-capitalism to real capitalism. All of them refer to the same phenomenon: the shift from companies operated largely for the benefit of their people to companies run entirely for the profit of their shareholders. It refers to an economy that places greater emphasis on the stock market as a gauge of business performance and the stock market index as a gauge of national well-being than it does on other, superior, and pluralistic human welfare indicators for tracking social growth.

The Enron/WorldCom sequence of business disasters in the US greatly tarnished the enthusiastic excitement about the potential of equities markets. The NYSE lost almost \$7 trillion in value in 2001–2002, and several top corporate executives were charged with crimes. As a result, the rebound in equities markets happened earlier and more quickly than anticipated. The quick enactment of the Sarbanes Oxley Act and more stringent corporate governance regulations, however, were part of the cost of regaining market trust. Expanded interest in the investing possibilities of mostly unregulated hedge funds, whose assets swiftly expanded from \$50 billion in 1993 to \$1.18 trillion in 2006, was one response to these trends. Hedge funds offered the chance to swiftly acquire company assets via covert operations, outside of the conventional disclosure and transparency requirements. In more recent years, private equity has risen significantly, evolving from venture capital and MBOs to highly leveraged, debt-fueled takeovers, with assets rising from \$100 billion in 1993 to \$900 billion by 2005.

These activist investments in equity markets turned out to be even more transient than the 1980s junk-bond takeover boom, but they do highlight how sensitive capital is to any restrictions on its power and how unpopular the continuous disclosure regime that has recently been implemented in equity markets and corporate governance is in many parts of the world. The prolonged collapse of financial institutions in 2007 and 2008 brought on by the subprime mortgage crisis

and the complex financial instruments created by investment banks to transfer risk is a sign of the risks posed by the financialization of economic activity and the risky environment for corporate governance in market-oriented economies. Nevertheless, without sufficient regulation or control, the power and vigor of financial markets seem destined to progress on a worldwide scale.

### **Corporate Governance convergence**

An implicit but confident sense that an ideal corporate governance model is indeed emerging, i.e., an optimal model with dispersed ownership and shareholder foci, underlies the vigor of developing equity markets and the apparent variety of the corporate governance guidelines and policy documents that have appeared in such profusion over the last ten years. While the OECD and World Bank generally support market capitalism with a legal matters approach and advocate for corporate governance reform, they do not strongly support market capitalism due to political considerations and permit for other corporate governance systems.

Other experts announce the superiority of the Anglo-American strategy, which other systems must ultimately converge towards, with less tact. Two renowned US law school academics, Hansmann and Kraakman, lead the charge of the convergence determinists in an essay prophetically titled *The End of History for Corporate Law*: The fundamental trend is towards convergence, as it has been since the eighteenth century, notwithstanding very genuine disparities in corporate structures. At the start of the 20th century, the fundamental legal components of the corporate form were firmly established in developed countries. Throughout the twentieth century, there was still a great deal of opportunity for heterogeneity in corporation law and governance procedures, but demands for more convergence are now intensifying quickly. The recent dominance of a shareholder-centered corporation law philosophy among industry, government, and legal bodies in important commercial countries is the foremost of these influences. The idea that corporation law should primarily aim to generate long-term shareholder value is no longer seriously challenged. This new consensus has already had a significant impact on corporate governance practices throughout the globe. It won't be long before it has an impact on changes to company law as well [7]–[10].

The irony of this blatantly ideological assertion is that it seeks to reinforce the consensus it asserts already exists by eliminating any chance of alternatives. This is not an isolated case; rather, it is the predominant viewpoint in many legal and financial discussions in the United States, according to McDonnell, who also maintains that other nations are moving toward adopting the American system because it is more effective. Although there is some opposition to this view, the primary points of contention have been the reasons why non-American nations have maintained their backward systems for so long and the manner in which they would adopt the American way of life. The convergence solution has been reached much too rapidly in the academic debate. It is important to consider what standards or criteria may be used to define "optimal" corporate governance. In most economic assessments, "efficient" is merely used in place of "optimal," but McDonnell provides three pertinent values: participation, equality, and efficiency.

The effectiveness of the governance system's ability to address agency issues, enable issues with large-scale coordination, foster long-term innovation, and impose various degrees of risk on participants are all factors to be taken into account when evaluating efficiency. Another crucial factor, but one that is as difficult to quantify, is distributional equality. Many people believe that more income and wealth equality is implied by distributional fairness, whereas others find this to be less compelling. Efficiency and equity might at times be at odds with one another. For example, although the US system may be more effective, it eventually leads to more disparity. The importance of involvement as a means to improving people's abilities and self-esteem as well as any contribution it may make to the enterprise's success comes last. The degree to which active engagement in company decision-making is encouraged or prohibited depends heavily on the corporate governance mechanisms in place. Each of these principles is arguably quite important, and how they are precisely balanced influences what kind of corporate governance structure is chosen. However, it seems that there are fewer and fewer opportunities to make this decision:

We are now considerably short of the kind of empirical data that may aid us in sorting out these alternatives, and the universe of theoretical possibilities is far larger than a major strand of the literature implies. The majority of commenters have prioritized efficiency above other virtues. Furthermore, there is a chance that we won't converge on the ideal system even if convergence does take place. Convergence may not be desired even if we reach the current best system.

### **Politics and History**

These important political decisions on whether form of government offers the most value in terms of effectiveness, equality, and involvement have been taken and defended in the past. The foundation of Mark Roe's route dependency theory is how political forces in America opposed any attempt at ownership concentration or ownership via financial institutions, leading to scattered ownership out of concern for the impact of concentrated banking or industrial monopolies. European social democracy, on the other hand, has a history of favoring other stakeholder interests, particularly labor, as a system that seeks to ensure the wellbeing of all individuals and minimizes large differences. This might be seen as a response to the historically significant emergence of fascism and communism. The timing of entry into industrialization and the institutionalization of that process, the role of states in regulating property rights and the rules of competition between firms, and the social organization of national elites all play a part in how governments are organized today. Fligstein and Freeland adopt a similar historical perspective.

In this approach, distinctive political and regulatory action may be linked to the emergence of certain institutions that characterize the US economy, such as weak banks, diverse businesses, and diversified firms' dominance. In contrast, the regulatory climate in Europe and Japan favored a totally different strategy:

While regulatory policy in Germany and Japan continued on a pre-war trajectory of promoting corporate growth through internal expansion rather than acquisitions, regulatory policy in the United States had the unintended consequence of pushing U.S. companies in the direction of unrelated diversification. In other words, while modern regulatory policy in Germany and Japan produced corporations with a primary emphasis on production and the internal generation of

ideas through development of human capital and organizational learning, it produced corporations in the United States that relied on markets to acquire ideas and talent. The ramifications for corporate governance are clear: in the United States, firms favor shareholders to raise cash for acquisitions and diversification, whereas in Germany and Japan, they favor managers and staff to develop internal organizational strengths.

Rajan and Zingales provide a very different interpretation of these events, arguing that widely dispersed shareholding is related to the growth of liquid securities markets and the openness to outside investments, whereas social democracy was not what kept European and Japanese markets closed to competition with concentrated ownership, but rather protectionism. As financial economists, they favor globalization as a means of creating distributed ownership, attaining free market-based competition, generating capital, and enhancing corporate governance.

## CONCLUSION

In conclusion, the link between governance methods and economic results is highlighted by the economic underpinnings of corporate governance. Corporate governance is vital to generating value for investors and society at large by eliminating agency conflicts, easing access to capital, improving business performance, developing stakeholder interactions, and supporting market efficiency. Designing and executing effective governance systems that support sustainable and successful organizations requires an understanding of these economic pillars. The efficient distribution of resources is made possible by effective governance structures, such as clear disclosure procedures and accurate financial reporting. When investors base their judgments on trustworthy information, effective capital allocation, fair market values, and less information asymmetry result.

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**LAW AND REGULATION FOR CORPORATE SECTOR****Dr. Kadambat Kumar\***

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**ABSTRACT**

*Law and regulation play a vital role in shaping and governing the corporate landscape, providing a framework for corporate governance practices and ensuring accountability, transparency, and the protection of stakeholders' interests. This abstract provides an overview of the key aspects of law and regulation for corporate governance. The first aspect of law and regulation in corporate governance is the legal framework that establishes the rights and responsibilities of different stakeholders. Corporate laws define the formation, structure, and operation of corporations, including the duties and liabilities of directors, officers, and shareholders. These laws vary across jurisdictions but generally aim to provide a balance between promoting business flexibility and safeguarding the interests of stakeholders. The legal approach only provides a partial, if not incorrect, depiction of the universe of corporate governance regimes, as shown by a comparison between a taxonomy of corporate governance regimes according to legal families and a classification of nations according to their shared cultural values. It is instructive to divide shareholder protection laws into categories of countries with comparable cultures. The data supports the special ability of regimes with common law origins to effectively protect minority shareholders.*

**KEYWORDS:** *Compliance, Corporate Law, Disclosure Requirements, Governance Codes, Legal Framework, Regulatory Compliance, Securities Law.*

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**INTRODUCTION**

The extensive empirical data of La Porta, Lopez-de-Silanes, Shleifer, and Vishny on nations with dispersed and concentrated ownership, which shows variations in the legal protection of shareholders, had a significant impact on a different line of inquiry. Without proper legal protections for distributed shareholder rights, maintaining control via concentrated ownership seemed to be the only option in many nations. This led to the conclusion that the ownership structure, system of corporate finance, and governance were set by law. More scattered ownership emerged in jurisdictions where the legislation was more protective. Coffee builds on La Porta et al.'s recognition that the common law system provided greater flexibility in response to new developments, better protecting shareholders, and advances the claim that a crucial function of the common law institutions' decentralized nature was to support the emergence of both private and semi-private self-regulatory bodies in the US and UK under contrast, the state retained a constrictive monopoly on the institutions that made laws under civil law regimes.

Coffee comes to the conclusion that, rather than the other way around, market institutions sought legislative protection:

The La Porta et al. thesis's proposed cause and effect sequence could actually interpret history backwards. They contend that a prerequisite to having robust required regulations is strong markets. Although there is no evidence that the growth of the New York or London Stock Exchanges was influenced by strict legal guidelines, the opposite seems to be true: robust markets tend to increase demand for stricter legal guidelines. As liquid securities markets grew and dispersed ownership became more prevalent, both in the U.S. and the U.K., a new political constituency emerged that demanded legislative norms that could close the enforcement gaps created by self-regulation. This need led to the creation of the federal securities laws in the United States in the 1930s and the Company Act revisions in the United Kingdom in the late 1940s. Eventually, when markets in Europe became more developed, comparable dynamics resulted in the development of European counterparts to the SEC. Each time, it seems that the law is reacting to market developments rather than actively driving them [1]–[3].

### **Culture Deep Causation**

Some people have adopted a philosophical approach in their quest for answers, such as Fukuyama, who views corporate organizations as the product of trust and different governance systems as being constructed of various types of trust connections. Other authors have looked at the connections between law and culture in respect to the social roots and evolution of ownership arrangements and the law. Licht studies the link between various cultural kinds and the law and looks at the importance of national culture to corporate governance and securities regulation.

The mother of all path dependencies might be thought of as the culture of a country. Figuratively speaking, it suggests that a country's culture may be more enduring than other elements thought to cause path dependency. In actuality, a country's distinct set of cultural values may in fact have an impact on the evolution of both its corporate governance system and its laws in general. Licht, Goldschmidt, and Schwartz show that corporate governance rules display consistent cultural traits in their efforts to develop a cross-cultural theory of corporate governance systems. However, laws in the English-speaking cultural zone provide levels of creditor protection comparable to those found in Western Europe or Latin America. Our results raise questions about the common law systems' purported superiority in safeguarding creditors and, therefore, investors in general. Finally, we discover that it would be advantageous to combine an approach that draws on cultural value dimensions with one that relies on legal families when analyzing corporate governance rules in nations in the Far East, a different cultural location [4]–[6].

According to Licht et al., companies are absorbed into and act within wider socio-cultural contexts. The sorts of legal systems that are seen and recognized as valid in every nation depend in part on cultural norms, which also act as a guide for lawmakers. Therefore, cultural values and the naivety behind quick-fix suggestions for corporation law reform may prevent legal changes that are incompatible with them. The maximands of corporate governance are also influenced by culture; for instance, the dispute over whether the firm should prioritize investor or stakeholder interests as its main goal: Therefore, maximizing over a single element is not the solution to the

corporate governance issue. Instead, it requires simultaneous optimization across a number of variables.

The economic approach to company governance, according to Berglöf and Thadden, should be extended to a model of multilateral interactions among many stakeholders. They contend that even if protecting shareholder interests may be crucial, it may not be enough to promote sustainable growth, especially in transitional countries. Finally, Licht says: Every corporate governance theory is really a theory of power. According to this perspective, the corporation is more of a nexus of power relations than it is a nexus of contracts. The business environment is full with agency relationships where some parties have the power to unilaterally influence the interests of other parties in spite of prior contractual agreements. Corporate fiduciaries are now given the authority to compare and favor the interests of certain constituents above those of others. Given the existing constraints of economic theory, it may be possible to further the study of the maximands of corporate governance by consulting new information sources.

### **Institutional Parallelisms**

1. The focus on the interconnection of economic and social institutions is a further development of the path dependency thesis:
2. Corporate governance is made up of systems rather than just individual components. Convergence may be hampered or reversed if any of the formal components are transplanted without consideration for the institutional complements.

The best corporate governance practices depend on the industries and activities being engaged in. Good corporate governance practices are difficult to define and cannot be standardized into a single format. The system's strengths and weaknesses must be identified, as well as the underlying factors on which the system depends. The law, finance, and ownership structure alone do not constitute the system of corporate governance and complement one another.

Labor relations and incentive structures for managers are two examples of areas where complementarities may exist. Long-term commitments to workers are made possible in Germany and Japan because to a company's long-standing relationships with banks, clients, and suppliers. The dedication to permanence encourages thorough training tailored to the needs of the company, which supports flexible specialization in the creation of high-quality items. Employees are more mobile in the US than in Japan or Germany, employer training expenditures are smaller, and there is less firm-specific skill development. Similarly, in the US, flexible managerial labor markets make it simpler for managers who have been fired after a hostile acquisition to obtain new employment. In contrast, the managerial promotion and career employment systems in Japan include thorough long-term evaluation of management potential. Jacoby argues:

It is challenging to separate the ex-post adaptations from the external beginning circumstances that set a route. The most plausible scenario is that a series of early circumstances led to the co-evolution of capital markets, labor markets, legal rules, and corporate standards. He goes on to provide the following caution to anyone who may want to arbitrarily import certain institutional traditions into other nations:



Given institutional complementarities and route dependency, it is difficult for one nation to adopt a certain practice and anticipate that it would function similarly when implemented in another setting. Two examples: First, despite frequent requests for Japan to increase its venture capital efforts, the country does not have the nimble labor markets, legal know-how, or equity-related compensation plans that form the foundation of the American venture-capital strategy. However, despite their high rates of innovation, the Japanese do it via corporate spin-offs and large-company finance as opposed to venture capital. Second, the current systems of management incentive and selection would be severely disrupted if the Japanese or Germans adopted a corporate governance strategy based on takeovers to resolve agency issues. A significant chunk of the relationships with suppliers and important customers, which operate on a long-term basis, would also be disrupted by hostile takeovers. Compared to the United States or the United Kingdom, Germany and Japan have less vertical integration of industrial businesses. There is a significant amount of relational contracting based on personal links, trust, and reputation rather than relying solely on arms-length contracts to safeguard suppliers and purchasers against opportunism. The corporate relationships are strengthened through cross-share ownership, while the personal connections are sustained by lifelong employment. In other words, the expense of needing to alter a variety of complimentary activities that make an institution successful in a certain national system inhibits imitation across path-dependent systems [7]–[9].

Jacoby says that another approach to think about this is via the idea of many equilibria, which leads to the conclusion that there isn't a single, ideal method to create institutions to sustain stability and progress in advanced industrial nations.

## DISCUSSION

Due to route dependency, institutional complexity, constrained rationality, and competitive advantage, several equilibria may develop and endure. Sometimes multiple equilibria entail institutional arrangements that are functionally comparable but operationally diverse, as in Japan's use of large corporations as incubators as opposed to the United States' use of start-ups and venture capital. Other times, results produced by several institutions are fundamentally different. In other words, a group of institutions, such as those for corporate governance, could be more suited to assisting certain business strategies than others. Companies may therefore secure worldwide markets by concentrating in such advantageous business techniques since their rivals from other nations will find it difficult to copy them. Examples include Germany and Japan, whose economies have specialized in production-based technical learning, incremental innovation, and high-quality output, all of which are supported by the concentration on unique human resources in those countries. The American focus on resource mobility and large short-term benefits, in contrast, drives resources into big-bang technological advancements. In conclusion, maintaining institutional diversity and competing globally on that basis will provide significant benefits.

Jacoby argues that the topic of corporate governance is often couched in terms of static efficiency, as if it were feasible to compare the effectiveness of national governance systems using a static framework. This falls short when it comes to comprehending the dynamic characteristics of governance systems, particularly when it comes to innovation and long-term development. We live in the realm of the second best when there are many equilibria and

constrained rationality in terms of what an institutional optimum is. In such scenario, there is no reason to assume that changing a governance structure would always bring an economy closer to its optimal state. The economic justification for Anglo-American governance and the real Anglo-American "free markets" as opposed to a theoretical ideal is actually rather weak.

Hansmann and Kraakman contend that the convergence of corporate governance systems toward the shareholder-oriented model is not only desirable and inevitable, but has also already occurred. They adamantly affirm: Even though it was a concern only 25 years ago, the shareholder-oriented corporate model currently firmly has the upper hand over its main rivals. This standard model and the prescriptive regulations it entail, which create a strong corporate management with responsibilities to serve the interests of shareholders alone and strong minority shareholder rights, did not prove better on the basis of logic alone. The managerialist model, the labor-oriented model, and the state-oriented model were the three rival forms of corporate governance that the standard model had to outcompete in order to establish itself as the dominant model of the huge business. Only the absence of product market competition has kept alternative systems alive, according to Hansmann and Kraakerman. As global competitive pressures grow, any continued viability of alternative models will be eliminated, fostering the ideological and political consensus in favor of the shareholder model.

The three competitors Hansmann and Kraakerman put up for the successful shareholder model are dismissed. The managerialist paradigm is linked to the United States in the 1950s and 1960s, when it was believed that professional managers might act as disinterested technocratic fiduciaries who would steer the corporate firm in the interests of the general public. This paradigm of social benevolence allegedly devolved into self-serving managerialism, with major resource misallocation, imperiling the model's competitiveness and accounting for its replacement by the shareholder driven model in the US, according to Hansmann and Kraakerman.

Hansmann and Kraakerman contend that the heterogeneity of interests among employees and between employees and shareholders renders the governance structures of the labour-oriented model, which is exemplified by German co-determination but manifest in many other nations, ineffective. Businesses with this inherent conflict of interests will always fall short in the struggle for product market share. The state-oriented model associated with France or Germany, which allows for elite leadership of private industry in the service of the public good, also comprises a significant governmental participation in company affairs via ownership or state bureaucratic contact with firm management. According to Hansmann and Kraakerman, the failure of socialist economies has rendered this corporatist paradigm obsolete.

When Hansmann and Kraakerman published their visionary piece at the height of the NASDAQ boom, it would have seemed that the shareholder model in its US incarnation was unquestionably dominant in all of its expressions. The inevitability and universal superiority of the US style of government, however, are less readily accepted in the post-Enron world, and Hansmann and Kraakerman may have been too quick to dismiss the chances of Japan and Europe. To provide one example, Toyota, with a market capitalization of \$134 billion, had a bigger market value than General Motors, Ford, and Daimler-Chrysler put together by 2005. This is because Toyota has solidified its hold on the worldwide auto industry via technical dominance.

Due to their legacy expenses in pensions and health care from a more prosperous and irresponsible past, it was believed that both GM and Ford would soon declare bankruptcy. In the meanwhile, both firms were engaged in extensive reorganization and downsizing.

Second, Airbus, based in Toulouse, was a pioneer in the global civilian aerospace market in the 1970s and rose to the top spot by 2005. Airbus was established as a state-sponsored consortium of aerospace companies with representatives from several European nations. The first commercial twin-aisle, twin-engine jet, the first "fly-by-wire" aircraft, and the A380, the first double-decker aircraft with 550 passengers, are just a few of the technical "firsts" that have helped Airbus stand out in the aviation world. Contrarily, the long-established former global leader Boeing has struggled to maintain its technological lead despite being responsible for many of the early innovations in civilian aircraft and solidifying its position of dominance through a series of acquisitions of other aerospace manufacturers in the last 10 years. Both businesses have recently been involved in corporate governance controversies, but Boeing has bounced back quicker from its setbacks and is once again pushing forward with aggressive marketing of its new aircraft. We'll have to wait and watch whether Airbus can regain the vitality of its growth and ultimately deliver enough famous A380s to turn things around.

Germany's industrial powerhouse is recovering its prominence after a period of stagnation, becoming the world's top exporter in 2005 with \$970.7 billion, ahead of the United States (\$904.3 billion), China (\$762 billion), and Japan (\$595.8 billion). The Mittelstand, the small and medium sized family businesses that make up the bulk of German industry, took the lead in this industrial rebirth, with an emphasis on exports fueling rapid expansion. The choice to invest for the long term in this industry of bionic devices, according to Eberhard Veit, chief executive of Festo, a pioneer in automation technology, means growth of 5–10% annually.

We see growth every year, which is preferable than experiencing peaks and valleys since it inspires employees. We brought 100 new goods to the Hanover Messe, which is unheard of for a public company. Hansmann and Kraakman's messianic vision of the inherent benefits of the shareholder value strategy in global competitiveness is not well supported by any of these visual depictions. Their overconfident argument might only be saved by the possibility that various corporate governance systems are superior at certain tasks.

In his conclusion to the argument between globalization and convergence, Douglas Branson says:

1. Rarely does one encounter advocacy and research that is as culturally and economically insensitive and arrogant as the global convergence advocacy scholarship that the elites in the American academic have been tossing over the transom. Those elites have oversold a concept with less support in actual world reality.
2. According to Bebchuck and Roe, neither shareholder primacy nor distributed ownership will quickly converge. Path dependency has created ingrained systems that are difficult to change, and supportive institutions make it even more challenging.

3. Thus, maintaining current systems could really provide an effective outcome. The variability that results from this lack of convergence implies that the models will not be readily altered by globalization.

### **Corporate Governance Diversity**

There will continue to be significant variation in the global corporate governance landscape, which is more realistic than the convergence concept. Different traditions, beliefs, and goals will likely continue to lead to various governance results, which will be directly related to the decisions and preferences individuals make while doing business. If corporate governance does converge, it may take a number of diverse shapes, and it is probable that as it does, there will be divergence from the shareholder-focused Anglo-American model.

Thomsen makes an unexpected claim: there are elements of a two tier system of control, which is also implicit in the complete separation of the CEO's and chairman's roles, as US and UK board structures adopt more actively a committee structure with subcommittees of independent outsiders for the key committees of remuneration, auditing, and nomination, which the SEC and NYSE insist upon in the US and which is a central part of the Combined Code in the UK. Stakeholder viewpoints have once again become a more significant aspect of corporate life, and boards of directors in the US and UK have undoubtedly felt a more urgent need to recognize a larger variety of relevant constituents in recent years. In US firms, the adoption of high-performance work practices, the growth of equity-based compensation, and recognition of the value of intellectual capital have all reemphasized the value of human capital in a setting where labor had previously been marginalized in the pursuit of a single-minded shareholder ethos. Ironically, Anglo-American firms are being sternly reminded of their social obligations at the same time as European and Japanese listed corporations are being compelled to acknowledge the significance of shareholder profit.

Thomsen, quoting Gerald Davies, uses the symbolic shift in the Coca-Cola company's vocabulary to highlight the shift from a shareholder to a stakeholder perspective. Coca-Cola formerly stated its goal as follows:

1. The Coca-Cola Company's publicly stated aim is to gradually build value for our shareholders. In reality, in modern culture, every business's goal is to increase wealth for its founders.

### **On the other hand, its president declares in a more recent statement:**

The foundation of the Coca-Cola Corporation is a strong and enduring trust between all of its stakeholders, including bottlers, customers, consumers, share-owners, workers, suppliers, and the very communities that successful businesses are a vital part of. That trust has to be developed and maintained consistently.

This is more than just a change in rhetoric, as evidenced by the widespread adoption of triple bottom line reporting, the publication of social and environmental reports alongside financial reports, and actively demonstrating corporate social responsibility in other more practical ways by top Anglo-American corporations. The UK Companies Act's explicit endorsement of enlightened shareholder value represents a considerable advancement over the more overt pursuit

of share-holder value. Thomsen unearths further improbable but true evidence that the American system may be in some significant respects heading towards the European model. First off, an unintended result of the growing usage of executive stock options in the US has resulted in a reintegration of ownership and control to some extent. Holderness, Kroszner, and Sheehan contrasted a thorough cross-section of 1,500 publicly traded US companies in 1935 with a more recent benchmark of more than 4,200 exchange listed companies in 1995. They found that from 13% in 1935 to 21% in 1995, a company's executives and directors collectively owned more common shares. This is partially attributable to the departure of old economy enterprises with dispersed ownership as a result of mergers and acquisitions and the introduction of new firms with high ownership concentration. For a random sample of publicly traded companies, Denis and Sarin discover that the average CEO ownership is 7.2%. Mehran looked at the ownership of foreign blockholders in the US, which he defined as those who owned at least 5% of the whole shares. He found that 56% of the industrial companies he randomly chose had outside blockholders [10],

The US's massive blockholding and pattern of insider ownership do not, as is sometimes claimed, distinguish the American system from the European one as strongly. The stock market in Anglo-American systems seems to react well to more ownership by financial institutions, therefore the trend may be in this direction. Ownership relations are once again becoming more focused due to the growing significance of institutional investors in the US and every other market. This institutional ownership has started to develop forms of relational investment, which may eventually result in more US shareholders exercising their voice and fewer exiting the market. Last but not least, US banking deregulation and the repeal of the Glass-Steagall Act and Bank Holding Company Act may make it possible for block holding to return in the US. In the long run, this may allow US banks to participate more actively in corporate governance and investment banking, similar to the European system. As US banks become bigger, they will be able to invest in specific companies without taking on too much risk. The constraints on major listed German firms to aim their efforts more directly toward maximizing shareholder value as well as the persistent expectations on Japanese corporations to exhibit more openness and disclosure have received a lot of attention. The growing demands on Anglo-American firms to exercise more accountability towards institutional investors and more responsibility in connection to its stakeholder communities have received less attention.

The scenario for convergence and diversity of corporate governance models is more complex and unpredictable than many commentators have suggested because multiple institutions have interdependent effects on firm level outcomes and because different values inform the objectives for the enterprise in different cultures. A corporate governance pioneer had a more convincing understanding of the possibility that convergence and divergence may happen at the same time, that is, a relentless rise in diversity within a general trend towards convergence.

It is conceivable to predict a duality in the evolving circumstances while looking forward to the next ten years. On the one hand, we may anticipate increased variety in the shape of different ownership patterns, group structures, and strategic alliances, which would result in even more distinct approaches to corporate governance. The variety is expected to be exacerbated by more adaptable and flexible organizational structures, organizations formed for particular projects,

commercial ventures, and task groups. To strengthen the efficacy of governance and allow the regulatory procedures to react to reality, a sharper delineation of the various corporate governance types and the various basis for governance authority would be required. On the other hand, as large corporations that operate globally and have their shares traded on international financial markets face growing regulatory convergence in company law, disclosure requirements and international accounting standards, insider trading and securities trading rules, and the sharing of information between the major regulatory bodies around the world, we might anticipate a convergence of governance processes.

**This investigation makes it clear that variety, not homogeneity, is stronger:**

In order to avoid eliminating future options and evolutionary possibilities, it is vital to retain global variety in corporate governance systems. The justification is comparable to the case for species biodiversity. Diversity is crucial for the freedom of thought and expression, and it also highlights the risks associated with national and global policies that fervently promotes a one-size-fits-all corporate governance prescription. In fact, the OECD Business Advisory Group's study explicitly acknowledged the vital vitality of corporate governance:

To adapt to the constant changes in technology, competition, ideal firm structure, and vertical network-working patterns, entrepreneurs, investors, and corporations require the flexibility to design governance arrangements that are responsive to specific business circumstances. So that these arrangements, which may draw investors and other resource providers and enable competitive firms, can thrive, a market for governance arrangements should be made possible. Economic policies, stock market regulations, and corporation law should encourage a variety of ownership and governance structures in order to achieve governance diversity. The availability of "off-the-shelf" solutions will eventually provide advantages such as familiarity with the market, learning, judicial enforcement, and predictability.

**Upcoming trends**

It's risky business to think about how corporate governance systems may develop in the future. There are demands on each system to adapt. German and Japanese governance systems, in example, are always under pressure to provide shareholder value, especially from foreign investment institutions. International, national, and local organizations, however, are challenging the market-oriented short-termism of the Anglo-American paradigm to acknowledge greater social and environmental obligations. While authorities and investors are pressing for more openness and disclosure in the German and Japanese systems, institutional investors and other stakeholder groups have repeatedly urged greater responsibility for Anglo-American firms.

**CONCLUSION**

In conclusion, the foundation of corporate governance is legislation and regulation, which provide firms the legal framework and regulatory supervision they need to operate. Law and regulation play a critical role in promoting transparency, accountability, and the overall effectiveness of corporate governance systems by defining the rights and obligations of stakeholders, enforcing compliance, encouraging best practices, safeguarding shareholder interests, and preventing corporate misconduct. Penalties and remedies for deceptive practices,

insider trading, market manipulation, and other types of corporate malfeasance are established by legal frameworks. In order to promote a more open and responsible business environment, regulatory authorities supervise enforcement operations, carry out investigations, and impose punishments on people or corporations found to be in breach of these laws.

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**REGULATION COMPLEXITY AND COSTS OF GOVERNANCE**

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**ABSTRACT**

*Regulation complexity is a significant challenge in the realm of corporate governance, as it introduces burdensome compliance requirements and increases the costs associated with governance practices. This abstract provides an overview of the impact of regulation complexity on the costs of governance. The proliferation of regulatory requirements. In an attempt to address various corporate issues and protect stakeholders, governments and regulatory bodies have been enacting an increasing number of regulations. This proliferation leads to a complex web of rules, making it challenging for companies to navigate and comply with the multitude of requirements. The costs associated with understanding, interpreting, and implementing these regulations can be substantial, requiring dedicated resources and specialized expertise. A lengthy piece of law may have several pages, but it will be relatively simple to follow since it outlines all the requirements in detail. Information costs also don't seem to account for all complexity-related expenditures.*

**KEYWORDS:** *Compliance Costs, Governance Costs, Legal Framework, Regulatory Burden, Regulatory Complexity.*

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**INTRODUCTION****Complex Regulation**

Regulation may vary in complexity though it makes intuitive sense that complexity is expensive, conventional economic theory's zero information cost and assumption of rational actors makes it difficult to comprehend the consequences of complexity. Knowing that information costs exist may seem like a step forward, but unless we can define these costs and understand what drives them, our knowledge of them will be limited. Unfortunately, it does not seem that mathematical information theory is very helpful in this regard. A logical theorem could be very easy to a machine yet difficult for a person to understand. A lengthy piece of law may have several pages, but it will be relatively simple to follow since it outlines all the requirements in detail. Information costs also don't seem to account for all complexity-related expenditures. A piece of law may be rather simple to read and comprehend, but it may be challenging to put the guidelines into practice if they are to be applied to many distinct actions in various ways. Complexity may result in higher expenses for monitoring, decision-making, implementation, and enforcement. Information issues may also intersect with incentive issues, for instance when numerous parties must work together to comply with a piece of law [1]–[3].



Transaction costs economics, which has lately tended to concentrate on analyzing other dependence-related concerns, captures some of this. Transaction cost theory's use of the idea of "bounded rationality" suggests a connection between complexity and bounded rationality. But if we do not get how reason is limited, even bounded rationality is not very useful. To achieve this, we must likely make use of psychology, which is precisely what behavioural economics tries to do.

I thus investigate the psychological causes of regulatory complexity in this study. I choose the regulation of corporate governance as a test case in order to avoid using blackboard or armchair economics. According to me, this regulation has become more complicated in recent years as a result of the Sarbanes Oxley Act, corporate governance codes, self-reporting, and other regulations. According to a recent report by the US Committee on Capital Markets Regulation, regulation has significantly harmed the competitiveness of US capital markets. I then look at the psychology and economics of complexity. According to relevant psychological studies, complexity adds mistake depending on personality, emotional state, and social context in learning, memory, cognition, and perception. Alternative approaches to dealing with complicated legislation, such as non-compliance and evasion, are all shown to be expensive. There are several obvious consequences. Laws need to be clear and understandable. They have to depend on an overarching theory that people can comprehend. Top-down legislation is more expensive than self-regulation. It is preferable for specialists to manage complex regulations rather than regular people.

### **The Sarbanes-Oxley Act**

The Sarbanes-Oxley Act was enacted by the US Congress and the Senate on July 30, 2002, by votes of 423-3 and 99-0, respectively. President George W. Bush said it included "the most extensive reforms of American business practices since the time of Franklin D. Roosevelt" when he signed it into law. The act contains 11 s, some of which address the following topics: disclosure of mandatory "control of controls systems" related to financial reporting, which must be attested by independent auditors; financial reports to be signed by chief executive officers and chief financial officers; rules on auditor independence; establishment of a Public Company Accounting Oversight Board, a semi-private institution, to oversee the auditing profession; mandatory independent audits; and rules on auditor independence.

The direct expenses are high. According to Financial Executives International's survey of the 224 largest public companies in the USA regarding the direct costs of complying with Section 404 of the Sarbanes-Oxley Act, the average first-year cost is almost \$3 million for 26,000 hours of internal work and 5,000 hours of external work, plus additional audit fees of \$823,200, or a 53% increase. Even while direct expenses tend to decline with time, compliance expenditures for small businesses still average \$3 million per firm and represent between 2 and 3 percent of their sales. Profit margins of 2-3% are typical in many businesses.

These direct cost estimates exclude opportunity costs of time and behavioral impacts, such as the ambiguous implications of requiring managers to sign off on their duties at lower levels of the company or the opportunity costs of top management time dedicated to auditing and control concerns. Other regulatory developments, such as corporate governance guidelines from the

NYSE and NASDAQ, have also increased regulation at the same time. Some observers contend that the administrative expenditures of these measures have caused multinational corporations to delist from American exchanges and list abroad, such as in London. According to the Committee on Capital Markets regulatory's study, which was released on 30 November 2006, US capital markets are becoming less competitive, and regulatory costs are a major factor in this change. The new US enforcement regime, which gives the Securities and Exchange Commission and the PCAOB significant authority to engage in a specific dialogue with businesses that the regulator believes are not abiding by the law, undoubtedly adds to the complexity of regulation.

In conclusion, Sarbanes-Oxley adds complexity to an area of work that is already heavily governed by corporation law and codes of best practices. Despite not being subject to Sarbanes-Oxley's strictures, Europe has had enough regulation. There are new EU rules on financial instruments, market abuse, takeovers, and openness in prospectuses. Additionally, on a comply or explain basis, corporate governance regulations have now been enacted by all European nations.

A large portion of the new corporate governance rule may be classified as "second generation" in that it deals with control over control, rather than only control over executives: Auditors are responsible for monitoring internal control measures that are intended to restrain executives. The PCAOB and audit committees are responsible for overseeing the auditors, who use the annual report to exert control on the executive. Boards that oversee CEOs are expected to be more responsive to shareholders. Strangely, the very organizations that are thought to have failed frequently auditors, boards, and shareholders—now play a bigger role in corporate governance. Controlling the controls was the solution when the control failed, or rather, when it was alleged that the control had failed. Perhaps third generation controls are not far off. But it seems inevitable that such intricate control systems will be more expensive and difficult. The intricacy of thousands of lines of interconnected rules applied to several different actors and enforced by numerous government bodies must thus be considered by business decision-makers. Furthermore, it is quite possible that during the previous 10 years, the intensity of regulation has grown. This inspires the following examination of regulatory costs from an economics and psychological perspective. Following Adam Smith, I classify "vexation costs," a subclass of transaction costs, as the costs of regulatory complexity: It may subject the populace to a great deal of unnecessary trouble, vexation, and oppression by making them subject to the tax collectors' frequent visits and obscene examination; and while vexation isn't technically an expense, it is unquestionably equivalent to the cost at which every man would be willing to escape it.

## DISCUSSION

### The Economics of Regulation Complexity

According to Louis Kaplow, the number and degree of differences that the regulations establish determine the complexity of regulation. The amount of work necessary to comprehend the rules is difficulty. General applicability, uncertainties, and contradictions all increase difficulty. A complicated law governs many actions in several ways according to numerous criteria. The amount of code may be indicative, but that's not always the case, since overly specific

regulations may actually make it simpler for individual decision-makers to determine how they will be impacted.

The costs of complexity include the resources used to create laws, the time required to verify and interpret them, the resources used to make decisions based on those decisions, the costs of private and public compliance, as well as the price tag associated with enforcing laws through courts and government agencies.

The costs of complexity in conventional neoclassical economics are simply disregarded. Decision-makers who are infinitely logical quickly comprehend new rules and adjust to them effectively. The underlying assumption seems to be that manufacturing costs are high relative to complexity costs. This would be the situation if a huge company's CEO had to read a document before making small changes to how the business operates. In light of the size of the required adjustments, it may not matter whether reading takes 2 or 4 hours.

On the opposite extreme, complexity costs are implicitly considered to be so large in evolutionary economics that economic agents do not make choices, but rather adapt to new norms by imitation and trial-and-error until new, practical routines are discovered. We may see the regulator or the market putting an end to businesses that do not abide by the new regulations, or we can envisage businesses randomly proposing changes in behavior up until the regulator approves. Here, the complexity of the legislation makes adaptation exceedingly expensive since it takes time and several mistakes to achieve compliance. At the extreme, many businesses that disobey will have to close their doors.

Transaction cost economics, which presupposes that human agents are boundedly rational, takes an intermediate stance. Therefore, the ability to make decisions is a limited resource. Complying with new, complicated laws will take time. Organizational change won't occur just because the CEO issues a letter; instead, it will be complicated by issues with knowledge loss, incentive issues, and a lot of delegation. Earlier models of transaction costs regarded economic complexity and uncertainty to be major drivers of transaction costs. The two notions overlap to the degree that agents' uncertainty about important decision-making criteria results from complexity.

Barzel calls attention to measurement costs, which he largely relates to physical product qualities, as another source of transaction costs. Financial contracting has a related concept of verifiability. As product attributes become more variable, measurement costs will rise. The varying economic effects on different enterprises as well as uncertainty in terms of interpretation and enforcement might be seen as indicators of regulatory complexity in this context.

Using this methodology, one can assume that the complexity of regulation would depend on the complexity of the aims. Legislation, for instance, that is the result of a compromise between several political parties, may be more difficult or even inconsistent. The same will hold true if several bureaucratic offices are engaged in the creation and application of legislation. Rent seeking may also increase the complexity of regulations. More thorough regulation will often be advantageous to politicians, bureaucrats, attorneys, and auditors since it will boost their income and social standing [4]–[6].

## Aspects of Regulation Psychology Complexity

### Self-examination and Common Sense

It seems sense that an increase in complexity raises the expenses of individual decision makers, beginning with introspection in the spirit of James 2. First of all, solving a difficult issue requires more time. Second, complexity has a psychological drawback that individuals who attempt to complete tax returns or use computer software will be aware of: a sense of tension, helplessness, and worry.

There are, of course, exceptions. Some individuals seem to like solving challenging mathematical, Sudoku, crossword, or even computer programming puzzles. The more intricate a scientific subject is, the more appealing it seems to scientists. However, society as a whole has a tendency to see complexity aficionados as a distinct group with uncommon tastes. Furthermore, the complexity of anything would normally rely on your knowledge and skill level. A mathematician would find it challenging to comprehend tax legislation, but a lawyer might find it impossible tough to answer an equation.

The idea that complexity and learning are connected is a related one. It will appear more difficult to solve a new difficulty. What is difficult for sixth students may not be difficult for seventh graders. But once again, individuals seem to be unique. Some people seem to like learning; they are enthralled by diversity and enjoy discovering new things. The cost of complexity may be significantly influenced by personality.

The issues aren't your fault; rather, they operate as barriers that prevent you from doing other, more desirable things, like attending a Sunday afternoon football game or finishing your work. Undoubtedly, motivation is crucial. Additionally, there is a deadline. Late hour. Your fatigue and annoyance levels rise. You are by yourself at work and have nobody to turn to for assistance.

Third, there is a perception that the issues are unimportant and random. If the programming or the description in the handbook had been a bit better, these might have been easily avoided. Compare this to a challenge in science, the answer to which may offer you eternal glory and the satisfaction of grasping a basic concept. In addition, some individuals find it upsetting to be under control. The notion that you may decide not to use this program may be harsher while filling out your tax forms than when you're having computer problems. This suggests that if you have less control over the issue, the costs of complexity are greater. Your worry that understanding how to address this problem may not be very helpful in the future adds to your aggravation. The value of your time investment will most likely be destroyed by the next software update or new tax laws. If complexity costs are seen as temporary, they are less difficult to endure.

The more you concentrate on the issue, the more upset you get because you feel like you should have been able to discover the answer quickly. Your confidence declines when you are reminded of your own prior failures to solve problems of a similar kind. Making and remembering attributions causes you to feel even worse. Your sense of self-efficacy is damaged. You feel guilty for not having done enough planning. Why does it have to fall on the last Sunday before the deadline every time? Why didn't I prepare my papers in time? Why didn't I read the

instructions? This kind of irrational behavior is an illustration of our time-inconsistent desires, which cause us to put off unpleasant chores.

A lot of individuals just quit up. They stop filling out their tax papers as a result of several negative encounters and dissatisfaction from their inability to grasp. When dogs are subjected to arbitrary electroshock punishment in learning tests, they enter a state of learned helplessness. They eventually give up, lose their initiative, and turn into total losers. One can ask whether these issues are entirely unintended since they seem to be general. Tax authorities may benefit from inaction since they effectively fill out the tax forms and get fewer complaints. The sense of helplessness and shame, as well as the related appreciation for assistance, elevate the stature of bureaucrats and computer assistants. According to sociological theories of bureaucracy, this makes sense. If you do not empathize with the apparent source of your difficulty, your annoyance will likely be higher. For instance, if you have leftist views, you could be much more irritated with Microsoft, and if you are conservative and think taxes should be decreased, you might be even more irritated with your tax accounting. The last and most crucial point is that you make errors. You accidentally erase files, don't get the deductions you are due, or you receive a fine. These errors are expensive.

### **Complexity and Perception**

The distinction between perception and cognition is hazy, as Kahneman emphasizes. Many theories and pieces of data suggest that individuals often notice patterns. Furthermore, there is a propensity to favor certain patterns over others. Gestalt theories developed to contend that humans choose generally symmetrical and straightforward designs over ones that are more disorganized and challenging. Some of this, including the ability to judge distance, speed, and color, may be innate to human nature. Correctly perceiving laws and regulations will cost more if they are not straightforward, comprehensible, and internally consistent. We often employ signals and distinguishing characteristics to fit sense perceptions into pre-existing templates, making it challenging to interpret sensations that don't fit the pattern. It will cost us more to accurately understand information that is not pre-stored in templates. For instance, it is challenging to understand a random list of permissible tax deductions for asset depreciation, but it may be simpler to understand a simple rule or formula.

### **Complexity and Memory**

Additionally, coherence, consistency, and simplicity are stressed in memory studies. Compared to isolated facts, tales or images are considerably simpler to recall. As opposed to tales and visuals, which tend to lose details, distort, and fit into established schemas, isolated pieces of information are known to be far more forgettable. As a consequence, difficult-to-understand components of complicated legislation are more likely to be forgotten, and their meaning and emphasis may be distorted.

### **Complexity and Cognition**

Complex information will often take more time and money to absorb, according to cognitive psychology. In contrast to intuition, which is quick and easy, Kahneman says that reason is laborious and sluggish. Complex information also increases the likelihood of cognitive biases in

interpretation. For a complicated decision-making issue, Tversky and Kahneman, for instance, document systematic errors. Cognitive bias is the propensity to interpret information based on more or less irrelevant contextual standards, to seek confirmation for previous notions, and to overemphasize individual situations. For instance, the status quo bias would mean that new regulations would be assessed in relation to the current environment and that any losses would seem significant in comparison to benefits.

One explanation is because when presented with complicated difficulties, individuals often turn to heuristics as a way to simplify the situation. Heuristics may be helpful, but they often result in "serious and systematic errors." Recent study on this topic indicates that individuals often concentrate on a conspicuous characteristic of the particular issue before replacing that characteristic with a heuristic one, such as a prototype, which immediately comes to mind. If nothing else, the heuristic may be affective, leading, for instance, to an intuitive decision on how to evaluate expenses based on liking or disliking something. Although reason may intervene and correct gut instinct, ex post rationalization, a typical cognitive endeavor, will definitely not help decision making. Additionally, it is untrue that judgments with large economic repercussions always result in better decision quality. Finally, under time constraints and when individuals are engaged in other cognitive activities, judgment quality and the cost of complexity will be reduced. This may also be true when businesses engaged in fierce rivalry experience challenging regulatory shocks.

### **Complexity and Personality**

Depending on the personality, complexity will be defined differently. Gardner made the claim that there are several kinds of intelligence. Even if they may be brilliant in other ways, those with less verbal or mathematical prowess may perceive a higher degree of complexity depending on the sort of regulation in consideration. Carl Jung's idea of logical vs emotional types fits well with this situation. According to related study, anxious individuals and those with authoritarian personalities tend to have greater expenses associated with managing complexity.

This raises the prospect of a division of labor in which complexity seekers provide experts' services to the general populace. Even highly educated specialists, however, will continue to err and may even commit more errors out of overconfidence if the choice issues are complicated. However, it seems likely that people's perceptions of complexity may shift to some degree. For instance, the original concept of intelligence considered intelligence to be educationally sensitive. Additionally, other personality traits like self-confidence, which may be impacted by social learning, will have a role in how well a person is able to tackle difficult problems. It turns out that successful learning is less probable if the choice issue is very complicated, despite the capacity to learn suggesting that the costs of complexity would be larger in the short run than in the long run.

### **Emotions and Complexity**

The mental costs of complexity which may result in tension, rage, and anxiety probably contribute a lot to emotions. The costs of complexity that is chosen deliberately, like choosing to play chess, are far lower than complexity that is forced upon us. People with an internal locus of control are less prone to experience stress at work. The response to complexity also seems to

depend on how individuals attribute responsibility for the problems they face. They will experience greater stress if they think the issue is ongoing and is due to their own limitations than if they think it will pass. Additionally, complexity may cause more illogical responses, such as denial.

### **Complexity and Motives**

Unsurprisingly, motivated people seem to be better at dealing with complexity. The people may learn passivity like dogs when subjected to random electroshocks or college students who were "taught" to be less good puzzle solvers if asked to solve insoluble puzzles if the problems become too complex and the sanctions are very severe so that people perceive them as random. This demotivation impact is extremely dependent on attributions, according to later study. People who have strong self-efficacy beliefs tend to be more ambitious, persistent in their problem-solving, feel more in control, and experience less stress when faced with difficult choices [7]–[10].

### **Complexity and Social Effects**

In general, social interaction impacts will have an impact on how much complexity costs psychically. Individuals may respond less adversely to new law if it is seen to have a worthy aim and is well welcomed by opinion leaders or peer groups. This may be the case, for instance, if new environmental regulations are seen to benefit the environment. Herd behavior, however, may sometimes result in insufficient or dysfunctional reactions to fresh problems.

According to Festinger, individuals desire to have comparable views on a topic in order to avoid cognitive dissonance caused by disparate viewpoints. Business elites may experience groupthink in more severe cases, in which data from the outside world is routinely discounted. This poses a significant danger for regulations that seek to alter decision-making procedures but might instead be cynically accepted and implemented just as a legal formality.

### **Developing Complexity Management Skills**

Complexity costs might perhaps be decreased over time via learning, it appears. However, it will take more time to teach sophisticated behavior via positive reinforcement. unpleasant incentives don't function well since the behavior the regulators want is connected to unpleasant feelings, and the apparently unpredictable rewards involved will produce worry. Additionally, learning is often more successful if you are interested in it as opposed to merely being interested in performance, which is regrettably more practical for dealing with complicated regulations. And social processes, such as imitating role models, have an impact on what you learn. These mechanisms may or may not be in line with the aims of the regulators. Additionally, some individuals never learn, as those who encounter the same frustrations while filling out tax forms year after year can attest. According to psychological studies, individuals continue to make errors, and specialists may learn more slowly because they are overconfident while solving exceedingly complicated tasks. Contrary to popular belief, "superstitious learning" may occur when individuals are misled by stochastic feedback and misconceptions and erroneous correlations serve to perpetuate superstition rather than promote learning. Some organizational learning limits are emphasized by Levinthal and March.

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**Bringing psychology and economics together**

In conclusion, complexity is expensive. Dealing logically with complexity often has a direct mental cost for most individuals. Second, adjusting to complicated regulations takes more time. Third, complexity makes expensive mistakes almost a certain conclusion. However, boundedly rational human agents may reduce these costs in a variety of ways, and businesses, which have access to larger resources, have a broader range of strategic possibilities.

**Non-compliance**

Businesses may continue operating as usual while ignoring the complexity. This is often a less expensive reaction for the regulated if enforcement and sanctions are lax. Even though this will often be too expensive for more significant offenses, a sizable portion of the populace will typically choose to disobey. While non-compliance could be naive, it can also be deliberately camouflaged. For instance, senior managers could formally decide to comply without giving the organization's lower levels the resources they need, and then pass the responsibility off to middle managers or other scapegoats. From the perspective of the regulator, this is plainly expensive since camouflaging is a waste of resources, more resources will need to be committed in enforcement, and potentially more cost-effective alternative regulations exist that are less complicated. However, assuming that non-compliance is always the outcome of a cost-benefit analysis would probably be overstating the case. It's also possible that psychological disorders like denial or learned helplessness are the cause of non-compliance.

**Adoption of Rules**

Companies that choose to follow the rules will incur costs since complicated learning requires time and effort. They may lower these costs by copying practices used by other businesses, which would save on development expenses but run the risk of the practice not working well for the business. As an alternative, businesses might delegate problem-solving to consultants that specialize in navigating complicated regulatory environments, such as auditors, attorneys, and others. Professional advisers may be crucial in spreading reputable, standardized answers to challenging issues.

Again, other influences besides cost-benefit analysis may be at play when rules are adopted. Herding, in the sense that all businesses adopt the same standards, entails some insurance since, in the case of similar businesses, it has no effect on the competitive environment. Disutility, adviser fees, opportunity costs of time and effort, as well as the price of imposing uniform, one-size-fits-all standards on corporate behavior are all included in the costs of rule adoption. There are several instances of businesses adopting rules and standards for corporate governance that are inappropriate for their circumstances. Family businesses, for instance, often use board structures as a means of separating ownership and control.

**Moving and Leaving**

It is sometimes feasible to avoid regulation by moving or leaving. Plants that must comply with intricate environmental regulations may be shut down or relocated to other nations. If various regulatory frameworks exist inside nations, the same kind of regulation arbitrage may be feasible; for instance, listed corporations may choose to become private. Naturally, these tactics



are also expensive. For instance, halting production has both commercial and societal costs, and businesses that become private lose out on the benefits of risk diversification. Following Sarbanes-Oxley, exit and relocation options have become popular in the US. Fewer international companies have their shares listed in the US, and many listed companies have made the decision to become private. Schuck cites instances when the parties involved decide to enter into contracts that get around significant legal issues, such as when farmers in Shasta County, California decide to settle their disagreements amicably. It seems that institutional investors outside of stock exchanges are funding private equity firms in a similar manner.

### Strategizing

Rent-seeking by businesses may, to some degree, affect how complicated regulations are. Companies should have a clear direct interest in less complexity and deregulation, but regulators may use complexity, for instance, to get favors. It does not follow, however, that rent seekers would always advocate for simplicity. Some major enterprises may gain generally speaking from more complicated regulation since businesses vary in their capacity to manage administrative complexity. This is especially true of laws and regulations that are already in force. Additionally, advisers will often have a stake in more complicated legislation since it will increase their revenue. While advocating for more complicated regulations may be a private ideal, it is clearly highly expensive to society.

In conclusion, complexity in regulation comes at a high cost. There are several ways that businesses might respond to these expenditures, but none of them are free. Firms may use a variety of different techniques, such as departure and relocation, rent-seeking, and non-compliance, in addition to the slavish compliance that regulators probably wish. We can now go back to SOX and review the expenses associated with this specific piece of legislation.

Content complexity: First off, SOX is a challenging piece of law by any measure. It includes a wide range of business practices, including board structure, internal accounting, auditing, analysis, and insider trading laws. Undoubtedly, the fact that so many projects were combined into one bill made it an extremely complicated piece of legislation. It may be argued that learning enables effective adaptation to partial legal changes, but putting a set of changes into effect at the same time would be far more expensive. The difficulty of enforcement the uncertainty was exacerbated by the establishment of a new enforcement body, the PCAOB, with an odd semi-private status and an ambiguous labor-sharing arrangement with the Securities and Exchange Commission. The PACOB is free to carry out any tasks that it sees fit in order to advance high ethical standards.

External Control: In defiance of US common law history and in spite of objections from corporate executives, SOX was implemented top-down. It was carried out under the impression of time constraint. There is little question that a set of regulations that allowed for debate would have given industry more time to adapt and encountered less opposition. It's interesting to contrast this with UK corporate governance, which has depended heavily on minor adjustments to businessmen-written best practice corporate governance standards that are accepted on a more voluntary comply-or-explain basis. There have been very few financial scandals in British company since the Maxwell or BCCI scams, which led to UK corporate governance

standardsambiguous legitimacy from the beginning, the justification was murky and contested. Falling stock prices more than anything else were the result of the internet scandal. In a symbolic sense, the measure was primarily aimed at Enron and Arthur, who had previously suffered greatly from bankruptcy. Despite the Enron Anderson story having a fairly straightforward and easily understandable plot, the law went far beyond outlawing Enron-style behavior by introducing sections 302 and 404 that address issues with internal consistency of accounting and have little to do with the top-level fraud in Enron. Perhaps as a result of lobbying by the auditing industry, the simplest way to prevent collusion between corporations and their auditorsrequiring companies to switch auditing firms on a regular basiswas not implemented.

Non-experts: SOX encompassed a wide range of stakeholders, making its implementation impossible to leave to complexity-loving specialists. For instance, 302 required all of its branch managers to swear that their accounting was accurate in accordance with a set of hazily defined and inadequately understood standards. US managers may have unintentionally reacted to the legislation by making their lower-level managers sign off at every level of the business in reaction to 302, but this was their answer anyway. High punishments: Up to 10 years in jail might be imposed as a penalty for disobedience, which is a harsher punishment than manslaughter convictions. In addition, the legislation was strictly followed. It was understandable that the seriousness and uncertainty of the situation caused widespread worry.

### **Recommendations for Policy**

It is rather simple to provide simplistic policy implications. It costs cheaper to have less regulation. Whatever rules there are should be straightforward. So that the regulated may grasp it, it should be simple. The legislation should have a clear justification that is explained to the public and aids in giving it credibility. Transparency is ideal, but too much information may make it less so. When complexity is targeted to an audience that can manage it, like the auditing profession, it will be less expensive.

### **CONCLUSION**

In conclusion, corporate governance is significantly burdened by regulatory complexity. The complexity of rules, compliance expenses, opportunity costs, indirect expenses, and difficulties with international harmonization are all factors that affect how much it costs to govern. In order to achieve regulatory goals and reduce the unnecessary constraints placed on firms, policymakers and regulatory authorities must strike a balance. In order to build a more effective and sustainable business environment, rules may be made simpler and more streamlined, harmonization can be encouraged, and recommendations can be made more explicit. Top-down regulation based on the civil law tradition is more expensive than bottom-up strategies based on self-regulation, best practice codes, and common law, all else being equal. Even though there are potential advantages to more specific regulations, it is often best for society to establish laws that are less complicated since complexity comes at a high cost. Obviously, when complex regulation offers large advantages, trade-offs may occur. However, if the costs of complexity are disregarded, there is essentially no opportunity for optimum control.

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**CORPORATE GOVERNANCE AS AN INSTITUTION TO OVERCOME  
SOCIAL DILEMMAS****Dr. Nishant Labhane\***

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**ABSTRACT**

*Corporate governance serves as an institution that helps address and overcome social dilemmas inherent in the corporate environment. This abstract explores the role of corporate governance in managing social dilemmas and promoting responsible business practices. To consider is the agency problem, which arises due to the separation of ownership and control in corporations. Corporate governance mechanisms, such as an independent board of directors and shareholder rights, help mitigate this dilemma by aligning the interests of managers and shareholders. Through effective oversight and accountability, corporate governance ensures that managers act in the best interests of shareholders and fulfill their fiduciary duties. The eventual investors and the creators of financial products established a significant knowledge imbalance. As long as the market for these financial instruments was relatively liquid because of a protracted period of increasing housing prices, the risks associated with this information asymmetry were scarcely visible.*

**KEYWORDS:** *Accountability, Agency Problem, Board Of Directors, Corporate Governance, Ethics, Institutional Framework, Moral Hazard.*

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**INTRODUCTION**

While many governments and businesses struggle with the effects of the current financial crisis, media and academic observers are attempting to comprehend how the financial system's distortions could have become so severe. Financial specialists created complex financial products that were marketed to investors based on the allotted home loans. Because these financial products were sometimes repackaged many times, it was difficult for investors to determine the true worth of their assets. The eventual investors and the creators of financial products established a significant knowledge imbalance. As long as the market for these financial instruments was relatively liquid because of a protracted period of increasing housing prices, the risks associated with this information asymmetry were scarcely visible. This drastically altered in the summer of 2007. The market for these financial instruments crashed as a result of both increasing interest rates and declining home values. Even though they had planned to sell them, a number of banks found themselves compelled to hold significant quantities of these assets on their books. In addition, a huge number of investors realized they had bought "toxic" assets with a very erratic value. It soon became apparent that a portion of these financial instruments was

based on home loans that had been provided to borrowers with very little or no income. Many of these mortgage debts entered a troubled state after the housing market started to decline [1]–[3].

Many observers are perplexed as to why reputable institutions would lend money on risky real estate to borrowers with such poor credit. It is generally accepted that certain bankers took use of their access to information to maximize their chances of making quick profits. More generally, opportunistic conduct, a "greed" mentality, and poor corporate governance are blamed for some of the present financial crisis. These attributions are somewhat unexpected considering that the main goal of previous corporate governance rules was really to curb greed and adversarial conduct. Legislators from over the globe explored policies to lessen executive opportunism and align the interests of managers and shareholders in the aftermath of the Enron affair.

Why didn't the broad adoption of the dominant corporate governance paradigm succeed in containing extremism, which was its main goal? We contend that a key flaw in the prevalent paradigm is its implicit acceptance of management self-interest and possible opportunism. However, psychology economics, a young and rapidly expanding discipline, has provided enough evidence that selfishness and opportunistic conduct are not universal human traits. People differ consistently in their propensity for acting in their own self-interest. Self-interested conduct is very susceptible to institutional influence. We use psychological economics' corporate governance findings. In this research, we provide many viewpoints on corporate governance and its flaws. Then we provide our opinion, according to which corporate governance may be considered as a tool to combat societal problems like free riding.

The old systems of behavior and result control are becoming less and less successful in today's businesses, which are characterized by an increasing amount of knowledge work. Therefore, deliberate self-control is required to resolve social conundrums. We argue that, when psychological economic insights are taken into consideration, voluntary self-control is not only conceivable but also realistic. Institutions that promote prosocial preferences are essential for achieving voluntary self-control. Our study makes recommendations that are at odds with common thinking when corporate governance is seen as an organization that promotes prosocial choices. We propose that the following policies aid in resolving social conundrums: employee involvement in decision-making and control, attenuation of variable pay for performance, selection of directors and managers with prosocial preferences, and board representation of knowledge workers who invest in firm-specific human capital.

The next section of this article follows. In "Corporate Governance Based on Self-Interest as an Axiom", we describe the theory of incomplete contracts and the dominant agency paradigm in corporate governance literature, both of which are founded on the axiom of self-interest. The notion of imperfect contracts provides the foundation for more recent corporate governance strategies based on psychological economics, even if both theories have obvious drawbacks. An overview of the present financial crisis is given in "The Financial Crisis and Corporate Governance," followed by significant implications for the theory of corporate governance. The team production theory of corporate governance is presented in the "Corporate Governance Based on Psychological Economics" as an alternative to the prevalent paradigm. Then, we compare this viewpoint on team productivity to our own strategy of corporate governance as an institutional means of resolving social problems. Both strategies have certain psychological

underpinnings, but there are also significant distinctions. We provide our suggestions for the construction of corporate governance organizations based on empirical research in the area of psychological economics.

## DISCUSSION

### Corporate Governance Based on Self-Interest as an Axiom

Corporate governance is "the determination of the broad uses to which organizational resources will be deployed and the resolution of conflicts among the numerous participants in organizations," according to one definition. Two important issues are posed by this definition. Whose interests, first and foremost, ought to direct the firms' plans and policies? How might formal decision-making processes be developed to further these objectives, secondly?

Property rights and agency theory, in particular, are the foundation of the institutional economics paradigm that dominates the corporate governance literature. This paradigm regards the first query as answered. Businesses are seen as a "nexus of contracts" among various resource owners who work together to produce quasi-rents. The discrepancy between a resource's value when it is combined with other resources and its value in a market transaction is known as a quasi-rent. All other parties, with the exception of shareholders, are deemed to have ex ante contracts protecting their rights. However, shareholders are regarded as residual claimants. They specialize in managing the risks of the other collaboration partners and diversifying them. In exchange, they have a claim on the business's remaining surplus once all of its commitments to other stakeholders have been met. There are no conflicts of interest between shareholders and other stakeholders since all contracts are explicit and comprehensive. Shareholders and self-interested management continue to be the sole parties with conflicts of interest. When ownership and control in organizations with widely spread share ownership are segregated, these conflicts of interest become very apparent. According to this viewpoint, a company's strategy and policies should have shareholder value as its legitimate guiding interest. Simply put, the issue is how to encourage a company's management to prioritize maximizing shareholder value.

Because of the principal-agent relationship between shareholders and management, the issue of organization emerges. Shareholders serve as the principals, while managers act as agents with no or limited residual claims. Managers may expropriate outside investors as a result of knowledge asymmetries. As a result, corporate governance structures must be created to safeguard foreign investors against expropriation.

A variety of disciplinary institutions are proposed to safeguard shareholders against expropriation based on the axiom of self-interest. These institutions include the board of directors, the market for corporate control, the market for managers, and the audit firm. They are both inside and external to the company. The idea of having the board of directors represent shareholders' interests seeks to address the issue of rational indifference among minority shareholders, who have an incentive to free-ride rather than exert control over management decisions. If the board's directors are independent of management, the management is seen to be more effectively under control. To achieve a balance between their interests and those of shareholders, it is recommended that both the remuneration of board members and the pay of managers be based on the company's success.

Most of these recommendations have been put into effect. For instance, the agency theory principles served as the foundation for the Sarbanes-Oxley Act. It may be referred to as "corporate governance for crooks" and strengthens oversight and punishment of management. Management compensation has been significantly influenced by agency theory. A large percentage of fixed salary for managers that approximated bureaucrat wages was criticized twenty years ago. Only a few years later, partly as a result of stock options, the fixed remuneration for US managers represented merely 25% of their entire salary. The gap between the average wages of workers and top managers in S&P 500 businesses has widened significantly at the same period. However, these advances did not result in an above-average management performance-related high correlation between managerial compensation and company performance. Performance considerations only account for 5% of management salary. Variable management remuneration may lead to misconceptions in addition to having an uncertain effect on a company's success. The median amount of variable income attributable to shares and stock options was twice as high in corporations that the Security and Exchange Commission found guilty of fraud. Furthermore, the percentage of stock options to overall compensation for senior managers is substantially connected with the frequency of restatements of US businesses [4]–[6].

Numerous empirical investigations have shown how top managers may manipulate the performance standards by which they are evaluated. The term "earnings management" refers to the practice of affecting a company's profits via accrual and amortization, as well as the selection of reference groups used to compare managerial income. The employment of compensation consultants and the SEC's requirement that senior management disclose their income served to support these trends. Variable compensation has been considered to have significantly contributed to misuse, even under agency theory. However, it is thought that the variable management compensation structure may be enhanced to remove any unfavorable impacts.

Additionally, there are additional hypotheses developed from the principal-agent method that lack strong empirical support. There are hazy correlations between board member stock pay and company success as well as between the percentage of independent board members and company performance. Other studies have looked at the corporate control industry. If there are no barriers to takeovers, management is seen as being effectively handled. Poison pills and staggered boards are two examples of takeover defenses that are seen to be harmful since they prolong the tenure of ineffective management teams. Poison pills, however, have not consistently prevented takeovers or led to the collapse of the corporate control market in the US. In conclusion, the principal-agent method has not been an empirical success story even though it is widely used in theoretical discussion and practical implementation. So, it seems sense to take other theoretical stances into account.

The presumption that, apart from shareholders, all other stakeholders are able to safeguard their rights ex-ante is contested by a number of other theoretical approaches. The notion of imperfect contracts is a particularly potent alternative viewpoint. According to the notion of imperfect contracts, not all potential future events are foreseeable. Some stakeholders, particularly workers, make investments in human capital distinctive to their company that provide quasi-rents. When the cooperative relationship with other stakeholders is broken, these quasi-rents are lost. Their

firm-specific investments have a negative impact on the workers outside potential. They are in a poor negotiating position and run the danger of being held up unless they are provided control powers once the contract is concluded. Employees choose to invest in broad human capital as opposed to human capital particular to the company since they are aware of this risk. Lack of financial support for firm-specific human capital has detrimental effects on the business. business-specific human capital, which must be created, amassed, transferred, and safeguarded, is one of the most important assets for a company's sustainable competitive advantage, as the knowledge-based theory of the business underlines.

The idea of incomplete contracts does not provide a general recommendation on how control rights should be distributed. While giving stakeholders control rights encourages their firm-specific investments, doing so may also increase coordination costs owing to the many stakeholder interests. It is suggested that corporate governance be structured to maximize quasi-rents while limiting the costs of ineffective ex post negotiation. Offering a single stakeholder group, such as shareholders, the authority to govern a corporation may still be the most effective strategy in certain situations. Numerous stakeholders may have valid reasons to influence a company's strategy and policies, but this does not imply that they should participate in official decision-making processes.

Although the theory of imperfect contracts has produced insightful ideas, it continues to operate under the same axiomatic presumptions as the mainstream paradigm in regards to the self-interest of managers, directors, and workers. We argue that a corporate governance theory has to be built on more sophisticated motivating principles. Corporate governance theory may benefit from psychological insights supported by empirical research thanks to the young and rapidly expanding discipline of psychological economics. Additionally, it helps to close the gap between institutional economics and organizational behavior studies.

The simple institutional economic model of human psychology, it might be claimed, can nonetheless provide reliable predictions and be scientifically accurate. A quick review of the present financial crisis shows that, notwithstanding the epistemological criticism leveled at this argument, it runs the danger of advocating control mechanisms that lead to self-interest becoming a self-fulfilling prophecy.

### **Crisis in Finance and Corporate Governance**

We discuss the financial crisis once again, this time concentrating on the implications for corporate governance. Hertig offers a new review of the poor corporate governance practices that existed prior to the present financial crisis, focusing in particular on the shortcomings in risk management. Many businesses struggled to handle the financial crisis' shocks in part because their "stress testing" used excessively straightforward or optimistic scenarios. Particularly evident is this carelessness in the banking industry. Numerous businesses in non-financial industries, however, were also worried. This carelessness with risk management was brought on by a number of circumstances. First, executives or investors with short-term preferences put pressure on the board of directors to embrace bad tactics. Top management remuneration, which was often focused on short-term results and hence encouraged excessive risk-taking, increased these pressures. Second, getting sensitive material to the board of directors was often



challenging. The boards of many companies were either unaware of the rise in credit risks or did not comprehend how these risks would affect the management of the company's liquidity. Third, according to Hertig, the goal of corporate governance changes was not to increase the efficacy of the board but rather to limit its discretion via disclosure and other rules.<sup>1</sup> Fourth, whistleblowing was ineffective. Employees didn't have many incentives to blow the whistle since they were often let go, resigned under duress, or had their responsibilities changed. On the other hand, it was simpler to raise the alarm about blatant crimes, such corporate fraud, than about problems with risk management. Whistle-blowing is a necessary component of a loyal connection with managers and workers, which is necessary for sustained monitoring by a controlling constituency like a powerful shareholder.

These flaws, which existed before the financial crisis, resulted in a number of crucial findings for our investigation that followed. First, a number of company governance measures motivated by the self-interested person economic model failed to limit opportunism. They could have even encouraged opportunistic tendencies in an effort to fulfill their own prophesy. Second, rewards alone won't be enough to bring shareholders', directors', managers', and workers' interests into alignment. Corporate governance should instead provide the foundation for a dependable connection between these constituents. Third, it's critical that staff members who have access to more knowledge than directors be willing to contribute to group goals like the company's reputation and survival. A new philosophy of corporate governance should thus focus on cooperative conduct at all levels of the hierarchy rather than just the board of directors as a benign dominating entity.

### **Psychological economics-based corporate governance**

The fact that the traditional principal-agent method axiomatically presupposes that people are self-interested is one of its most striking characteristics. Psychology and economics critique this premise. The critique of homo economicus, the accepted economic theory of human behavior, has given rise to the discipline of psychological economics. Psychological economics looks at three significant departures from homo economicus. People are boundedly reasonable, to start. People often are unable to logically maximize their projected benefit due to cognitive and emotional limitations. Second, people have limited self-interest. Many people, depending on the situation, have prosocial inclinations in addition to being motivated by their personal utility.

When markets fail, these preferences are crucial in resolving societal conundrums. Third, Homo economicus' utility idea is constrained. Happiness or subjective well-being is studied in psychological economics as a measure of usefulness that goes beyond monetary gain. Since constrained self-interest is likely the most contentious element of the agency paradigm in corporate governance, we concentrate on it in our research.

Rarely has psychological economics been included into theories of corporate governance. The team production theory of corporate governance is a well-known method of corporate governance that integrates certain psychological economics-related ideas. We outline the theoretical approach and discuss its drawbacks. Then, we compare it to our own strategy, which sees corporate governance as an institution for resolving social problems.

### Theory of Team Production in Corporate Governance

The above-mentioned idea of incomplete contracts may be considered as a further refinement of the team production theory of corporate governance. It is predicated on the idea that since contracts are insufficient, various stakeholders are unable to ex ante secure their firm-specific assets. There is a need for corporate governance structures that safeguard these stakeholders' interests in order to persuade them to invest in firms specifically. Shareholders, workers, suppliers, consumers, and even the local community are some of the different stakeholders that contribute to firm-specific investments. They are referred to as being a part of a "corporate team" [7]–[10].

The institutional economic team production theory is the foundation for the perspective that team members create a firm. According to this idea, team production is the collective work of numerous actors in which the result is more than the sum of the individual parts and cannot be assigned to any one team member. In other terms, the group creates synergies or quasi-rents. There are incentives to free-ride within the team since an individual team member cannot be held responsible for the production's success. The recommended answer is to designate one team member as the principle, who would be responsible for supervising, compensating, and directing the other team members. The leftover excess is then claimed by the principal. However, the contracts of every other team member provide ex ante descriptions of their claims. There cannot be any knowledge asymmetries between the team members and the principal for this solution. The teacher must thus be able to see and recognize each student's distinct contributions. It is believed that the team members will provide inputs that are undifferentiated and exchangeable in atomized marketplaces. Therefore, the contractual parties' disparate levels of authority are unimportant. The output of the team is not reliant on long-term investments made specifically for the team or co-specialized inputs. The traditional team production theory reformulates the team production issue as a vertical principal-agent problem by assuming that team members are replaceable and make no firm-specific investments.

The presumption that team-specific investments don't exist is in doubt. One of the most significant sources of quasi-rents, which represent the true purpose for businesses to exist, is team-specific investments. Team members become more interdependent and less replaceable as a result of these investments. When the manufacturing result has been sold, team members may finally realize the investments they made specifically for their team. Therefore, the residual risk associated with firm-specific investments affects not just shareholders but also other resource suppliers. For workers, in particular, this is true. Employees who leave their employment without cause have a 15% pay loss in their next work, according to empirical data. This loss is equivalent to 44% for those who have worked for the company for more than 21 years. This illustration shows that workers still pose a significant residual danger. They won't be willing to make investments in firm-specific human capital if their interests aren't safeguarded. From this vantage point, the firm's residual excess is subject to many claims. The corporation is seen as a nexus of firm-specific investments with several competing residual claims rather than a nexus of individual contracts.

Conflicts of interest arise when many residual claims are acknowledged. These disputes are made worse since a team member's ability to negotiate is reduced after making firm-specific

investments. A third party that mediates between various opposing interests is recommended as the answer to resolve disputes based on updated models of team production. The "mediating hierarchy," a third party, makes no investments particular to the enterprise and has no residual claim. It is believed that team members should comply with this hierarchy for their own benefit. Team members are expected to protect themselves from their own opportunistic inclinations that would prevent team-specific investments by ceding control rights to the mediating hierarchy. The team members' firm-specific inputs and the output distribution are under the supervision of the mediating hierarchy. Its main goal is to increase the group welfare of the whole team. The board of directors is suggested to serve as this negotiating hierarchy in businesses since it has legal protections for its independence from individual team members and control over how corporate assets are used.

The architecture of American corporate law, which mandates an independent board of directors for public businesses, is said to promote the mediating hierarchy paradigm. The mediating hierarchy concept is also said to be strengthened by certain empirical data. For instance, in the 1970s and 1980s, corporate boards established poison pills, staggered boards, and other protection mechanisms without the help of courts or corporate regulators due to the danger of hostile tender bids. The performance of corporations with takeover defenses tends to be better in the first three years after the IPO, according to research that contrasts IPO firms with and without them. The advantages that shareholders get when they bind their own hands and establish a neutral board of directors may be used to explain these results, according to the mediating hierarchy model.

The board members are advised to forego making firm-specific investments and getting stock-based compensation in order to improve the impartiality of the board. Instead, they should be paid a set salary like judges and referees. They are subject to a "non-distribution constraint" much like the CEO of a nonprofit company. If a nonprofit's administration shifted to profit maximization, the desire to give would decline. Similarly, if team members believed the board's impartiality was compromised by its remuneration scheme, their willingness to make team-specific investments would diminish. As a result, the incentives for the board members must be mostly non-monetary. It is suggested that their motivations are based on their reputation and the completion of a duty. Board members in the mediating hierarchy model do not fit the institutional economics' typical assumption of rational, self-interested persons.

All stakeholders do not necessarily need to have the ability to elect board members in order for the board to maintain the required neutrality. Instead, it is claimed that the mediating hierarchy model and shareholder voting rights may coexist because of the following. First, voting pathologies may develop if voting rights were dispersed among stakeholders with diverse interests. Second, the goal of shareholders to increase the value of a company's stock might sometimes be a sign of the overall amount of rents that are advantageous to other stakeholder groups as well. Third, as they are not engaged in the day-to-day operations of the business and therefore seldom have the opportunity to acquire information and engage in direct negotiations with the company's management, shareholders are especially susceptible. Fourth, shareholders in widely held companies confront significant challenges in coordinating among themselves because of their enormous number and tiny stakes. It is proposed that the board of directors may

accomplish its mediation role without submitting to shareholders despite the fact that shareholders ultimately elect the board members owing to practical and legal safeguards.

The mediating hierarchy concept does not address two problems. First, there may be conflicts between the monitoring and advisory tasks of the board and its mediation role. Board members must invest in firm-specific human capital to lessen their knowledge asymmetries relative to the company's management if the board is to monitor and advise effectively. They would, however, cease to be neutral. Losing neutrality isn't always a disadvantage. The number of independent board members and the financial success of US firms have no correlation, according to a meta-analysis. The board's role as a supplier of resources, including as expertise and network resources, is therefore undervalued by the mediating hierarchy paradigm. Second, the issue of underinvestment in team-specific resources persists at lower levels of the hierarchy, even if the non-distribution limitation is only stated for the board of directors as the mediating hierarch of a "corporate team." There are several teams with opportunities to free ride in modern corporations. Team leaders depend on their voluntary investments in team-specific resources since they are often unable to trace contributions to particular team members. This issue is more severe in businesses that create knowledge-intensive goods and services. company-specific information is one of the most significant sources of a sustainable competitive advantage, claims the knowledge-based theory of the company. However, knowledge work mostly relies on team members' voluntary contributions, which cannot be seen or credited to any one person.

## CONCLUSION

In conclusion, corporate governance serves as a structure that aids in resolving social problems inside organizations. Corporate governance creates a framework for ethical and accountable company activities by resolving the agency issue, balancing the interests of shareholders and stakeholders, encouraging ethical conduct, supporting long-term sustainability, and boosting transparency. Corporate governance helps to solve social problems and create sustainable and inclusive company models by balancing economic objectives with society interests. Through accurate and timely reporting, corporate governance encourages openness by ensuring that all stakeholders have access to pertinent information. Building trust and reducing knowledge asymmetry are three benefits of transparent disclosure that help stakeholders make wise choices. Corporate governance encourages fair and equal treatment of stakeholders and assists in addressing societal problems brought on by information asymmetry by increasing transparency.

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**THEORY OF CORPORATE GOVERNANCE****Ms. Swati Sharma\***

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**ABSTRACT**

*The theory of corporate governance provides a framework for understanding the principles, mechanisms, and practices that guide the relationship between shareholders, managers, and other stakeholders within a corporation. This abstract provides an overview of the key elements and theories underlying the study of corporate governance. The theory is the agency theory, which explores the inherent conflicts of interest between shareholders and managers. According to agency theory, shareholders (principals) delegate decision-making authority to managers (agents) to run the company on their behalf. This relationship introduces agency problems, such as information asymmetry, risk aversion, and the potential for managerial opportunism. Corporate governance mechanisms, such as the board of directors, executive compensation, and monitoring systems, aim to align the interests of managers with those of shareholders and mitigate these agency problems.*

**KEYWORDS:** *Accountability, Agency Theory, Board Of Directors, Corporate Governance, Institutional Theory, Ownership Structure.*

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**INTRODUCTION**

The institutional economic approach and the psychological economic theory of human behavior are combined in our understanding of company governance. We see the company as a nexus of firm-specific investments rather than a nexus of contracts in line with the team production theory of corporate governance. Our strategy thus considers stakeholders who make firm-specific investments that cannot be ex ante safeguarded by contractual arrangements. However, there are a number of ways in which our strategy diverges from the corporate governance team creation idea. First, we propose that the knowledge workers who make investments in firm-specific human capital, as opposed to just shareholders, should elect the board of directors. Investors' investments in financial capital and firm-specific human capital should be proportionate to the representation of shareholders and knowledge employees. Second, we suggest that in addition to resolving disputes, the board should also provide oversight and guidance. Board members must make investments in firm-specific human capital as a result. There is a need for board members who possess a high level of honesty and loyalty since these investments lessen their neutrality. Third, we think of team leaders at all levels of the organization as performing the mediating and advisory job, rather than just the board. Fourth, we contend that the architecture of corporate governance structures significantly affects how much the homo economics model of self-interested behavior is encouraged or constrained inside the enterprise [1]–[3].

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Our strategy is based on the idea that enterprises are different from markets in that they include a wide range of interconnected activities. The sources of synergies that make it profitable to organize personnel rather than depending on market transactions are highly interrelated activities, which make it difficult to assess independent contributions of people. Due to the difficulties in detecting and quantifying contributions, free-riding is possible in both the investment in firm-specific resources and the joint output.

Free-riding opportunities lead to a societal conundrum. When self-interested, logical action fails to produce outcomes that the whole community finds desirable, social crises develop. As a result, markets built on the characteristics of Homo economics are not systematically equipped to resolve social problems. It has been maintained that state power may resolve social conundrums at the social level. Hierarchical authority is often suggested as a solution at the corporate level. However, businesses have a considerably wider range of techniques at their disposal to address societal problems.

Firms have social issues on two different levels. The first level focuses on the contributions made by people to collective goods that are unique to a company, such the contribution to firm-specific knowledge. It benefits all workers, including those who don't contribute to firm-specific expertise. The team production theory addresses this kind of social conundrum and suggests that a mediating board is necessary to safeguard the interests of knowledge workers. The upkeep of cooperation norms is addressed in level two. Team production theory does not handle this kind of social conundrum. These standards of cooperation cannot be properly supervised by regulators, boards, or supervisors due to knowledge asymmetries. Instead, they rely on the willing cooperation of workers. Recent incidents have shown that even at the lowest levels of hierarchy, workers were aware of fraud. Only a few whistleblowers, however, were eager to call attention to the flaws. The rationale is that blowing the whistle might result in dismissal as well as psychological repercussions. A second-order public good that benefits both those who participate in it and those who do not is the discovery of defects. While the cost of punishment is high for the perpetrator, all workers ultimately profit from it.

When there are significant knowledge gaps between managers and workers, hierarchical authority is rendered ineffectual for resolving social problems. This is especially true when knowledge labor is crucial and businesses are geographically and organizationally divided. No matter if the supervisor is a member of the board of directors or a team leader in these situations, both hierarchical control and output control fail. Voluntary self-control must take the place of hierarchical control.

Numerous empirical researches has shown that voluntary self-control is successful. These empirical results often rely on the following justification: It is necessary to convert social conundrums like the prisoners' dilemma into coordination games where free-riding is no longer the sole equilibrium. The assumption behind this change is that prosocial demands are ingrained in people's choices.

We'll demonstrate how businesses may foster the institutional environments that encourage the selection of people with prosocial attitudes and the reinforcement of these choices. A crucial component of these institutional processes is corporate governance.

## DISCUSSION

### Psychological Foundations of Both Approaches

Both the team production theory of corporate governance and our methodology are founded on psychological premises that diverge from the mainstream institutional economics conception of homo economi- cus. We go into further depth about these psychological underpinnings in this to support the institutions that our method suggests.

The board of directors has the responsibility to maximize the team's overall welfare under the mediating hierarchy model. Various stakeholders provide control powers to the board in exchange for protection against their own opportunistic tendencies. It is presumptively presumed that these stakeholders may be shirkers and rent-seekers. As a result, "they realize that it is in their own self-interest to create a higher authority - a hierarch - that can limit shirking and deter rent-seeking behavior among team members" In other words, the mediating hierarchy model adheres to the institutional economic idea of logical, self-interested human conduct with regard to stakeholders. However, it is anticipated that the board's directors would act in the best interests of the whole "corporate team".

How are these many suppositions about how people behave supposed to fit into the same model? There are three primary arguments made. First off, directors get paid for their job and could be motivated to hold onto their post and join other boards. Therefore, they could gain by keeping the "corporate team" together and building a solid reputation as competent directors. It is entirely logical and does not rely on knowledge from psychological economics to support its claims. Second, self-dealing by the board of directors is strictly prohibited under US corporation law. This "non-distribution constraint" may increase confidence among stakeholders who make firm-specific investments since they won't have to worry about the directors taking their money for themselves. This limitation does not, however, explain why directors should exercise caution and act in the best interests of all parties involved. There is a third argument as a result. Directors may serve their "corporate team" because of the fairness and trust that are ingrained in business culture. It is suggested that these societal norms strengthen directors' reputational considerations. The directors' desire to preserve their reputations, however, is not motivated by rational self-interest since it is assumed that they are reliable even when doing the right thing would be more costly than advantageous. "Careful selection of trustworthy individuals who are supported by appropriate social norms" is the key to such conduct, according to research. Similar to charitable organizations, the post of director is anticipated to draw applicants who respect their reputation and strive to conduct in a manner that is seen to be suitable by society.

We both agree that board members should be carefully chosen and backed by proper social standards, and this is how we go about it. We underline that for them to convert social challenges into coordination games; they need to exhibit prosocial preferences. Instead of restricting these characteristics to the board members, however, we propose that corporate governance structures might encourage pro-social choices among all team leaders inside the company. Many potentially dangerous choices were made at lower levels of the hierarchy before the present financial crisis burst onto the scene. For instance, there were substantial knowledge gaps



between the board of directors and individual managers at banks. Many directors who would be considered reliable were unable to recognize the threats that were posing a harm to their organization.

We contend that the notion of a self-interested, utility-maximizing homo economics has to be changed, not just for the board of directors but also for managers and staff, in order to avoid these types of hazards. Therefore, the issue is how to create institutions that encourage prosocial inclinations across the hierarchy. We discuss empirical results from various disciplines that may be applied to corporate governance because there are no direct data on how corporate governance systems affect prosocial choices.

### **Institutions that Encourage Prosocial Attitudes**

Preferences for doing good indicate innate motivation. Activities completed for their own sake are the focus of intrinsic motivation. Extrinsic motivation, on the other hand, is strategically focused on actions taken in anticipation of a reward. Hedonic preferences, which serve an individual's personal enjoyment, and prosocial preferences, which serve social standards for their own sake, are two categories of intrinsic motivation. Prosocial tendencies are crucial to overcoming social issues in boards and teams. The aforementioned motivational styles overlap in real life and may be thought of as a continuum. Institutional ecological techniques, like the principal-agent model, solely take extrinsic motivation into account.

Numerous lab and field studies have shown the presence of intrinsic drive. These studies demonstrate that a significant portion of individuals are prepared to make voluntary contributions to communal goods and to penalize those who deviate from social standards. They also show how social and economic issues have an impact on this proportion. The theory of self-determination has been used primarily to analyze the relationship between extrinsic and intrinsic motivation. According to this theory, autonomy, competence experience, and social connectedness are the three factors that have the greatest impact on whether intrinsic motivation is reinforced or crowded out. The empirical results must be organized in accordance with these standards.

### **Autonomy**

A crucial prerequisite for intrinsic motivation is perceived autonomy. When a spontaneous action is rewarded or penalized, autonomy is diminished. The person stops attributing the action to herself. In other words, she perceives exterior causes as opposed to internal ones. Additionally, she starts to focus on the anticipated reward or punishment rather than the task itself. The action becomes less significant, yet the person's inherent drive is overshadowed. This crowding-out effect, nevertheless, only happens in the presence of an earlier intrinsic incentive. If a person lacks intrinsic motivation, extrinsic incentives and punishments help to increase that individual's drive. An empirical investigation on the performance of personnel who install windshields found this impact. The implementation of a piece rate system increases worker productivity in the context of this straightforward other-directed activity by 20–36%. Variable remuneration, however, lowers employee motivation if a work is partially seen as a "gift exchange" or an exchange of voluntary contributions. On the other hand, voluntariness and autonomy have a crowding-in effect. We'll show these linkages with a few instances.

Variable pay: Research shows that even in lucrative work, voluntariness is significant. Principals were first expected to give a predetermined income, and agents had the option of choosing their level of effort. In a different scenario, principals would have the option of paying either a fixed wage or a piece rate. When given a set income, agents choose to put in more effort. Additionally, they made less reference in this instance to the principal's wellbeing. The piece wage arrangement pushes out the social norm of reciprocity. But in the case of fixed salaries, it is congested [4]–[6].

Penalty: Penalties may have a crowding-out effect. This result comes from a field study conducted in a kindergarten. Parents who brought up their kids from kindergarten too late were fined. Due to the parents' perception that they were being penalized for their tardiness, this fee resulted in much lower punctuality. Even if the fee was eliminated, timeliness did not increase. Evidently, the fine undercut the societal norm of being kind. However, laboratory studies demonstrate that the perception of the punishers as being self-interested or prosocially motivated may have a significant impact on the consequences of punishment. When developing institutions that provide consequences to address second order social challenges, such as whistleblowing, this conclusion must be taken into account.

Volunteering: When there is less external pressure, volunteer labor for charities is often practiced. The conduct of kids who raised money for charity was examined in a field experiment. A control group got a bonus equal to 1% of the total amount collected, whereas one group received no financial reward. 36% less money was collected by the control group than by the first group. The youngsters received much more money when the incentive for the control group was increased to 10%, but their performance stayed the same.

### **Competence**

When people feel accountable for the outcome of their job, they are more likely to see themselves as competent. They are also more likely to get good comments. While all forms of motivation benefit from feedback, intrinsic motivation is only stimulated when a person's self-determination is not restricted. Feedback must be seen as encouraging rather than controlling in order to be effective. The individual's perceived self-efficacy is increased by positive feedback and perceived competence. Empirical results show that self-efficacy influences a person's contribution to social goods in a favorable way. Therefore, incentives that are thought of as positive reinforcement really encourage prosocial conduct and intrinsic motivation. This process explains why low percentage of variable compensation may improve performance while large proportions of variable pay do not result in an extra gain in job performance and why unexpected, symbolic incentives might raise intrinsic motivation. Furthermore, encouraging feedback may boost intrinsic motivation if it helps people comprehend the procedures that lead to the outcome in addition to the output itself. A comparative study of the airline sector found this impact. Pure output controls and little communication have the effect of making every team member want to disavow any blame for errors. However, effective process-accompanying feedback and encouraging connections lead to people taking ownership of the team's overall performance.

### Social Connectivity

Social connectedness improves group identification and readiness to contribute to common goals. The measures that follow will show how to increase social connectedness and prosocial inclinations. Instructions on socially acceptable conduct: When people are informed about the kind of behavior that are socially acceptable, they are more likely to contribute to collective benefits. In a lab experiment, participants gave substantially more to the common good when the exercise was referred to as a "community game" as opposed to a "wallstreet game." Fines that indicate a "new game" might also include this kind of inconsistent messaging about acceptable social conduct. This result was seen in the above-described kindergarten experiment. Another laboratory experiment also shows this signaling effect. It demonstrates how changing perceptions might result from the possibility of penalty for environmental crimes. The majority of people are convinced by this danger that their choice has little to do with helping to preserve the ecosystem as a whole. Instead, they see their choice as a business one.

Fair procedural practices: Several empirical investigations have highlighted the significance of perceived procedural fairness. Fair procedural practices may encourage people to accept choices, even when they have unfavorable effects on them personally. Therefore, procedural fairness is especially crucial in contentious circumstances like restructurings. The ability to participate in decision-making, the decision-makers' objectivity in adjudicating disputes, and the respect shown to people are all factors that influence procedural fairness as seen by the public. Politicians, judges, and bureaucrats all get fixed salaries to maintain their impartiality. The people who choose the game's rules shouldn't have any motivation to slant them in their favor. Fixed salary also aids in preventing self-serving prejudice. Even honest individuals are implicitly susceptible to self-serving biases, empirical research has shown. Their decisions are skewed in favor of themselves, particularly when the circumstances are very ambiguous. Such unconscious prejudices, in contrast to corruption, cannot be eradicated by sanctions. Only by lowering the incentives to prioritize one's own interests can these biases be lessened. But the reverse is happening with regard to directors and managers. With the introduction of changeable incentives, there is a danger that self-serving biases and even intentional manipulation of performance criteria may become more pronounced. There can be no neutrality under these conditions. Employees will view procedural fairness as being weaker, and they will be less motivated to contribute to the common good, if they do not believe that directors and managers are impartial.

**Conditional cooperation:** People are more likely to participate to a group effort if they anticipate that others will do the same. On the other hand, when too many individuals take advantage of others, prosocial behavior is less likely. When employees become aware that their managers are enriching themselves in unethical methods, their honesty as employees deteriorates. They are no longer prepared to support common goals or to be critical of coworkers who act improperly. For instance, the management staff at Enron was aware of unlawful activity. Additionally, significant portions of the workforce received information. Finally, an empirical investigation found that criminal crimes are much fewer in businesses with a broad profit-sharing plan than in businesses with a plan that is restricted to senior management.

**Personal connections:** Activities that shorten social distance improve contributions to common benefit. A few minutes of talk have been shown in experiments to increase the desire for both parties to contribute to shared goals. Additionally, communication gives people the chance to solicit others' assistance in achieving common goals. A personal encounter significantly promotes volunteerism. "Communities of practice" are becoming more and more significant as a result of these consequences.

### **These groups foster group identity in addition to fostering creativity.**

These results demonstrate how institutions may affect a variety of crowding-in and crowding-out outcomes. We suggest that corporate governance structures have a significant role in shaping prosocial inclinations as well as intrinsic motivation.

### **Institutions for Corporate Governance Design**

The structure of the interactions between shareholders, directors, managers, and the workforce may be significantly impacted by seeing corporate governance as an institution to help solve societal problems. In light of the prior justification about prosocial preferences and firm-specific human capital, we propose that the following institutions are advantageous to a business as a whole.

### **Knowledge workers' voluntary representation at the board level**

According to our suggestion, businesses need to voluntarily add employee representation to their board of directors. As a result, our strategy differs from co-determination legislation, which are common in many European nations. Results from empirical research on the effect of co-determination on performance are conflicting. Co-determination rules are not inefficient only because the majority of businesses do not voluntarily implement them, since the market for property rights is far from being efficient. In order to prevent a prisoners' dilemma, it has been suggested that governmental involvement may be required.

In our opinion, organizations should freely use employee representation in order to increase efficiency. In the long run, shareholders' best interest should dictate that this proposition be accepted. The concept of "core competencies" has been generally embraced by practitioners, although it should be underlined that core competencies and long-term competitive advantages essentially depend on investments in firm-specific human resources. Thus, corporate governance policies should provide enough incentives for workers to spend money on firm-specific human capital.

### **Variable pay for performance is lessened**

We contend that fixed salaries that are competitive with market rates have many important benefits. First, the board of directors and the management team are informed that it is required for them to act in a way that advances the business as a whole. Furthermore, it is obvious from the competitive pay that great overall performance is anticipated. Variable pay for performance, in contrast, sends the message that an excellent performance is only considered socially acceptable if it is rewarded monetarily. Variable remuneration creates a self-fulfilling prophesy by indicating a "wallstreet game" as opposed to a "community game." Second, prosocial

tendencies and particularly intrinsic drive are not overshadowed. Directors and managers must prioritize their financial interests in order to persuade staff to invest in firm-specific human capital. Third, there is less motivation to alter performance standards. The appeal of "earning management" declines. Fourth, the restriction on distribution is maintained. Directors and managers must exercise this kind of self-restraint in order to promote unpaid, intangible contributions to the common good. Fifth, unintentional biases in favor of oneself are restrained. These prejudices have a significant role in the interaction between managers and directors. Since self-serving biases run the risk of stifling incentives to successfully oversee the management team, board members shouldn't be rewarded using the same standards as managers. Sixth, a self-selection effect is brought on by fixed pay. As a result, the firm as an employer draws more people who are organically driven.

### **Selection of Managers and Directors with a Prosocial Attitude**

Director and management actions must demonstrate that even those at the top of the hierarchy contribute to the common good in order to encourage conditional collaboration among workers. Prosocial inclinations must thus be used in addition to functional ability as a selection criterion. A range of tools are available in the psychological repository for diagnostic analysis to aid in the selection of prosocially inclined managers and directors [7]–[10].

### **Employee Involvement in Control and Decision-Making**

Perceived procedural fairness and social connectedness are fundamental prerequisites for participation in decision-making and control. Participation increases prosocial behavior readiness in two ways. Team members increase their contributions of invisible, team-specific investments, on the one hand. However, when it comes to free-riders that can only be identified inside the team, they are more inclined to identify them and discipline them. Despite the fact that punishments often run the danger of stifling intrinsic drive, these reprimands do not do so since the punisher is seen to be prosodically motivated. The more a corporation depends on decentralized knowledge labor, the more vital mutual control among team members becomes.

### **CONCLUSION**

In conclusion, the theory of corporate governance includes a variety of concepts and ideas that provide light on the tenets and procedures governing corporate governance activities. We may better understand how firms can successfully align interests, manage relationships, save costs, and meet social expectations by using the agency theory, stakeholder theory, resource dependency theory, transaction cost economics theory, and institutional theory. By using these ideas, businesses may create solid governance frameworks that encourage openness, responsibility, and long-term value development for their stakeholders and shareholders. Despite the fact that punishments often run the danger of stifling intrinsic drive, these reprimands do not do so since the punisher is seen to be prosodically motivated. The more a corporation depends on decentralized knowledge labor, the more vital mutual control among team members becomes

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**PRINCIPLE OF SCANDALOUS CO-DETERMINATION: AN ANALYSIS****Ms. Neha Saxena\***

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**ABSTRACT**

*Co-determination, a principle that involves the representation of workers in corporate decision-making, has been a subject of controversy and scandals in the realm of corporate governance. This abstract explores the concept of scandalous co-determination, highlighting the potential challenges and implications associated with this governance model. To consider is the conflict of interest that can arise in co-determination systems. While co-determination aims to give employees a voice in corporate decision-making, it can lead to potential conflicts between the interests of shareholders and those of workers. The presence of employee representatives on boards or in decision-making processes may prioritize short-term benefits for employees over long-term shareholder value creation. This conflict of interest has the potential to create scandals when decisions made by co-determined bodies are perceived as biased or detrimental to the overall company's performance.*

**KEYWORDS:** *Corporate Governance, Employee Participation, Scandals, Shareholder Activism, Shareholder Rights, Stakeholder Management, Transparency.*

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**INTRODUCTION**

German economic research has long focused on the economic effects of labor legislation. The 1976 Co-determination Act, which gives employees of bigger businesses quasi-parity on supervisory boards, has also been the subject of much research. The bulk of empirical research that looks at the consequences of co-determination on company productivity and profitability have shown no detrimental effects. However, some of these studies provide unclear conclusions. This result is unique to research using sophisticated econometric techniques. For instance, Kraft and Ugarkovic compare co-determined and non-co-determined enterprises before and after the passage of the Co-determination Act to examine the effects of increasing employee involvement in supervisory boards on return on equity. The claim that the expansion of co-determination has resulted in a worse return on equity is not supported empirically. Renaud even comes to the conclusion that the required quasi-parity in German supervisory boards has ultimately enhanced business profits using comparable research techniques.

Fauver and Fuerst investigate the impact of employee representation on supervisory boards on German company stock market performance. They discover that quasi-parity may raise company value, especially in industries with complicated goods, and that the degree of co-determination has a beneficial impact on both [1]–[3]. Co-determination may thus be seen from the standpoint

of empirical economic research as a particular but economically "safe" aspect of company governance. Even prominent employer reps held that opinion up until recently. But things have drastically altered now. Co-determination rights were restricted by the major employer groups in 2004, and the Biedenkopf Commission ruled that the opposing views of employee and employer representatives could not be reconciled in 2006. Parliamentarians also spoke out; FDP lawmakers were quite vocal in their support of the employers. Because of this, co-determination is seen as a problem by a number of players, regardless of scientific proof. This eventually begs the issue of how and whose viewpoints influence politics and public opinion.

### **The Co-determination Discourse in the Media**

Public opinion should be taken into account by politicians was a well-known concept even in the Renaissance. Then, according to Enlightenment thinkers, publicity is a necessary component of rational decision-making. Public opinion's importance for the political system is undeniable; "public opinion is uniformly recognized as a powerful force in democratic politics," regardless of how closely it resembles the enlightened ideal of the public sphere. In an election system, citizens, or collective forces that mobilize the general public, have political sway since doing otherwise would lead political decision-makers in democracies to lose their influence. However, it is debatable whether or not people can influence the general populace or whether they are instead "victims" of a public opinion that is mostly shaped by the media nowadays.

The mass media, which actively choose and interpret information, are most definitely not impartial agents of information dissemination. They don't reflect social reality, however. Instead, they support the way society creates reality. Political decision-making is largely reliant on the reality presented by the mainstream media. They use certain interpretive frameworks that change how social occurrences are seen. Media reports on events lack an inherent meaning and are instead given significance solely via these schemata. In this way, the media has an impact on how the public views reality and, in turn, how they see political issues. As a result, they must be seen as key factors influencing political decision-making in contemporary democracies.

## **DISCUSSION**

### **The Portrayal of Co-determination in Press Editorials**

By examining three national newspapers the Frankfurter Allgemeine Zeitung, the Süddeutsche Zeitung, and the tageszeitung for the years 1998 to 2007 we have attempted to recreate the public discussion around co-determination in Germany. These publications provide an opinion-leading role for the mass media since they are the most commonly consulted as informational sources among all German national quality newspapers by journalists. The taz is at the left pole, the SZ occupies a somewhat moderate position, and the FAZ is at the right. They represent a broad variety of political ideologies.

In the press, opinion-forming forms like editorials, which are unaffected by journalistic standards of impartiality, are where views are most overtly stated. These forms' primary purpose is to understand and assess current events, human behavior, and institutional and individual views. Thus, these texts are excellent for obtaining interpretive frameworks. The paragraph, which is the smallest unit of significance in journalistic articles, served as the analysis's analytical unit. By



assessing the existence of each of the four categories, every paragraph having at least one characterization of supervisory board co-determination was included in the content analysis. There are four observations as a result for each classified paragraph.

### **What a Scandal Does**

"Actions or events involving certain kinds of transgressions which become known to others and are sufficiently serious to elicit public response" are referred to as scandals. Scandals ritually provide the chance to affirm or amend norms by revealing a briefly broken moral order; they also encourage public discussion of a society's moral choices based on real-world examples. Scandals are fundamentally significant for the media because they attract huge public attention, which is both a key component of scandals and the ultimate goal of media organizations. Thus, the logic of commercial news creation might be understood as having led to the preponderance of scandals in commercial mass media.

Clearly, the Mannesmann trial and the VW corruption case are tragic occurrences. In each instance, it was claimed that not just moral but also legal rules had been broken. The Mannesmann Supervisory Board members were specifically accused with embezzlement; the VW scandal's culprits were also found guilty of embezzlement and giving members of the works council preferential treatment. On the other hand, editorials that extensively discuss the VW scandal or the Mannesmann trial show the public's reaction.

The names of the participating violators are one of the apparent causes of this public reaction. "An increasing function of the social stature of those who are compromised" is how big scandals become. People of very high social standing were among those whose integrity was damaged as a result of the Mannesmann trial and the VW scandal: the head of the largest blue-collar union in Germany and the CEO of the largest commercial bank in Germany were both defendants in the Mannesmann trial. On the other side, the VW scandal included, among others, the company's personnel director, who served as the red-green government's leading architect of labor-market changes, and the head of VW's works council. Volkswagen is considered to be a "symbol of Germany's traditional consensual model of business" in addition to being Europe's largest automaker. As a result, people implicated in the Mannesmann trial and the VW scandal may be seen as representatives of certain particularly important German economic organizations, and as a result, their misdeeds are more likely to get controversy coverage than those of other parties. The gap between moral principles and real behavior is another aspect that makes these situations potentially controversial. Transgressions are emphasized to the degree that they expose hypocrisy; if the transgression casts doubt on the offender's professed high moral standards; there is obviously a larger possibility that the public will take notice.

People in exposed organizational positions are particularly vulnerable because, by virtue of their position, people in these positions are assumed to reflect the ideas and values of their organizations, and therefore their behavior is judged in relation to these standards. It goes without saying that the behavior of the labor representatives participating in the occurrences at Mannesmann and VW conflicts with the ideas that these people are believed to stand for. The practice of collusion between labor representatives and management in the VW boardroom is categorically incompatible with the idea of worker solidarity, which is widely considered as a

core element of the labor movement. On the other hand, awarding a single manager DM 59 million can conflict with ideas of social fairness in general and with objections to inflated management compensation in particular. Therefore, the behavior of the labor representatives implicated in the Mannesmann trial and the VW corruption case is especially disgraceful given the principles and convictions of the labor movement.

Because scandals attract such a large amount of public attention and often elicit strong emotions, they often serve political objectives in addition to the business goals of mass media organizations. In fact, one of the key characteristics of contemporary media scandals is the manufacture of political significance; "the use of scandal by political actors is routine, almost banal." Scandals are first and foremost always helpful for bringing down certain politicians. Scandals may strip politicians of their symbolic capital by harming their reputations, which is crucial for the exercise of political power in contemporary democracies. Because of this, using bonus miles for personal travel, making historical remarks about Germany, or using words of honor may have major professional repercussions for politicians. However, scandals may also have an impact on institutions in addition to these consequences on people. Despite the fact that guilty individuals are eventually required under the logic of moral responsibility that drives scandals, these people's activities often have supra-individual effects. Because elites portray groups in a "synecdochic way," the severity of these punishments depends on the social standing of the transgressors. A single politician's scandalous behavior may bring down a whole government, a party, or even the political class as a whole. Therefore, scandals are a recognized tactic for undermining not just individual political careers but also targeting organizations via their elected representatives.

In fact, discursive techniques were used appropriately in both the VW scandal and the Mannesmann trial. Politicians attempted to exploit these events to undercut Germany's long-standing co-determination system. In 2004, for instance, a member of the FDP said that the Mannesmann case served as an example of wheeling and dealing in German supervisory boards and came to the conclusion that corporations with more than 2,000 workers needed to revert to one-third co-determination. As a result, the claimed inappropriate behavior of one revealed staff representative was exploited to undermine employee representation as a whole. Eight months later, the same politician used the VW scandal to support the limitation of co-determination rights in another guest post for the same publication. This politician also used a comparable interpretation to the Siemens scandal from 2007. According to him, more proof of the negative effects of quasi-parity co-determination came from the discovery that management had unlawfully funded a pseudo-employee organization to reduce the power of trade unions since it demonstrated how the prevailing legal framework supported bribery. As a result, it is best to dispose of them. Therefore, it seems that the political consequences that certain politicians extrapolate from scandals involving labor officials are unrelated to the specifics of their participation. In contrast to the Mannesmann trial and the VW corruption case, which covered offenses committed by labor representatives, the Siemens issue concerned management's attempts to undermine labor representation. However, from the perspective of certain discourse participants, both scandals seemed to imply the same conclusion, namely the need to eliminate quasi-parity co-determination. Therefore, it was believed that the management at Siemens were making a case for the abolition of these rights by violating workers' rights. Media scandals may

be seen as symbolic civil wars, with opposing discourse coalitions fighting for the power of interpretation.

The appraisal of scandals and the derivation of probable repercussions are seldom uncontroversial, but generally uncertain. The aforementioned interpretive schemata were explicitly criticized in the press, thus they did not go unchallenged either. For instance, one editorial rejects as crass populism the idea of using the VW scandal as an excuse to repeal the Co-determination Act and defends the German system of corporate governance. However, a number of other editorials take an approach that is similar to the conclusions reached by the politician listed, using the VW or Mannesmann scandals in the course of critiquing co-determination. These texts contend that the Mannesmann trial demonstrates that co-determination results in inadequate management oversight and that trade union representatives in supervisory boards are powerless to stop bad decisions. As a result, reforming or even doing away with the outdated German model of co-determination should be taken into consideration. All things considered, the Mannesmann judgment can be seen as a disastrous verdict on the failure of the German system of co-determination. The VW affair is also used as an illustration of how management and labor representatives conspired against German companies. It demonstrates the dangers of co-determined supervisory boards and how a one-third co-determination system would have prevented it. In this way, the VW affair is a powerful argument against parity co-determination [4]–[6].

In fact, a key justification for using scandals in the editorials taken into account in the content analysis seems to be legitimizing critical views toward co-determination. In editorials that mention either the Mannesmann or the VW crisis, there are 73 instead of 56% paragraphs that emphasize the ineffectiveness of co-determination. When viewed the opposite way around, scandals are mentioned in 47% of the paragraphs where co-determination is described as ineffective, compared to 29% of all other paragraphs. As a result, about half of all claims about the ineffectiveness of co-determination include some mention of scandalous incidents. These incidents undoubtedly contributed significantly to the co-determination press discussion during the last several years.

### **Corporate Ethics Codes**

Corporate codes of ethics are formal declarations of moral principles that a firm issues and that are intended to guide corporate behavior. In essence, these contracts should encourage moral conduct inside the organization and lessen the likelihood of corporate wrongdoing. Though extensively used in several nations, the efficiency of codes is still up for question. While some research comes to the conclusion that codes may be an effective way to improve the morality of business conduct, other studies found no appreciable impacts. In this essay, I make the case that codes may serve to raise the ethical standards of corporate behavior. Simply creating and implementing rules, however, is insufficient since the code itself cannot ensure that those to whom it is addressed behave in line with its standards. Instead, the business must make real efforts to put its code of ethics into practice. Although this viewpoint could be commonly held, knowledge about the proper implementation of code is still in its infancy.

Implementation measures aim to increase the likelihood that the code addressees will abide by its standards. In this regard, implementation strategies are not limited to the codification of the text after its creation. Implementation measures, on the other hand, relate to all of the company's actions that will improve adherence to the code's rules. Implementation measures are thus only ever required in situations when the code rules are not followed. In other words, in order for codes that go beyond standardizing procedures to be successful, implementation strategies are required.

In theory, preferences or limitations might determine how code is implemented. Measures based on preferences aim to influence the attitudes, drives, and beliefs of code addressees. Actors will eventually come to believe that the code rules are suitable and that they merit to be followed out of respect. Actors will thus largely be driven by their own preferences to behave in accordance with the code. Contrarily, metrics of code implementation based on restrictions have no interest in affecting the choices of the players. Instead, these actions alter the circumstances actors find themselves in such that code adherence will be seen positively by code addressees. As a result, since conformity is rewarded and deviation is penalized by the organization, the addressees are largely extrinsically driven to behave in line with the code.

Many corporate ethicists have expressed doubt about the viability of implementation attempts based on restrictions. I agree that it's crucial to make implementation efforts based on preferences. However, I contend that implementation mechanisms based on limitations, such as sanctions, cannot and should not be abandoned. More particular, I demonstrate how well thought out and carried out penalties may be seen as a promising, and even necessary, tool for boosting code efficacy. I first discuss the research on constraints-based code implementation metrics in the sections that follow. By doing this, I demonstrate that these measures are often included in ethics programs in actual practice, despite the fact that the empirical research on their effectiveness is far from unanimous. I contend that the various designs of constraints-based measures, which are mostly overlooked in the existing empirical research, are at least partially to blame for this ambiguity. The guidelines that follow are thus on how to properly construct constraints-based measures for code implementation. These suggestions are based on sanction theories, which have a long history in legal theory and have also been the subject of several empirical studies. On the basis of this, I separate the result and process drivers of constraints-based implementation measures and go into further depth about their features.

### **Rewards and Punishments**

In essence, the valence of constraints may be used to differentiate between them. Positive incentives are created via rewards to increase the appeal of code compliance for code addressees. Punishments, on the other hand, are disciplinary procedures that make code-breaking more expensive and, thus, less alluring for workers. Many business ethicists contend that neither incentives nor penalties can increase code compliance.

Because codes include standards, adherence to them is required rather than optional inside the organization, rewards that are not supplemental but aim to be an all-encompassing metric for code implementation are in fact improper. One of the responsibilities that employee takes on when joining the particular organization is adhering to the code standards for doing the right

thing. People, however, are not used to earning praise or prizes for doing morally and responsibly. According to interviews he conducted with Canadian employees, managers, and ethics officers, Schwartz supports this point of view because the majority of his respondents "believed that compliance or doing the right thing is already part of your job for which you are being compensated, and therefore need not be explicitly rewarded in any sense"

Since lack of conformity looks to be compensated by waiving the benefits that are stated otherwise, encouraging code conformance might give the uncomfortable appearance that code deviation is left to the actor's option. Rewards often signal that adhering to the rules is discretionary rather than required. As stated by Kaptein:

If a business promotes moral behavior excessively, it could give the idea that moral behavior is optional. More performance is rewarded, indicating that it is not necessary to do more.

As a result, the prizes stated for code compliance determine how binding the code norms are. As a result, code standards are often broken when deviations go unnoticed and don't affect remuneration.

Due to this, constraints-based methods for code implementation must depend heavily on penalties, or negative actions taken in response to code infractions. But there were also numerous arguments made against this form of code enforcement. These opponents essentially contend that sanctions create a negative atmosphere and force code addressees to follow the rules not out of a sense of moral obligation but rather out of fear of punishment. As a result, when code infractions are difficult to identify and confirm, code adherence is less likely to occur. Critics worry about a *circulus vitiosus* as a result since the corporation will be more likely to implement more controls to ensure that rules are followed by workers as well as new regulations. Employees, however, won't like being patronized and will be more likely to fill in any holes that inevitably exist in violation of the spirit of the code. This kind of code implementation stifles the aspirational and motivating power a code may have.

Because they were first made against bureaucratic systems of organization, these critiques essentially borrow ideas that are well-known in organization theory. Given that codes are formal steps taken by organizations to coordinate the conduct of its members, this parallel should come as no surprise. These critics highlight several serious risks that codes might provide, but they are far from generally applicable. If the sanctions' design adheres to the set guidelines, these concerns may not really materialize. Because many constituents would want firms to design and carry out harsh punishments against code violators, it is important to note the relevance of these critiques.

### **Continuity of Punishments**

The widespread desire that corporate codes of ethics contain consequences contradicts general critiques of code punishments since they would otherwise be seen as mere window decoration both within and outside the organization. Negative penalties are anticipated in order to represent and support the lawfulness of the standards advanced by the code. The relaxation of these penalties reinforces the idea that adherence to the company's code of conduct is optional and not required of addressees. Codes without penalties are so easily criticized as being ineffectual.

"When violations go unpunished, codes become just another wall decoration or file-drawer filler," as Badaracco and Webb put it. The confidence associated with codes is diminished by the absence of an effective enforcement mechanism. According to Kaptein, standards "whose violations are not sanctioned lose their credibility".

Particularly, external stakeholders will assess the presence of penalties and use them as a litmus test to determine the company's commitment to implementing the code rules, particularly in circumstances when doing so would seem to be expensive and detrimental to profitability. Carroll has previously noted that one of the reasons the general public, as well as workers in many companies, have questioned businesses' sincerity in wishing for a more moral workplace has been firms' refusal to punish offenders. There is also broad agreement that codes must be supported by punishments in order to be seen as normative guides, rather than just voluntary navigators, through morally challenging circumstances inside the organization. As a result, many writers see punishments as essential. For instance, Post stresses that developing code without teeth is not worthwhile. A code of conduct can only be effective if it is enforced. Practitioners also have this opinion, usually criticizing codes when real consequences are absent with the remark "they aren't worth the paper that they are printed on."

Additionally, it is important to implement a system of negative fines since certain benefits of codes cannot otherwise be achieved. For instance, if corporate actors commit wrongdoing and breach the law, the presence of a code may reduce the company's accountability or responsibility. The Federal Sentencing Commission Guidelines, in particular, provide incentives to establish an ethics and compliance program that includes standards and procedures to prevent and detect criminal conduct. This is because such a program can lower the culpability score and ultimately the fine that the court will impose in order to punish corporate wrongdoings. The Federal Sentencing Guidelines, however, do not consider the establishment of standards and processes to deter and identify illegal activity to be sufficient. Instead, in order to be identified as a successful program, a compliance and ethics program must also include mechanisms for guaranteeing the following of these standards. If negative punishments are developed for discouraging code infractions, producing objective proof that the organization has an effective enforcement mechanism in place will undoubtedly be much easier.

### **Empirical Proof**

In light of this, the frequency of code penalties in actual practice comes as no surprise, despite the widespread opposition to code sanctions that has already been mentioned. Most corporate codes specifically include enforcement or compliance methods. This percentage seems to have risen over time and tends to be larger in US businesses than in those of other nations, a trend that is connected to various regulatory and legal frameworks and the changes they go through. Codes that do not include sanctions might still be linked to a system of penalties since sanctions can also be conveyed via a variety of channels. In conclusion, empirical data shows that code punishments are regularly used and often set up in businesses with codes of ethics.

Contrarily, there is less conclusive empirical data supporting the efficacy of code sanctions. Several research have looked at this issue since then. The conclusions of these research continue to be inconclusive, which is consistent with empirical findings concerning the usefulness of

codes in general. While some research indicated a correlation between code enforcement and greater levels of ethics, other studies found no statistically significant relationships between the efficacy of code punishments and their application. Overall, it seems that the necessity for penalties outweighs any potential opposition. For instance, "when sanctions are attached to codes, behavior- becomes more ethical in nature," said Laczniak and Inderrieden. The generality of this relationship, however, is barely tenable. Evidently, punishments have neither positive nor negative effects. The advantages of sanctions will instead rely on the kind of penalties the firm has established and used. However, there is a lack of knowledge on the creation of an efficient penalty system.

### **Design of Appropriate Penalties**

Legal philosophy-based notions of punishment may provide insights into how to create code punishments. These theories essentially provide justifications for penalties, i.e., why and under what circumstances should it be regarded proper for a sanctioning authority to subject an actor to a disadvantage. Despite the fact that many various ideas and methods have been created, the two most popular theories support penalties based on either their deterrent or retributive impacts. Theories of deterrence state that sanctions are appropriate if they prevent actors from violating norms. According to these views, the more severe, specific, and swift the punishment, the more likely actors are to refrain from breaking the code. Retributivist ideas, on the other hand, are retroactive. Because the prior norm breach deserved punishment in order to restore corrective justice, they justified punishments. Theories of retribution consequently suggest that penalties must be rigorously contingent upon and proportionate to the original violation.

Both types of hypotheses seem to be inapplicable non their purest versions. Because they cannot consistently forbid punishing innocent people if such punishments offer more deterrence and, hence, higher code attainment, deterrence theories are in conflict with fundamental notions of justice. The retrospective Ness of retributivist ideas is a problem. Being anti-consequentialists, they are destined to fail since no deontological justification can be compelling enough to be upheld regardless of the repercussions. Companies must thus include aspects of both ideas, deterrence and punishment, to build an effective code penalty approach. Because simple additions would likewise increase the drawbacks of the pure theories, this integration must be dialectical rather than additive. I propose a principle-based integration that balances the goals of justly promoting the code standards against the deterrent and punishment principles. Companies cannot wait for code infractions to occur before they start their implementation efforts, thus deterrence is crucial. Justice-related factors are also crucial since code addressees and business constituents will judge if the pursued approach of code punishments is suitable. Punishments as just desserts, in this sense, reflect popular conceptions of what penalties ought to resemble [7]–[10].

In conclusion, deterrent and punishment components must both be included in code sanction measures. When integrating these components, one should consider which of the somewhat conflicting punishment aims should be given precedence in a given situation. Although the understanding of conflicting norms and values from a principled perspective must be contextualized, certain broad statements may provide at least a starting point for designing appropriate sanctions, as will be done in the next sections of this article. These suggestions take

into account the empirical facts about the effects of sanctions that earlier research in the areas of sanction and justice theories has shown. Two key differences need to be addressed in this respect. First, the impacts of sanctions do not only apply to the sanction's recipient. Instead, these penalties are adhered to by all corporate constituents as well as other addressees of the code standards. It is necessary to differentiate between the particular and general consequences of punishments. Evidently, sanctions may be seen from the viewpoint of the individual actor to be punished, on the one hand, and from the standpoint of more or less detached observers, on the other, and have distinct effects. For instance, penalties often elicit resentment from the targeted addressee who must bear the consequences of the punishment. Contrarily, uninvolved observers who agree that the norm violator needs to be punished appropriately may see the same sentence as appropriate. Because they have an impact on a larger population, general penalty effects, or their indirect impacts on the attitudes and actions of onlookers, are often more significant than their particular effects on offenders. However, since norm violators must not be used as props to further the underlying code norms, the corporation cannot overlook the direct impacts of sanctions and their corresponding explanation. Justice principles forbid scapegoating of offenders and using penalties as an example. These factors are generally held, hence attempts to impose sanctions will be frustrated.

Convicted offenders tend to view sanctions more harshly than onlookers. Reaction and antagonism are not inevitable results of sanctions, however. Instead, psychological research suggests that if the punishment process is organized appropriately, these negative effects of disciplinary acts may be avoided. Therefore, the second crucial difference is to the result as opposed to the punishment-giving procedure. Sanctions' efficacy is influenced by factors that affect both the procedure and the product. The result dimension describes the punishments that are ultimately imposed on the offender in response to a particular infraction of the norm. According to the deterrence hypothesis, the intensity, certainty, and promptness of penalties are outcome metrics. Although these variables are taken from deterrence theory, determining their correct values must go beyond it and take justice issues into account as well. The process dimension indicates how sanctions are decided upon, i.e., how the firm handles the offender while determining the nature of the norm breach and the appropriate consequence. Although there is general agreement that fairness in processes is crucial, there is still controversy around the factors that might determine whether procedures are fair or not. I propose the use of only four variables to assess the fairness of the punishment system. Respect, voice, neutrality, and openness are these factors.

## CONCLUSION

In conclusion, Scandalous co-determination draws attention to the possible difficulties and dangers present in this governance structure. Scandals in co-determination systems may be attributed to a variety of issues, including conflicts of interest, rivalries for control, difficulties with accountability, perceptions of diminished competition, and the danger of capture. Establishing clear accountability frameworks, ensuring decision-making openness, fostering a culture of responsible governance, and striking a balance between employee representation and shareholder interests are crucial to reducing these risks. By resolving these issues, co-determination may achieve its goals of giving workers a voice and promoting efficient and



ethical company governance. The process dimension indicates how sanctions are decided upon, i.e., how the firm handles the offender while determining the nature of the norm breach and the appropriate consequence. Although there is general agreement that fairness in processes is crucial, there is still controversy around the factors that might determine whether procedures are fair or not.

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**CORPORATE GOVERNANCE AT THE CHINESE STOCK MARKET****Dr. Vijayarengam Gajapathy\***

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**ABSTRACT**

*Corporate governance plays a critical role in shaping the functioning and integrity of stock markets, and the Chinese stock market is no exception. This abstract provides an overview of the unique characteristics, challenges, and developments in corporate governance practices within the Chinese stock market. The influence of the Chinese government on corporate governance. The Chinese stock market operates within a socialist market economy, where the government plays a significant role in shaping corporate governance policies and practices. The government's influence is reflected in regulations, ownership structures, and the appointment of key executives in state-owned enterprises (SOEs). This dual role of the government as a regulator and major shareholder presents both opportunities and challenges for corporate governance in the Chinese context. Threatening severe penalties, however, is insufficient to ensure code adherence since even draconian penalties may become ineffective in the endless future or if they are not implemented. The behavioral effect relies on how the sentencing approach is viewed, notwithstanding the multiplicative combination of sanction severity, certainty, and celerity in models of deterrence.*

**KEYWORDS:** *Corporate Governance, Independent Directors, Institutional Investors, Ownership Structure, Regulatory Framework, Shareholder Rights.*

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**INTRODUCTION****Sanction Severity**

The more consistently code standards are followed; the harsher the penalties for breaking them are likely to be. Strong penalties represent the legality of the underlying code principles. They might express disapproval and urge the offender to acknowledge their error. Unlike mild penalties like verbal reprimands, which can scarcely be seen outside of the dyad between the superior and the offender, this signal is perceptible to bystanders. Threatening severe penalties, however, is insufficient to ensure code adherence since even draconian penalties may become ineffective in the endless future or if they are not implemented. The behavioral effect relies on how the sentencing approach is viewed, notwithstanding the multiplicative combination of sanction severity, certainty, and celerity in models of deterrence. Therefore, disciplinary techniques may be successful even when they just threaten rather than really apply severe penalties. This outcome is more probable if the actor believes the punishment to be unaffordable, if following the code is simple for him, and if he skips doing a thorough cost-benefit analysis.

Under these circumstances, a little degree of threat credibility may be sufficient to convince the recipients of the code to abide by its rules. But it's important to remember that code addressees don't only weigh the advantages and disadvantages of adhering to the rules. Instead, they are also impacted by normative factors, specifically judgements of whether or not the sought sentencing technique complies with accepted norms of justice. Evidently, purposely draconian sanctions that categorically violate the principles of proportionality go counter to widespread views of justice held by most organizational members and stakeholders. Code punishments must also adhere to ethical principles and not degrade the offender. In the absence of such appropriate punishments, the related code standards may become less valid and the company's promotion of the code may be questioned. As a result, the reliability of the code standards itself is questioned. Therefore, I recommend [1]–[3]: The more proportionately severe the punishment is to the corresponding code infraction; the more effective code punishments are generally. If penalties are seen as insignificant or draconian, code sanctions often fail to achieve their intended goals.

The certainty of penalties reveals the likelihood that infractions of the code will result in punishment. This variable therefore relates to two distinct events, namely the discovery of code infractions and the implementation of the appropriate consequence. Less code infractions are undiscovered the better the detection confidence. Less identified code infractions continue to be unpunished as imposition certainty increases. Regarding both its deterrent and retributive effects, it is difficult to foresee abandoning sanctions when code infractions were found with sufficient thoroughness. The required essence of the code norms will be compromised by tolerance if the prior discovery of code infractions was done diligently. The idea that certain members of the organization will ultimately be permitted to disregard the code is implied by abandoning sanctions because of the actor's supposed significance and inability to be suitably replaced. Such an image won't do much to strengthen the credibility of the code, but it may help and encourage people to see it as a way to limit their discretion rather than as a genuine commitment to raising the company's ethical standards.

## DISCUSSION

According to deterrence theory, high detection certainty is necessary to maximize the threatening effects of sanctions. If code acquisition is actively watched and suspected code violations are thoroughly examined, the detection confidence usually tends to be greater. In order to assess whether a penalty norm's prerequisites are stated in a particular constellation or if pertinent exculpations apply, it is necessary to consider the subsumption of a sanction norm as part of the detection certainty. Given this context, justice concerns first seem to align with the deterrence theory because sanctions aren't seen as fair if they only apply to a small number of offenders while many other, identical code violators go unpunished.

Pure deterrence theories presuppose that penalty certainty and severity levels are interchangeable. As a result, threats of harsher penalties might make up for preventive losses caused by a reduced detection certainty. The pace of substitution may change, however. The pace of substitution is clearly dependent on the actors' attitude toward risk, according to theoretical considerations. The marginal deterrence impact of punishment certainty turned out to be larger than the comparable effect of sanction severity, which called into question the premise of constant replacement rates. Despite the factual success of filling up detection gaps with

harsher penalties, this replacement is normatively unacceptable since it would use the few identified criminals as a tool to punish the others.

However, since high rates of detection certainty are expensive and might have negative side-effects, maximizing the detection certainty does not seem to be a viable strategy. Controls that are too strict may give the impression that all employees are untrustworthy and won't follow the rules. Controls thus not only consume valuable management resources but also breed distrust that might potentially jeopardize corporate operations. Controls do not always imply distrust, to be sure. Instead, they may also convey the relative significance of various activities at work, particularly the acquisition of codes. If code addressees recognize the importance of upholding the code norms and the legality of its rules, negative side effects may be avoided. It relies on the qualities of the punishment procedure to achieve this appreciation. If the marginal costs and marginal benefits of the relevant control measures are equal, the optimum rate of detection certainty is attained. In general, increasing detection efforts are useless if they neither uncover new code breaches nor increase deterrence since the actors have already been appropriately discouraged. Third proposition: The likelihood that a code violation will be discovered has an inverse u-shaped connection with the efficacy of the sanctions.

### **Encourage Celerity**

The duration between breaking a rule and receiving a penalty is known as the sanction celerity. The greater the sanction celerity, the quicker rule infractions are discovered and, in accordance with the penalty standards, penalized. In general, deterrence theory presupposes that sanction brevity has a favorable impact on deterrence and, thus, penalty efficacy. Theoretical efforts to support this relationship are not always successful, however. Theoretical arguments that generally rely on conditional psychology contend that celeritous punishments are required because they otherwise risk the sanction objects failing to connect the punishment to the prior deviance they had been involved in if celerity is modeled as an independent predictor of deterrence effects. On the one hand, this line of reasoning is persuasive inasmuch as the penalty subjects must really comprehend their breach of the norm as the reason for their punishment. Human adults, on the other hand, are definitely capable of relating their experiences across time. They possess the mental ability to link actions with distant temporal causes and effects. In light of this, the value of severe penalties is put into question.

However, there are valid justifications for harsh penalties. But these factors also have a role in determining the certainty and harshness of the punishment. First, according to economic considerations, delayed penalties must be discounted, meaning they are less expensive than immediate sanctions. Although this logic seems logical, it may not always hold up to empirical scrutiny. Its validity is dependent on how people balance now and future occurrences or returns, or their presence- or future-orientation. Nagin and Pogarsky discovered that individuals may even have negative discount rates, meaning they give future occurrences more weight than they do current ones. As a result, the longer the penalty is postponed, the more these individuals will be discouraged.

However, severe penalties seem to be necessary in order to reduce the positive effects of the norm transgression. The shorter time the perpetrator has to profit from his illegal behavior, the

greater the penalty celerity. The perception that norms may be broken without suffering any repercussions is also fought against by the severity of the punishment. Finally, in order to achieve a sufficiently high rate of detection, efforts to hasten the punishment process may be required. If there is too much time between the possible deviation and the attempts to confirm wrongdoing, it may be considerably harder to find code infractions.

Despite these favorable impacts of swift penalties, the detection speed shouldn't be increased in line with the detection confidence. Once again, the costs and associated benefits of harsher sanctions must be weighed. Additionally, owing to procedural concerns, the frequency of sanctions must be restricted since a fair punishment process entails giving prospective offenders the chance to give their version of the events and decide on the appropriate sanctions on the company's behalf. Ad hoc sanctions speed up the sanctioning process but violate procedural fairness norms. To avoid giving the appearance that reasonable penalties are not carried out, the imposition of the associated discipline should not be postponed after the appropriateness of a particular sentence has been assessed with sufficient rigor.

### **Process-related factors**

#### **Respect**

All persons must be treated equally, with trust and respect, according to several codes of ethics. There is broad agreement that prospective norm violators must be addressed ethically, that is, by respecting their rights and dignity, when it comes to the process determinants of penalty tactics. This precludes designing the penalty procedure in an instrumental way and enforcing sanctions for other reasons that could seem to be beneficial from an economic standpoint but are unethically motivated. Furthermore, the principle of respect requires that techniques of watching and obtaining data on possible norm violators not include deceit or violate privacy. Although labor laws and privacy protection are legislated differently among nations, legal requirements may, at least in part, make the concept of respect essential in this context.

Respecting prospective offenders is not only appropriate for ethical grounds. Because "undignified, disrespectful, or impolite treatment by an authority carries the implication that one is not a full member of the group," this approach instead prevents alienating segments of the workforce and is a prerequisite for avoiding harmful side-effects of punishments. Since offenders are more likely to feel personally reprimanded, get irate and rebellious, and act defiantly, punishments that degrade people's dignity may increase rather than decrease future norm breaches.

Regarding the overall impacts of the associated punishment schemes, avoiding this alienation tendency of penalties is therefore extremely crucial. The way actors who have been accused of breaking the code are handled will be closely observed by other members of the organization. There is some empirical support for the idea that these assessments of the appropriateness of punishments are skewed by the prospective violator's prior behavior. More particular, Niehoff et al. discovered that offenders with bad performance histories will get harsher penalty than violators with strong performance histories. However, polite and dignified behavior will always be valued since it accords with spectators' sense of fairness and may be seen as a hint for how they would want to be treated in a similar circumstance [4]–[6]. Sixth proposition: If a

corporation treats code violators with respect and dignity, code punishments are more likely to be successful.

### **Voice**

Potential offenders must be given the chance to present their case and explain their viewpoint as part of fair processes. In order to avoid making crucial judgments like imposing punishments on the basis of inaccurate information, the corporation should establish these voice protocols. Accordingly, Folger et al. have that

Because silent processes are based on insufficient information, speech may be preferred. A silent method may not consider the allegations of disputants, which might result in a subpar, or at least dubious, outcome.

Thus, incorporating the information of the workers is necessary for a good preparation of the penalty decision.

Offenders naturally value the chance to present their case since it gives them the chance to provide mitigating information and have a say in the considerations made when deciding on the appropriate sentence. The "instrumental view" or a "self-interest model" are occasionally used to describe this self-serving explanation of vocal techniques and their beneficial outcomes. Empirical studies of procedural fairness have shown that speech processes are also perceived as a means in and of themselves, in addition to this instrumental interpretation of the voice effect. Regardless of whether they have an impact on the final sentence determination, these processes are seen as reasonable and desirable. According to Lind, Kanfer, and Earley, "fairness judgments are enhanced by the opportunity to voice opinions even when there is no chance of influencing the decision" Thus, the chance to express one's own viewpoint is valued since it shows that the workers' opinions matter. The chance to make one's case is appreciated because of its "value expressive" function, according to Paternoster et al., not because it is connected to beneficial results. The "group value model" is a term that is occasionally used to describe this line of reasoning.

Therefore, positive responses to voice processes suggest an appraisal of this method as a goal in itself rather than only being motivated by instrumental factors and the ability to influence disciplinary choices. The ability to present one's argument before the penalty authority makes its choice, according to Paternoster et al., strengthens the authority's credibility and encourages compliance. The voice approach may increase the perception of justice of the disciplinary system even though the result is unaffected by the offenders' statements. The sense that expressed viewpoints have a fair opportunity to influence the decision and that the decision-making process does not consistently disregard the offense-ers' arguments are all that is required for this fairness impact to be felt. This brings us to the third process factor, the penalty procedure's objectivity. The corporation should provide code violators the chance to present their side of the story before imposing fines, according to proposition.

### **Neutrality**

The neutrality of the sanction procedure necessitates the drafting of the sanction judgment in a fair and impartial manner. In this sense, precise data must be acquired and objectively assessed.

The "gathering of accurate and unbiased information is one of the basic components of procedural fairness," according to Niehoff and Moorman. Every argument must have an equal opportunity to influence the final conclusion, and decisions must be made on an even playing field. Therefore, judgments or results that are predetermined or driven by bias directly violate the norm of neutrality. Again, psychological research has shown that regardless of how well a choice turns out, individuals value fair and impartial processes. People are more inclined to attribute fairness and legitimacy to authorities and follow the rules when they believe that authorities have behaved in an impartial and unbiased way, according to Paternoster et al., regardless of how good the result was.

Furthermore, the previously indicated positive voice effects may be completely eliminated if there seems to be insufficient neutrality. When this happens, the effectiveness of voice methods could even backfire since code addressees will respond adversely if they feel misled and unfairly treated. Of course, the more unpleasant the process' conclusion, the more probable anxiety and reactance are to occur.

### **Transparency**

Finally, understanding the disciplinary system and its reasoning is necessary for both offenders and spectators to experience the intended results of sanctions. Therefore, in order to be understandable, both the general appropriateness of the penalty system and the justifications for particular penalties must be adequately open. Obviously, understanding the validity of punishments necessitates understanding the appropriateness of the code norms that are being imposed. Transparency has a greater significance than the other three process determinants and outcome determinants of sanctions because the remaining determinants' intended effects can only be realized if the code addressees are aware of the characteristics of the sanction. In this way, transparency gives the penalty strategy the required visibility and clarifies the basis of the approach.

If proper causal explanations are provided, offenders will respond positively. Generally speaking, arguments and explanations may give judgments more legitimacy. Contrarily, a lack of openness leaves people vulnerable and fuels their suspicion that the business is trying to hide crucial facts. The only way to accomplish transparency is by giving forth accurate and reliable information. Conflicts of trust are very difficult to resolve after disinformation has been discovered. Depending on the information base and need of the addressees, different levels of openness are required. Although more openness is generally seen as advantageous, the respect principle places restrictions on the amount of information that may be disclosed. Of course, the individual sanction object must be made aware of the rationale behind each punishment. However, in order to safeguard the offender's identity, this information must not be made concurrently available to other actors. The People's Republic of China's government socialized the entire economy shortly after it was established in October 1949. As a result, a planned system that was modeled after the former Soviet Union was established and governed the Chinese economy for close to three decades. China started to reform and open up its economy to the outside world in 1978 after the conclusion of the Cultural Revolution, led by Deng Xiaoping, who is largely considered as the architect of China's economic reform and opening-up period from 1978.

China's first reform initiatives focused on fusing the market and the plan together. The central government opened up the economy to the outside world, offered incentives for agricultural products and the state sector, and matched prices to underlying supply and demand. The dual-track pricing system, which was implemented in the middle of the 1980s, was the most crucial reform measure. Any commodity had a planned price for the state-mandated production quota and a market price determined by supply and demand in the market. Most commodities were priced by the market up until the early 1990s, with the set price track mostly being phased away. From "combining plan and market together" to a "socialist market economy" with "Chinese characteristics"—i.e., a competitive market system where public ownership predominates—the central government changed direction in 1992. The word "market economy" unmistakably refers to China's overarching reform objective, even if the term "socialist" describes China's governmental structure. Prior to the reform period, China had to deal with a variety of issues, including extreme population pressure, significant limitations of natural resources and human capital, relatively weak industrial and infrastructural bases, and the challenge of preserving financial stability. As the reform period got underway in 1978, 250 million Chinese people were still living in utter poverty. The number of Chinese living in absolute poverty has significantly decreased since the adoption of the reform and opening-up policies, and at the end of 2007, there were only 14.8 million of them left. The national nominal GDP of China has increased from 364.5 billion RMB in 1978 to 30,067.0 billion RMB in 2008, growing at a pace of around 10% on average. China's foreign exchange reserves, which were once almost nonexistent, now rank first in the world. In 2008, China ranked 17th in the World Competitiveness Yearbook of the International Institute for Management Development and 30th in the Global Competitiveness Report of the World Economic Forum, respectively. As a result, it stood out among all the transition economies and developing countries.

China's recent three-decade economic change has a few notable characteristics. First off, China has been making its transitions gradually. Before successful practices were expanded onto a larger or even national scale by policies, many changes had first been carried out on an experimental basis and in certain localities. Nearly all significant reform initiatives in China were built on earlier initiatives at lower and local levels. Second, China's transformation was successful despite partial market liberalization. Although the state sector has been losing ground in the national economy, it still retains a sizable interest and operational control over a number of important industries. Thirdly, China's first three decades of transition did not necessarily include privatization and private property rights. The central government did not permit the privatization of small- and intermediate-sized SOEs until the middle of the 1990s. Last but not least, China's transformation has advanced without democratization as late as March 2007, when the Real Rights Law made private property rights de jure acknowledged. China is ruled primarily by the Communist Party of China, and this one-party system is expected to last for a very long period.

China's transformation route is a desirable subject for economic study due to both China's economic achievements and Chinese cultural traits. The rising Chinese stock market is one of the most well-liked study topics. Initial Public Offerings and stock prices are preferred in the early literature in this field. Researchers' interest in the corporate governance concerns in the Chinese stock market has recently increased. In this essay, we investigate how the corporate governance paradigm has changed on the Chinese stock exchange.



The "Backgrounds of the Financial System in China" section of this essay briefly discusses China's financial system, including its present structure, the growth of the banking system, and the development of the capital markets. It gives crucial context data for a better understanding of the next sections of this work. The article "Corporate Governance in China" discusses the main concerns with corporate governance in China, sketches the model used on the Chinese stock exchange, and contrasts it with traditional models. It poses several significant research queries that will be addressed in the next s. The "Governance Practices in Chinese SOEs: Content of Change" discusses how successive phases of China's economic revolution resulted in changes to governance practices. The "Driving Forces in China's Corporate Governance Evolution: Process of Change" examines the fundamental causes of all the modifications to Chinese governance practices. We briefly discuss our main points on how corporate governance has developed in China in the conclusion [7]–[10].

## **Backgrounds of the Chinese Financial System**

### **Financial System Organization**

In our simple description of the Chinese financial system, the banking system, the stock market, and the bond market are all that are included. We assess each component's portion of the overall financial sector pie using banking assets, stock market capitalization, and bond depository balance, respectively. Banking assets made up 69% of the total assets of the financial system in 2008. Bonds came in far behind, at 17% of the total. With a share of 14%, stocks lagged behind bonds only slightly. The combined size of the bond and stock markets in China is more than twice as large as its banking system.

### **System of Banking in China**

China's financial system had been modeled after the Soviet Union before to the reform era.<sup>9</sup> The People's Bank of China, which was established in 1948 under the Ministry of Finance, integrated the functions of central and commercial banking. By 1978, it was in charge of 93% of all financial assets in China and handled practically all transactions involving money.

By 1979, the PBOC was separated from the PBOC after the changes were put into place. Four significant state-owned commercial banks, known as the Big Four, acquired its commercial banking operations between 1978 and 1984. The Big Four were first assigned a distinct economic sector that they were exclusively permitted to service. The Big Four have been engaged in industry-wide competition since 1985. In the so-called Special Economic Zones in the coastal regions throughout the 1980s, regional banks were founded, sometimes with a significant share held by local governments. A network of credit cooperatives was meanwhile established in both urban and rural regions.

Since their policy-lending to SOEs was often not repaid in the 1990s, the asset quality of the four state-owned banks significantly declined. In order to address this issue, in 1994 the central government established three policy banks to carry out the policy-lending operations in place of the Big Four, and in 1998 the Minister of Finance issued 270 billion RMB in government special bonds to recapitalize the four banks. Four state-owned asset management firms<sup>10</sup> purchased the non-performing loans in 1999 for 1.4 trillion RMB, or their face value.

In 1995, two significant bank legislation were issued. The PBOC was officially recognized as China's central bank by the Central Bank Law of 1995, which also considerably lessened the influence of local governments in decisions about loan distribution. The four state-owned banks were formally designated as commercial banks by the Commercial Bank Law of 1995, which also directed them more toward market-based operations than policy-lending. In the middle of the 1990s, other joint-stock banks joined the market, some of which were privately held. At the same time, regulatory approval permitted foreign investors to own minorities of regional Chinese banks.

China's banking sector underwent significant adjustments when it joined the World Trade Organization in 2001. To comply with the WTO agreement, the 1995 Central Bank Law and Commercial Bank Law were updated. To monitor changes and rules, the China Banking Regulatory Commission was founded in 2003. To increase the management and effectiveness of Chinese banks, CBRC used two measures. The shareholding from any one investor had to be between 5% and 20%, subject to regulatory clearance, while in 2003 it enabled foreign investors to acquire up to 25% of any local bank. The introduction of foreign investors began with Chinese joint-stock commercial banks<sup>11</sup> and then expanded to three of the Big Four.<sup>12</sup> Another tactic included pressuring Chinese banks to issue shares<sup>13</sup> in order to establish external oversight. Some joint-stock commercial banks, in addition to CCB, BOC, and ICBC, have gone public in Hong Kong and Shanghai since 2005.

## CONCLUSION

In conclusion, the distinctive features of the country's economic system, ownership patterns, regulatory environment, and market players have an impact on corporate governance in the Chinese stock market. There are initiatives ongoing to promote board independence, strengthen shareholder rights, and boost institutional investor engagement, among other measures, to improve corporate governance procedures. The corporate governance environment is still being shaped, nevertheless, by issues with governmental influence, complicated ownership structures, enforcement methods, and cultural considerations. Corporate governance principles in the Chinese stock market must continue to be advanced via more openness, accountability, and shareholder protection.

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**AN ANALYSIS OF CHINESE CAPITAL MARKETS****Mr. Venkatesh Ashokababu\***

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**ABSTRACT**

*Chinese capital markets have undergone significant transformations in recent years, emerging as a prominent player on the global stage. This abstract provides an overview of the key features, developments, and challenges in Chinese capital markets. With a population of over 1.4 billion and the world's second-largest economy, China's capital markets have experienced rapid growth and expansion. The Shanghai Stock Exchange (SSE) and the Shenzhen Stock Exchange (SZSE) are major stock exchanges in China, providing platforms for domestic and international companies to raise capital and trade securities. In addition, China's bond market has become one of the largest globally, offering diverse debt instruments for financing purposes. The capital markets came under a unified regulatory framework with the establishment of the Securities Committee and the China Securities Regulatory Commission. Without the involvement of underwriters, the majority of those issued shares were distributed to local residents and company employees. As they were offered at par, promised fixed income, and were redeemable at maturity, they were comparable to bonds.*

**KEYWORDS:** *Corporate Bonds, Cross-Border Listings, Financial Market Reform, Initial Public Offering (Ipo), Investor Protection, Market Volatility, Qualified Foreign Institutional Investor (Qfii).*

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**INTRODUCTION**

Before 1978, funding was distributed to ventures by the central and local governments under the planned system in China. Finance markets had not been necessary for businesses to raise finance. Following 1978, rules governing corporate activity began to loosen, which led to an increase in capital demand from businesses. In this setting, China created bonds, stocks, and futures contracts. The Chinese capital markets were founded with the opening of the two stock exchanges, one each in Shanghai and Shenzhen. The capital markets came under a unified regulatory framework with the establishment of the Securities Committee and the China Securities Regulatory Commission.

Similar to previous changes in China's transition process, the central government has played a major role in the development of the country's financial markets. Before being expanded throughout the nation, new market categories and goods were often introduced on an experimental basis. In certain instances, the authorities stopped the development process, made the necessary corrections, and then resumed it. Deng Xiaoping gave the financial markets'

growth his full support. Early in 1992, he made a tour to the South to advocate for reform and opening-up policies [1]–[3].

### **Emerging market for stocks**

The shareholding changes that were started in rural China are responsible for the development of stocks. The first joint-stock township businesses were developed by farmers in the late 1970s. Urban regions began to see shareholding changes in the middle of the 1980s. A small number of big and medium-sized businesses were allowed to experiment with shareholding and issue shares. The principal stock market was created as a result. Without the involvement of underwriters, the majority of those issued shares were distributed to local residents and company employees. As they were offered at par, promised fixed income, and were redeemable at maturity, they were comparable to bonds. Over-the-counter stock trades first emerged in 1986.

The establishment of two stock exchanges, one in Shanghai and the other in Shenzhen, was authorized by the central government in 1990 with the intention of expanding former SOEs' access to external finance sources and enhancing their operational efficiency.<sup>14</sup> Short sales of shares were never permitted during exchange trading. In 1991, each exchange debuted its own composite indices.<sup>15</sup> eight stocks were listed on the Shanghai Stock Exchange by the end of 1991, compared to six listings on the Shenzhen Stock Exchange. Later, RMB-denominated ordinary shares were referred to as A-shares for institutions and domestic investors. China also launched a trial program in 1991 to sell B-shares to overseas investors. Although locally listed and denominated in RMB, B-shares are subscribed to and traded by foreign investors in USD or HKD.

### **Market Growth**

In a very short period of time since 1992, the Chinese stock market has exploded and grown to be among the biggest in the world. The number of companies listed on SSE and SZSE expanded from 53 in 1992 to 1,594 in 2008, an increase of roughly 30 times. A-share and B-share issues garnered more than 2,230 billion RMB and 5.09 billion USD, respectively, while the market capitalization since 2007 has reached more over 10 trillion RMB. There were more than 40 million new investment accounts created. The Chinese stock market's market capitalisation exceeded 30 trillion RMB after the 2007 boom. For the first time, this volume exceeded more than China's nominal GDP. In the early years of China's stock market, exchanges and authorities favored listing large SOEs across a variety of sectors. The SZSE started looking at the prospect of developing a market for growth enterprises in 2001. The Small and Medium-sized Enterprises Board was established by the SZSE in May 2004 as the first stage. There were 273 companies listed on the SME Board in Shenzhen by the end of 2008, and they had raised more than 120 billion RMB via IPOs and refinancing.

### **Opening-up**

China's opening-up policy included the stock market as well in order to attract international investment. The first move toward internationalizing China's stock market was the launch of B-shares in 1991. Domestic companies were subsequently permitted in 1993 to list on foreign stock markets. In relation to A- and B- shares, the Chinese equities listed and traded in Hong Kong,

New York, London, and Singapore are also known as H-shares, N-shares, L-shares, and S-shares. Chinese companies raised more than \$100 billion USD via foreign offerings between 1993 and 2007. The B-share market lost some of its importance in fund raising as domestic companies became more intimately tied to the international capital market thanks to offshore listings.

China pledged a number of securities-related obligations as part of its WTO membership. First, B-shares may be traded directly by international securities companies. Second, all domestic exchanges allowed representative offices of international securities companies to seek for special membership. Third, within three years of the WTO membership, Foreign Service providers might establish joint ventures for fund management and securities trading with initial shareholdings limited to 33% and 49%, respectively. Fourth, foreign securities firms can establish joint ventures with a maximum shareholding of 33% within three years of China joining the WTO. These joint ventures can launch funds and underwrite A, B, and H shares as well as trade government and corporate bonds without the need for a Chinese intermediary.

### "Bond Market"

Beginning in 1954, the federal government began issuing treasury bonds for five consecutive years under the name Economic Construction Bonds. The production of T-bonds was discontinued in 1959. The federal government reintroduced T-bonds in 1981. In the early 1980s, T-bonds were often non-transferable and had a protracted maturity. Few businesses started issuing enterprise bonds starting in 1982. The State Council mandated in 1987 that the PBOC must approve any further enterprise bond issuances and that the State Planning Commission, the Ministry of Finance, and the PBOC must establish an annual maximum on the total number of enterprise bonds that may be issued. In 1984, a third kind of bonds, known as financial bonds, debuted. Banks granted them to aid in the execution of building projects that lacked the necessary funding. Since that time, they have been a regular source of funding for Chinese banks.

In a few major cities in April 1988, OTC trading of T-bonds by private investors was tested. Two months later, provinces, municipalities, and 54 big and medium-sized cities were included in the expansion of the authority for individual trans- activities. Trading of T-bonds had become widespread across the nation by the end of 1988. A secondary bond market was established. SSE first started trading T-bonds in December 1990. Because the once-uncontrolled industry posed significant hazards, the central government halted all OTC bond markets in 1995. As a result, SSE and SZSE were the only authorized bond markets. The creation of the bond market on exchanges may be traced back to 1996, when a significant volume of book-entry T-bonds started to be issued and repurchased on SSE and SZSE.

### DISCUSSION

Chinese commercial banks stopped trading bonds at exchanges in 1997, and the PBOC launched the inter-bank bond market based on the China Foreign Exchange Trading System the following year. The interbank bond market opened up to other financial institutions in the years that followed, including commercial banks, insurance companies, credit cooperatives, securities firms, securities investment funds, finance houses, foreign institutional investors, non-financial

institutions, and pension annuities. Panda bonds, denoted in RMB, were allowed to be issued by international organizations. Short-term, regular, foreign-currency, subordinated, hybrid, and asset-backed bonds, bond futures, and enterprise bonds were among the several kinds of bonds that financial institutions issued. Commercial banks have provided counter services for individual investors and SMEs to trade in T-bonds since 2002 as an expansion of the interbank bond market. Commercial banks with stock listed on Chinese exchanges were given experimental permission to rejoin the bond market at exchanges in January 2009.

### **Futures Exchange**

Forward contracts were first used in the Zhengzhou Grain Wholesale Market, which began in October 1990. The first standard futures contract in China was created by the Shenzhen Nonferrous Metals Futures Exchange in October 1992. The commodities futures market prospered in 1993. In the whole nation, there were more than 300 futures brokerage firms and over 50 commodities futures exchanges. T-bond futures were created in the meanwhile. SSE introduced the first T-bond futures in December 1992. There were 14 exchanges that dealt in T-bond futures at the beginning of 1995.

However, owing to limited oversight, the futures market was rife with speculation and manipulation. The Chinese futures market was first cleared by the State Council in 1993, at which point it made plain that its Securities Committee and the CSRC were in charge of regulating it. Futures brokers who were ineligible or were engaging in illicit activity were either closed down or suspended. Steel, sugar, coal, rice, and rap oil were among the commodities whose trading was halted. Trading in T-bond futures was also halted in May 1995. The 14 current futures markets were merged into three in 1998. Beginning to create a legislative and regulatory framework, the State Council and the CSRC issued the first rules on futures trading, exchanges, and brokerage companies in the futures market between 1999 and 2002. Cotton, fuel oil, corns, soy beans, sugar, soybean oil, pure terephthalic acid, zinc, rapeseed oil, linear low-density polyethylene, and palm oil are just a few of the new commodities that have seen the introduction of commodity futures contracts since 2004. The adoption of a uniform trading platform has grown as the three commodities futures markets increasingly unified their trading regulations. Foreign players in China's futures market began in May 2006 with the establishment of the first Sino-foreign joint venture<sup>21</sup>. The China Financial Futures Exchange opened in Shanghai in September 2006. The process of getting stock index futures on the market is still in the planning stages. Up to this point, the Trading Rules of the China Financial Futures Exchange have been published, and close to 80 members have received transaction licenses. The first futures contract on gold was released by the Shanghai Futures Exchange in January 2008, however there is currently no set strategy or date for the introduction of stock index futures. Mock trading of stock index futures has been going on since October 2006 for testing reasons [4]–[6].

### **Chinese Corporate Governance**

Even while China's stock market has been growing briskly, it is notable that this growth has so far been at odds with China's nominal GDP-measured economic performance. Since the 1990s, the national economy has had annual GDP growth of at least 8%; yet, despite rising listing

numbers, the stock market value has experienced significant volatility. Even while the number of listed companies increased by roughly one-third and the number of issued shares more than doubled, especially between 2000 and 2005, the market value decreased ostensibly as a result of falling stock prices. The shortcomings of China's corporate governance systems quickly came to the notice of market authorities and players as they sought to understand the roots of this situation.

More specifically, a number of recently exposed Enron-like scandals and money tunneling by controlling owners have undermined investors' faith in the Chinese stock market as a whole. These issues are shown by two cases. The first was the previous top performer, the North Chinese company Yinguangxia, whose stock price increased by roughly 440% in 2000. Barely a year later, two journalists questioned YGX's impressive accomplishments and revealed that YGX had been fabricating papers and misrepresenting data. The CSRC's official inquiry in 2002 determined that YGX made a total of 770 million RMB in illicit profits between 1998 and 2001. The second case is Sanjiu Pharma, which constructed bogus transactions in order to get financing from banks while failing to appropriately disclose transactions with linked parties, including the main shareholder and other subsidiaries. Sanjiu Pharma was found to have taken up to 2.5 billion RMB, or 96% of the company's stock, via connected transactions, according to the CSRC probe.

Despite having been introduced to China as early as the middle of the 1990s,<sup>24</sup> the notion of corporate governance did not spark significant attention until the protracted bear market from 2000 to 2005. Good corporate governance procedures are increasingly recognized as being important by both the Chinese government and the stock market authorities.

### **Exactly why is corporate governance crucial?**

#### **Social Persistence**

There are a huge variety of stockholders in China, ranging from individuals to governmental agencies and institutional investors. More than 140 million investment accounts, the majority of which were owned by small individual investors, had been set up until the end of 2007, according to China Securities Depository and Clearing Corporation. If each account was indeed held by a single individual, it would equate to one tenth of China's total population, or one fourth of its urban population, actively trading stocks. More than 350 mutual funds, more than QFIIs, several sizable domestic insurers, as well as the National Social Security Fund trade actively on the market when it comes to institutional investors who manage people's money. Moreover, via dubious or illegal means, a sizable number of bank loans have been entering the stock market. Notably, via their asset management administrations, the central and local governments that are in charge of managing state assets on behalf of the Chinese people continue to own the majority stake in many publicly traded companies. Since there are so many little shareholders who are personally and directly engaged, a full analysis of the stock market would probably upset the apple cart. Therefore, it is easy to understand why the central government, other state agencies, and exchanges repeatedly issued loud warnings of an overheated market as stock prices skyrocketed in 2007<sup>26</sup>. A failed stock market may result in social unrest, which continues to be one of the government's main concerns.



### Capital Conflict

China will be increasingly impacted by international laws and norms, many of which have been established by wealthy nations, the more China integrates into the global economy. Chinese listed companies must conform to the corporate governance practices that foreign investors prefer if they want such investors to acquire and keep their shares. However, for all emerging countries, the globalization of the financial markets is a double-edged sword since money may just as easily flow into a market with lax investor protection as it can out of one. The East Asian Financial Crisis of the late 1990s shows that capital flows may readily exit open capital markets without well-developed corporate governance procedures. Even though China's extraordinary accomplishments over the past three decades and the prospect for the near future are likely to keep foreign investors interested - the list of QFIIs keeps growing - and partially offset the effects of its lax corporate governance practices, this is not anticipated to be a sustainable solution. Making China's corporate governance systems appealing to international investors is thus in its best interest.

### Additional Transition

China's economic transition to a "socialist market economy" is still underway, and the current cycle of SOE reforms that was started in the 1990s has not yet been completed. The former SOEs are only partially listed in Shanghai and Shenzhen. The remaining ones are awaiting an IPO as a crucial avenue for their next fund-raising. Therefore, the central and local governments, who primarily have claims on SOEs, have enough motivation to keep the stock market operating as a reliable means of funding SOEs. It should also be noted that the creation of a stock market is just the first stage in China's capital markets' completion; the stock market itself still has to finish its functions and broaden its offering of investment products. The stock market's performance will determine how well the next phases, including derivative products like stock index futures and a corporate bond market, turn out. If the initially constructed stock market has already collapsed, they could not be carried out. A failing stock market cannot be tolerated given China's ongoing change and growth of its financial markets.

The Chinese government started to strengthen its corporate governance framework by passing and amending a number of laws and rules connected to governance in order to address the shortcomings in the stock market. The National People's Congress updated both the Company Law and the Securities Law in 2005 after the CSRC's 2002 release of the first corporate governance rule for listed businesses. The new laws address a number of stock market issues, such as the expropriation of small shareholders and the disclosure of corporate information by boards of directors.

The CSRC did not establish a law enforcement bureau with the purpose of looking into criminal actions at the capital market until 1995. It also created local enforcement offices at the local level in numerous major cities. The CSRC established a second law enforcement bureau in 2002 to look into market manipulation and insider trading, while Bureau I was given charge of looking into securities fraud, dishonesty in statements, and other offenses. The Securities Crime Investigation Bureau was created by the Ministry of Public Security in 2003 to work with the CSRC in the investigation of securities market offenses. To oversee the enforcement system, the

CSRC established the Sanction Committee, Chief Enforcement Officer, and Law Enforcement Task Force at its headquarters in 2007. Local enforcement agencies were also given a boost by hiring more people. Between 2003 and 2007, the CSRC looked into 736 instances, sent 104 of them for criminal prosecution, sanctioned 212 cases involving 180 businesses and 987 people, and temporarily barred 165 professionals and executives from the securities market.

Currently, all publicly traded companies have implemented independent directors as a board internal monitoring mechanism in compliance with the CSRC's requirements. There are increasingly more chairman who are not also CEOs. Listed companies are required to provide explicit comments about their efforts to enhance the governance framework as well as disclosures on CEO and board salaries. Annual closures specify the board members' relationships to the controlling shareholder. The authorities and exchanges are working to monitor linked transactions between listed companies and the shareholders who hold their controlling shares, among whom asset tunneling has often occurred. Due to these changes in corporate governance, public companies are once again more transparent for investors.

### **What Differences Does the Chinese Model Make?**

#### **Traditional Models**

Countries have different corporate governance structures. The Anglo-American market-based shareholder model and the insider models, such as those seen in Germany and Japan, are the two corporate governance models that tend to stand out among scholars. The preference for one of the two models is largely due to the economic success of each nation in the 1980s and 1990s, respectively [7]–[10].

In the Anglo-American model, public equity is broadly distributed and directors have the exclusive authority to start decisions. The listed firms in this model still face the strictest legal restrictions and enforcement in respect of minority shareholder protection,<sup>28</sup> and there is a highly competitive product market to improve the firms' performance. This is true despite several accounting scandals revealed at the turn of the century in the USA. Although this model has strong external procedures for protecting investors, its internal governance structure essentially consists of a principal-agent relationship between shareholders and the board of directors established via the general meeting. The board of directors combines management and oversight responsibilities at the corporate level. The equity of publicly traded companies under the German and Japanese models, however, is more concentrated.

#### **CONCLUSION**

In conclusion, the development of the Chinese capital markets has made them a key part of the global financial system. Chinese capital markets are shaped by market reforms, regulatory changes, the involvement of SOEs, the integration of technology, and persistent difficulties. Collaboration and good risk management will be crucial in guaranteeing the long-term stability and expansion of Chinese capital markets as China continues to open up its markets and encourage globalization. Despite the advancements, there are still problems, including as market turbulence, regulatory uncertainty, information asymmetry, and worries about corporate

governance procedures. Building investor trust and preserving market stability will depend on effective regulation, enforcement, and investor protection.

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**AN ASSESSMENT OF ECONOMIC CHINESE MODEL**

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**ABSTRACT:**

*The Chinese model, characterized by a unique blend of socialist principles and market-oriented reforms, has attracted considerable attention and sparked debates on its efficacy and implications. This abstract explores the Chinese model in comparison to other economic and governance models, highlighting its distinct features, challenges, and potential implications for global economic dynamics. The economic dimension of the Chinese model. China's economic system combines central planning with elements of market capitalism, allowing for a hybrid approach to economic development. This model has facilitated rapid economic growth, transforming China into the world's second-largest economy. However, it also presents challenges, such as the concentration of power, state intervention in markets, and the potential for inefficiencies and market distortions.*

**KEYWORDS:** *Centralized Planning, Chinese Characteristics, Economic Development, Market Economy, Mixed Ownership, Policy Intervention, State Capitalism.*

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**INTRODUCTION**

The corporate governance systems in the USA, Germany, and China are explained in a straightforward manner. The dot-dash frame represents the national level external governance-related contexts. An economy with a bolder frame often has more developed capital markets, a stronger legal system with more effective enforcement, and a more competitive product market, whereas an economy with a more delicate frame has poorer governance. The Chinese corporate governance model has a poor external environment in terms of market and legal procedures when compared to the American and German models. This result is hardly unexpected given China's ongoing transition to a market economy and the ensuing development of its legal system.

**Merchandise Market**

Competition in the product market pushes manufacturers and service providers to up their game. The central government views sectors including utilities, transportation, communications, banking, oil, and steel as being of vital significance and strictly regulates the entrance of other providers. As a result, the Chinese product market lacks competition in several of these sectors. Consequently, large SOEs control these sectors. Local protectionism for the benefit of local economic growth is another factor contributing to inadequate competition. Provincial and municipal governments often prefer local products in their procurement processes and encourage local businesses to use materials and goods made locally. Dealing with the current global financial crisis since 2007 has made this more obvious: ten provincial governments have issued

documents on buying local goods like steels, electrical appliances, and vehicles, all while planning massive expenditures to ensure economic growth [1]–[3].

### **Financial Market**

The Chinese stock market is active in terms of both the market capitalisation and the continuously rising number of investors. Yet other, more crucial areas are sorely undeveloped. First, a large, state-controlled bank system dominates the entire Chinese financial system, suggesting that the funding available via the Chinese stock market is constrained. The government often imposes strict restrictions on the quantity and size of public offerings as well as the companies that may be listed, favoring the state sector. Second, alternative investment products are lacking in the Chinese stock market. Third, rather than being global, the stock market is more regional. It has now been partially offered to a select group of international institutional investors. Similar to this, local investors seldom ever have access to international stock markets, with the exception of a few QDIIs' products. To speed up market internationalization, listing announcements for foreign-invested companies have been made<sup>30</sup>. But no guidelines or timetable have yet been established.

### **Legal Organizations**

The Chinese judicial system paints an intriguing picture. On the one hand, shareholders are well protected by the Chinese legal system. Allen, Qian, and Qian contrasted the shareholder protection in China with that in LLSV nations using the metrics of La Porta, Lopez-de-Silanes, Shleifer, and Vishny on legislative provisions for publicly listed enterprises. They discovered that China performs at the same level as the majority of LLSV nations. China's rating sits in the middle of the English- and German-speaking nations with the best and worst levels of protection, respectively. They also contrasted China's law enforcement with those of LLSV nations using metrics taken from independent international rating organizations. This time, they arrived with a totally different conclusion: China's degree of law enforcement is significantly higher than that of other LLSV nations. The contradictory findings imply that shareholder protection in China is inadequate in reality but relatively good on paper. Lack of skilled legal experts and a contradiction between upholding the law fairly and the monopolistic power of the one governing party are to blame for China's ineffective legal enforcement.

### **Governance Framework**

In terms of internal governance, the two-tier board system of the German model and the Chinese model first seem to be relatively comparable. In Germany, a management board and a supervisory board are in charge of the public company. The supervisory board is in charge of appointing, overseeing, and advising the management board. It also participates directly in the development of the firm's strategy. The managing board is in charge of the day-to-day operations of the company. According to the Chinese model, the board of directors and the board of supervisors, respectively, are in charge of management and monitoring duties. Additionally include staff representatives; the Chinese board of supervisors is more akin to the German system of co-determination. The board of directors and the board of supervisors do not, however, have the same hierarchical connection as in the German model. The two boards under the Chinese model are administered on the same level, and the directors and supervisors are all

nominated or removed by shareholder action. Under contrast to the German supervisory board, which has the right to appoint and, in some circumstances, even fire the members of the management board. Given this organizational structure, it is questionable if the board of supervisors has the authority to successfully supervise.

### **Overall Ownership Structure**

The state's architecture strongly influences the ownership structure in the Chinese stock market. Former SOEs often received approval to go public, and the central government controlled the share distribution. The exchanges were unable to process a significant fraction of the shares. Up to 2005, there were two categories of Chinese shares: non-tradable shares, which could not be publicly exchanged, and tradable shares, which could be sold on exchanges. Depending on their shareholder or listing location, each category was further subdivided into many classifications.

State-owned and legal person shares made up the majority of the non-tradable shares. State-owned shares are those that are held by entities having legal person status, while legal person shares are those that are in the ownership of central and municipal governments via their underlying asset management organizations. Other untradeable shares were held by workers or private people. The term "legal persons" referred to domestic sponsors, foreign businesses, and other legal entities who had participated in a non-public offering of the relevant corporations.

An illustration of the whole share structure of Chinese public companies in 2005. About two-thirds of the shares on the Chinese stock market were not tradable at year's end. State-owned shares make up the majority of them, accounting for around 45% of the total. Since domestic sponsors of publicly traded companies are often former SOEs controlled by government agencies, the state did in fact own more than half of the shares of all publicly traded companies. The total amount of tradable A- and B-shares distributed among institutional and individual investors, however, was little over 30%. As a result, the Chinese stock market is controlled by the state. Equity transfers between businesses were the sole channels for legally transferring non-tradable shares prior to 2005, assuming that the arrangement had received approval from the necessary authorities and regulators. The authorities started a reform to make non-tradable shares tradable in 2005. Shareholders of the one-time non-tradable shares have acquired the right to sell them after the expiration of specific lockup periods in exchange for payment in cash or stock.

### **DISCUSSION**

Although the 2005 reform of non-tradable shares improved the equity liquidity of China's listed companies, it did nothing to alter the market's ownership structure or the state's dominant position. The state and its agencies are no longer required to transfer their ownership of shares that are directly and indirectly owned by the state to the open market. As a result, the state's position in the system of government has not altered. The Anglo-American and German/Japanese corporate governance models, according to Shleifer and Vishny, are effective because they have a strong complementarity between the degree of legal protection and ownership concentration. Countries with weak investor protection often have more tightly held corporate control than do those with strong investor protection.

One may argue that China's inadequate legal protection for shareholders has resulted in a concentrated ownership structure in light of these theoretical and empirical research. However, the reality in China does not fully support this theory. The fundamental reason is that in China, the state has been playing a significant role in the formation of the law, including the provision of legal protection for investors, as well as the creation of a corporate governance structure that first developed in the 1990s. Therefore, rather than independently creating specific causalities, both the broad legal protection for investors and the ownership structure at the Chinese stock market rather reflect the central government's intent. In conclusion, three characteristics distinguish the Chinese stock market's corporate governance model from more traditional models: a weak external environment that does not place sufficient market and legal restrictions on listed firms; a straightforward internal governance structure without a robust supervisory function; and state domination in the ownership structure. But even if investor legal protection is not a driving force, it is still unclear what factors led to the development of the Chinese model. What changes have been made to the Chinese model throughout the years? What supported each significant change throughout its evolution? These inquiries are essential for a thorough comprehension of the Chinese corporate governance concept. It is logical to look back at the history of Chinese SOEs and to trace the origins of the Chinese corporate governance model since the majority of listed companies on the Chinese stock market have SOE heritage. To achieve this, we use principal-agent interactions as the overarching framework of this study and the distinction between the substance of change and the process of change in organizational change research.

### **Chinese SOE Governance Practices: Content of Change**

Before 1978, in the planned economy, state ownership was seen as the only legitimate form of business. This idea enabled state planners to mobilize financial and human resources and to gauge the needs for production and distribution. In addition to controlling the SOEs' property rights, the state also used its employees to carry out the management functions. This model acted as a tool for connecting the state, SOEs, and workers to one another as well as an organizer of economic resources and activities. In other words, SOEs were run entirely on state funds, while its staff subsisted on the wages, they received from the SOEs. Therefore, SOEs served purposes other than serving as production units, such as social security. An employment at a particular SOE was previously referred to as a "iron rice bowl" because it represented a stable existence with pay, housing, healthcare, and retirement benefits provided by the SOE.

The central government intended to increase productivity and raise living standards in 1978 by systematically changing its economic model to one that was more competitive after learning the bitter lesson of preventing the development of the national economy during the ten-year Cultural Revolution and seeing the economic success in the developed countries. End of 1978 saw the Third Plenum of the Eleventh Chinese Communist Party Congress, when the Party decided to concentrate on economic growth rather than class conflicts. After this shift in ideology, China's reform period started. We distinguish three governance phases of Chinese SOEs since 1978 based on the main strategies of the central government for reforming SOEs and their management: the incentive stage from 1978 to 1983, the contracting model from 1984 to 1992, and the corporatization model after 1993. Regarding the objectives of pertinent policies, the state's

functions, and the participation of SOEs and their CEOs, governance methods in the three phases have different characteristics [4], [5].

### **The Stage of Incentive**

Even before the Third Plenum of the Eleventh Chinese Communist Party Congress was convened, the SOE reform experiment had already begun. Six SOEs in the Sichuan Province were chosen by the local government to conduct the first experiment aimed at "expanding enterprise autonomy and introducing profit retention" in the fall of 1978. Around 100 SOEs engaged in experimental research were present in Sichuan by 1979. In order for the chosen SOEs to create and sell items to the external free market<sup>33</sup> and keep some profits in the event that they had achieved the plan quotas, they were granted additional autonomy. Some middle-level managers may also be promoted, but only with the government's consent.

To expand the SOE reform trials to other provinces, the central government released Some Provisions on Enlarging Industrial SOEs' Autonomy and four other papers in the summer of 1979. More than half of Chinese SOEs participated in the trials by 1980 and were given a limited amount of autonomy in terms of production scheduling, procuring materials, hiring employees, making sales, and using retained profits<sup>34</sup>. These incentives had a significant impact on SOE performance at the time. All SOEs' provided earnings to the state increased by 10.1% in 1979 compared to 1978. A surplus of 13.5 billion RMB in 1979 replaced the government's deficit of 1 billion RMB in 1978. The revenue from SOEs increased by 7.5% over the prior year.

The dominant planned system had not changed, in reality, and these activities were really a careful test of the SOEs' profit-oriented policies. On the job lists of SOEs, planned output quotas continued to take precedence. Profit retention was only available to those who were successful in carrying out their production schedules and mobilizing extra human and financial resources. The state continued to be heavily involved in SOE operations while sharing some decision-making authority with them. On behalf of the Chinese people, it held ownership of every firm and designated personnel to oversee SOE activities. At the same time, it evaluated the needs for production and distribution, created production plans for SOEs, and kept an eye on how well they were carried out. Along with providing material resources, the state also provided money to subsidize the operations of SOEs. In actuality, the state supplied the resources for all SOEs' input and dispersed their output in accordance with its intentions. In this perspective, SOEs were less true economic enterprises with an emphasis on maximizing returns and profits for their owners via active management and more "production units" or factories, as they were often referred as in Chinese. SOEs were not considered to be separate legal entities. Unsurprisingly, there was no such thing as a legal person throughout the central-planning era. In contrast to those in the planned system, the form of governance in SOEs had not significantly altered.

### **The Negotiation Phase**

The SOE reform in China did not get a fresh impetus until 1984, when the government released On Regulations of Further Expanding Autonomy of SOEs and formally authorized a market track in addition to the planned track for industrial products. The dual-track system required SOEs to sell industrial commodities to the state up to a certain quota quantity at a set price while any excess products were permitted to be sold at the market and priced freely. The dual-track



system was formally implemented in early 1985 for all economic agents. As a result, every product had two prices: a specified price and an uncontrolled one. For the first time, Chinese SOEs were suddenly connected to the market. In 1990, restrictive monetary policy was a major factor in market price decline, which made the price differential between the planned and market tracks inconsequential. By the middle of the 1990s, most provinces had started the price liberalization process, and the planned-price track for the majority of industrial commodities was practically over.

### **Using contractors for SOEs**

More significantly, the central government started the Contract Responsibility System at the beginning of 1987 in an effort to decouple the administration of SOEs from the state and to motivate them to increase output and generate profits. In accordance with this system, the director of an SOE entered into a contract with the local government for a minimum of three years<sup>35</sup> that governed the relationship between the SOE and its factory director. This gave the director of the SOE full responsibility for the operation of the SOE and, as a result, more control rights over the operation of the enterprise than before. The main focus of such a contract was the profit sharing between the government and the SOE: the SOE as an entity should contribute a fixed proportion or a minimum amount of profit to the government, while the managers' and employees' total compensation was dependent on the operational performance - the remaining profit after taxes. Because the government, managers, and employees could all gain if the SOE performed well, the contract responsibility structure had a political advantage<sup>36</sup>. As a result, the incentive effect was significant for all of these stakeholders. Nearly all SOEs were bound by accountability contracts by 1989. Regulations on Transforming the Management Mechanism of State-Owned Industrial Enterprises, issued in 1992, which gave SOE managers broader control powers in sectors like as international trade, investment, employment, pay, etc., fostered this practice.

### **Functions of the State**

At this point in the contracting process, the state started to relax its grip on SOEs and reduced its five original governance functions for SOEs to only three: owner, supervisor, and financing provider. The "State-owned Industrial Enterprises Law of China" stipulated that the local Chinese Communist Party chapter should ensure and monitor the application of the Party's and the government's guiding principles and policies, effectively localizing the state's oversight of the SOEs. This was especially crucial in light of the state's new SOE-related financial rules.

A tax system was gradually established as part of the new financial policies, which aimed to tighten restrictions on SOEs and replace the prior method of profit retention. As previously indicated, SOEs had complete discretion over how to use their retained revenues during the incentive period. However, the percentage or total of retained earnings remained arbitrary and depending on the quota. In order to address this issue, the State Council adopted On Methods of Promoting SOE Taxation instead of Profit Retention in 1983, which stipulated that small- and medium-sized SOEs would be subject to a progressive tax rate from 7% to 55% while large- and medium-sized SOEs would be subject to a tax rate of 55% upon their revenues. Following the release of the Provisional Regulations of the People's Republic of China on Enterprises Income

Tax in late 1984, the second phase of the tax reform was implemented in light of the disparities in industries. The introduction of new taxes such as the tax on industrial goods, sales tax, value added tax, real estate tax, resource tax, and tax on city planning. Because it attempted to replace an arbitrary administrative control with explicit legal rules, the state achieved progress in managing SOEs.

Additionally, SOE funding shifted as a result of the banking industry's fiscal reform. Local governments were given responsibility for resource allocation and fixed investment as early as 1970. After fiscal decentralization was implemented in 1980, provincial governments had the ability to plan their spending, including the funding of SOEs, as well as share budgetary revenue. The state tightened the financial restrictions on SOEs in 1983 by substituting bank loans for allocations for the circulating capital of SOEs. Local governments now had significant influence over credit decisions made by regional branches of the central bank and state-owned enterprises (SOEs) and even had the power to decide whether a loan should be repaid by the relevant SOEs in addition to the contractual framework in place.

### **SOEs' Functions**

The Chinese government now has huge enterprise groupings in place that are intended to integrate SOEs both vertically and horizontally. A more rational production structure, technical advancement, intra-group cross-financing, and the formation of huge conglomerates were all goals of this program. The governance arrangement between the state/government and a number of SOEs therefore reached a new level. According to a Party paper from 1984,<sup>37</sup> SOEs were to be transformed into legal entities with complete management autonomy and responsibility for their own gains and losses. With the passage of the SOEs Law in 1988, SOEs received legal person status.

The factory director took on the role of the company's legal representative and led the business's operations. The factory director held the key role in the firm operation for the first time in Chinese SOE history. The SOEs Law states that a "competitive process" shall be used to choose the director. Although no information was supplied on how to meet this condition, it offered incentives to choose a more competent director for the company. Additionally, additional policies were implemented to make managing SOEs easier. For instance, SOEs were permitted to exercise "democratic management" while allowing workers to participate in the management and its oversight via the employees' congress and other forms. The SOEs Law also mandated the creation of a management committee or other advisory group to help the director make decisions about crucial matters.

### **The Stage of Corporatization**

In contrast to the private sector, which grew remarkably in the first 15 years of China's reform and opening-up policies, the state sector, despite substantial reform efforts from 1978, nonetheless proven to be uncompetitive. Since the managements gained greater control over decision-making, SOE losses have been increasing steadily. By the end of 1993, the public sector had lost its dominance over the country's economy, despite the fact that no SOE had ever been shut down. In the industrial output, the state sector's percentage decreased from 78% in 1978 to

43% in 1993. Even its proportion of all non-farm employment decreased over this time, falling from 60% to around 30%.

Due to several design flaws, the contracting mechanism did not support SOEs' growth and efficiency. In terms of profit retention, it was challenging to establish a fair minimum profit that the SOEs would have to provide the government. Since the responsibility system was inherently experimental, there was no established minimum profit percentage or amount. The contractual mechanism also didn't specify what to do when SOEs didn't turn a profit as expected or experienced a loss. Nevertheless, the state was required to get the profit. The state leadership had not intended for their first reform initiatives to result in the creation of a market with rules. Due to this, the contracting system was designed to encourage internal SOE improvements rather than to create incentives and strengthen external restraints like a more competitive environment and harsher laws. Furthermore, the contractual system did not address the concerns of ownership or property rights. In the end, the state would logically take on all of the losses incurred by its SOEs to prevent SOE bankruptcy, which actually diminished the incentives for SOEs to try to increase their earnings. Because of the state's soft budget limits, various incentives for SOEs as a whole were lowered or made temporary. In order to address these issues, SOE reform underwent a new phase of corporatization that was conducive to the government's construction of a market economy [6]–[9].

### **Corporation and Restructuring of SOE**

In 1993, the "Decision on Issues Concerning the Establishment of a Socialist Market Economic Structure" was approved by the Third Plenum of the Fourteenth Party Congress. The Decision set out specific objectives for the reform approach, a rule-based system, market-supporting institutions, and, correspondingly, property rights and ownership.

The Decision addressed SOE reforms in terms of property and ownership rights in a number of ways, as opposed to the incentive and contracting phases, which focused on the expansion of SOEs' autonomy and profit sharing. First, it sought to modernize SOEs by separating them from the government and giving them "clear property rights, clarified rights and responsibilities, and scientific management."<sup>38</sup> Second, the Decision meant the privatization of smaller SOEs: Regarding tiny SOEs, some may have their management rented out or leased; others can have their management moved to a partnership structure via stock sharing or sold to groups and people. Third, the Decision encouraged "standardizing issuances and listings of shares, and gradually enlarging the scale" in order to promote the growth of a financial market. This approach blended SOE reforms with the Chinese stock market.

The "Company Law" was passed in 1993 to support the new SOE reform measures. The new SOE restructuring principles went into effect in 1995. Local governments in Shandong, Guangdong, and Sichuan carried out first experiments before tiny SOEs were privatized and a significant number of workers were let go countrywide. "Grasping the large and letting go of the small" was the slogan used by the central government to encourage the restructuring of the state sector.<sup>39</sup> "Small" SOEs were crucial to China's planned economy since they made up the majority of the country's state sector. In 1993, they continued to make up 95% of the state industrial sector's population, 57% of its jobs, and 43% of its production. By the end of 1996,

several pioneering provinces had privatized approximately 70% of their minor SOEs, and many other provinces had privatized around half of them. In China, about 20 million SOE workers lost their jobs between 1996 and 1997. Up to 2005, 20 million more SOE workers were let go. The overall number of people employed in the state sector decreased to 64.3 million in 2006 from a high of 112.6 million in 1995. Even though no major SOEs were privatized, by releasing the small- and medium-sized SOEs, the percentage of state industry was practically cut in half. "Grasping the large" meant maintaining a number of large and medium-sized SOEs as a backbone, especially those in certain critical areas like transportation, telecom, finance, oil, steel, etc. Based on the provisions in the Company Law, "to be grasped" large and medium-sized traditional SOEs were "corporatized" instead of going through the process of being privatized, that is, transformed into various corporate entities of the western type, primarily in the form of limited liability companies and joint-stock companies, while the state still retained control. In comparison to their predecessors, the new corporate forms for SOEs have a more clearly defined ownership structure, shareholder rights, and managerial responsibility. Since the establishment of corporate entities in the People's Republic of China, the phrase "corporate governance" has been applicable to problems with Chinese companies' governance. Before, governance concerns or SOE practices existed instead of "corporate" governance. To the dismay of the government, SOEs' performance continued to deteriorate throughout the 1990s [10].

More aggressive strategies for the SOE reform were established in 1999 at the Fourth Plenum of the Fifteenth Party Central Committee. The "readjustment of the layout of the state economy" in the sense of reducing the state sector was one of them. The state specifically decided to focus its control over four major types of industries, including those involved in national security, natural monopolies, important public goods and services, pillar industries, and backbone businesses in high and new technology industries, while withholding from other sectors. The government's commitment to leaving the majority of the industrial and service sectors was a crucial and energizing step toward changing the state sector of the economy. These categories were obviously only loosely defined. Given this situation, barriers to privatization in sectors other than the core industries can develop, for example, as a result of local governments' interest in such fields. However, relative to its potential speed, this shortcoming could slow down but not block the privatization of minor SOEs.

The Fourth Plenum of the Fifteenth Party Central Committee also approved a policy to diversify the ownership of companies remaining under state control. All businesses should become joint stock corporations with numerous owners, including private investors or foreign investors, with the exception of a small number of state-funded industries. This approach hastened SOE listings both domestically and internationally. Examples include the Legend Group, China Telecom, China National Petroleum Corporation, and China Petrochemical Corporation. The implementation of a corporate governance framework was another new strategy. The phrase "corporate governance" first appeared in a Party paper.

## CONCLUSION

In conclusion, the Chinese model, which combines market-oriented reforms with socialist ideals, offers a distinctive approach to economic and governmental institutions. Analysis and discussion of its economic successes, governance difficulties, state-owned firm involvement, participation

in international trade and investment, and ramifications for the dynamics of the global economy are continuing. Comparing the Chinese model to other models may provide light on the complexity of economic and governmental structures as well as their potential effects on local and international settings. Some nations have shown curiosity and appreciation for the Chinese model's capacity to achieve economic growth while preserving political stability, while others have expressed worry about how it may affect global norms and values.

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**ROLES OF THE STATE AND STATE-OWNED ENTERPRISES****Dr. Vankadari Gupta\***

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**ABSTRACT**

*The roles of the state and state-owned enterprises (SOEs) have long been subjects of interest and debate in the realm of economics and governance. This abstract explores the roles of the state and SOEs, highlighting their functions, challenges, and implications for economic development and market dynamics. The role of the state in economic affairs. The state plays a fundamental role in providing a legal and regulatory framework, ensuring market stability, and promoting public goods and services. It sets policies, enforces regulations, and provides infrastructure, education, and healthcare systems. The state also engages in macroeconomic management, such as fiscal and monetary policies, to maintain overall economic stability. The Company Law states that SOEs have evolved into various forms of corporations and have introduced the shareholders, the board of directors, and the board of supervisors as three essential corporate governing bodies.<sup>41</sup> Additionally, certain new roles have been added, such as the chief manager in the sense of a chief executive officer and the head of the board of directors. The paradigm of Chinese corporate governance has developed.*

**KEYWORDS:** *Central Planning, Economic Development, Government Intervention, Industrial Policy, Market Regulation, National Security, Public Ownership.*

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**INTRODUCTION**

The state has transitioned from being the sole owner of SOEs during the present corporatization stage to becoming a stakeholder with property rights over the state-owned portion of a corporatized SOE's assets. Although the state continues to oversee SOEs, it has delegated this responsibility to the capital markets due to significant changes in the manner it funds them. Today, registered SOEs made up 15% of the overall production value and around 5% of all industrial businesses.<sup>42</sup> The mainstay of the economy continues to be large SOEs. The state sector continues to make an excessive demand on economic resources, such as bank credit the process of change that has fueled China's corporate governance evolution

While the economies, business practices, and living standards of the world's three most developed economies—Western Europe, the United States, and Japan have converged in recent decades, these regions' corporate ownership and governance have remained distinct, and varying levels of ownership concentration and labor influence have persisted. Bebchuk and Roe created a route dependency of corporate structure theory in 1999 to explain the justification for various business ownership and governance structures. They maintained that a nation's ownership

structure pattern at any given moment depended in part on the patterns it had in the past. Because of this, even when two countries' economies have otherwise become quite similar, when countries had different ownership structures at earlier points in time—due to their different circumstances at the time, or even due to historical accidents—these differences may still exist today [1]–[3].

The continuity of the state's dominance in the ownership structure of Chinese SOEs, in our view, also illustrates a clear path-dependent process, even if Bebchuck and Roe had the most developed nations in their sights. That is, the ownership of the Chinese SOEs from the outset had a significant impact on how they would be owned in the future. Every significant adjustment to the corporate governance of Chinese SOEs was implemented in accordance with the current ownership structure, with no intention of replacing it with an alternative model, such as dispersed or bank-based ownership.

It is important to remember that Bebchuck and Roe claimed there is a structure- and a rule-driven route dependency in their path dependence theory. However, given that official laws on SOE reforms are often implemented to support such structural changes, we primarily consider the structure-driven method in this article, or how the governance structure of SOEs has changed. As an instance, the Company Law was passed when the central government wanted to convert conventional SOEs into contemporary businesses. As a result, the structure-driven route reliance and the rule-driven path dependence in SOE reforms are de facto compatible. Since the word "state ownership" already figuratively characterizes the ownership structure, one may claim that SOE ownership is self-evident. Regarding the owner or blockholder of SOEs, this viewpoint is accurate. However, the phrase "state ownership" alone obscures any relevant information on the governance reforms in Chinese SOEs. It also does not indicate the factors that led to variances in the ownership structure and control of SOEs along the reform route as outlined in "Governance Practices in Chinese SOEs: Content of Change". The historical and environmental elements that played a key role in China's transition to a market economy and the development of SOE reforms are highlighted in the sections that follow.

### **Two Radical Campaigns**

During the first thirty years of the People's Republic of China, there were two radical movements that had a significant negative impact on China's economy. Soon after China's planned economy was founded by 1957, the first one took place. The first structure that was envisioned used the previous Soviet model, which concentrated power in the hands of the central government. Mao Zedong, however, questioned the viability of the Soviet model. Only one year after it was established, China started to reform the Soviet planning model under his direction. To achieve an accelerated and unfeasible industrialization, the Great Leap Forward, as the radical reform was known, was started in 1958.<sup>43</sup> However, the unrealistic economic expansion and persistently unfavorable weather conditions caused a disastrous famine, which resulted in millions of deaths<sup>44</sup> in rural areas between 1959 and 1961. Due to an overemphasis on heavy industry, particularly steel production, China's light industry output and national revenue both decreased by 2% and 3.1% yearly at the same period.

Aiming for "a further revolution under proletarian dictatorship," the second big-bang campaign started as Mao launched the Cultural Revolution in 1966.<sup>45</sup> Although the national economy still expanded moderately during this mass movement's ten years, it did so more slowly than in the 14 years prior to it and the six years after it, suggesting that the radical movement muzzled China's economy's potential. Significant imbalances between the sectors of the national economy and between reserves and spending, significantly decreased economic performance, and the establishment of a government deficit were among the major issues during the Cultural Revolution. Additionally, the central government eventually acknowledged that throughout these ten years, the country's economy incurred significant losses.

Two waves of administrative decentralizations that occurred concurrently with the Great Leap Forward and the Cultural Revolution also had a significant impact on China's transition process. Under Mao's direction, there were two waves of decentralization. Mao favored decentralization of government power to local levels because he believed that centralization would provide little incentives for people's innovations. Mao's decision was supported by the communists' extensive experience fighting in wartime, not just personal preference. The mobilization of local incentives for production in each base had been the communists' primary preoccupation back then, when their revolutionary bases had been managed in distinct rural regions.

The Great Leap Forward and the first wave of decentralization both happened at the same time. To restructure the planning system, two institutional adjustments were undertaken. On the one hand, local governments were given planning power and the majority of control over SOEs by the central government. In 1957, there were 9,300 SOEs under the control of the central government, but in 1958, there were only 1,200. The majority of regional fixed investment, material allocation, and spending choices now rest with the local government. However, China also developed a large number of People's Communes, which were local administrations in charge of rural regions' agriculture, trade, banking, education, and public health. Within a few months of the movement's beginning, 24,000 People's Communes with an average of 5,000 homes had been formed by 99% of the peasants. After the communes were formed, several so-called commune and brigade businesses were created to increase non-agricultural endeavors.

The Great Leap Forward debacle compelled the central government to change its 1958 program. The planning system started to recenter in metropolitan areas. All big and medium-sized industrial businesses were once more deferential to the federal government starting in 1961. The number of SOEs under the central government's supervision rose from 2,400 to 10,533 between 1959 and 1965. The central government adopted a more liberal approach to policy in rural areas: communes were maintained but lost some of their influence; production teams of 40–50 households replaced them as the basic production units; and peasants were permitted to cultivate small private plots, manage auxiliary operations, and establish rural free markets.

## DISCUSSION

Due to a goal of rapid development in the Fourth Five Year Plan and the preparedness for war,<sup>48</sup> a second wave of administrative decentralization started during the Cultural Revolution in China. From that point on, the economic planning was mostly done on regional levels. The wave of decentralization that began in 1970 went far further than the one that began in 1958. Local



governments were once again granted some planning power in material allocation and fixed investment, as well as oversight over the majority of big SOEs. After the decentralization, there were just 142 SOEs under the supervision of the federal government, compared to 10,533 in 1965. The number of different materials sent by the federal government decreased from 579 in 1966 to 217 in 1971. Local governments increased their proportion of within-budget fixed investments from 14% in 1969 to 27% in 1971. However, administrative decentralization led to chaos for a second time, and the central government implemented some recentralization steps under the guise of consolidation in 1973. Although the degree of decentralization in 1970 was larger than it was in 1958, the recentralization that followed was considerably weaker.

### **Small-Scale Changes in the Non-State Sector**

The reformers, who may be categorized into moderate and radical groupings, acquired control of the central government once the Cultural Revolution was ended. Both moderate and radical reformers agreed that economic changes were necessary, but they differed over the specifics of the reforms' substance, scope, speed, and breadth. Moderate reformers concentrated on upholding fundamental socialist ideals. They saw the market as an additional tool for the allocation of resources and determination of prices to assist construct a planned commodities economy and were cautious and skeptical about major deviations from the planned economy. They advocated for moderate, progressive, and experimental changes so that whatever imbalances they caused could be fixed during readjustment periods.

Radical reformers, on the other hand, favored a much more flexible definition of social-ist principles that should exclude the planned economy and reshape the public ownership principle in order to support a diversified ownership structure while preserving the dominant position of public ownership. They wanted to start a market economy and supported a swift and thorough structural reform to do rid of the rigidities and inefficiencies of the old planned economy.

The majority of the reform proposals proposed by radical reformers have been implemented in the China of today after three decades of economic change. It's interesting that moderate reformers were the ones who recommended the transitional route for China. The central government of China under Deng Xiaoping finally decided to embark on a gradual reform route and transform the country's economy gradually and incrementally in the late 1970s. The market track enabled a number of changes under the dual-track system, including agricultural contracting, the creation of non-state firms, and special economic zones. These changes to the planning system did not alter the rigidly regulated ownership structure that was already in place.

### **System of agricultural household contracts with responsibilities**

Prior to SOEs being covered by the dual-track system in 1984, it had begun in rural regions with the swift and thorough liberalization of agriculture. In 1978, a number of families in the Fengyang County of the Anhui Province started to enter into agreements with the local government for the delivery of a predetermined quota of grain in return for farming on a household basis. At the time, the majority of rural regions in China were still using the communal farming system. Other counties in the province quickly followed suit, and the provincial administration pushed this practice. Through the formal adoption of the Agricultural

Household Contracting Responsible System in 1980, which replaced the commune-bridge system of communal farming, the central government supported the trial in Anhui.

Individual peasant families were given the option to lease the former collective land by entering into a contract under the Agricultural Household Contracting Responsible System. The contract stipulated that the peasant households would assume full ownership of the land that was designated for their use.<sup>50</sup> While these households were still required to meet the state-imposed grain quota, they were granted residual claims and control rights over the production on their land, such as the ability to cultivate more valuable crops and sell the extra produce on the open market. By 1984, the contractual approach had been used by almost all peasant families in China [4]–[6].

This reform of contracting in rural regions was a resounding success. Growth in agriculture was the main driver of the Chinese economy between 1978 and 1994. The national grain output increased by 8.7% in 1982 and by 9.2% in 1983 shortly after the reform was introduced. The actual per capita income in rural regions rose by more than 50% between 1978 and 1984. The per capita consumption actually doubled throughout this time. This increase, however, turned out to be quite transient. Due to farmers' concern about their future land use rights, state procurement prices not being adjusted to reflect rises in input costs, and significant decreases in state investment in agricultural infrastructure, rural regions' development halted starting in 1985.

### **Rural Businesses**

A few significant easing measures in support of free markets and the non-state sector were enacted in the 1980s under the dual-track system. For instance, every formerly illegal market was suddenly lawful. Less stringent rules were in place for the supervision and registration of non-state firms. Prior to 1984, it was forbidden for private businesses to employ more than eight workers. Governments in rural regions urged groups and peasants to engage in or pool their resources to jointly launch a variety of businesses. Since local governments were not required to share the revenues earned by the non-state sector under the planning system, fiscal decentralization during this time period, which largely targeted the state sector, gave local governments incentives to create non-state businesses. These actions significantly aided in the development and expansion of rural firms. The entire production of rural businesses expanded more than fivefold between 1983 and 1988.

Most of the momentum in non-agricultural regions has come from so-called township and village companies. The previous People's Communes were transformed into townships between 1983 and 1984, and the former commune and brigade businesses were given the new moniker TVEs. They were mostly directly held by township and village administrations, as well as collectively by village residents and, sometimes, by private individuals. Local governments enthusiastically supported TVEs because they themselves heavily relied on the development of rural industry as a way to generate their revenue and because previous administrative restrictions against rural enterprise entry and expansion were removed from almost all industries due to liberalization policies on rural industrialization. Since their inception, TVEs have grown very quickly and have dominated non-agricultural development. They now account for 21% of all employment in China, up from 7% in 1978, 11% in 1984, and 7% in 1995. TVEs were permitted to engage in

international commerce in 1987. Since then, TVE exports have seen a tremendous increase, increasing from 9.2% of total exports in 1986 to more than 40% in 1996.

Compared to SOEs, TVEs have quite distinct governance characteristics. For instance, the ownership and property rights of TVEs are categorically stated as being owned by municipal governments or private people. The fact that TVEs have strict financial restrictions is another characteristic. In the late 1980s and early 1990s, loans to SOEs and TVEs accounted for about 86% and 8% of total industrial production for SOEs and TVEs, respectively. Without permission from the federal government, the local government cannot fund a deficit. Local governments have an interest to assure TVEs' effectiveness and profitability through enhancing management since they are in fact proprietors of TVEs.

### Opening-Up

The dual-track strategy was also used to lure foreign investment and progressively open up China to the outside world. The first four special economic zones in South China were selected by the central government in 1980 and are located in four coastal cities there. The SEZs had unique institutional settings and were export-focused. The power to direct their own economic growth was given to the local administrations. They have the authority to approve projects involving up to \$30 million in foreign investment and to keep 70% of the extra foreign currency from exports. Taxes on foreign businesses were lower in China than elsewhere. While the rest of China continued to be subject to tight central planning and public ownership, the SEZs were also permitted to develop into market economies dominated by private ownership.

Another fourteen coastal cities were designated as "coastal open cities" by the central government in 1984, giving them autonomy akin to that of the original SEZs. Each of these cities now has more authority to sanction foreign investment ventures and establish development zones where they may enact more lenient tax and exchange regulations in an effort to draw in foreign cash and technological innovation. Hainan was included as the biggest SEZ in 1988 and split off as a separate province. Twelve border towns and cities, five new cities along the Yangtze River, eleven provincial capitals, and five coastal cities received special rights in 1992. According to statistics data, China's broad opening-up policies at the beginning of the 1990s quickly expanded exports and foreign direct investment: in 1992, foreign direct investment climbed by 160% to 11.1 billion USD, and in 1993, it increased by 130% to 25.8 billion USD. From 37 thousand registered businesses with foreign investment in 1991 to 84 thousand in 1992 and then to 167.5 thousand in 1993. Exports increased by 18.2% to \$85.0 billion in 1992 and by 8% to \$91.8 billion in 1993. China's exports, in comparison, were just 27.2 billion RMB in 1980, the year the first SEZs were founded. More significantly, foreign-invested firms increased their export share from 16.8% in 1991 to 20.4% in 1992 and then to 27.5% in 1993.

### Overall Non-State Sector Performance

Under the dual-track system, the non-state sector as a whole, comprising home agriculture, rural industries, private businesses, urban collectives, and joint ventures, outperformed the state sector and altered the structure of the Chinese economy. As a result, the percentage of SOE production decreased from 78% in 1978 to 69% in 1984 and then to 43% in 1993, while the percentage of SOEs in commerce decreased from 55% in 1978 to 40% in 1993. Since no SOE had been

privatized by 1993, the non-state sector's explosive development alone was responsible for changes in the relative weight of the state sector.

### **Lessons Learned from the Errors**

As previously mentioned, at the start of the transition, the central government made the decision to leave the existing planned system in metropolitan districts alone. The central government's worries about possible losses resulting from drastic changes may be blamed for this decision. The central government must have found it challenging to respond to the radical reformers' claim that China's economy would be significantly improved if the planned system and public ownership structure were replaced with a market economy and a diversified ownership structure. After all, there were no examples of how a market economy in China might work. China at the time had no transitional instances to learn from either. Private ownership of businesses had existed under the Qing Dynasty before to the establishment of the People's Republic of China, and was safeguarded by the Dynasty's "Company Act" issued in 1903. This course was maintained by the Republic of China and the Taiwanese government. However, this approach was abandoned in mainland China starting in 1956 as a result of the socialization process. The Great Leap Forward and the Cultural Revolution were not directly caused by such a break-off, but it had eliminated all existing private ownership and enabled a complete shift from the prior economic model to a state ownership one. The economy's growth during the Great Leap Forward and the Cultural Revolution demonstrated the perils of such a comprehensive departure, suggesting that the government should exercise caution while implementing drastic economic changes. For the central government to begin with modest changes was reasonable and low-risk given worries about failures and uncertainty of success.

Our research supports Bebhuck and Roe's path dependency hypothesis, which identifies efficiency as one of the key factors that may cause earlier ownership arrangements in an economy to influence later ones. Efficiency may be defined more broadly as the gains and expenses associated with either reconstructing the current ownership arrangements or creating a set of legal regulations that support various ownership structures. Even while an alternative ownership structure would look more effective from a present vantage point, a complete redesign of the existing system would be too expensive to be accomplished in light of its prospective rewards. In their work, Bebhuck and Roe provide a numerical illustration of how businesses could weigh possible earnings and expenses before deciding against changing the current ownership arrangement. In contrast, no such estimate was feasible at the start of China's reform period. Thus, the central government's decision to pursue change may have been aided by the lessons learnt from earlier radical initiatives.

### **Institutional Bases from Before Reform**

The adjustments primarily modified the connection between the central and local governments, not the relationship between the state and SOEs, in both of the two waves of decentralization and the subsequent recentralization initiatives. The question of whether governmental level should directly assume the leadership in SOE operations was addressed in part by the de- and recentralizing policies. In other words, it concerned how to distribute the SOE property rights inside the Chinese government's administrative system. However, SOEs had not yet evolved into

independent business organizations and were still reliant on either the national or local governments for production guidance. Because of this, the government maintained tight supervision over SOEs during the first three decades of the People's Republic of China.

However, the two waves of decentralization had a significant impact on the design of China's planning system, making it less centrally controlled than the Soviet model. In contrast to the Soviet model, the Chinese planning system operated primarily on regional levels rather than via the central government delegating authority to inferior local organizations to carry out its goals. As a result, with the exception of the beginning, the Chinese planning system seldom saw full administrative centralization. It was simpler to implement changes locally since local governments and their agencies effectively exercised a lot of authority, particularly in areas where bureaucratic interests were weak.

In Bebchuck and Roe's path dependency theory, rent-seeking efforts by interest groups that have been benefiting from the rents generated by their positions in the real ownership structure are another source of power for the maintenance of old ownership. These interest groups would have a motivation to obstruct attempts to implement such a pattern as well as the supporting legal norms for it if a new ownership system pattern, however efficient it is intended to be for a single business or the whole economy, substantially decreases their present rents.

In a setting of rent-seeking, the structural nature of China's planning system may help to explain why meaningful changes in SOEs first occurred in rural regions rather than urban ones. If the central government had considered a radical SOE reform in the 1970s, agencies and individuals who had long held control of SOEs might have been very opposed to it because their control would be diminished and the reform's financial success was uncertain. Governmental control in rural regions was, on the one hand, less strict after the first wave of decentralization compared to that in metropolitan areas. On the other hand, local officials' vested interests at the commune and brigade levels were poorly structured, and bureaucratic interests in the agricultural sector were minimal. The following was previously verified by Wan Li, a former party secretary in the province of Anhui who oversaw the first rural reform in the late 1970s:

Why did rural areas see the first success of reform? This has historical justifications and is by no means an accident. This is due to the fact that the previous inflexible system caused the greatest suffering for peasants, who therefore had the biggest yearning for change. Rural regions, which were the weakest part of the previous system, simultaneously became the reform's turning point.

### **Gaining Knowledge from the Non-State Sector**

Lessons from the errors and pre-reform institutional grounds, which we covered in the sections "Pre-Reform Institutional Bases" and "Lessons from the Mistakes" above, may help to understand why China's changes began outside of the planning system. Following the start of China's transition, experiments with liberalization over the non-state sector have been offering SOEs a wealth of excellent examples of various types of ownership and governance from which to learn. As claimed by Qian, reform was a very unpredictable occurrence, and the government's understanding of it had been quite limited. As a result, such a strategy has been helpful for China's transition. Given the high degree of uncertainty, systematic learning via experimentation is a technique to reduce expenses.

The SOE changes have essentially been supported by the lessons learned from those gradual reforms in the non-state sector. Decision-makers in the central government initially took the notion of contracting from the agricultural reform to create a comparable system for the public sector after seeing the outstanding agricultural development in the early 1980s. The government should not only provide incentives, but also overhaul the whole state sector, according to the evidence that the contractual model did not work effectively for the public sector.

The development of non-state firms has contributed to the emergence and reinforcement of market forces in China. The planned track was mostly phased out in the early 1990s, and the market rather than the government generally set pricing. In a number of sectors, SOEs faced up against direct competition. The emergence of a market economy in China as well as the corporatization and restructuring of the state sector were made possible by this environmental transformation. On the one hand, the state was more effective when it withdrew from markets where SOEs had been uncompetitive and concentrated on a few sectors where it had a monopoly. However, in such noncompetitive SOEs, interest groups' rent-seeking actions significantly decreased. Because there was less opposition, improvements were considerably simpler as a consequence. More crucially, SOEs might make additional use of the lessons learned from the non-agricultural sector outside of the state-sector in their reforms. The leadership in Beijing was particularly taken aback by the enormous success of TVEs among the non-state firms. On June 12, 1987, Deng Xiaoping stated [7]–[10]:

Our biggest achievement in the rural reform and one we by no means expected has been the establishment of many businesses operated by towns and villages. For the last several years, their yearly production value has been rising by more than 20% annually. The growth of TVEs, especially industrial ones, has given 50% of the extra labor in the countryside employment. The peasants have been creating new types of villages and townships instead of moving into the metropolis. Our confidence grew as a result of our success in the rural areas, and we utilized the knowledge we had obtained there to start a reform of the whole economic system with an emphasis on the cities.

The words made by Deng Xiaoping indicated that the central government had considered transferring to SOEs the lessons learned in the non-state sector. In actuality, certain significant aspects of TVE's governance have been included into SOE reforms at the corporatization stage since 1993. The SOE corporatization policies have taken into account both ownership/property rights and strict financial restraints to increase SOEs' efficiency. Regarding China's opening-up policies, we think that they have significantly influenced changes in SOE governance in addition to the rise of FDI and exports. For starters, the growth of joint ventures and international firms provides concrete examples of what contemporary businesses should look like and how to run them effectively. For another, China's expanding interactions with industrialized nations have aided Chinese development of managerial expertise as well as contemporary business ideas. Slogans like "separation of enterprises from the government" and "scientific management" showed how the process of SOE corporatization had been gaining knowledge from the open environment.

## CONCLUSION

In conclusion, the state's and SOEs' many responsibilities have a big impact on market dynamics and economic growth. While SOEs may support strategic, social, and economic goals, the state is essential in creating an environment that is favorable for economic activity. However, issues with effectiveness, openness, and market competition need to be properly handled. The responsibilities of the state and SOEs must be balanced, and this calls for ongoing examination, changes, and adaptation to changing economic and social conditions. Among these changes are actions like corporatization, enhanced corporate governance frameworks, and stakeholder involvement. Domestic and international variables, including economic liberalization, globalization, and changing public expectations, all have an impact on how the roles of the state and SOEs have evolved.

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**PHILOSOPHICAL UNDERPINNINGS TO CORPORATE GOVERNANCE:  
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**ABSTRACT**

*Corporate governance, as a field of study and practice, encompasses various theories and frameworks that guide the governance and decision-making processes within organizations. This abstract introduces a Collibrational approach to understanding the philosophical underpinnings of corporate governance, highlighting the importance of collaboration, integration, and synergy among different philosophical perspectives. The diverse philosophical foundations that inform corporate governance. These foundations can include utilitarianism, deontology, virtue ethics, social contract theory, and stakeholder theory, among others. Each philosophical perspective brings its own set of principles, values, and norms, shaping the governance frameworks and approaches employed within organizations. However, these perspectives are often seen as separate and distinct, leading to fragmented discussions and limited cross-pollination of ideas. The primary theory of corporate governance is the principal-agent or finance model. The model recognizes that shareholders do not have sufficient control and influence on management behavior owing to their remoteness from the day-to-day operations and assumes that the sole goal of businesses is the maximization of shareholders' wealth.*

**KEYWORDS:** *Ethics, Independence, Ownership, Shareholder Rights, Stakeholder Management, Transparency, Trust.*

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**INTRODUCTION**

The litany of high-profile business malfeasance and failure is depressingly common. The courts and the legislature have undoubtedly acted in reaction to widespread popular concern. But on what information is this move based? One of the legislative plans highlights the need for a uniform corporate governance structure. There is no one-size-fits-all strategy for corporate governance, research demonstrates, and no one model or structure can be effective at all times. Furthermore, the orthodoxy of the dialectic theory is at best debatable. We should reconsider corporate governance theory in light of these concerns as well as how the economy and society are evolving. Therefore, if we want to expand the boundaries of our current theories and research, we must go beyond the traditional static and inadequately contextualized models that have dominated up to this point. Doing so will allow for the creation of knowledge that is grounded in process studies and geared toward improving practice.



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### **Models of Corporate Governance, Underlying Assumptions, And Issues**

The principal-agent or financial model, the myopic market model, the misuse of executive authority model, and the stakeholder model are the four primary viewpoints in the literature on corporate governance. The primary theory of corporate governance is the principal-agent or finance model. The model recognizes that shareholders do not have sufficient control and influence on management behavior owing to their remoteness from the day-to-day operations and assumes that the sole goal of businesses is the maximization of shareholders' wealth. Therefore, it contends that regulation strengthens shareholders' control and influence [1]–[3].

The principle-agent connection, which is the foundation of agency theory, occurs in every cooperative setting and, thus, at all levels of a corporation when the principal delegated work to an agent who carried out that task on behalf of the principal. According to agency theory, which is based on the presumption that people behave selfishly, managers may act as agents and pursue their own interests at the cost of shareholders. This is known as the "agency problem" since it puts managers in a position where they can do this. Finding the most effective contract to regulate the principal-agent relationship is considered the solution to the agency issue by agency theorists.

According to agency theory, all social relationships in economic interaction may be boiled down to a series of agreements between principals and agents, where the purpose of agreements is to facilitate voluntary trade between actors. Because of this, the company is best thought of as a "nexus of contracts," with the behavior of the business replicating that of a market, or "the outcome of a complex equilibrium process."

Identifying the most effective or ideal framework guiding the principal-agent interaction is the core objective of agency theory. Particularly relevant to the subject is whether behavior-oriented governance is more effective than contractual governance that is outcome-focused. Market-driven governance arrangements are the ones that best control managers' behavior, according to agency theorists. However, financial theorists contend that factor markets, the market for corporate control, and capital market constraints, which may restrain managerial behavior, are the best ways to solve the problem of management underperformance. The proponents of this paradigm claim that market governance mechanisms should not be interfered with since doing so would be unreasonable and would cause them to be distorted.

#### **The Myopic Market Model**

The principal-agent theory and the myopic market model both claim that firms exist to maximize shareholder profit. However, it contends that the market consistently undervalues long-term capital investment and that the maximization of shareholders' wealth is not the same as the maximization of share price. Additionally, it makes the case that the Anglo-American system of corporate governance is defective because it places too much emphasis on short-term returns on investments, company profits, managerial effectiveness, stock market values, and expenditures. The theory also contends that the possibility of a hostile takeover distorts reality and diverts attention away from real value creation. For instance, managers who would usually be obedient and diligent may be obliged to take action against a hostile takeover rather than improving long-term success.

According to the myopic market model, corporate governance reform should create a setting where managers and shareholders are encouraged to discuss long-term performance perspectives. Thus, in order to encourage "relationship investing," lock financial institutions into long-term positions, restrict the takeover process, limit the voting rights of short-term shareholders, and empower other groups like employees and suppliers who have long-term relationships with the company, it is necessary to increase shareholder loyalty and voice while lowering the likelihood that shareholders will exit.

### **The Executive Power Abuse Model**

This theory contends that pervasive executive power abuse plagues Anglo-American businesses. The existing corporate governance structures provide management an excessive amount of authority, which they may misuse to further their own interests at the detriment of shareholders and society at large. Supporters of this viewpoint contend that the current institutional restraints on managerial behavior, such as shareholder participation in important decisions, disclosed information, non-executive directors, the audit process, or the threat of takeover, are insufficient to stop the abuse of corporate power because shareholders who are protected by liquid asset markets are merely uninterested in the majority of such abuses.

Since such a connection may really operate in reverse, it is debatable whether the principal-agent analysis provides a true representation of the existing corporate governance structure and procedure. In this scenario, managers are seen as trustees of the company as a whole rather than as representatives of the shareholders. Therefore, a new proposal for corporate governance reform is supported, in which the statutory duties of directors should be to advance the company's business overall and to balance it with shareholders' claims, more authority should be given to independent directors for nominating and selecting senior managers, and the appointment of a CEO should be for a fixed four-year term with only one renewal of the contract.

### **The Model of Stakeholders**

The principal-agent paradigm is seen to be most fundamentally challenged by the stakeholder model of corporate governance. This model's main claim is that the corporation's goal and purpose should be more broadly defined than just maximizing shareholder value. The company should take into account the welfare of other groups, including those with long-standing relationships with the company, such as managers, suppliers, customers, and workers, who have "stakes" in the company's long-term success. Economic equity is only one aspect of the corporation's larger aim, which also includes social responsibility and effectiveness.

### **DISCUSSION**

A framework for analyzing the relationships between stakeholder management in practice and the accomplishment of business performance objectives is provided by instrumental stakeholder theory. The idea behind stakeholder management is that if corporations use it, their performance such as profitability, stability, and growth will be generally successful. Stakeholder management thus becomes a crucial tactic for managers who are concerned about future change. The stakeholder model does not, however, include any explicit guidelines to make sure managers

fulfill their social and stakeholder obligations. Some recommendations for stakeholder management include long-term contractual partnerships based on trust, interlocking shareholdings, cross-firm collaborations, moral conduct, employee involvement in decision-making, and ownership-sharing plans.

### Typical Assumptions

These viewpoints have certain basic presumptions on the nature of corporations, the governance structures, and the purpose for governance, despite their divergent and opposing diagnoses of and remedies for corporate governance maladies. These presumptions and the presuppositions they are based on imply some fundamental and unfixable issues with present governance philosophy [4]–[6].

The contemporary corporate governance dispute may be traced back to an argument between the "aggregate theory" and the "nature-entity theory" over the nature of the company in corporate law thought in the nineteenth century. According to the aggregate theory, the corporation as a legal person is an artificial person created by law or the state for convenience rather than a genuine person. The company just serves as a collective name for its members and their combined rights. The nature-entity hypothesis contends that the company is really a genuine person with a lasting personality, a unique intellect and will, and the ability to act via its organs. The incorporation procedure correctly recognizes the business personality rather than just creating it. The dispute over aggregate entities ultimately indicates a "individualistic" vs a "holistic" view of the structure of the company, which has a significant impact on the ongoing discussion in corporate governance regarding the viewpoints of shareholders and stakeholders. Regardless of its legal structure, economists are often interested in how economic players are organized. In order to maximize everyone's behavior, a corporation in this context is nothing more than a "nexus of contracts" connecting inputs to create outputs among actors and between principals and agents. While stakeholder views tend to consider the company more or less as a larger collective unity, a lasting entity, and more than simply the sum of the shareholdings, shareholder viewpoints tend to share the individualistic view of the corporation. Both viewpoints make an effort to establish a firm, distinct, self-contained, lasting, and observable quality as the basis of the company or of the corporate-as-a-whole entity beyond people.

These things seem to be pre-given and already exist "out there" independently of our brains and are seen as neutral objects waiting for our discovery and analysis. Both of these situations include already existing, socially and legally established systems that we as people uncover, analyze, and add our own structures and interpretations to. Additionally, the business functions as a social structure that is typically logical, with maximal objectives, reasonable behaviors, and ideal solutions for the benefit of economic efficiency. The corporation is seen as a social instrument for governance and control in order to maximize the financial interests of shareholders or specific stakeholders from the views of both stockholders and stakeholders.

Following these presumptions, both approaches seek to identify the ideal governmental arrangement that would successfully address either the agency problem or the issue of executive authority abuse. Therefore, the principal-agent model's market governance mechanisms and the other three models' hierarchical forms of governance are seen as competing possibilities for

appropriate design and rational selection. Both sides of the argument contend that there is only one ideal and universal governance structure that can be repeatedly evaluated and ultimately selected as the best one for penalizing managerial performance. Since it is stated that efficiency is the fundamental cause of institutional change, the criteria of choosing the best governance structure for all viewpoints is in accordance with the concept of economic efficiency. There is a logical procedure in place to guarantee that more effective economic and governmental institutions win out over less effective ones. Shareholder viewpoints and stakeholder perspectives both aim for an elegance, purity, clarity, and universality of governance form "the ultimate demonstration of rationality at its best "for reasons related to economic rationality or efficiency. In agency theory, contract optimization represents rationality in action. According to the myopic market model, unreasonable short-termism may be reduced by requiring players to have a more carefully studied long-term perspective. The misuse of executive authority model insists that illogical directors' powers be limited while independent scrutineers seek the best course of action. This approach is comparable to that of rationality. Stakeholder theory aims for a shared logic in which demands from one group cannot significantly exceed those from other groups.

### **Current Corporate Governance Analysis Issues**

Although the aforementioned models have greatly advanced our understanding of corporate bodies and offer insightful perspectives on corporate governance, mounting evidence from major corporate failures reported in the news media and public inquiries, along with the authors' own experience as practitioners, show that the universal principles and ideal governance structures claimed explicitly by the four models are, at best, only partially supported in corporate governance. This begs the issue of whether it is possible to construct an ideal and universal structure on a firm and impartial base, such as a human or corporate organization. Given that each of the four models contends that the legitimacy of opposing assessments of corporate governance depends on supporting empirical data, one of the two potential solutions market governance or hierarchical governance should be shown in action to be better or ideal. This is untrue, however, since there is no particular governing form that the facts just support as being the best successful. Both market governance and hierarchical governance are refuted by contrary facts from both sides of the corporate governance debate. throughout fact, throughout the history of Anglo-American business, "hierarchical dysfunction" and "market failure" have probably been overexposed in terms of corporate governance. Market governance failure is mostly caused by short-termism and unreliable market forces, as opposed to hierarchical governance failure, which is primarily caused by hesitant shareholders and ineffective boards of directors. For instance, the intended purpose of hierarchical governance depends on effective shareholder monitoring, including voting, speaking out, and proxy battles. However, due to the free-rider problem, lack of information, pointless proposals, managers' manipulation, and legal restrictions, individual shareholders are less inclined and have less incentive to participate in the monitoring system since the increasing separation of ownership from control in the early twentieth century.

There are indications that pension funds and their "city"-based managers are not atomized, but rather gathered in worldwide "investment villages," and it is debatable whether or not this incentive issue may be mitigated by the gravity of major institutional directors. The use of

significant fund holders' "muscle" to influence board behavior in an effort to increase effectiveness is also suggested by some data; however this research also points to issues with other performance indicators. The primary problem is that institutional share-holders experience a corporate form of dissociative multiple personality disorder because they must act as investors who must maximize returns for their beneficiaries while also acting as corporate watchdogs on behalf of their small shareholders. While they may be able to strike a balance, conflict and dissociation will arise if they take a long-term view of their positions and incur costs to intervene when management performs poorly, while at the same time, investors who have the freedom to incur the least costs possible to intervene when management performs poorly are free to do so in order to secure the best return for their beneficiaries. These positions are difficult to reconcile and fall short due to a complex agency issue. Since directors and managers should operate on behalf of shareholders under the present governance structures, shareholders in reality fail to supervise both of them.

The principal-agent theorists place a high weight on market discipline as a substitute for hierarchical government. The so-called "market for corporate control," or hostile takeover movement, peaked in the US and the UK in the 1980s but was abruptly put a stop at the close of the decade owing to the collapse of the junk bond market, management opposition, political pressure, and a downturn in the economy. Market governance has come under heavy fire for being ineffective and overly expensive in enhancing business performance and fostering long-term prosperity. The stock market and share price are actually less objective and helpful measures of the "fundamentals" of company performance because they often reflect the psychology, speculation, and biases of shareholders. As a result, they frequently misprice assets.

The idea of economic efficiency and reason has also come under fire for being excessively rigid and limited. The main tenet of modern analyses of corporate governance is economic reasoning. Principal-agent theory, sometimes known as the finance model, has its roots in both classical and neo-classical economics, where the concept of market efficiency first appeared. In contrast to the "market-optimum" premise, the other three corporate governance models put forward hierarchical-like governance structures based on different internal monitoring mechanisms. However, the idea of economic rationality also serves as the foundation for all of these models. The sole distinction between the three models is that they favor long-term business performance perspectives shared by shareholders or stakeholders and management rather than short-term ones. Stakeholder theory does emphasize corporate ethics and social responsibility in certain ways, but its primary goal is instrumentalist, based on economic logic and efficiency, which includes management tactics and long-term commercial success.

The main criticism of economic logic as a theory of social phenomena is that it simplifies and isolates social processes like interpersonal relationships, structural power, and institutional contexts when considering rational corporate decisions. It also assumes pure economic conditions and a level playing field. It might also be argued that a focus on economic efficiency and reason is too limited, losing sight of the complexity and many facets of rationality as well as the irrationality inherent in human existence. Furthermore, empirical research in corporate governance shows that there is neither a single most effective organizational mode nor ideal governance structure in the world, nor is there a single best strategy to accomplish organizational

objectives. As a result of social interactions between major players/actors like managers, their organizations, and government agencies, the rules by which realities are formed may be bargained and altered.

The fundamental issue with the prevalent economic logic in governance is that it "ignores the continuous and ongoing inter-action between choices made, and the context into which choices are embedded" via a static vision of government. Evidently, the static approach to corporate governance analysis assumes and inherits a priori principles, ready-made concepts, and assumed truths like principal-agent relationships, market efficiency, and hierarchical structure, and then identifies, classes, and simplifies the complex practices of corporate governance using these conceptual templates for analysis and explanation. In doing so, theoretical models that are becoming more and more abstracted, isolated, rigid, enduring, and ultimately static and dogmatic are compelled to match the dynamic practice and lived realities of corporate governance.

This preference for a homeostatic and entitative conception of reality leads to an attitude that assumes the possibility and desirability of symbolically representing the various elements of our phenomenal experiences using an established and atemporal repository of terms and conceptual categories for classification and description. Because symbols, words, and ideas can only accurately represent some aspects of reality when they are regarded to be s and hence fixable in space-time. Thus, a representationalism epistemology directs our thinking away from the actual processes of change and toward results and end-states. The scientific fixation with precision, correctness, and sparsity in portraying and interpreting social and material events, including the practices of corporate governance, is inspired by this fundamental epistemological premise. These social phenomena are seen as permanent, tangible, and visible objects that are well amenable to factor analysis. It is important to recognize the effects of this on the course that research and theory in the area of corporate governance have gone. In fact, it has given management academics a set of innate "readiness's" to interpret theories as being directly "about" an externally existent and pre-ordered world. This inclination explains the traditional approach to assessments of corporate governance's conceptual orientation. It defends commonplace ideas like "the marvel of the market," "the finance notion of control," "the principal-agent relationship," "nexus of contracts," "self-regulation," and "internal monitoring" as being relatively durable, universally valid conceptual entities that are taken for granted and appear to be theoretically unproblematic [7]–[10].

All theoretical entities' arguments for corporate governance, including the dominant ideas of market governance and hierarchical governance, as well as their underlying presumptions, must afterwards be questioned in light of the representationalism fallacy. An alternative processual approach may better define and explain corporate governance practice if the challenges surrounding it cannot simply be understood by an economic logic based on a static and entitative notion of reality.

### **An Approach to Corporate Governance Based On the Process Philosophy**

A process approach must not be confused with the illogical notion of the linear transfer from one location to another that a human or a system experience as a distinct and concrete thing. Instead, it is a metaphysical orientation that emphasizes the centrality of the "becoming" of things from

an ontological perspective; it views things as always momentarily stabilized outcomes, or "stability waves in a sea of process." This process ontology encourages a dispersive perspective of reality as a diverse combination of event-occurrences that cannot be fully represented by static symbols and representations. Process philosophers believe that the basic elements of reality include things like movement, change, indeterminacy, and probability. Our interactions with and in the natural and social environment are best described by process and modes of change rather than by items and fixed stabilities. Living experience's immediate and dynamic intuition is truer to reality than mind's conceptual effort since thought can only address a small number of things. Since most of what we feel is still hidden and unspoken, the symbolic system of representation is never sufficient for expressing reality. Therefore, non-processual elements cannot be used to describe or explain processes. Three aspects of processes inter relatedness, systemic-wholeness, and periodic-historicity can be used to get a much greater grasp of the processual approach.

The "principle of relativity" is the fundamental tenet of process philosophy. It may also be referred to as interrelatedness, interconnectedness, interdependence, or interaction. Because acting involves relating in character, linking the whole with the constituents, and relating one component to every other constituent, it follows that our basic experiences pertain to action, activity, and acting rather than fixed objects and forms. All elements are inherently "bound" or "bonded" together to produce a certain total via their interrelation functioning. Therefore, everything is conditional, relative, and interdependent rather than independent and absolute: "All things are by their participation in other things." Each event or element in the linked systemic whole functions as a focus for a creative integration of relations; it incorporates traits of every other part and holds the knowledge of the system as a whole.

The very nature of an ongoing process is integrated and coordinated, where a macroprocess organizes microprocesses into a systemic whole and microprocesses and macroprocesses cannot be split and isolated. It is not fragmented and unconnected, nor are coincident factors artificially given or analytically put together. The term "process" refers to a collection of interconnected eventual developments, a coordinated set of changes, and an organized society of events that are systematically linked to one another causally or functionally. A process is not simply one event or "occasion of experience."

Process fundamentally has a relationship with time. A process is not an instant. A process' self-identity must emerge within the time it takes to realize a unified whole. Only throughout the whole course of an activity can a process reveals its character, pattern, or shape. By definition, a process cannot be understood as a collection of sequential properties as is the case with conventional thinking. Instead, a process must be understood as a spatiotemporal continuum that "combines existence in the present with tentacles reaching into the past and the future," or in other words, as being influenced by historical connections. Everything is "becoming," integrating and incorporating all previous experiences, opportunities, and events in order to create something new and become what it is. "Becoming" is a one-way direction: any current potentiality or actuality is conditioned, though not entirely determined, by its history, its forebears, and by its retroactive necessary connections. It follows that "an entity's relations to its predecessors are essential, constitutive or internal for the entity, but its relations to successors are inessential or external."

The possibility to understand the company in its original meaning as a human creation, a social reality entirely composed of human minds and direct experiences in addition to physical elements, which are inherently processual in nature, is what the processual approach provides. Without being individually experienced, understood, and socially produced, this worldview lacks a pre-given, neutral, and fixed essence and meaning. Its social processes, which are characterized by interdependence, systemic completeness, and periodic historicity, have their own logic and inherent worth. The processual approach gives us the choice to focus on the fundamentally human experience and practice of governing processes rather than the theoretical abstraction of governance models. It provides us with the tools to cultivate keen awareness and sensitivity to subtle and complex governing relationships and forces, tacit and explicit knowledge generated through direct and indirect experiences, firm-specific and context-dependent governing problems, and their workable solutions. It completely accommodates both the conscious and unconscious, logical and irrational aspects of social attitudes and behaviors, as well as the never-ending quest for a reflective, renewable knowledge of governing procedures for ongoing advancements.

## CONCLUSION

In conclusion, A fresh perspective on the philosophical foundations of corporate governance is provided by the collaborative method. Organizations may promote cooperation, obtain a more thorough grasp of governance concepts, and create efficient governance frameworks by incorporating various philosophical viewpoints. The collaborative approach to corporate governance procedures has the ability to promote innovation, moral decision-making, and long-term value generation. Adopting a collaborative viewpoint may help to create more sustainable and inclusive governance processes that take into account the requirements of different stakeholders? This strategy also promotes continual study, discussion, and multidisciplinary cooperation to improve governance frameworks and theories.

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**CORPORATE GOVERNANCE AS SELF-GENERATING ORDER****Dr. Lakshmi Prasanna Pagadala\***

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**ABSTRACT**

*Corporate governance is an essential aspect of modern business organizations, aimed at ensuring effective decision-making, accountability, and the protection of stakeholders' interests. This abstract explores the concept of corporate governance as a self-generating order, emphasizing the dynamic and emergent nature of governance systems within organizations. The self-generating nature of corporate governance. Rather than being imposed from external sources, effective governance systems evolve and emerge from within organizations. Governance mechanisms, structures, and practices continuously adapt and evolve in response to internal and external factors, including organizational culture, stakeholder expectations, regulatory requirements, and market dynamics. This self-generating process allows governance systems to align with the specific needs and context of each organization.*

**KEYWORDS:** *Accountability, Complexity Theory, Corporate Governance, Emergent Order, Feedback Loops, Institutional Theory, Self-Organization.*

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**INTRODUCTION**

Since "truth" and "objectivity" are inherently relative abstractions that often become the center of scientific and pseudoscientific discussion, the "true" and "objective" portrayal of a fixed corporate reality in contemporary corporate governance theory is deceptive. This is especially true for social realities like corporate governance, where even the status of a legal organization that is considered to be "fixed" may change as a consequence of a political process. The most fundamental components of the social world and those from which our attitudes, behaviors, actions, social interactions, and social customs arise and are formed are human brains and ideas. This is what distinguishes social reality from the natural world. Any apparent permanent pattern or social stability in practice are relative in themselves and vulnerable to manipulation and collective maintenance since mental processes are always changing and social reality as it is formed and mediated by the mind is inherently processual rather than substantive [1]–[3].

Therefore, corporate governance is a process of government that changes continually and arises from social interaction in a really processual sense. The current crop of governance models is obviously unsupported because they are based on historical "snapshots" taken from the continuously evolving and flowing processes of governance that are moving toward an uncertain future and simplify abstractions that filter out the concrete experiences and complex dynamics of governing practice. Corporate governance theorists would do better to understand the sensitivity

of time, process, and history rather than searching for overarching, timeless principles. This is because reality is characterized by ambiguous perceptions, individualistic understandings, local contingencies, pragmatic actions and solutions, and both rational and irrational behavior.

More accurately than any set ideas, the terms of "spontaneous order" and "emergent pattern" represent the flexible nature of corporate governance practice. Since individual acts rely on individual perceptions and understandings, which are intricately linked with unique features of experiences, social systems are inherently open to the diversity of individual actions. Individual experiences cannot be precisely duplicated over time or in different circumstances, because people are always learning, growing, and engaging with others. Consequently, self-understandings and self-interpretations as well as reactions to local circumstances and "enactment" of settings are inevitably involved in defining individual behaviors. In the end, this implies that, when closely examined, individual acts and behaviors are self-governed patterns that originate from a confluence of their own past experiences, present understandings, local circumstances, and a variety of options. Humans see their life processes as driven and decided by their own actions and acts of free will, as opposed to being solely by external causes. This indicates that rather than being imposed from outside, such as via hierarchical systems or predetermined logic, emerging patterns of self-governance are instead brought about through self-determination. Power is not thus something that can be owned, fixed, or abstracted; rather, it is a feeling of forced rule and centralization.

Instead, it has to be shown via action, presence in relationships, and expression. People who "do not have power" are not just subject to obligations or prohibitions; rather, those people's attitudes, willingness, and purpose are a reflection of how they respond to and respond to pressure. In the course of obeying, disobeying, bargaining, disputing, and compromising, they also transmit the results of power and government. Only perhaps, external influences and forces have an impact on people's perceptions and behavior as a component of their "enactment" in their surroundings. It's crucial to understand that just though self-governance is characterized as spontaneously emerging and uniquely individual, it doesn't follow that it exists independently of social processes. The understandings and interpretations of people, on the other hand, are the outcomes of social interactions via communications, observations, learning, and thought. Thus, self-generating pattern and spontaneous order in society and the workplace are essentially characterized by collaboratively built pattern and order via more or less shared values, beliefs, cultures, traditions, habits, negotiated meanings, and compromised acts, among other things.

Corporate governance should not be understood as pre-defined in the context of pre-designed structures, fixed and unchangeable entities imposed and externalized order; rather, it should be generated from daily experiences and dynamic practices. This is because meaning-generations are subjective and social actions are mind-dependent. Therefore, it is unduly simple and unnatural to believe in corporate governance frameworks that are mandated and stated in laws, treaties, or other agreements, such as corporation statutes, bylaws, and private contracts. It is difficult to practice and maintain governance that depends on upholding a rigid definition via the imposition of norms over an extended period of time. Without a doubt, contextual norms for regulating behaviors and activities often include governance. Rules can never "provide for their own interpretation independently of those agencies whose interpretations instantiate, signify, or

imply them," so in the process of application in practice, the interpretation of governing rules is dependent upon the understandings of the individual actors and complex social interactions. Power or governance, therefore, is a nexus of disputed meanings and interpretations among various possibilities as well as a socially negotiated order and collectively formed reality, rather than a nexus of contracts. Governance involves modifying rules to local circumstances within particular settings, not simply reifying and enforcing rules in general [4]–[6].

Theorists and practitioners should avoid presupposing a mechanical, machine-like idea of a corporate entity that can be governed externally and objectively through the traditionally designed three-tier hierarchical structure of governance or through the market for corporate control in order to effectively deal with corporate governance issues given the emergent and self-generating nature of corporate governance. They must assess the particular contexts, historical backdrops, transient circumstances, and contingent factors that affect how governance practices are carried out and are sensitive to the processual nature of firsthand experiences, specific interpretations, meaning-generating, and sense-making in both collective and individual contexts. According to a processual perspective, self-governance is not a static idea either; rather, it is a pattern that is always evolving and changing. Theorists and practitioners need to flow with change rather than try to halt, freeze, or ignore it, giving opportunity for individual interactions, innovations, judgment, and adjustment to enable successful activities. Creating order out of chaos from "inside" is a more efficient way to comprehend and facilitate corporate governance than looking outside. This requires both intuition and thoughtfulness.

## DISCUSSION

### From Governance to Governing

Despite having divergent and conflicting points of view, the current mainstream theories of corporate governance are nevertheless predicated on the concept that the reality of governance practice should be forced to conform to idealized ideals. The alternative method, which adapts the model to reality rather than reality to the model, merits equal attention. However, such an approach is unlikely to be adopted in practice and would not strengthen corporate governance if it did. The primary issue with current analyses of corporate governance is that they are built using a purely homeostatic methodology that ignores the ongoing interaction between decisions made and their unique contexts, as well as the ongoing flow of corporate governance practices, particularly those involving issues of precedent, personal incentives, individual perceptions, and societal acceptance. There is very little proof of the rival models' theoretical feasibility, despite their claims that their viewpoints are informed by corporate governance practice and generated from observations and investigations. This is mostly due to the fact that such research and analyses are based on a static and entitative view of reality, which assumes that situations, definitions, and contexts stay constant and are not, therefore, susceptible to the essential vicissitudes of change and interpretation.

Thus, they often ignore distinct empirical factuality, continuity, and radical experiences in favor of abstract conceptual frameworks, pre-given assumptions, and a priori principles. Thus, consistency rather than relevancy is the focus. They justify their theses by arguing that their perspectives are accurate insofar as they fairly depict the "objective" realities of corporate

governance practice, taking their hypothetical and theoretically established "entities" and "generative mechanisms" as ontologically unproblematic. They fall victim to "the fallacy of misplaced concreteness" by doing this, which is the mistake of mistaking theories for reality.

We contend that corporate governance cannot be understood as a pre-planned, universalized, and stable model but rather as a process of governance, an emerging pattern continually produced from complicated social interactions within historical and textual contexts. All participants, both within and outside of organizations, actively participate in creating and reshaping perceptions and priorities in this continual reality-constituting and reality-maintaining activity. In this sense, principles, presumptions, difficulties, problems, and solutions cannot be seen as pre-given, objective, or assumed. They are always creating, rebuilding, altering, and renewing. Therefore, we advise against trying to adhere to theoretical linearity, extreme, and absoluteness and ignoring the dynamism and flexibility of human brains, character, behaviors, and social interactions in order to understand corporate governance practice. It is important to recognize and comprehend the "rationality of practice," the many answers to regional needs, and the globally emerging ruling pattern, which has its own logic, inherent worth, and is accepted at any given time. The "art of governance," which is an art "which concerns all and which touches each" and "which presupposes thought," serves as a vital source of inspiration for "governors" in practice. Human brains, cognition, and ideas have substantial influence over how social reality and government are created and changed. As opposed to the "science" of governance, working with created and flexible concepts, appreciating multiple points of view, respecting unique ways of doing things, setting flexible goals, adopting flexible measures and solutions, and adjusting and readingjusting tactics and procedures are all examples of good governance. A non-linear and out-of-equilibrium process is governance. It involves getting ready for change, embracing change, and moving toward change [7], [8].

To describe governing actions in ongoing processes, "here and now," rather than to abstractly describe any end-state and consequence of activities, "there and then," the word "governing" as a descriptive action verb is preferable to the static noun "governance." The term "governing" focuses our attention on what is developing and taking place in practice, on what is being done and how it relates to the individuals engaged in particular governing processes, as well as on what people are directly experiencing, optimally perceiving, and how they are socially communicating and engaging. It prevents interest from being focused on abstract theorizing and modeling. The difference between governance and governing is that governing is firmly rooted in the "here and now," even when it has one eye on a variety of uncertain futures.

### **Future Directions for Research**

Our poor grasp of the "fields," "symbolic capital," and "habitus" that make up the "practice" of corporate governance may be the main problem in corporate governance research. These concepts together form what is known as the "practice" of corporate governance. The emphasis of current theories, which are built on a static picture of the corporate entity, is on external effects. Traditional models do not consider governance to be the dynamic sum of the experiences of people in power. This is related to a study question that aims to get a better understanding of the knowledge, experience, and abilities of directors and how this affect behavior, especially in decision-making processes. While some of this kind of study has been done, its results—while

valuable—have often been constrained by methodologies that emphasize variance analysis, and as a result, they are seldom conclusive or noteworthy. Such study is crucial if we are to develop a picture of the condition and make sense of the "talent pool". Additionally, we must acknowledge that none of this occurs in a vacuum; context is crucial, and our explanations of governance must take into consideration the effect of politics, polity, culture, economics, and the environment. These connected themes demonstrate a resurgence of interest in the "practice turn" in organization and management studies, especially in what major organizational constituents do to carry out strategy. The research community will be able to completely and accurately comprehend the complexities of governance and evaluate the use of best practices or deep causality in decision making using a process-centered approach.

### Techniques Issues

Process is the central focus of our study program, which raises methodological concerns for us given that most of the existing governance theory is based on the conventional "variance approach" to social science. This method solely "synopsizes" reality and concentrates on examining fixed things with a variety of properties. Explanations are dependent on both efficient causality and required and sufficient causality. The homogeneity across contexts is necessary for the theory developed from this technique to be universal. Such work places a strong focus on direct causality and disregards the importance of time ordering among independent variables. The research methodologies used concentrate on deterministic causality, and this approach to theory creation does not account for all sorts of influences that affect governance. The impacts of formative patterns, crucial incidents, continuous and discontinuous causality, and contextual effects are all inexplicable by this method.

In order to allow theoretical integration and provide a thorough knowledge of governance, research in corporate governance needs a methodology that will clearly define similarities and differences across ideas. A strict epistemological foundation that is based on an ontology more in line with understanding regulating processes is necessary for this. We contend that the need is for an approach that takes into account a "fluxful", dynamic, and emerging post-modern world, emphasizing reality as an inclusively processual reality. A processual approach recognizes that corporate governance practices have evolved and are still evolving in several distinct cultural, historical, and social contexts.

This strategy would base explanations of occurrences on required causality as well as final, formal, and efficient causality, resulting in layered explanations that included both proximal and distal causation. This is due to the fact that both theories acknowledge change and connectivity as two of nature's main traits. Flexibility across contexts is essential for generality, and timing is crucial. A process study explaining the genesis of the social construction of governance results from such an approach.

Many of the "variance theoretical" publications are based on a study of company financial data, no matter how specifically they are written. As a result, we need greater proof from controlling actions than from the results of those actions. Knowledge directors and the artifacts they create is essential if we are to get a better knowledge of governance. In other words, data regarding the evolution of corporate direction must be included in our study designs. Time-oriented action

recording causes an emphasis on events, which provide a fleeting snapshot of individual and group experiences and unavoidably alter the environment in which processes take place. In order to acquire and produce data for process studies of governance, researchers must use ethnographic and participant observer methodologies to closely monitor the behaviors and interactions of organization members as they take place in real-time. These techniques give the researcher the ability to pinpoint events, describe process sequences and their characteristics over time, test for temporal dependencies in process sequences, evaluate formal and final causality hypotheses, identify cogent patterns that connect narratives, and assess development models. However, the data generated by such ways is more complicated than usual, necessitating the use of various approaches to analysis in order to find patterns in regulating processes and provide rational justifications for them.

### **Final Thoughts**

Our present understanding of corporate governance is restricted, mostly as a result of ideological posturing that dates back to the 1930s and beyond in favor of shareholder or stakeholder primacy. Because of this, evidence-based action taken in the interest of better governance in response to public concern is often ideologically constrained. In order for corporate governance to reflect the complex reality, Carter and Lorsch urge going back to the "drawing board" once again. Understanding governance practice and the processes that make it up is necessary in order to reflect complexity. This calls on us researchers to go back to the drawing board and look for richer, more significant data that can be used to guide and enhance practice.

### **Governance in Corporate Aristotelianism**

I had previously outlined and refuted several hypotheses that were in opposition to the current dominant notion of the corporation, its presumptions about people and their behavior, and the corporate governance model it advocated. The neoclassical paradigm holds that the firm is fundamentally a nexus of contractual relationships between shareholder-principals and manager-agents with the aim of maximizing the value of the shareholder-principals' investments. This paradigm is further enhanced by contributions from transaction cost economics, shareholder theory, and agency theory.

These ideologies indicate that people are, first and foremost, economic actors who are completely formed as individuals and free from any social ties. They exhibit reason by selecting the solutions that provide the greatest utility returns from those that are accessible. Utility is posed as the highest good or goal of desire even if, in the end, it must be transformed into pleasure or psychological fulfillment in order to truly benefit humans. Human activities must only be judged by their effects, particularly how effective they are in producing satisfying emotions. The business company operates as a consequence of more or less coordinated individual acts, just like any other organization. Therefore, the secret to good corporate governance is to use contracts to distort the utility of other agents in a way that aligns it with shareholder interests.

In order to articulate an Aristotelian interpretation of the corporate common good and corporate governance, very few of the several premises that supported the neoclassical theory of the corporation would be useful. The primary issue is because, properly speaking, the kind of

behavior they describe does not count as human action. In Aristotle's own taxonomy or theory of action, it most likely falls within the category of artisanal production. According to the traits of the social classes in Aristotelian politics, it refers to actions suiting slaves or guest foreign workers regardless of how informed or skilled they may be rather than free men or citizens. These actions are taken largely to produce an external benefit, such as a tangible product or service, rather than to further the technical, intellectual, cultural, or moral development of the actor.

The individualism, utilitarianism, and consequentialist thinking that are profoundly ingrained in the neoclassical economic view of the company have previously been heavily criticized. Similar to the corollary theories, a lot has been written on why production should take place in the business rather than the market, how the relationship between capital providers and manager-employees should be defined, and what the overall goal of the firm should be. Transaction cost economics could undoubtedly account for the firm's existence relative to the market due to its higher efficiency, and agency theory may provide an economic and legal framework for the agreement between employees and capitalists. However, by themselves, they do not provide justification for how efficiency should be evaluated in terms of maximizing shareholder value or for the underlying social network that enables contractual agreements. Although I've previously provided my own interpretation of these concerns, this time I'd want to shift the emphasis. In order to adopt a more positive attitude, this essay aims to describe how Aristotelian corporate governance based on the corporate common good may be thought of, explained, and applied.

Aristotelian corporate governance necessitates a major departure from standard conceptions in light of the aforementioned. In three main sections, I'll try to expand this wide subject. Despite the fact that Aristotle himself did not address such an organization in his works, I will begin by presenting what may be seen as an Aristotelian theory of the company. I'll have to explain the firm's correct function and purpose within the broader societal framework. Second, I'll provide a description of the common good of the company using an analogy with the common good of the polis or the state. I'll also provide suggestions for how the firm's specific common good may be combined with or subordinated to the larger common good of the political community. Finally, I will attempt to describe the theory and practice of what may be referred to as Aristotelian corporate governance, which aims to promote the common good of the corporation.

### **The firm as an imperfect artificial society, the firm as a middle body**

Aristotle saw governments as "natural" and "perfect" societies in the *Politics* because of their aim or purpose. Modern businesses, on the other hand, might be seen as instances of "artificial" and "imperfect" connections.

The state is a "natural" civilization since it develops from an underlying human inclination, much like the family and the village. The family, which results from the marriage of a man and a woman as husband and wife, is said to be "natural" because it fills a fundamental human need to leave behind living representations of oneself in and through one's offspring. The village is "natural" as well since the human urge for survival dictates that one considers needs beyond those met inside the home and for a longer period of time. In this way, the village, which consists of children, grandkids, and other blood or marriage relations, resembles an extension of one's



own family. Following these "natural" institutions is the state, which is the outcome of multiple villages coming together to form a single, cohesive society.

But only the state is "perfect" among these three "natural" institutions since it alone is "self-sufficient" for the happy life. Within the boundaries of the state, not only daily requirements but also needs for a full and complete existence might be anticipated to be supplied. Humans can only really aim to have entirely decent lives in the state. Thus, the condition symbolizes the "final cause" or "end" of human development, or the fully evolved stage. As a result, although being temporally posterior to both the family and the town, the state is really previous to them: The fact that the person, when left alone, is not self-sufficient, making him like a part of the whole, is evidence that the state is a product of nature and came before the individual.

Therefore, individuals are like pieces in relation to the total that is represented by the state, much like the families and communities they compose. In addition, while social instinct is ingrained in every human being by nature, it can only be completely developed and refined in the state via the institutions of law and justice. Otherwise, outside of the state, people turn into the wildest, worst beasts.

How does the company fit into Aristotle's political architecture specifically? First off, despite the fact that Aristotle leaves out corporate organizations and corporations from his Politics, there are references to them in the "family connections, brotherhoods, common sacrifices, and amusements" that bind people together. The company may be seen as an "artificial" society in contrast to the family, the village, and the state in particular since it does not originate from human nature either directly or organically. Instead, the business is founded on voluntary "friendship" ties between residents of the same state, which foreshadows contracts. Due of its inability to support itself and live a happy life, it is sometimes referred to as an "imperfect" civilization. An example of an "inter-mediate body or association" that stands between people and their families and the state is a commercial company. As a result, it is not intended to take the place of the family in supplying basic necessities for survival or the state as the appropriate setting for a complete and thriving human existence. Instead, like all other intermediary entities, its goal is to provide some of the necessities for the decent living in the state, in this instance, commodities and services [9], [10].

## CONCLUSION

In conclusion, the best way to understand corporate governance is as a self-generating order that develops inside firms. This viewpoint acknowledges that governance systems are dynamic and adaptable, driven by the interactions and cooperation of many players. Adopting this viewpoint enables firms to develop efficient governance procedures, adjust to changing conditions, and promote an accountable and responsible decision-making culture. Organizations may handle challenging situations and encourage sustained value generation for all stakeholders by seeing corporate governance as a self-generating structure. By promoting a more proactive and adaptable approach to governance, this viewpoint enables businesses to successfully react to shifting internal and external dynamics. The self-generating order approach also encourages organizational actors to feel a feeling of ownership and responsibility, fostering a tradition of moral conduct and long-term value development.

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**ECONOMICS AND ORGANIZATIONAL THEORY: THE CONCEPT OF  
THE ECONOMIC END****Dr. Akhila Udupa\***

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**ABSTRACT**

*The concept of the economic end of the firm has long been a subject of inquiry in economics and organizational theory. This abstract explores the economic rationale behind the existence and boundaries of firms, focusing on the fundamental question of why firms exist and how they create value in economic systems. The nature of economic transactions and the role of transaction costs. In a market economy, economic agents engage in transactions to exchange goods and services. However, these transactions are often associated with various costs, such as search costs, bargaining costs, and monitoring costs. Firms emerge as a response to these transaction costs, as they provide a way to organize economic activities internally, reducing transaction costs and facilitating efficient resource allocation.*

**KEYWORDS:** *Firm Boundaries, Market Competition, Outsourcing, Principal-Agent Theory, Production Costs, Resource Allocation, Strategic Decision-Making.*

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**INTRODUCTION**

We consider businesses and corporate entities among the multitude of intermediate bodies that are often present in a healthy condition. These bodies have a unique area dedicated for them. Businesses may be distinguished from other potential intermediate organizations like churches, professional universities, sports associations, neighborhood councils, cultural clubs, and the like by their primary economic purpose. Contrary to companies and business corporations, these other intermediate entities do not lack any economic relevance or dimension; they just do not prioritize it as their primary focus. Thus, corporations and business enterprises are intermediary entities that work toward achieving economic objectives. But what precisely are these objectives?

Going back to Aristotle's Politics, he claims that "household management" or the economy originated inside the family. He begins his discussion of the economy in the original, etymological sense of "household management" by outlining the various components and their interrelationships: the first and fewest possible components of a family are master and slave, husband and wife, and father and children. Therefore, we must think about what each of these three relationships is and should be: I'm referring to the marital connection, the master-servant relationship, and finally the paternal relationship [1]–[3].

Aristotle distinguishes between the art of home administration in and of itself and the art of obtaining riches or chrematistics early in his study of the economy as household management. Aristotle does, however, recognize the distinction between a natural and an artificial form in the arts. Natural chrematistics refers to the availability of "such things necessary to life, and useful for the community of the family or state, as can be stored," as opposed to non-natural chrematistics, which states that "riches and property have no limit." The foundation of natural wealth-getting is the idea that actual riches, the sort and quantity of property required for a decent existence, have a finite amount. There is a point at which the sheer acquisition of material goods starts to hinder rather than promote human wellbeing. Nowadays, one may consider owning more vehicles than the garage could hold or more food than the refrigerator could hold, for example.

On the other hand, non-natural wealth-getting holds that "more is always better" and that there should be no restriction on amassing assets for the sake of the economy. Despite the illustration being a little antiquated, by acquiring non-natural riches Aristotle largely discussed retail commerce and exchange, which gave people almost unlimited opportunities to amass wealth in the form of money or currency. Coined money, however, is merely a ruse; it is not natural, but merely conventional. If users replace it with another good, it loses all of its value and is useless for purchasing any essentials of life; in fact, a person who is wealthy in coins may frequently be without the food they need. But how can that be riches that a man may have in enormous plenty and yet die of starvation? If we picture ourselves in a distant nation without the right cash or where our credit cards aren't accepted, we may still connect to the position Aristotle outlines. Whatever riches or money we believe we own is pointless since it cannot be used to purchase even a loaf of bread.

Aristotle appears to be suggesting that the skill of home administration, or economics properly speaking, refers more to the use of property than to its acquisition. Once again, we need distinguish between what is natural or appropriate and what is not natural or improper while using property or its equivalent art. Consider a shoe: if it is worn, it is a proper use; if it is exchanged, that is an inappropriate use, since "a shoe is not made to be an object of barter." Any material property may be used honorably if it is used properly, which recognizes a limit or additional goal. However, if it is used improperly, there is no limit and the action is thus censurable. Once again, within the setting of a primitive economy, Aristotle uses the example of usury, which generates profit from the money itself, to demonstrate this unnatural and unsuitable use of wealth. For money wasn't meant to grow at interest; it was meant to be utilized in trade.

It's crucial to understand that, both in the acquisition and use of money, the distinction between the natural and the non-natural rests more on a person's disposition than on the actual objects. Unchecked cravings, the pursuit of riches and pleasure or satisfaction unguided by virtue, are what push people to use unnatural methods to acquire and use worldly goods. Unbeknownst to them, this makes their quest for fulfillment or success futile. Failure would thus be caused by their own vices rather than by the things around them.

Aristotle claims that the non-natural skill of chrematistics, or wealth-getting, in which commercial organizations and corporations finally participate, is manifestly useless in the first community, namely the family, but starts to be helpful as society grows. For at first, all of the

family's members shared the same items. When the family grows and becomes large enough to be divided into parts, the parts share in many things and different parts share in different things, which they had to give in exchange for what they wanted, a kind of barter; giving and receiving wine, for example, in exchange for corn, and the like, the next stage, characterized by a still natural form of chrematistics, begins. Finally, when a society's requirements evolve, non-natural chrematistics unavoidably arises. The widespread usage of money and the founding of the first companies came along with it. According to Aristotle, as people in one nation started to rely more on those in another, they had to utilize money to import what they needed and export what they had too much of.

Only bigger organizations, which are seen as extensions of the family or "economic friendships," can perform these new duties brought about by the expansion of the economy and society. Businesses and corporations function in the area of wealth-accumulation or capitalism inasmuch as they contribute to the creation of products and services. Additionally, as commercial enterprises and businesses are artificial societies, they are intended to assist or supplement the material resources that nature should, in theory, give. In other words, business enterprises' and corporations' activities are considered to be among the so-called non-natural characteristics. According to Aristotle, business corporations and firms only serve a minor or auxiliary purpose in the economy, which prioritizes people over the acquisition of inanimate objects, human excellence over that of material possessions that we refer to as wealth and freemen's excellence over that of slaves. In other words, the economy's primary goal is to support the growth of human excellence or virtue by ensuring, to the greatest degree possible, the material circumstances for its exercise. And vice is in turn sought after mainly because it gives us enjoyment and a pleasant, prosperous existence.

Returning to our original inquiry of where businesses and corporations belong inside the state, we can now declare the following in line with Aristotle's teachings: Business companies and corporations fall under the category of artificial intermediary entities and are a part of the economy. Their main goal is the artificial purchase or supply of material commodities that are beyond the reach of the family. Business enterprises and corporations should be subject to the higher art of the economy itself, which consists in the management and use of material things, as it is a variety of the art of wealth-getting or chrematistics. The "practical science" or "art of virtue" known as ethics should be the guide for all economic activity, as well as the institutions it gives birth to, such as businesses and the market. By creating advantageous material circumstances for a state's residents, the economy has as its goal to encourage the practice of virtue. In the end, virtues are sought inasmuch as they contribute to our pleasure or a prosperous existence in the state, under the guidance of politics.

The genuine function of commercial enterprises and organizations within society can only be determined within this hierarchy of disciplines and institutions, each with its own suitable aim. Since "the good life is the end of the state, and these are the means towards it," The political goals that city-states and corporations both attempt to achieve are just means to an end. The goal of corporations and businesses is to produce products and services, yet this goal is not at all self-justifiable. Only inasmuch as it promotes a thriving way of life in the state is it desired and given

purpose. Later on, we'll have the chance to draw conclusions from this situation on how businesses, companies, and enterprises should be run.

## DISCUSSION

### The Common Good of the Firm

Aristotle first described the concept of the common good in terms of the polis. Eudaimonia, or the full flourishing of people as members of the well-ordered polis, is what it is all about. Thomas Aquinas faced the issue of incorporating the Judeo-Christian God within the broader concept of the common good while maintaining the feature of human flourishing to the degree that he was Aristotle's disciple and interpreter. He was able to create the connection between God and human fulfillment, which was conveniently recast as beatitudo or blessedness, mostly via the use of analogy. The Catholic Church's social theology furthers the idea of the common good by emphasizing its historical conditioning or determination as a successor to Aristotelian and Thomistic teachings on it. For the political common good to be achieved in a variety of socioeconomic and cultural contexts, modern thinkers have also recommended a hierarchical framework or guide.

The Church's teaching on labor, however, is what makes it feasible to establish a common good specific to the company as an intermediary entity and the political common good. The substance is fundamentally novel while yet being powerful enough to satisfy all the criteria that have already been established, despite the use of Aristotelian and Thomistic language. This will serve as the foundation for the Aristotelian-inspired theory of the company that I want to present, as well as the Aristotelian-inspired theory of corporate governance that follows.

### The Common Good of the Polis in Aristotle

What exactly is "good"? Aristotle defines the good as "that at which everything aims" (the goal of a particular hunger, desire, inclination, or propensity) in the first few words of the Nicomachean Ethics. Aristotle's teachings are the foundation for Aquinas' explanation that the good is an aspect of all being, insofar as it is an object of desire, is perfect, and in action. We call something "good" therefore, insofar as it is or exists, in the measure that it has reached its end or perfection, being able to transmit this perfection.

### The polis is connected to the common good in Aristotle's view

The good of the polis is reportedly a more important and comprehensive good to get and maintain. Because although acquiring and preserving the excellent for oneself is acceptable, preserving it for a community and for poleis is better and more heavenly. Thus, the distinction between the superior exclusive good of the individual and the common good, the good of the polis, is made. In his commentary on the Nichomachean Ethics, Aquinas is much clearer: the common good is "more divine because it shows greater likeness to God, who is the ultimate cause of all good"

In addition to the common good and the good that belongs only to a person, the Nicomachean Ethics further divides goods into those desired for themselves and those pursued for the benefit of others. According to Aristotle, pursuing a thing for its own sake is always preferable since it is

whole. Eudaimonia, or "happiness," a thriving human existence, stands out among the several conceivable commodities sought in itself as being the most desirable, comprehensive, and self-sufficient. However, this self-sufficiency requires clarification: not what suffices for a lonely individual living alone in isolation, but rather what suffices for parents, kids, wives, and generally for friends and fellow citizens, given that a human being is an inherently political creature [4]–[6]. Eudaimonia therefore refers to a nice existence that is shared with one's family, friends, and other polis residents. This is both the highest human good and the general good.

Aristotle's *Politics* is essentially a dissertation on how to attain complete human flourishing within the polis. This is dependent on how the polis is administrated. The number of persons in power and, more crucially, for whose benefit, advantage, or interest they rule determine the diversity of political regimes. In this regard, governments that consider the common interest are established in accordance with strict principles of justice, and as a result, they are true forms; however, governments that consider only the interest of the rulers are all deficient and perverted forms, since they are despotic, whereas a polis is a community of freemen.

Further details are provided, dividing actual kinds of government into "monarchies," "aristocracies," and "constitutional rules," respectively, where just one, a few, or many people rule. Similar to this, depending on the number of rulers, one may differentiate between "tyrannies," "oligarchies," and "democracies" with the defective types of government: Because tyranny is a kind of monarchy that only considers the interests of the monarch, oligarchy considers the interests of the affluent, and democracy considers the needs of the underprivileged, none of these systems considers the common good of everyone. Therefore, the consideration of the common good serves as a standard for assessing whether a polis is well managed and fulfills its objective of eudaimonia.

The terms *sumpheron koinon*, "common interest or advantage," which Aristotle favours, and *agathon koinon*, "common good," which he uses infrequently, need some clarification. Nothing in the original texts prevents us from seeing both phrases as synonymous, in contrast to how they have been translated into current English and most other European languages tainted by utilitarian philosophy. Aristotle may have used *sumpheron koinon*, "common interest or advantage," to set himself apart from the Platonic Idea of the Good, according to Michael A. Smith, who wrote a superb book on the subject:

For Aristotle, what is excellent is what is best for a person or an object. The common good is the well-being of every political community member after they have realized their inclination to live together in harmony. They arrange themselves in light of the benefits that political life may provide them, and they take use of the advantages of communal living. And these benefits might change from one time period to the next as well as from one location to another.

Aristotle's concept of the common good is tangible, location- and time-dependent, and unique to a polis. Because of this, he claims in reference to platonic theory, "even if the good predicated in common is some single thing, or something separated, itself in itself, clearly it is not the kind of good a human being can pursue in action or possess." Aristotle, a philosopher, believes that "it presumably seems better, indeed only right, to destroy even what is close to us if that is the way

to preserve the truth" although fully understanding that Plato would have found such a view of the good repugnant.

How do citizens of the polis connect to the welfare of all? Through citizenship, they participate in or partake in the common good. After noting that the "polis is composite, like any other whole made up of many parts - these are the citizens, who compose it," Aristotle begins *The Politics* by introducing the institution of citizenship. Aristotle said that a person who "shares in the administration of justice, and in offices" is a "citizen in the strictest sense." Participating in the determination of what is right and fair for the polis and in putting this into action is the fundamental responsibility of the citizen. A citizen is a "juryman and member of the assembly," and they have the authority to "deliberate or judge about some things or about all things." Even while many persons in a polis may genuinely take part in the discussion and decision-making process about the common good, only citizens have the legal authority to do so. Therefore, "the power to take part in the deliberative or judicial administration of any polis" is what distinguishes a citizen. However, this does not imply that a citizen must constantly occupy public office. The mere fact that he has the authority to hold such a position is sufficient since citizenship entails "sharing in governing and being governed." The result of collective discussion, decision-making, and action among polis citizens is the common good. Citizens are like the soul, the most significant component in the polis, to the degree that they are active in choosing the common good and in administering justice.

#### **Aristotle Asserts**

The higher echelons of the polis, i.e., the warrior class, the class involved in the administration of justice, and the class involved in deliberation, which is the unique business of political understanding, are more crucial to the polis than the parts that attend to the necessities of life. This is analogous to the idea that the soul is a more genuine part of an animal than the body. Citizenship undoubtedly gives one the opportunity to contribute to the common good, particularly in government, by making decisions and upholding the law, but it does not really ensure that everyone receives an equal portion. In conclusion, according to Aristotle, the welfare of the polis and of each and every person is the common good. Eudaimonia is another word for it, and because of man's social nature, it is also the ultimate good. The common good of the polis is the standard by which genuine, just, or constitutional governments are distinguished from false, perverse, or dictatorial ones in the study of politics. Humans are able to contribute to the common good via their citizenship, most notably, though not entirely, through taking part in governance or the administration of justice.

#### **Aquinas's the Common Good and God**

What changes to Aristotle's notion of the common good does Thomas Aquinas make? The earthly polis was no longer acceptable to Aquinas, a Christian philosopher, as the ideal society to which humans belonged and where they attained their maximum perfection. This drove him to develop a larger understanding of the common good that could, above all, include God and connection with Him. He was able to do this via the use of analogy, despite the fact that he did not, strictly speaking, develop his own analogy of the common good. The "common good"'s



underlying character as the good of the whole and of each of its components, however, does not alter regardless of the concepts to which he uses it.

Each and every man is viewed as a specific part of this community by which all people agree that happiness is the ultimate goal; however, the common good of the whole is God himself, in whom the happiness of all consists, according to Aquinas in a brief theological treatise describing the perfection of the spiritual life. According to Aquinas, God is the ultimate source of all good in addition to being the common goal or perfection of each and every human person as well as the whole human race. Naturally, such a declaration supports Aquinas' view of God as the highest entity.

What connection does God have to other universal values like eudaimonia in the polis of the earth? One might construct an analogy of proportionality among the several concepts that Aquinas uses to describe the concept of "common good." The term "common good" should be used to describe a final cause rather than a simple logical predicate. The "common good" functions as the ultimate goal or purpose of the entire human race and of every individual in at least two different ways: first, in the case of God, as an extrinsic, ontological, and hypothetical common good; and second, in the case of eudaimonia in the earthly polis, as an intrinsic, social, and practical common good. As we will show in a moment, the first better satisfies the nature of the common good, whereas the second relies on it. The bona communia, the methods or tools for preserving it, are subjugated to the second, eudaimonia, which is the political common good.

The bona communia are a "integral whole" that may be broken down into formal or material components and then into act or potency. For instance, water in a public reservoir is a "integral whole" that may be divided into tangible components as a potent common good. It's never really a good till it's been split and given to all the various people who will drink or wash with it. This "integral whole" is made up of material components in the same way as the amount of water decreases when it is separated and spread. This "integral whole" cannot be a common good in deed, but only in potency, since the water used for drinking or washing by one person cannot be utilized by another. In this view, water is one of the bona communia, the tangible and prospective common goods that should be dispersed among the polis's members as means or tools to ensure distributive justice.

Another example of an "integral whole" is a well-run polis characterized by the rule of law, in which each citizen is a formal-rational component that cannot be substituted by another. Since every human person already constitutes a significant unit, only the family or the polis could be formed when all people came together and to the degree that the good desired by the polis is a flourishing life in common or eudaimonia, it is never only a possible common good but always a real one. Furthermore, no one could be technically speaking replaced by another in the family, polis, or any other organization since every human being is unique.

It's important to note that when more people participate in eudaimonia, it doesn't become smaller; on the contrary, it gets bigger. Eudaimonia is comparable to what is today referred to as a "public good" or a "collective consumption good" in contemporary economic theory in that it is characterized by non-rivalrous and nonexcludable consumption. Unfortunately, these qualities also foster chronic underinvestment and free-riding, which is unfortunate.

Since all intrinsic orders, including the family, the polis, and the whole cosmos, need an extrinsic cause, they are forced to choose a different entity as their ultimate cause and goal. God is this distinct being; He is their common good, aim, and perfection. In a way, He is its own cause and explains and creates all other essential ordering in the cosmos. God alone is the extrinsic, ontological, and speculative common good from the perspective of humans as rational beings. He is "extrinsic" because he is distinct from the entire universe as its fundamental cause, "ontological" because he is a being unto himself rather than merely a unity of order, and "speculative" because he is not something that is produced by human action but is rather the subject of contemplation. According to Aquinas, this contemplation of God is the highest form of eudaimonia and the highest form of the common good. As a result, in Aquinas' teaching, we find a correspondence between the common good as prediction and the common good that refers to a "universal whole," between the common good as an extrinsic cause and God as the common good that refers to a "potential whole," and between the common good as an intrinsic cause and eudaimonia as the common good that refers to a "integral whole" in which citizens themselves participate as the formal and actual parts through the [7]–[10]

The phrase may be used in situations other than the polis because to the analogy of the common good produced in Aquinas' teaching. The term "common good" may be used to allude to things like God or the universe's order. Every human person, at least theoretically, becomes the ultimate object of contemplation when God is seen as the common good, rather than just a select few as in the Aristotelian polis. The children, in particular, might be considered to be the common good of both spouses when discussing the family and the common good. Couples marry in order to have children and provide for their upbringing and education. Each kid is only a benefit to the father inasmuch as it is also a benefit to the mother, and a child's benefit to each parent is inextricably linked to its benefit to both spouses. No parent can have a kid on their own, but the fact that both parents have contributed to the child's generation does not lessen either parent's involvement. Each spouse's "mine" and "yours" are inextricably linked to the "ours" of both parents. The dynamics of the common good are the same in the family as in the polis.

We can now define the common good of the company, which is the creation of commodities and services in which people actively participate via employment, thanks to all of these explanations. According to Aristotle, this is the ultimate benefit for everyone involved, including the company as an intermediary organization and each of its individual members. The business fulfills its purpose or role in the extent that it succeeds in achieving this objective; as a "good firm," it is well-run and cultivates virtue in all of its employees. Employees contribute to the common good of the company by participating in productive activity in common, just as citizens contribute to the common good of the polis or state by exercising their citizenship, which entails engaging in joint political deliberation, decision, and action.

This firm's common good may be characterized as intrinsic, social, and practical from a Thomistic viewpoint. It is "practical" because it refers to the activity that the firm's members carry out, "social" because it cannot be accomplished by one person alone but requires the cooperation of a group of people, and "intrinsic" because it is a part of the firm and cannot exist separately. The "integral whole" of which employees are both "formal" and "actual" elements is the firm's common good. Because technically speaking individuals only understand the common

good of the company when they engage in productive activity on its behalf and not in their other efforts, employees are considered to be "actual" elements of the company. Additionally, they are "formal" components since they carry out their duties as independent, distinct, and intelligent agents that could never genuinely be replaced or taken over by others. The whole of nonpersonal circumstances, resources, tools, and methods that enable labor and output would be referred to as the "material" and "potential" portions of the "integral whole" of the enterprise.

It should be noted that our concept of the firm's common good does not, in the first place, relate to the commodities and services as objective, material, or tangibly actual things. The company's common good is not mainly found in these tangible items, but rather in their creation, which included a team of people working together. Therefore, the output, joint activity, or shared effort is what draws individuals together to form the company as an intermediary community. They are not pure spirits, and their activity is not performed in a vacuum. Although physical resources and circumstances are required, they are more directly shared in the effort that results in the products and services than in the commodities and services themselves. For instance, university maintenance staffs don't conduct courses; instead, they contribute to the teamwork that makes it possible for the university to function as a teaching institution. In a strict sense, academics are the only ones who must teach.

Because the common good of the enterprise is, first and foremost, a network of activities, a host of practices; it is work in common, the focus is on production rather than the commodities and services created. Undoubtedly, a purposeful and free human act is labor, but not all purposeful and free human activities fall within this definition. Instead, work is often only used to describe productive behaviors. Actions that are focused on concrete, particular items with the intention of altering or modifying them are considered productive. They are not the same as pure theory or abstract thinking, which just seek to reveal or reflect what is essential and universal in reality.

Work is an activity, and there are ideally only two types of activities: creating and doing. Productive labour was not something that people would do in Aristotle's day since it was associated with poises. Instead, it was set aside for foreign laborers and slaves. However, it wasn't until Aquinas' time that the intellectual labor performed by the Mendicant Orders' members was acknowledged as a type of spiritual labour. As a result, the stark distinction between poiesis and praxis began to blur, and with it, awareness of the dual nature of labor increased. The Church's Social Doctrine has developed this idea to its most mature point.

When a person operates on preexisting matter, two distinct outcomes might be anticipated. The first is an objective consequence, which is often anything that can exist independently of the human agent or at the very least presents itself outwardly and can be seen by others. The second is a subjective outcome that is inherent in and inseparable from the actor; it need not be evident to others immediately, but it would have an impact on his behavior.

Crafts and fine arts are two instances of making. Making involves putting the expertise of the craftsman or artist second to the importance of the finished product, which is regarded as a work of art or craft. How can the work of an artisan be distinguished from that of an artist? In contrast to the fine arts, where the guideline or norm is internal, craftsmanship has an outward standard. In the case of crafts, the process or procedures to be followed might, in theory, be watched from

the outside and specified in instructions or guidelines. In principle, anybody could produce guaranteed outcomes by following a craft instruction manual. However, there are no such guidelines or assurances in the fine arts. The rule is instead heuristic and unique to each piece of art. Because of this, crafts-related items might be mass-produced, but fine arts-related items are one-of-a-kind.

The second action we often refer to as doing concentrates on the subjective outcome. It is an action that is more immanent or reflexive than transitory or transitive; it originates with the actor and leads back to him, not to anything outside of him. The human being functions as both a producer and a consumer at the same time. In an amazing way, we are seeing a process of "self-production" in which man creates himself. The primary outcome of action is not an artifact but rather an active moral virtue or habit. The process of "self-production" turns into a process of self-perfection via the acquisition of virtues. Doing is primarily governed by the habit of prudence, practical logic, or practical wisdom, while creating is governed by the abilities of either craftsmanship or a fine art. Today, we recognize that producing and doing are two integral aspects of every work and productive human activity. Theoretically, one may decide to prioritize the exterior outcome above the interior outcome. As was previously stated, Aristotle believed that this would apply to the working or producing class. They have relatively little involvement in the political common good since they are not citizens. Contrary to the social teaching of the Church, which likewise recognizes the inherent equality of all people, this option would give preference to the internal, or subjective, component of labor over its exterior, or objective, dimension. According to Aristotle, only an elite group of people who enjoy leisure time, democratic debate, and reflection could accomplish this.

We now understand that people always have greater value than the things they create. Additionally, even if they have the opportunity to learn about craftsmanship and the fine arts via their profession, the moral values they may develop are more important. Work is not only a good for economic exchange or a straightforward productivity component. The job that all employees do together for the firm's common benefit enables people to acquire technical, creative, and moral values in addition to producing commodities and services. Particular note should be made of the latter group's entrepreneurial spirit, innovation, and teamwork.

Aside from being a useful activity in and of itself, working in a company provides an opportunity for significant human interaction, connection building, and encounter. Work serves as both the means by which people engage in the company and has an essential social component. Workplace participation is both a responsibility and a right. Every human person is required to contribute to the growth of economic, cultural, political, and social life; thus, it is a responsibility in that sense. Work allows people to participate in a company's administration and ownership, as well as its earnings, to the degree that is feasible. This makes it a right.

As opposed to what the mainstream financial theory of the corporation says, participation in the common good of the company is consequently available to other stakeholders or interest groups. Shareholders engage in the extent that the financial resources they provide to the company are a representation of their cumulative or capitalized labor. We could use the same approach with every stakeholder group, tracking their involvement via the job they do: workers, clients, suppliers, rival businesses, and so on. However, there is a hierarchy that should be noted among

them, with direct stakeholders taking priority over indirect stakeholders and humans taking precedence over non-persons like the environment. The finest employees to contribute to, accomplish, and profit from the company's common good are those in management who also own stock in the company.

Effective involvement in the company's common good is never a given. It demands fairness in both its distributive and judicial manifestations. Legal justice outlines the responsibilities and obligations of the parts, principally the employees and other stakeholders, to the whole, whereas distributive justice refers to the duties and obligations of the whole—in this example, the firm to its parts. Distributive justice calls for things like providing a fair salary, but legal justice asks that employees give the company their all and take good care of its assets. In a relationship, one party's responsibilities and duties are constantly balanced out by another party's rights. As a result, demanding that responsibilities and obligations be fulfilled includes respecting and upholding rights at both the individual and institutional levels. However, it would be a poor perspective to just think about the rights and obligations that apply to each individual relationship and institution inside the organization. Because the states of excellence or perfection in virtue that should be sought cannot be prescribed by justice and law, they may only set minimum requirements.

Additionally, in order for a company to serve the common good, the products and services created collectively must be actually helpful, that is, they must satiate the market's legitimate consumers' needs and desires. In addition to being efficient, production or collective labor must aim to maximize the use of the limited resources available. Businesses must adhere to economic discipline while also sustaining higher ideals in order to fulfill their social responsibility to advance the greater good.

## CONCLUSION

In conclusion, the requirement to reduce transaction costs and enable effective resource allocation is at the core of the firm's economic operation. Businesses exist to coordinate economic operations internally and produce value via economies of scale, synergies, and coordination. For the purpose of assessing market dynamics, developing organizational structures, and fostering economic efficiency and creativity, it is essential to comprehend the economic justification for the firm's existence and its bounds. Businesses must adapt as economic systems change and look for novel methods to produce and capture value in a shifting environment. Businesses must constantly adjust to shifting market circumstances, technological developments, and demands from the competition. They have difficulties promoting creativity and cooperation, regulating organizational boundaries, and coordinating incentives. Questions concerning the future structure and bounds of enterprises have also been highlighted by the introduction of digital platforms and the growth of the gig economy.

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**THE STRUCTURE OF THE CORPORATE COMMON GOOD****Dr. Nalin Chirakkara\***

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**ABSTRACT**

*The concept of the corporate common good has gained significant attention in discussions surrounding corporate governance and ethics. This abstract explores the structure of the corporate common good within the firm and its relationship with the principle of subsidiarity, highlighting the importance of balancing collective interests and decentralized decision-making. The notion of the corporate common good. The corporate common good refers to the overall welfare and interests of the firm as a collective entity, encompassing not only the financial performance but also broader societal impacts. It emphasizes the importance of ethical behavior, long-term sustainability, and the alignment of corporate objectives with the needs of stakeholders, including employees, shareholders, customers, and the wider community.*

**KEYWORDS:** *Corporate Governance, Corporate Social Responsibility, Ethical Framework, Firm Structure, Stakeholder Engagement, Subsidiarity Principle.*

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**INTRODUCTION**

In a perceptive perspective, Millán-Puelles describes the political common good as a hierarchical framework with three levels in the social teaching of the Church. These categories range from the lowest to the greatest and include financial prosperity, peace and harmony, and broadly conceived cultural ideals. The tangible items required for material well-being should not be confused with that concept. Instead, it is the pleasure experienced when engaging in such products. Material possessions, once known as bona communio, are external tools or methods that promote happiness or satisfaction. Surprisingly, happiness or contentment are not things in and of themselves. Of course, this is compatible with the idea that a person is a substantial unity made up of both a body and a soul. The need for each and every member of society to have enough resources for a respectable existence necessitates that material well-being be considered a component of the common good. Making social life and good deeds possible is more important than just ensuring that biological needs are met.

Although it requires a minimal amount of material commodities, the next level, symbolized by peace and harmony, does not only rely on them. Due to unfair distribution, there may even be an excess of material items without corresponding material well-being. For there to be peace and harmony, a fair distribution of material resources among the people in a community is necessary. St. Augustine describes peace as the "tranquillity in order experienced by the whole political society, not just by individuals. For his side, Aquinas defines concord as the circumstance in

which two individuals voluntarily agree on something that is beneficial to both, resulting in genuine peace. Fear, compulsion, or imposing one's will cannot bring about Concord. This is not to suggest that there is no place for the use of force or violence in a society that upholds the common good; rather, it is to emphasize that these actions are exclusively within the purview of the rightful ruler in his capacity as the protector of justice. Similar to how having enough material goods is a must for peace and harmony, having peace and harmony is necessary for people to be able to exchange and engage with higher cultural ideals [1]–[3].

A wide range of technological, aesthetic, intellectual, ethical, and spiritual qualities are included in cultural values. Despite not being as urgent as the two levels before them, they are much more crucial for real human flourishing and perfection since they are a part of a higher order. We desire peace and harmony because they make it easier to participate in these cultural ideals that serve human beings' greater goals. And this should apply to everyone in society, not just the wealthy.

Each of these layers must be incorporated into a living, organic whole, such that if one were missing, the other two couldn't adequately carry out their respective roles. Between all three, there is a constructive feedback loop. It is true that everyone's material well-being promotes peace and harmony, but vice versa is also true. Cultural values help people live according to their cultural values, but cultural values also help people live in peace and harmony. The similar connection exists between financial wealth and cultural values as well. However, a hierarchical structure should still be followed, with the lower level serving the higher. Undoubtedly, an equitable distribution of material resources among the population is necessary for peace and harmony. However, this should be done more for their spiritual and moral development than only to improve their worldly well-being.

The corporate common good might be analyzed using the same three-level synthesis Millán-Puelles described for the composition of the political common good. Material well-being in the context of a company refers to the elements or circumstances that influence its capacity for economic sustainability and viability, such as earnings. Profits are a measure of how well a company is performing, but they cannot be used to replace or exhaust a company's common good. The establishment of the proper policies, practices, and structures would then be correlated with peace and harmony. Last but not least, cultural values in a wide sense include not just technical expertise but also aesthetic, ethical, and spiritual qualities, including an openness to God that one might acquire throughout the course of his career. Instead of erroneously believing that enlightened governance practices would only matter once specific profit levels have been attained or that concerns for the further cultural development of workers must only be taken into account when labor relations are in good shape, managers should constantly keep an eye on all three levels. Given the positive feedback loop between all three, issues at one level often have solutions at the higher one.

After defining the corporate common good's form and substance, we might now determine how it relates to the political common good. Regarding the common good of a wider community, the firm's common good is a special good. A "subsidiarity" connection is the proper one for the state or polis to have with an intermediary organization like a company. Despite the appropriate hierarchy between them, which recognizes the authority of the state, both the state and



corporations deserve respect to one another since they both have their own valid goals and areas of influence. The state's function in relation to business entities as intermediary organizations has a dual aspect. It is the responsibility of the state, as the superior-order society, to actively aid, support, and develop lower order intermediate bodies. In other words, the state should avoid replacing or absorbing intermediary entities like businesses and seizing their activities.

The state promotes a healthy plurality and variety in society through supporting the expansion of businesses as private enterprises. These organizations should be given jobs by the state since they are more in touch with the wants and wishes of the populace and might do them more effectively on their own. Additionally, the state makes a more sensible and effective use of its limited resources by supporting the lawful actions of intermediary parties and concentrating instead on issues that are within its purview, such as military, international affairs, or the administration of justice. Subsidiarity protects against statism in all of its guises, from overcentralization to seizure of authority to bureaucratization to abdication of human responsibility to welfare or paternalism. The best defense against a self-serving state is the subsidiarity concept, which ensures that the government works for its people and the institutions they create, including companies and businesses. Thus, we are faced with two distinct groups, each with its own common good. Business enterprises are unnatural, imperfect intermediary relationships that aim to achieve an economic purpose, typically the purchase or supply of non-natural material resources for human welfare. They are subjugated to the political community, which is the ideal and natural society that creates the environment for human flourishing. The creation of commodities and services, in which people contribute via employment, is the firm's common good. Eudaimonia, or human flourishing, is the common good of the political community. However, the subsidiarity concept should apply to the state's subordination of the corporation.

In conclusion, there are two ways that corporate organizations support the political common good. The first is via the products and services that meet human needs and desires, and the second is through the collaborative production process itself, in that it gives employees the chance to cultivate technical, creative, moral, and intellectual qualities. The second contribution is superior to the first in accordance with the Aristotelian-Thomistic tradition and the social teachings of the Church, even if the first is a prerequisite to obtaining the second.

## DISCUSSION

### Deliberative Democracy and Corporate Governance

There has been a push in the business ethics community since the 1990s to create a political understanding of corporate social responsibility. To examine the increased obligations of firms, relatively new terms like "corporate citizenship" and "stakeholder democracy" have been established. In some ways, terms like "corporate citizenship" and "stakeholder democracy" turn corporations into real members of their communities, where membership has its privileges but also comes with responsibilities. This idea is stronger than older concepts like corporate social responsibility and suggests that corporations have obligations that go above and beyond those they have to their direct stakeholders. Another emphasizes the role of corporations in addressing societal issues like minority unemployment, the protection of people's human rights in nations

with a poor human rights record, and other issues, such as contributing to the betterment of the community through corporate giving programs. The fact that these new ideas also expressly imply that companies have a political or procedural function to play is what fascinates us in this case, however. For instance, with respect to the potential effect companies may have on elections, they have procedural responsibilities.

Néron and Norman argue that a normative theory of corporate citizenship needs "a framework for deciding what sorts of political activities and relations with government regulators are appropriate or inappropriate, permissible or impermissible, obligatory or forbidden for corporations" with a focus on the formal or procedural aspect of corporate citizenship. The debate of republican corporate ethics in Germany has centered on a normative theory of this kind, and Scherer and Palazzo expand on this previous research. From the standpoint of political philosophy, they give a more detailed study of the political character of companies. To underpin the political account of CSR, they employ the Habermasian concept of "deliberative democracy" in particular.

In this essay, we examine how a political understanding of CSR affects corporate governance. Corporate governance is the set of guidelines and procedures that a board of directors uses to guarantee that a company's stakeholders are treated fairly and with responsibility. Our attention is on the procedural side of things, or how a company may and ought to engage in political processes that are relevant to its commercial activity. We expand on the consequences of the normative theory of deliberative democracy for corporate governance. We use Peter Ulrich's ideas on the matter as a springboard for developing our own perspective since they share the same normative starting point. Ulrich has discussed how deliberative democracy has consequences for corporate governance in terms of a model, or blueprint, of corporate governance that alters the present corporate governance structure. We disagree with his extreme or "strong" understanding of the formal and practical effects of deliberative democracy on corporate governance. A less extreme plan, materially or substantively speaking, is more in keeping with modern capitalism's potential as well as key normative tenets of the deliberative democracy school of thought. This moderate idea is referred to as "stakeholder capitalism". This shows that, at least in nations with a coordinated market economy, it does not need a major overhaul of the corporate governance structure.

Is there any practical place for corporate governance arrangements infused with normative ideas on deliberative governance? is the rhetorical question that will best introduce our formal argument. In this case, we agree with Ulrich and the others who think this is a possibility. An examination of contemporary sociological studies in the area of comparative capitalisms will be used to support our claims. The German situation has received a lot of attention in our study. This is especially interesting for our purposes since, in contrast to the Anglo-American model, which provides either very little or no space for a political understanding of CSR, the German model is often seen as the epitome of stakeholder capitalism. We disagree with authors like Lane who claim that the days of stakeholder capitalism are over because of an anticipated global convergence to the dominant Anglo-American model.<sup>1</sup> Other research paints a more nuanced picture that allows for the blending of institutions from the stakeholder and stockholder models. However, Ulrich's effort to establish a model is, technically speaking, incorrect given the reality

of hybridization. Academic discussions of complicated systems need to be courteous and practical. Instead of providing a blueprint, it should rather lay out broad guidelines for the growth of a more democratic form of capitalism. We will strictly enforce this restriction on our own contribution [4]–[6].

The "Habermas on Discourse Ethics and Deliberative Democracy" will look at discourse ethics and the Habermasian concept of deliberative democracy. We will talk about Peter Ulrich's somewhat radical concept of stakeholder democracy in "Ulrich's Account of the Implications of Discourse Ethics for Corporate Governance." The "Stakeholder Democracy and Varieties of Capitalism" will look at the viability of stakeholder democracy in the context of current corporate governance frameworks. Finally, we will outline the consequences of our moderate version of stakeholder capitalism in terms of normative corporate governance principles in the "Four Principles of Stakeholder Capitalism".

### **The Discourse Ethics and Deliberative Democracy in Habermas**

The Habermasian idea of deliberative democracy will serve as the foundation for our effort to sort out the consequences of political CSR in terms of corporate governance. In discourse ethics, Habermas bases deliberative democracy itself. The concept of a free acceptance or rejection of validity claims made in moral and ethical discourse lies at the heart of discourse ethics. Moral standards assert a universal validity, in Habermas' opinion. They are accompanied by the assertion that they should be honored by everyone impacted by the application of moral standards. In his Universalizability Principle, Habermas states the following:

2. A morally sound rule must satisfy the requirement that all parties concerned may willingly accept the predictable consequences and side effects of a widespread adherence to the rule for the fulfillment of everyone's interests.
3. According to Habermas, the communicative assumptions of speech itself are oriented toward achieving a global agreement about moral standards.
4. Participants must adopt the viewpoints of others and treat everyone's interests equally due to the subtle power of argumentation's inherent presuppositions.
5. These presuppositions entail that all relevant arguments may be presented by parties who are focused on achieving mutual understanding. Nobody is left out of the conversation whose interests are impacted by the norms under discussion. Additionally, everyone has an equal opportunity to express their thoughts.
6. The communicative approach for debating and defending contentious claims works in well with what Habermas refers to as a post-traditional conception of justice.

The notion of justice itself combines with the idea of an unbiased defense of norms to a greater or lesser extent depending on how much of a previous agreement about values has disappeared, as is the case in contemporary post-conventional cultures. The more "justice" is expressed as a procedural, but by no means less demanding, notion, the more advanced the degradation of intrinsic conceptions of justice becomes.

This procedural approach to questions of justice and morality seems to have an important advantage for the context of business because friction between various cultural forms of life—both inter- and intranational—leads to conflicts that need to be resolved without relying on culturally determined conceptions of justice. The U-principle for moral conversation provides us with a precise guideline that outlines how to protect everyone's interests throughout the debate itself. The result of this discussion would have moral legitimacy if it were to be arranged in a stakeholder conversation in a manner that satisfies the requirement of this U-principle.

In his theory of deliberative democracy, Habermas clarifies and extrapolates the political ramifications of discourse ethics. According to this normative theory of democracy, ideal normative expectations and claims are developed in a political public arena that welcomes unplanned contributions from the general public. The core of this deliberative democracy paradigm is the development of political opinion and will based on a civil society with independent public spaces. Citizens may practice a type of self-governance by participating in this public discussion and influencing the institutionalized political decision-making process. Elections make it possible for self-governance, which is enhanced by this. The premise of deliberate democracy is that political institutions are receptive to the ideas, ideals, and plans developed in the unofficial public sphere. The understanding of the rights and tenets of the constitutional state as a response to the query of how the communication requirements of democratic processes might be codified is a second key aspect of the deliberative model.

Looking for methods to integrate democratic practices into a society's system of economic organization, including corporate governance, is it compatible with the deliberative democracy model? This seems to be consistent with the focus on institutionalizing democratic practices. This view is further supported by Habermas's assertion that institutionalized political discussion and informational processes may both foster the social cohesion essential to act as a check on the systemic forces of money and power. However, the turns if we additionally take into consideration Habermas's idea of society. Habermas emphasizes in his theory of society that the ability of the people to communicate does not confer absolute power. It can only direct how political power is used in a certain way. Thus, the only way to modify the operation of the economic system to meet democratically legitimized expectations is to convert the normative messages of deliberative discourse into the precise code of legislation.

The notion of differentiated society serves as the foundation for Habermas' theory of society. The separation between the differentiating political and economic systems on the one hand, and the "life world," which is essentially integrated through communicative activity, on the other, is essential to this theory. The main means through which these systems are connected are electricity and money. Money is the primary tool used to arrange coordination within the economic system. Profit seeking is the main interest of market participants, i.e., firms, at least as a formal indicator of market performance. All of this implies that when determining the implications of deliberative democracy for corporate governance, we must go carefully. The discourse ethics of Habermas seem to support a very radical democratization of the social system of economic organization. But when considering the situation from the standpoint of his sociological theory, it is difficult to see how democratic discourse may directly affect companies. Corporations are not required to come to an understanding or agreement with all parties in order

to ensure their survival. Indulging businesses on this matter might really put their existence in peril.

### **Ulrich's Analysis of the Corporate Governance Implications of Discourse Ethics**

A model of corporate governance created by Peter Ulrich is based on a discourse ethics framework and a philosophy of deliberative democracy that is connected to it. In this article, we'll talk about this model to help you understand its advantages and disadvantages. Ulrich suggests modifying current corporate governance structures so that a firm's stakeholders are permitted to co-determine the company's policies. This does not imply that all participants will have equal participation privileges. According to Ulrich, an open corporate governance structure should be decided upon by a democratically reached agreement about the precise rights of all parties involved. Ulrich asserts that this democratization of corporate governance does not result in a less effective use of the corporation's resources. Each and every stakeholder has a vested interest in keeping the company's money, which is kept in a foundation, intact. Ulrich anticipates a neutralization of property rights via this institutional transformation in the sense that the authority to employ a corporation's assets for specific strategic goals is no longer only derived from or related to property rights. Ulrich uses the concept of an impartial resolution of conflicts of interest to support his call for institutional transformation. Ulrich contends that from a democratic standpoint, there is little restraint on corporate power.

We share Ulrich's commitment to democracy. However, we disapprove of his suggestion as a framework for discussing the effects of deliberative democracy on corporate governance. As a result, we also disapprove of it as a framework for illustrating the possible effects of a political understanding of CSR at that level. Ulrich's idea first seems to be flawed. On the one hand, he asserts that his approach won't make the present capitalist system less effective. On the other hand, he does connect corporate management decisions to an agreement made by everyone involved. We don't believe that these opposing viewpoints can be so easily reconciled, especially given how important it is to the free market economy for companies and other participants to be able to make their own decisions about how to achieve sustainable profits in the long run. We believe Ulrich's suggestion would result in a scenario where political power struggles would rule any corporation. Every person would probably have unique views about how to employ a corporation's resources in a manner that would serve his or her interests. Any company would be entirely paralyzed by these conflicts and power struggles if there wasn't a clear understanding of the main interests that the business needed to serve. Therefore, the managers of a corporation would no longer be able to pursue what they believed to be the corporate interest independently from a political consensus on the primary goals and strategy of the corporation and the corresponding system of corporate governance, and as a result, the corporation might find itself no longer able to adapt to market developments.

The prior explanation of the theory of differentiation may also be used to frame this argument. We argue that Ulrich shouldn't change the differentiated character of the contemporary economy if he doesn't want to negatively impact its efficiency. Economic players have entrepreneurial freedom thanks to the separation of the political and economic systems into distinct social subsystems, and this freedom ensures efficiency. It is difficult to understand how ideas for direct political influence on businesses can be supported from this perspective. In a differentiated

environment, companies are not required by law or need to come to an understanding or agreement with all stakeholders in order to ensure their continuous existence. Ulrich's proposal of democratizing corporate governance therefore amounts to a de-differentiation of the political and economic subsystems from the standpoint of differentiation theory. It goes against the fundamental tenet of the theory of differentiation with regard to the economic system, which holds that a corporation's management has the discretion to choose its business strategy and policies.

This leads to our second criticism. Due to the liberalization of global financial markets, formerly "national" capital is now more willing to look for the most lucrative investment opportunities wherever they may be found. Because of this, the new practice of investment banking is based on risk reduction by gaining distance from clients through asset diversification, quick entry/exit, and deal-based transactions. Whereas in the past, German banks used to provide "patient capital" and seek a close monitoring relationship with corporations to reduce risk. This implies that bigger corporations are under increased pressure to provide a compelling investment opportunity to foreign investment funds. It is difficult to see how radical stakeholder democracy would prevail against shareholder-based corporate governance systems in the long term in the worldwide competitive setting.

From a democratic standpoint on how the structure of corporate governance might be rightfully reformed, our third and last complaint follows. The decision of the democratically selected parties in parliament to choose the shareholder model of corporate governance over the stakeholder model should be recognized. Therefore, it is impossible to claim that the strong interpretation of the stakeholder model and the resulting changes to property rights and corporate governance are always the most advantageous from a democratic standpoint. An efficient national corporate governance structure may be preferred by a political group above one that guarantees the participation rights of all stakeholders. Therefore, even if we concur with Ulrich that the economy should serve the interests of all parties involved, one could still contend that these interests are best served by maintaining the discretionary power of corporate management to develop a corporate strategy without seeking approval from a group of stakeholders.

These justifications lead us to the conclusion that Ulrich's goal for stakeholder democracy inside the enterprise is unattainable. It is incompatible with the idea of a free market economy, in which businesses are allowed to choose their own corporate strategies in order to protect their assets. Next, it is increasingly challenging to maintain a stakeholder democracy given current developments in global finance. Even the model of co-determination through works councils is under a lot of criticism these days and may not last in the future in the absence of a political coalition that would support the rights of workers to co-determination more vehemently. Ulrich's suggestion isn't always the most democratic, though. Additionally, it's feasible that a political group may favor a corporate governance structure that gives management of firms the latitude to rule effectively [7]–[10].

### **Stakeholder Democracy and Varieties of Capitalism**

Our critique of Ulrich's understanding of a political vision of CSR raises the question of whether political CSR is even feasible under the current conditions. In any case, are there sufficient

"degrees of freedom"? Given the distinction between the political and economic systems, what may the terms "democratization" and "stakeholder democracy" possibly mean?

We will talk about some results from the comparative capitalism literature to help clarify this topic. Liberal market economies and coordinated market economies are conceptually different in this body of research. The LME is present in the United Kingdom and the United States, but Germany is seen to be the model instance of a CME. According to Soskice, a CME has three key characteristics: firms that have established long-term business relationships with their owners; firms that are heavily involved in training programs and cooperative relationships with other firms through influential industry associations.

We place a lot of emphasis on two contemporary debates surrounding the notion of comparative capitalisms. First, it is argued in the literature that a CME framework is necessary for any kind of stakeholder democracy. As contrast to the shareholder capitalism of the LME, the CME framework supports "stakeholder capitalism". Without it, no corporate political CSR initiative will likely succeed. The possibilities for CME in the future are also discussed. This explains why the German situation is receiving so much attention. On the one hand, many people see significant changes in the German system. Germany, on the other hand, is seen to be crucial to the continued existence of CME. For instance, Lane is encouraged to concentrate on the German model because she makes the case that if the highly unified German system is undergoing fundamental upheaval, then other continental European corporate systems may also be at risk.

Lane's work provides a solid foundation for our debate. According to Lane, there is now a process of convergence, or a one-sided adaptation of the CME model to the liberal market economy. She grounds her argument on the power of the ideological and cultural spread of shareholder-oriented thinking as well as the assumption that there is a natural tendency toward system coherence. In order to support her argument, Lane describes the key characteristics of the German financial system and corporate governance structure before contrasting them with those of the free market economy. The German model is dependent on the financial system's high level of stability, and it is also crucial that there is no market for corporate control. Indeed, there was some stability up to the middle of the 1990s. Hostile takeovers were almost unheard of because of the undeveloped stock market, consolidated ownership, and intertwined directorships. The capacity of banks to vote by proxy on behalf of the many small investors whose shares they handle gave them a unique insider position of power. As a result, decision-making in major German companies tended to be consensus-oriented with no pressure to produce very high shareholder returns. Instead, enough profitability together with the firm's stability and market expansion have been the management priorities. Lane claims that a major transformation has occurred in this image.

The liberalization of international financial markets has previously been discussed. As a result of this liberalization, listed companies have been under pressure from the acts of globally active investment funds to reorganize their operations in accordance with the expectations of fund managers towards the growth of shareholder value. Additionally, the need of achieving enough scale and market strength has risen due to rising worldwide rivalry in product markets, which has put pressure on capital concentration via merger and acquisition. This has sometimes resulted in listing on stock exchanges. The greater acceptance and dissemination of shareholder value,

together with the corresponding motives, cognitions, and action scenarios, is a third cause of change, according to Lane. Through participation in modern management education programs, notably the MBA, the new generation of German managers in particular has assimilated these. The modernization of the German stock market, which fueled the growth and effect of the stock market on enterprises, is another significant alteration to the German financial system. According to Lane, since external scrutiny of listed companies has increased in frequency, the market is influencing the expectations and interests of many managements. Even businesses that are not subject to pressure from shareholders have used aspects of the idea of "shareholder value" to justify restructuring and a stronger focus on performance.

But Lane's assertion is not without challenge. For instance, contends that the distribution of shareholder wealth is really constrained and often only adheres to "the logic of similarity." The concept of shareholder value is embraced as a rhetorical strategy to give other management objectives credibility. Additionally, makes reference to the KonTraG, a significant piece of German corporate governance law that "did not alter the internal relations among corporate stakeholders." It supported the fundamental normative ideas of co-determination and stakeholder capitalism, in part by preserving managers' fiduciary obligations to the company as a whole and denying priority to any one group of stakeholders. Deeg's argument that one system may have features of both the CME and the LME models and that improvements to the German system of corporate governance do not inevitably result in convergence with the shareholder model is supported by a number of other academics. The same holds true for important institutions included in the model, such as the German firm-level co-determination system. For instance, Hancké and Goyer contend that under a system focused on shareholder value, firm-level co-determination and financial openness are completely compatible. We come to the conclusion that, as things stand, the Anglo-American shareholder model would be considered the "super-capitalism" that would result from the confluence of several forms of capitalism.

Nevertheless, there are two significant conclusions that can be made about the growth of a political notion of CSR that is founded on deliberative democracy. First, within a national system of economic organization, firms have varying degrees of independence. The majority of continental European economic systems are fusions of the CME and LME model's ideal kinds. For instance, Germany has created a dual system in which the major banks and publicly traded corporations have mostly followed the LME model. However, as long as the ownership of their company is still mostly concentrated, German corporate managers may still choose to retain an insider and stakeholder-oriented strategy. This implies that an economy's participants' tactics also have an impact on the exact form that their evolving institutional environment will take. Hancké and Goyer show how individuals might employ institutional improvements in unexpected ways to acclimate to alleged difficulties. The degree to which a national business system, including its corporate governance framework, is open to the interests of stakeholders as a result relies on both the tactics of these stakeholders and the political institutions of a country. Worker co-determination, a long-established tradition in Germany, has given rise to works councils powerful enough to share responsibility for the competitiveness of the companies in which they work. Due to this, management incentives to act unilaterally have decreased. The first essential finding is followed by a second crucial finding: every system of economic organization has a unique past.



The consequence of a historically developed approach is the precise shape that stakeholder participation will take. For instance, the institutional route that Germany has decided to take is what determines the kind of collaboration that is prevalent there. Therefore, it is challenging to replicate that particular style of collaboration in many institutional contexts. This implies that, independent of the actual growth of a national corporate system, it makes little sense to build a theoretical model for our goal of considering the possibilities of a political notion of CSR. A political vision of CSR at the corporate governance level must always be articulated in relation to the characteristics of a particular national business system. As a result, it is preferable to stick to outlining and supporting the guiding principles in any effort to determine the effects of a political conception of CSR at the level of corporate governance.

### CONCLUSION

In conclusion, the structure of the corporate common good inside the company is closely related to the subsidiarity concept. To promote a culture of shared purpose, teamwork, and ethical conduct, it is crucial to strike a balance between the pursuit of group interests and decentralized decision-making. Organizations may develop a governance structure that promotes the well-being of all stakeholders while respecting local autonomy and expertise if they acknowledge the significance of the corporate common good and embrace subsidiarity. Clear communication, openness, and trust amongst stakeholders are necessary for achieving this balance. In order to achieve effective coordination, cooperation, and accountability, it is necessary to set up governance processes that provide lower levels autonomy and decision-making power. It takes constant examination, modification, and alignment with changing social expectations to strike the correct balance between the corporate common good and subsidiarity.

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**PRINCIPLES OF STAKEHOLDER CAPITALISM: A REVIEW STUDY****Dr. Pramod Pandey\***

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**ABSTRACT**

*Stakeholder capitalism has emerged as an alternative approach to traditional shareholder-centric models of capitalism. This abstract explores the principles underlying stakeholder capitalism, highlighting its focus on broader societal well-being, sustainability, and the equitable distribution of benefits among various stakeholders. The recognition of multiple stakeholders. Stakeholder capitalism acknowledges that businesses have responsibilities and obligations to a wide range of stakeholders, including employees, customers, suppliers, local communities, and the environment. It emphasizes the importance of considering and balancing the interests and needs of these stakeholders, beyond the sole focus on maximizing shareholder value.*

**KEYWORDS:** *Responsible Investment, Shareholder Engagement, Social Impact, Sustainability, Transparency, Wealth Distribution.*

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**INTRODUCTION**

In this last section, we'll develop our own opinion on the effects of political CSR on corporate governance. This viewpoint is more reasonable than Ulrich's in that it does not assume or imply a fundamental revision of the present corporate governance structures or economic system, at least not in nations with coordinated market economies. We graft the term "stakeholder capitalism" onto the literature on comparative capitalism to describe our approach. We restrict our suggestion to supporting a few guiding principles for any actual corporate governance setup. We briefly revisit Habermas' theories of deliberative democracy as an opening exercise and identify its three guiding principles. We derive four principles from these fundamental concepts, which together make up our account of stakeholder capitalism. Self-determination is undoubtedly at the core of deliberative democracy.

This idea of self-determination, in the opinion of Habermas, needs to be distinguished clearly from the autonomy of the "atomistic" individual in liberal political philosophy.<sup>2</sup> Self-determination is mediated by processes of deliberation with other citizens; one can be influenced by the insights offered by the association with others. Another trait that is essential to the concept of deliberative democracy is tolerance for cultural diversity. The difference between self-determination in a deliberative democracy and an early modern republican vision of citizenship is made obvious by being open to various cultures. According to Habermas, there are many different cultural life forms in contemporary civilizations that do not all adhere to the same idea of what constitutes the ideal life. As a result, the agreement required to resolve conflicts of interest will seldom result from an ethical discussion on the proper way to live. Building

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compromise and focusing on those standards that are in everyone's best interests to embrace, even if one has conflicting world views in a moral discourse, are more effective ways to cope with cultural heterogeneity [1]–[3].

Solidarity is a third characteristic that is essential to the deliberative democracy concept. According to Habermas, free and unrestricted speech is the only way for people to come to an understanding of their inevitable differences of opinion. In Habermas' own words: The democratic right to self-determination undoubtedly includes the freedom to maintain one's political culture, which provides a real framework for citizenship rights, but it excludes the freedom to express a superior cultural way of life.

These three fundamental ideals, in our opinion, lead to four principles that are pertinent to stakeholder capitalism. This allows for flexibility to the unique growth of institutions within a national business system. These ideas may be institutionalized in a variety of ways. The first two guidelines apply at the federal level. The democratic virtue of self-determination is the source of both. Citizens should have a voice in business policy areas that affect them, according to the first guiding principle. The second rule is that businesses are only permitted to use discursive methods to affect how political will is formed. The virtues of openness and solidarity provide the foundation for the third and fourth principles. They are that a company should, overall, make a beneficial contribution to the society in which it functions and that a business should be responsive to genuine demands from all individuals who are impacted by its action.

The first principle is fairly broad and offers a number of opportunities for institutionalizing the impact of public opinion on company governance. We are unable to determine the best or most democratic type of corporate governance in a given situation using this criterion alone. Citizens and their interest groups may affect laws on corporate governance and other policy areas in a democracy. For instance, if the US Congress passed legislation favoring a shareholder model, this is a direct effect of democratic self-regulation. In this regard, we agree with the statement made in a World Bank report that "the voluntary CSR practices of private enterprise cannot be an effective substitute for good governance"<sup>3</sup>. In addition, the success of "soft" regulations like codes of conduct depends on a robust and well-functioning public sphere. Additionally, this is true of corporate governance. National legislation on corporate governance has limited stakeholder engagement in certain situations while institutionalizing worker co-determination in others.

The methods that citizen political influence may lawfully be organized are significantly constrained by principle. Powerful stakeholders like businesses shouldn't be able to "buy" the support of politicians and their parties by giving them campaign contributions and other gifts if the self-governance of a people is to be regarded seriously. Corporate Political Activity is often used by businesses to advance their corporate plans and raise their profitability in times of greater competition. Hillman and co. claim, It is undeniable that corporate organizations spend a lot of money on politics and are among the most important actors not just in Washington, DC, but also in capitals throughout the world.

We agree with Reich when he emphasizes the value of honesty in a democracy. The fierce competition among companies to sway legislation in order to further their interests must be

prevented at all costs. However, this does not imply that businesses should not make any efforts to influence law. It is acceptable to provide advisories on the unintended consequences of new legislation or to suggest improved strategies for achieving certain policy objectives. Corporations should be allowed to take part in the pragmatic discussion of policy efficacy in a deliberative democracy. Vogel goes so far as to say that "the most critical dimension of corporate responsibility may well be a company's impact on public policy"

Additionally, in CMEs, businesses and their employer associations have the legal right to advance their interests via discussions with labor unions and other stakeholders, such as representatives from non-governmental organizations (NGOs), where power-based negotiations are likely to predominate. However, we also think discourses based on exchanging arguments with one another might be crucial, for instance, in proving the veracity of certain non-normative statements. There may also be potential for cooperation between businesses and others to arrive at a common strategy for tackling problems. A new kind of representative stakeholder democracy might be established if stakeholders other than workers are involved, according to certain writers who take the case for stakeholder engagement a step further. For instance, Driver and Thompson have suggested a four-tier structure that would include the traditional shareholders meeting, the social or works council, the board of directors, and a "corporate senate" that would incorporate stakeholder interests by including individuals who championed a particular cause like "consumer interests" or "environmental interests" and would act as a steward for that interest within the company's governing structure. Driver and Thompson are unsure as to whether the corporate senate would have the legal standing of a decision-making body or only an advisory board.

The same criticisms of Ulrich's radical form of stakeholder democracy, we believe, may be leveled against our proposal if this institution is seen as a decision-making body. Since the name "democracy" actually refers to the self-government of a people, it is understandably appealing to conceive in terms of decision-making. However, we contend that in a democracy, legislation and the ongoing impact of public discourse on future laws are the best ways to address this issue. It is possible to increase the involvement of certain stakeholders in decision-making and self-regulatory processes by using rules that are pertinent to the system of corporate governance. In this way, the shareholder model may not be the best way to understand our tentative interpretation of the political account of CSR. Furthermore, we assume that a free market must meet certain requirements in order for management autonomy to decide on business strategy. Therefore, shareholder co-determination shouldn't significantly limit management's ability to act in the firm's best interests. The third deliberative democracy principle comes into play here since this management independence entails duty and accountability to many diverse stakeholders in an organization.

The concepts of stakeholder cooperation and stakeholder conversation imply an openness to the arguments of a firm's stakeholders and responsibility for the firm's actions with regard to a number of valid stakeholder claims and the environment. Therefore, according to principle, a business must respond to reasonable requests from anybody who is harmed by its operations. It is critical to understand that our idea of stakeholder capitalism is larger and deeper than the prevailing stakeholder theories at the moment. It is more comprehensive in terms of the kinds of

stakeholder claims that need to be taken into account in a stakeholder discussion, so it is wider in that regard. It is deeper in that the idea of moral legitimacy is founded on a broad theory of purposeful democracy and speech ethics in the post-national sphere rather than the real social standing of stakeholders. These two aspects will be clarified one at a time, beginning with the ways in which our plan differs from the norm. Our basic formulation is a little out of date.

While in more recent formulations of stakeholder theory, it has been conventional to concentrate on the stakeholders who are strategically important, in our explanation of what makes a stakeholder, we include the interests of all parties impacted by the conduct of a corporation. People are not considered to be stakeholders, or at the very least, not considered to be the key stakeholders, if they do not have a consensual, mutually beneficial connection with the company. In accordance with Phillips, "those to whom the organization has a moral obligation, an obligation of stakeholder fairness, over and above that due other social actor simply by virtue of their being human," are considered normative stakeholders. Derivative stakeholders are defined as "those groups whose actions and claims must be taken into account by managers due to their potential effects upon the organization and its normative stakeholders" in accordance with this definition. When an organization freely accepts the contributions of a certain group or person, a duty of stakeholder fairness is imposed. As a result, if a company breaches your human rights when you are unlucky enough to have no mutually beneficial connection with that company, you will be seen as a non-stakeholder. This is not to say that moral judgements based on respect for human rights should be disregarded, according to Phillips et al., "but such judgments rely on concepts outside of stakeholder theory as herein delimited." However, if such a claim may legitimately be excluded from stakeholder analysis, how should you respond to a company that abuses your rights in this situation? You are most likely out of sight because you are not a part of any stakeholder management initiatives or stakeholder dialogues.

This blind spot is especially painful in light of transnational corporations' violations of human rights in nations that do not uphold these rights. The acknowledgment of human rights-based claims is reliant on the strategic considerations of a firm's management since it is possible that human rights abuses will be taken into account based on a derived stakeholder relationship. This runs counter to how human rights are supposed to help justify claims in what Habermas refers to as the "post-national constellation." In considering what democracy means beyond the confines of the nation state, Habermas argues that democratic legitimization now relies more on the discursive nature of the deliberative process itself than on participation and the development of the political will. The exercise of human rights in relation to political engagement and communication is necessary for this quality. Additionally, historically, the political sphere has been energized and liberated by references to human rights. This is due to the fact that a rights-based strategy stresses that one may legitimately assert something: It is the vocabulary of people who lack power yet do not agree with the current quo. The rhetoric of rights challenges established powers and their categories and attempts to empower the weak.

The same may be said about the relative effectiveness of advocacy groups and non-governmental organizations that concentrate on how foreign corporations violate human rights. Human rights may undoubtedly serve as a foundation for international cooperation because of the moral

universalism they reflect. Therefore, it would be wrong to keep these impacted parties out of stakeholder discussions, particularly in a global setting.

The third principle of stakeholder capitalism must thus go beyond the confines of stakeholder theory as it is now understood by major theorists, according to the conclusions we draw from these considerations. These stakeholder theorists may retort that we will be constrained by the ongoing challenge of delineating the ring of stakeholders, making our approach useless for real-world applications. In any event, this issue was one of the factors contributing to their restriction of potential stakeholders to those who were strategically important. However, we argue that the emphasis on the strategic performance of the corporation is no longer the primary viewpoint to adopt if the theory's goal is to give a comprehensive model for the responsibility of enterprises with regard to the effect of people throughout the globe. Stakeholder theory cannot be used as a comprehensive framework for global business ethics if it is constrained by the fact that it is largely a theory of strategic management [4]–[6].

We reference the well-known stakeholder theory developed by Mitchell et al. to demonstrate that our definition of principle is deeper than is generally acknowledged. According to these writers, the legitimacy, urgency, or strength of certain stakeholders might be used to gauge their importance. However, the issue with their definition of legitimacy is that it is a definition of social legitimacy<sup>5</sup>, which is based on "generalized perception or assumption that the actions of an entity are desirable, proper, or appropriate within some socially constructed systems of norms, values, beliefs, and definitions". The criteria under which a certain entity acquires social approval within a particular social setting are covered by this social notion of legitimacy. However, moral validity is the foundation of principle. Social legitimacy should not be used as the only measure of moral validity. Moral standards assert their universal applicability regardless of the situation. Of course, there is no guarantee that this assertion will get the genuine assent of everyone on earth. However, this does not imply that the assertion of a moral standard lack's universality.

With the help of an illustration, it is possible to clarify the significance of the distinction between social and moral validity. The social idea of legitimacy does not provide us a standard for navigating cultural variety in the multicultural contexts of global business. The idea of social legitimacy would draw attention to the cultural veracity of the Chinese government's claim if, for example, the Chinese government argues that its actions are justified by the general interest of the Chinese people in political stability and security while violating human rights such as freedom of expression by censoring the internet. However, there is no normative justification for referring to universal standards for oppression freedom and the like outside of the context of specific cultures. Therefore, the social definition of legitimacy has the drawback of being unable to address genuine cultural variety in terms of moral validity. In this way, it is similar to the issues with cultural relativism. Since this principle supports a moral idea of legitimacy, the viewpoint of deliberative democracy must explicitly state as such. It provides a normative foundation for inclusive stakeholder conversations as a result.

Stakeholder capitalism's fourth and final tenet is that an organization should, overall, contribute favorably to the society in which it functions. This notion is founded on the normative ideal of global citizen solidarity in support of their fundamental right to an existence free from coercion

and with access to enough resources to live a meaningful life. It is generally recognized that figuring out what is necessary in order to lead a meaningful life is a very difficult task, therefore we won't make any effort to add to the conversation here. Instead, we concentrate on how this idea is justified for the system of global commerce and consider how it affects corporate governance.

Of course, there is no such thing as global human solidarity in reality. The sources of pity and compassion are often seen to be restricted, yet on occasion they might be stoked by media efforts to aid the unfortunate or faraway poor. Therefore, the normative ideal of universal solidarity is founded not on a genuine solidarity but rather on the presumption that an increasing number of individuals are interested in how multinational firms work as a result of the globalization of the world economy. In certain ways, such as with regard to the issue of global warming, one may argue that humanity does indeed have a number of common interests with regard to the viability of the economic system. We also presume that everyone has a significant stake in international justice. As governments are pushed to compete with one another in providing the best conditions for transnational corporations by reducing the legal protection of workers and other stakeholders, injustice in the form of labor exploitation or the pollution of land on which people depend is something that can happen to workers and citizens in any country. Therefore, adopting the norms of organizations like the United Nations and the OECD recommendations is in the best interests of a growing number of parties impacted by the global economy. Businesses should also advance justice by giving back to the communities in which they operate. The amount to which a firm participates in initiatives that do not instantly boost its image or profitability is left up in the air by this last obligation, which is a generic positive duty.

As Porter and Kramer have stated, it is reasonable to assume that corporations would choose to spend first in initiatives that enhance their competitive environment. However, as long as the type of assistance and the resources involved are in balance with the business results produced, we do not believe that a firm is violating a fiduciary duty to the firm's shareholders if they take a broader perspective on how they can relieve the poverty or misery of the communities in which they are active. It must function both ways. Therefore, the management of the company should continue to retain control over the information provided and the resources allocated to what some theorists refer to as corporate citizenship. This leads to the conclusion that the fourth and third principles of deliberative democracy have the same consequences for corporate governance. Therefore, we anticipate that companies will be able to identify and develop their duties towards the legitimate claims of a firm's stakeholders via stakeholder dialogues and stakeholder engagement. These types of cooperation may become more formalized in certain nations in the future, but whether this will have more significant effects on corporate governance depends on other institutions and how those institutions have historically developed in each nation.

## DISCUSSION

### Stakeholder Management and Theory of the Firm

In this piece, I want to concentrate on the economic idea of stakeholder management<sup>1</sup> and mainly discuss the corporation as a means of managing stakeholder relationships. I suggest defining stakeholder relationship governance as a two-step procedure that starts with determining



and then prioritizing the important stakeholders of a team with reference to both the formation of the team and the execution of its particular transactions. The nature of the company can then be described as a contractual nexus of stakeholder resources and stakeholder interests, with the function of governing that is, leading, organizing, and controlling the owners of the resource with the intention of creating economic added value and distributing a cooperation rent. The term "firm as a nexus of stakeholders" indicates that the issue and mode of collaboration are the main points of attention. The following figure clarifies three distinct facts to show these definitions:

1. Each stakeholder begins by contributing their unique resources to a cooperative effort meant to achieve limitless stability.
2. Each stakeholder further cooperates, whether bilaterally or multilaterally, with the team as well as, theoretically, with every other stakeholder on the team.
3. As a result, the stakeholder's network and position on the team both influence the value of the stakeholder resources.

These criteria allow us to provide recommendations on how to approach the crucial, yet unsatisfactorily addressed, issue of identifying and prioritizing stakeholders. Given Rawls' theory of fairness and contractual ethics, it is theoretically conceivable to take a normative approach to this problem, but I am not interested in doing so. My exclusive focus is on rebuilding stakeholder management within the framework of a firm-specific economics of governance theory. The theory of leadership, organization, and management of cooperative relationships and adaptively effective governance institutions is known as the economics of governance.

The widely held belief that the identification and prioritizing of stakeholder interests is fundamentally required because the firms' choices have an impact on stakeholders' interests represents a significant shift in thinking.

negative effects on them as interest groups. Stakeholders must be able to proactively bring their interests to bear on the firms, i.e., without having previously experienced a violation of their rights or interests, in accordance with the idea of stakeholders as interest groups. In this context, the first challenge that emerges is, of course, identifying everyone who may be "involved" in the process of recognizing and prioritizing stakeholder interactions. The lack of knowledge we have about the available candidates and the long-term effects of our choices, however, repeatedly frustrates this. Additionally, it does not yet address the issue of how to prioritize the interest groups; after all, prioritization cannot be deduced from the presence of a claim or demand alone; it needs its own algorithm for making decisions. When faced with these challenges, one may turn to corporate monologues, or self-examination and self-questioning defined by fairness, or to factors of practicability; nevertheless, doing so just means that the theoretical problem is postponed to the next stage. Even if one accepts that stakeholders have the ability to actively harm or even benefit companies in addition to their passive claims and demands, the theoretical and operationalizable shortcomings remain. Instead, one is left with power-strategic but completely meaningless considerations about stakeholders' ability to cooperate and threaten. Furthermore, Jones, Felps, and Bigley accurately point out that the dichotomy of danger and benefit overstates the number of various stakeholder cultures that are present in corporate management. However, I have no plans to go more into these points. My main issue with this

conception of interest groups or power groups is that, despite their differences, both versions share the idea that stakeholders must be understood as entities that are external to and not constituents of the company, towards whom the company has - or does not have - a moral responsibility or a utilitarian relationship determined by economic or power-strategic considerations.

What if we do away with the concept of positive or negative externalities and instead think of stakeholders as resource owners who are essential to the formation and successful operation of a business? An fundamental condition for a company's competitiveness and capacity to contribute value, seen as a nexus of stakeholder resources, is the efficient and effective identification, prioritizing, and control of these resources and capabilities.<sup>3</sup> The characteristics of the governance form of this nexus, i.e., the specific configuration of the governance structure regarding the selection, hierarchization, and integration of stakeholders, determine whether and to what extent the cooperation and the generation of a cooperation rent succeed. At the conclusion of this article, I will return to this topic in more depth. In the paragraphs that follow, I want to put out a number of arguments in support of this theoretical idea in the hopes of advancing the economics of governance perspective on the enterprise. Although the ethical and moral dimensions of this issue are only briefly discussed in this article, it does provide an overview of the economic environment in which they may really be successful. The economics of governance and the ethics of governance are complementary study philosophies that only work together to understand and influence the governing phenomena of contemporary societies.

### **Stakeholder Management as an Added-Value Theory**

The economic success or failure of a firm is determined by those players who are interested in the company's performance because it concurrently enables them to satisfy their own objectives. From this viewpoint, stakeholder management is strategic management. The main premise of management theories that address the function of stakeholders is that taking into account and integrating the interests of the actors involved in company decisions and transactions generates economic value and new docking points for economic transactions, both for the company and the involved actors. These theories are essentially specific value-added theories. This interpretation of stakeholder theory is more concerned with creating the circumstances necessary for a network of economic players to succeed economically than it is with issues such as economic democracy, co-determination, corporate social responsibility, etc. The "principle of stakeholder cooperation," the "principle of stakeholder responsibility," and the "principle of complexity," according to Freeman, fundamentally characterize these conditions [7]–[10].

1. The "cooperation principle" states that value may be generated, exchanged, and maintained because stakeholders can work together to meet their wants and desires by entering into voluntary agreements with one another that are, for the most part, kept.
2. This is the part of the stakeholder theory that deals with contractual theory; it makes no difference whether the pledges and agreements between the parties are based on formal or informal contracts. According to the "responsibility principle," participants to an agreement are prepared to bear responsibility for the results of their activities, which enables value to be generated, transferred, and preserved. This is the consequentialist aspect of the stakeholder

theory, and it helps to explain which potential stakeholders namely, those who are prepared to accept responsibility for the outcomes of stakeholder cooperation will actually become stakeholders of an organization.

3. The "complexity principle" holds that since people are complex psychological entities capable of behaving in accordance with many values and points of view, value may be generated, exchanged, and preserved.

This is the behavioral theory component of the stakeholder theory, which fundamentally contends that one-sided concepts like the maximization of benefit are insufficient to comprehend the behavioral aspects of economic actors. This lack of comprehension can negatively affect an organization's capacity to create added value because it excludes too many options for action and defines the expected range of benefits too narrowly.

It is simple to prove that these three tenets are founded on the integration of economic and ethical decision-making logic, of economic and moral values as requirements for added value and trade in contemporary economies. The "responsibility principle" includes the actors' moral accountability for their acts, whereas the "complexity principle" concentrates on the idea that actors have moral preferences and desire to act on them. The "cooperation principle" based on contractual theory is the theoretical cornerstone of the integration of economic calculation and ethical claims, and thus also of the economics of governance and the ethics of governance, because every form of contract always automatically includes moral ideas and responsibilities: It should be obvious straight away that the idea of a contract is not morally neutral since it already presupposes a commitment to particular rights, norms, and institutions that are necessary for a normatively acceptable conception of contractual commitment.

The economic and ethical theories of governance highlight that cooperation is a characteristic of social existence that cannot be diminished or further questioned, both of which share this viewpoint. In fact, collaboration is the ultimate motivator for moral and economic advancement. Additionally, it decides how to handle stakeholders. The three aforementioned criteria are satisfied by the management of stakeholder interactions, which relates to three areas that need to be differentiated: the corporation as an organization, its processes and procedures, and its particular transactions. The interests and resources that are pertinent to each location and are a part of the added-value process occurring there serve as the reference point. In this situation, the management must take into consideration the fact that not all stakeholders are able or willing to contribute favorably to the collaboration initiative. Freeman et al. make a difference between "definitional stakeholders" and "instrumental stakeholders" in recognition of this reality. Customers, employees, suppliers, shareholders, and local communities make up the first group, which is crucial to the company's development and survival. On the other hand, the second group is made up of rival companies, the media, governmental and administrative bodies, and non-governmental organizations, which can either positively or negatively affect the relationship between the company and its primary stakeholders and, as a result, the willingness of those stakeholders to make contributions. From this vantage point, governments and state administrative organizations that have the power to make and enforce laws cannot be shareholders in a firm since they are not voluntarily entering into a contract to do so.

In order to summarize the debate so far, it should be noted that the stakeholder theory is founded on three key presumptions regarding the nature of the organization and its management:

1. The collaborative process among stakeholders that aspires to produce success and development for all parties involved as well as to contribute value is characterized as the essence of the company.
2. As a result, management can only be characterized as the strategic administration of social connections with the following objectives:
3. "Creating values for stakeholders," often known as a rent for collaboration. The relationship between corporate and social interests, business and ethics, or strategic management and organizational ethics is defined by these two presumptions regarding the nature of the enterprise and its management.

## CONCLUSION

In conclusion, Stakeholder capitalism is governed by values that put long-term value creation, corporate purpose, responsibility, and cooperation ahead of the interests of many stakeholders. It presents an alternative conception of capitalism that seeks to foster the creation of shared value and inclusive economic progress. Businesses may help create a more just and resilient society while also guaranteeing their own long-term prosperity by implementing these ideas. Stakeholder capitalism's guiding principles provide companies a framework for navigating the challenges of a fast-evolving world and fostering a more sustainable and prosperous future for everybody. On the other hand, the second group is made up of rival companies, the media, governmental and administrative bodies, and non-governmental organizations, which can either positively or negatively affect the relationship between the company and its primary stakeholders and, as a result, the willingness of those stakeholders to make contributions. From this vantage point, governments and state administrative organizations that have the power to make and enforce laws cannot be shareholders in a firm since they are not voluntarily entering into a contract to do so.

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**ECONOMICS OF GOVERNANCE AND STAKEHOLDER  
MANAGEMENT****Mr. Ram Srinivas\***

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**ABSTRACT**

*Governance and stakeholder management are critical elements of modern business practices, shaping the behavior and decision-making of organizations. This abstract explores the economics of governance and stakeholder management, highlighting the economic rationale behind effective governance structures and strategies for managing stakeholder relationships. The economic agency theory. Agency theory posits that organizations consist of a principal (typically shareholders) and agents (such as managers) who act on behalf of the principal. The economic goal is to align the interests of these parties and minimize conflicts of interest. Effective governance mechanisms, such as boards of directors, executive compensation structures, and performance monitoring systems, are designed to mitigate agency problems and ensure efficient resource allocation and value creation.*

**KEYWORDS:** *Agency Costs, Corporate Governance, Economic Efficiency, Incentive Alignment, Principal-Agent Theory, Resource Allocation, Shareholder Value.*

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**INTRODUCTION**

The stakeholder theory's assumptions about the nature of the company and its management are shared by the economics of governance, which expresses them using the language of the new organizational economics. From this vantage point, organizations are a collection of official and informal agreements that enable the owners of resources or competences to collaborate. Teams are described as a kind of governance made up of resource owners with specialized skills that pool their particular productivity advantages in order to maximize the benefits of collaboration. Companies should be viewed as collaborative projects that gain a competitive edge by pooling resources and competencies in specific ways. This results in a cooperation rent that can and must be distributed among the team members based on the resource contributions made by each member. This organizational-theoretical view of the business as a team is included in the contractual theoretical interpretation. In essence, the dependency of and conflicts that come from these players' specialized ownership of resources and talents go hand in hand with their collaboration.

Long-term stabilization of the collaboration between the various resource owners necessitates the use of the proper organizational forms and procedures. Therefore, establishing order via the exercise of legal, economic, and moral responsibility by all parties concerned is not only a

precondition of every organization, but also of the contractual constellation that came before it. In terms of its stakeholders, the team is symbolically represented and stabilized by these orderly forms and procedures as a unique collective actor that is legally established. Only those who can offer organizational-specific and transaction-related assets will become team members, or, as I shall argue, stakeholders, in accordance with the economic logic of advantage. This is accurate from the viewpoint of the current team as well as the viewpoint of the possible new member [1]–[3].

The ability and willingness of a team member to display "organizational citizenship behavior" is referred to as an organization-specific asset. These assets support the team member's identification with and commitment to the team as well as their adherence to the team's internal and external rules.<sup>5</sup> A company's primary goal as a "entity of its own" is to effectively guarantee its longevity, or existence. Contrarily, transaction-related assets are those that support the identification and execution of unique economic exchanges in the face of competition, such as a team member's technical or functional abilities. These skills might be generic or transaction-specific as long as they are relevant. The form and process of organization are components of the governance form for this particular transaction, which is, of course, the reference unit of the economics of governance. The following definition of "stakeholder" reflects this essential theoretical perspective, which is also applicable to the management of stakeholder interests: A stakeholder is the owner of a resource in a collaborative team that has been formed via explicit and implied contracts and whose goal is to produce a rent for collaboration by carrying out a specific transaction using an acceptable and enduring form of governance.

This term has implications for the method of stakeholder governance that involves the identification and ranking of stakeholders. Potential stakeholders are those who are part of the company or a transaction but do not now make of the team. Through the process of identification and prioritizing, they develop into genuine stakeholders, or team members. Identification entails determining who a stakeholder is and why. Asking which stakeholders represent resources and interests that are prioritized in the view of the team and its members is the process of prioritization. By establishing a separation between definitional/instrumental and primary/secondary stakeholders, Freeman's idea provides solutions to both problems. In terms of the added value process, "instrumental stakeholders" are not contractual partners but have the power to influence these contractual partners in either a good or bad way. In contrast, "definitional stakeholders" are accountable contract partners. The guiding idea of "stakeholder fairness" provides a solution to the issue of whose interest's merit receiving preferential consideration.<sup>6</sup> According to Phillips, the benefits of this collaboration must be appropriately dispersed among the "definitional stakeholders" since enterprises are the outcome and instrument of human cooperation. Only a derivative legitimacy that is, a legitimacy derived from the interests of the "primary stakeholders" is held by "secondary stakeholders." In other words, their interests are only taken into consideration to the degree that they serve the interests of the "primary stakeholders" rather than serving their own. This difference between prospective and real stakeholders is accepted by the economics of governance, but it also enables the following limitations:

1. Stakeholders can only be those who own resources important to the team's longevity or to its unique transactions. Resources come in a wide range of types, including economic resources, moral resources, and immaterial and material resources.
2. Stakeholders who provide these resources to a team therefore consent to an official contract that designates them as team members. Due to the contrast between official and informal contracts, team members might include both managers and workers as well as, for instance, NGOs or communities. The firm's borders are obviously affected by this, but they cannot be stated here.
3. Stakeholders are required to contribute to the sustainable generation of a collaboration rent by their resources and by signing the contract. This contribution may be functional or structural, financial or not.

These are the main theoretical prerequisites for a team's stakeholder identification and prioritization. It should be noted that any possible public interests that can arise from a team's existence and transactions might possibly be included in the stakeholder definition suggested in this article as well as the criteria to identify and prioritize stakeholders. This does not imply, however, that people who articulate and express these interests always become stakeholders and hence team members. Members of the team cannot include stakeholders who represent valid societal interests but lack the means to achieve those interests or who are unwilling or unable to provide current resources to the team in order to contribute to the team's cooperative rent. I'd like to suggest that we refer to these stakeholders as "societal stakeholders" and the team as "organizational stakeholders." Let me give you an illustration of this: NGOs, for example, develop a legitimate interest by advocating that businesses take on social responsibility. They openly express their interest, which helps to detect and increase awareness of the societal concerns associated with globalization. This contribution may have a positive impact on the present or future rent of collaboration, benefiting both society and its businesses. However, this is insufficient to qualify an NGO as a team stakeholder. NGOs may only be considered "organizational stakeholders" if they have the financial means to contribute to finding solutions to the issues they raise and the willingness to accept responsibility for the results of those solutions. The concept put forward in this article states that an NGO becomes a prospective team member when it is ready to deal with a "shared dilemma."

While the aforementioned indicators of team membership namely, the availability of assets related to transactions and organization-specific assets serve as selection criteria for both the current team and potential stakeholders, the issue of identifying and prioritizing stakeholders necessitates a shift in how one views the team as a whole. Only from the viewpoint of an existing team, or in the framework of a management theory, can the issue of choosing and rating stakeholders make sense. From a political stakeholder theory's point of view, the exact reverse is evidently true, since it is the normative standards of democratic processes that, in the eyes of society, decide who is or is not a valid stakeholder. When seen from this angle, businesses legitimately transform into members of society and are subject to its identification and prioritizing standards. However, social groupings must be taken into account as prospective stakeholders of a production team from a stakeholder management viewpoint in the framework of an economics of governance. In any case, teams will follow the two-step method of



stakeholder governance suggested below, both in the active and passive versions - As long as there is a payment for its collaboration rent, steps 1 and 2 are identification and priority, respectively. Governmental regulation, or public regulation, falls outside of this requirement and, as I've previously said, cannot be handled within the framework of a stakeholder theory for reasons intrinsic to that theory.

## DISCUSSION

### Stakeholder Governance through Identification

I want to look at what these definitions signify in terms of identifying and ranking stakeholders in this. The management of this organizational type is affected in a variety of ways by the concept of the stakeholder as an owner or possessor of resources or competences that he provides to a team via an informal or formal contract.

1. The definition of "stake-holders" as a "interest group" in the context of the economics of governance is incorrect. What the phrase - and its German version, Anspruchsgruppe, which translates to "claimants" - fail to recognize is that only individuals who have already contributed money or other resources to the creation and/or success of a team are qualified to make demands or claims. However, once stakeholders have done so, they are always team members and cannot be subject to requests from outside the team. Stakeholders are actors with a commercial interest, and this holds true for NGOs as well; it would be more correct to refer to them as "claimants" rather than "represent specific interests." The widely accepted description by Freeman is likely the source of the notion of stakeholders as claimants.

Those who "can affect or are affected by the achievement of an organization's objectives" are considered stakeholders, however they merely have a passive effect rather than actively contributing resources. In the first instance, the claimant's situation results from an adverse external consequence of the organization's conduct. However, a claimant can only become a stake-holder who invests interests and resources in a team by factoring this negative consequence into it. Contrarily, in the second instance, the position of stakeholder is created by an a priori favorable internal organizational impact, which is distinct from a simple claim against or demand made of the team. These considerations lead to the conclusion that stakeholders are identified and prioritized based on the kind and number of resources they contribute in a team rather than the claims they make about a firm.

2. The stakeholders are those who contribute resources, but the kind of contractual connection they have with the team further qualifies their position. According to contractual theory, an explicit and/or implicit contract underpins any kind of economic organization, whether it be a business or a stakeholder discussion that is sponsored or launched by this business. A formalized description of contributions and the enforcement of those contributions by other parties, such as the legal system, are characteristics of explicit or formal contracts. Contracts for labor, supply, purchase, etc. fall under this category. Even though they are not expressly stated in the formal contract and are therefore difficult to enforce legally, every formal contractual relationship between members of a team also includes an implicit, or psychological, contract that is made up of mutual promises and expectations. To mention a few, labor contracts imply career guarantees, supply agreements imply integrity commitments, and purchase contracts indicate quality

assurances. NGOs, on the other hand to use the example from above who are members or stakeholders of a team do so because of an implicit social compact that I'll discuss in a moment. The difference between explicit and implicit contracts in the transaction cost theory relates to three different contract types that might all serve as the basis for the formation and transactions of a team.

These three types of contracts classical, neoclassical, and relational differ in the kind and degree of their incompleteness and, as a result, in the capacity of the law to enforce both explicit and implicit agreements. Legal claims are well defined and completely enforceable in traditional contracts. The names of the contract parties are irrelevant. Long-term contractual relationships and consequent interdependencies between the parties define neoclassical contracts. The legal enforceability of the contractual relationship is constrained by this bilateral dependency; in the event of issues with contract fulfillment, the identities of the contract parties are relevant. Mutual dependency and prohibitive enforcement costs are further characteristics of relational contracts; contractual issues must be resolved internally since they are seldom disclosed to and resolved by outside parties. The implicit contract is becoming more significant for the other two types of contracts, but the classical contract is a totally explicit contract. It becomes clear that owners, long-term investors, managers, and employees become stakeholders through a relational contract, while short-term investors, customers, suppliers, and creditors are bound to the team either by a classical or a neo-classical contract, if we use this distinction from contract theory for the identification of stakeholders, which is what I want to propose. The relational, neoclassical, and classical forms of contract propose one aspect of the priority of interests, according to which they are prioritized in this specific order, given the predominance of the fundamental permanence of the collective actor as a "entity of its own" [4]–[6].

3. Communities, governments, and NGOs do not have a contractual relationship with a team that is either classical, neoclassical, or relational in nature. To the degree that they give their resources and skills to the team, they might still be considered stakeholders depending on the particular transaction. I'd want to now suggest that a social contract serves as the foundation for this position. The core premise of the stakeholder theory, which holds that organizations and teams are participants in a particular society as separate collective agents, supports this. Communities, or the immediate social surroundings of a firm, are what Freeman refers to as "primary stakeholders" or "definitional stakeholders," and they "are vital to the continued growth and survival of any business," to use his terminology.

4. The following is the conclusion we arrive at if we apply this argument to a matrix that emphasizes the strategic primacy of the "entity of its own," i.e., the longevity of contractual relations: Individual buyers, suppliers, etc. can certainly be viewed as transient, transaction-specific stakeholders of a team, but they are not constitutional, organizational stakeholders. The brief duration of their engagement in a team is what short-term investors and certain NGOs have in common. The contractual foundation for their engagement, however, is where they diverge. While NGOs rely on implicit, politically and ethically enforced social contracts, short-term investors depend on explicit, legally enforceable contracts. Therefore, short-term-focused NGOs are "societal stakeholders," whereas short-term-focused investors might be described as organizational stakeholders. It follows that the governance of stakeholder relationships depends

on various enforcement mechanisms, which are discussed in the following. The definitional characteristics of explicit and implicit contracts, whether they be pure or mixed, can be found within the team-contract enforcement mechanisms. The major markers of stakeholder identification are duration and the governance structure of enforcement.

### **Prioritizing Stakeholders to Manage Their Governance**

In order to prioritize stakeholder interests, we must first determine whether they relate to the team's unique transactions or to its long-term composition as a collective actor.

**1. "Contract relevance":** In terms of "contract relevance," long-term investors' and workers' interests are preferred above those of NGOs and short-term investors. The needs of the individual transaction, whose execution necessitates the resources of stakeholders, must be added to this constitutional viewpoint. The following factors are probably relevant in this case:

**2. "Resource relevance":** Stakeholders are the owners of resources, the significance and importance of which might change depending on the transaction at hand. For instance, suppliers and workers may be classified as stakeholders based on their technical expertise in the manufacturing of products or services, but NGOs might provide societal expertise and moral authority in relation to a company's CSR.

**3. Teams are collaborative efforts of stakeholders, thus the term "cooperation relevance".** It follows from this that the degree of collaboration rent and reciprocal advantages is greatly influenced by the desire and capacity to collaborate. The collaborative qualities of a stakeholder are defined by predictability, dependability, the capacity to manage contentious situations, and the capacity to take ownership. Potential stakeholders who lack all of these characteristics or just possess a few cannot become genuine stakeholders. The same holds true for workers, vendors, and nonprofit organizations, but not for actors under traditional contracts since they are subject to market forces.

**4. "Investment relevance":** A stakeholder relationship's quality and longevity, as well as its willingness to accept responsibility for the team and any potential outcomes of its transactions, are all indicated by the willingness to accumulate team-specific and transaction-related resources and invest them in the team.

By using transaction-related resources, stakeholders with non-team resources may still contribute to a team's performance, but switching to a different team doesn't come at a high cost. Although it may not necessarily rule them out of a particular transaction, it will undoubtedly make them less devoted to the group. In this situation, stakeholder management is responsible for developing incentives for team- and transaction-specific investments. Their initial prioritization depends on whether their significance is high, medium, or low. Prioritizing stakeholders who score "high" for all four relevance criteria should be done above stakeholders who score "low" for all four relevance criteria. This decision-making process is applicable to all parties engaged in creating a stakeholder prioritization matrix as follows:

NGOs tend to have high resource relevance, medium cooperation relevance, and low investment and contract relevance; as a result, a team should provide incentives to this stakeholder to invest in resources specific to the team or transaction so that the potential team member can actually

join the team. A value management system, which ties an NGO to a company through an implicit contract or encourages the NGO's "carriers of expertise" to switch from an implicit to an explicit and formal contract status, is one example of such an incentive. The same holds true for individuals who are highly relevant to contracts, somewhat relevant to resources and collaborations, and minimally relevant to investments. Increasing the investment specificity of the supplied resource may be a possible option in this case. Stakeholder relationships should generally be prioritized with their qualities for long-term team participation taking precedence over their acceptance, rejection, or rating. Low contract, resource, collaboration, and investment relevance stakeholders will either quit the team or won't be allowed to join. In this view, the identification and prioritizing of stakeholders is a two-step process of the governance of stakeholder interactions, i.e., the establishment of the legal and informal norms that a team should have to assure its consistency in executing transactions and earning cooperation rent.

### **The Control of Collaboration Rent**

It is time to address the argument that stakeholder identification and prioritization must ultimately fail because stakeholder theories are unable to define the trade-offs among the various stakeholder interests. According to this argument, switching from the maximization of shareholder value to the maximization of stakeholder value must fail because the switch itself creates more complexity. This issue, in my view, does not apply to an interpretation of the cooperation rent based on the economics of governance since this interpretation of shareholder value as cooperation rent belongs to the economizing paradigm rather than the maximizing paradigm. In this context, it is crucial to take notice of Williamson's assertion that a firm's governance focuses more on establishing order, developing methods for resolving conflicts, and achieving mutual benefits than it does on increasing value. By attempting to distinguish the distinctions between the rent paid by the cooperative and individual members of the workforce, I will continue this line of reasoning.

An economic rent, according to neoclassical terminology, is either the difference between the revenue that a production component really realizes in proportion to the expenses of its economic use or the income that a market actually realizes in comparison to the next-best use. The return from an economic resource, which is not contingent on any extra performances including charges or expenditures, is what is meant by "rent," as opposed to "profit," which is defined as the residual income from the difference between turnover and expenses spent. As a result, the rent represents a deviation from the neoclassical equilibrium model. The fact that the cooperation rent in this sense is, first and foremost, a performance-free income—i.e., a rent coming from the cooperative deployment of a resource as opposed to an individual deployment of this resource is more significant in our situation. However, there are a few key distinctions between the collaboration rent and the traditional and neoclassical economic rent:

First: The market process produces the classical and neoclassical economic rent, which benefits the person directly. The organization benefits from the collaboration rent since the cooperation environment was made feasible by the organization. The division of the rent among the various stakeholders or team members must be agreed in a subsequent phase. According to Alchian and Demsetz, this is a result of the non-separability of the production functions in the case of team production. In this hypothetical situation, the "residual claimant" divides up the rent from team

productivity while battling the "shirkers" on his team to find a solution to the metering issue brought on by the team's non-separability. Thus, the cooperation rent is divided among a) the residual claimant's income, b) the team members' factor incomes, and c) the costs associated with opportunistic behavior management.

Second, cooperative production is characterized by possibly many residual claimants since it is dependent on team-specific stakeholder investments. Ideally, all team members make these investments because doing so increases the cooperation rent and hence the team value. The cooperation rent belongs to the cooperation project and must be divided as factor income among the supplied resources. As a result, it is necessary to make a distinction between rent and potential factor income.

Third, although organizational transactions might be coded in several languages, such as economically, legally, technologically, artistically, ethically, politically, etc., market transactions are monolingually coded, i.e., in the language of financial costs. Thus, the non-separability and material heterogeneity of the collaboration rent are both based on polylinguality. This has the effect of indicating that the collaboration rent may accumulate in both tangible and immaterial form.

Fourth, the organization's governance structure, not the market, determines how the rent from collaboration and factor revenue are distributed. The distribution methods must adhere to criteria like reward sensitivity, transparency, control, and indicating long-term collaboration. They might be contracts, agreements, allocation, good will, etc. The management and supervision activities of a corporation are in charge of managing the distribution process. These may include managing owners, management and supervisory boards, employee organizations, special management roles, and other institutional entities. If there is just one "residual claimant," such as a managing owner, that person decides how to distribute the cooperation rent among all parties and how the process will work. The distribution of the cooperative rent in the event that there are many "residual claimants" is the duty of the supervisory board and the management board, who operate in a fiduciary role for all stakeholders [7]–[10].

Fifth: The level of the team's competitiveness in the market is shown by the size of the collaboration rent. The quantity and kind of factor benefits that may be realized from the collaboration rent, as well as the overall worth of a firm, are also determined by this. The following list of potential stakeholder resource benefits provides an illustration of this final component, but it is not intended to be all-inclusive:

The ability of the organization, especially its management, to combine these resources as "strategic assets" is what creates the cooperation rent, which accrues to the firm and not the individual resource owners because "the combined value of the firm's resources and capital is what generates the cooperation rent." Producing the complementarity and smooth cooperation of resources is the reason why the cooperation rent accrues to the firm and not the individual resource owners. The degree to which it is hard to replicate an organization's capacity to combine complementary resources therefore defines the cooperation rent that may be attained in addition to the firm-specificity of the contributed resource. Therefore, strictly speaking, it is not only the

availability of resources that results in a collaboration rent, but also the flexibility of the type of governance that is selected.

### **Corporate governance and the firm's theoretical framework**

It's time to attempt to respond to the question we posed in the beginning concerning the nature of the company using the just-developed arguments. In the perspective of the company as a nexus of stakeholders addressed above, it is obvious that the firm as a "theoretical link" or "legal fiction" must be considered as non-productive. Because it only considers one component of economic organization, the purely economic understanding of the corporation as a production aggregate or a tool to optimize profits is likewise flawed. The two definitions provided are elements that make up a company, however they alone are not adequate. The well-known objection of these definitions is summed up by Ménard as follows:

In fact, a complex synthesis of legal, economic, and social characteristics is a better way to describe corporations. When it comes to the transfer of rights, it acts and is accountable as a single actor as a legal body. Its effectiveness as an economic tool depends on a convoluted web of organizational structures managed by a hierarchy. Additionally, it creates a social context where motives go well beyond monetary rewards.

Let's attempt a different definition: The company is a social cooperation endeavor, a hub of several stakeholders looking to allocate their resources in the face of market competition. It is a formalized method of contractually allowing collaboration.

I want to go into further depth about this term. First, it is predicated on the idea that social and economic collaboration always go hand in hand since only then can the resources required for a firm to succeed be mobilized. This perspective runs counter to the more or less widespread opinion in mainstream economics that the social order—which, in their terminology, serves as the backdrop for all business activities—is an external constraint on economic choices and actions. In such a society, a company's social role and social duty are not necessarily nonexistent, but rather excluded and "voluntary" events. My suggested theory makes a firm's social character endogenous for economic reasons. This must be contrasted from methods that highlight the social nature of businesses solely to call for their submission to external social control, whether it comes from the government or social discourse mechanisms. This viewpoint is not specifically excluded by my suggested definition, but it also isn't included either. Discourse ethics and conventional economics perceive a firm's social character as a matter of external control since both agree that the social component of the organization is exogenous. In contrast, from my viewpoint, stakeholder discussions, multi-stakeholder forums, deliberative discourses, etc. are opportunities to manage a team's resources, which are necessary since they are unique for carrying out a particular transaction.

When seen from this angle, corporate governance cannot be reduced to a simple monitoring role. Corporate governance is more accurately defined as the capacity to direct, oversee, and manage the assets of a cooperative enterprise with the intention of generating factor income and a cooperative rent. This concept of corporate governance states that managing stakeholders is primarily a strategic responsibility of corporate governance, not a company's communications division.

The legitimacy that a business may acquire due to its discourse skills can take the form of "brand building," which is when a corporation develops a reputation for dependability, quality, and/or honesty. This is what Nee and Swedberg refer to as a "condition of fitness" that, if and to the degree that it succeeds in the economic and political settings, might boost the chances of a cooperation team's survival and growth. This still only makes the company an economic player in a political market rather than a political or politicized actor—in which case its choices would need to be able to follow a political codification as the leading codification for those decisions. The economic actor's ability to operate profitably in such markets has to do with the fact that it is by nature a social cooperation endeavor that is capable of putting the required resources and suitable forms of governance in place for mutual benefit. Thus, a group of resource owners contributes to political discourses in the same way that it does to its economic environment, namely, with its resources. The identification and prioritization of these resources as well as the creation of incentives by accurately analyzing the collaboration rent are at the basis of stakeholder management, which provides actual shape to the social character of the company as a cooperation project.

## CONCLUSION

In conclusion, the rationale and financial consequences of efficient governance frameworks and stakeholder engagement tactics are well understood thanks to the economics of governance and stakeholder management. Organizations may improve value generation, make educated choices, and cultivate long-lasting relationships with their stakeholders by understanding the economic concepts and trade-offs involved. Organizations may use the economics of governance and stakeholder management as a framework to coordinate their activities with their financial goals and advance ethical and sustainable business practices. It is not necessary to address here whether this cooperative initiative can contribute more or less effectively to resolving societal issues, or even if doing so is desirable or undesirable. However, the nature of the firm's relationship to society is made apparent in both versions. Firms are social cooperation ventures that enable their participants to invest and pool their resources to pursue their needs and interests to the benefit of everyone.

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**CORPORATE GOVERNANCE, ETHICS AND SUSTAINABLE  
DEVELOPMENT****Dr. Srinivasan Palamalai\***

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**ABSTRACT**

*Corporate governance, ethics, and sustainable development are interrelated concepts that play a vital role in shaping responsible business practices and achieving long-term economic, social, and environmental sustainability. This abstract explores the connection between corporate governance, ethics, and sustainable development, highlighting the importance of integrating ethical considerations and sustainability principles into governance frameworks. The role of corporate governance in fostering sustainable development. Effective governance structures and practices provide the foundation for organizations to operate in a responsible and sustainable manner. Boards of directors, executive management, and other governance mechanisms play a crucial role in setting the tone at the top and establishing a culture of integrity, accountability, and ethical behavior. Robust governance frameworks facilitate the integration of sustainability principles into corporate strategies, risk management processes, and decision-making.*

**KEYWORDS:** *Accountability, Corporate Governance, Corporate Social Responsibility, Ethics, Environmental Sustainability, Stakeholder Engagement.*

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**INTRODUCTION**

For many years now, sustainable development has been a hot topic across a wide range of economic disciplines. However, the subject of sustainability in corporate governance analysis is still in its infancy. Benn and Dunphy and Petschow, Rosenau, and Weizsäcker are two excellent examples since they specifically examine the connection between governance and sustainability. Numerous scholars analyze this phenomenon at the level of the state, the business, or civil society in Petschow et al. It is determined that there is no guideline to adhere to in order to achieve sustainability in governance. The present path, however, is a constantly learning-focused but sometimes conflict-focused one. Of course, lessons learned will affect how capitalism develops in the future. According to this perspective, the primary culprits are the financial and political structures, the financial industry, as well as the absence of international collaboration. Although sustainable development does not use a top-down strategy and necessitates the engagement of all participants, it does not yet actually pose a problem for corporate governance in the real economic sectors[1]–[3].

In this article, it is suggested that sustainable governance is based on a network approach to the company's social ties, in which management makes normative decisions based on logical

predictions of future social developments. According to Boutilier, stakeholder politics requires a methodical approach. Boutilier contends that stakeholder politics are in line with the global governance perspective, which sees the future success of the private sector as being entwined with the success of the civic and public sectors, in contrast to the leftist/postmodern criticism of capitalism. At this regard, globalization has forced the public, private, and civic sectors to coexist at unprecedented degrees of interconnectedness. A structure that transforms good intentions into positive outcomes is necessary. However, no one has yet provided managers with a structured framework to aid in their collaboration with stakeholders in order to realize common objectives for sustainable development. The conventional tension between short-term consequential ethics and a more virtue-ethical approach to leadership may be resolved through sustainable development. We are seeing the rise of the global civic sector in a post-materialist age when governments are losing authority over the social process. The limitations of the current corporate governance models are discussed by Benn and Dunphy, and efforts are made to rethink governance for sustainability. This article adds to that conversation.

The following begins with a brief overview of the classic English and American corporate control markets, including key findings from these theories as well as their underlying assumptions. We continue with the resultant shareholder paradigm and its ethical implications and advances in "The Shareholder Paradigm and Its Developments". The notion of sustainable governance, which is theoretically founded on a stakeholder perspective to the economic process, is normatively developed in the "Sustainable Corporate Governance" chapter. The paper concludes with a discussion of how ethics, sustainability, and corporate governance are related.

### **Market of Corporate Control**

At the close of the previous century, the contractual theory of the firm's nature had gained widespread acceptance in the field of finance. In this sense, businesses are seen as networks of explicit and implicit contracts that outline the responsibilities of different players or stakeholders as well as their rights, duties, and rewards under various circumstances. To maximize efficiency and value, their interests must be aligned. Williamson suggested treating corporate governance and corporate finance together. Debt and equity were considered more as alternative governance systems than as competing financial tools. Williamson conducts a thorough analysis of the similarities and differences between agency relations and transaction cost studies. The core unit of analysis in the transaction cost method is the transaction, with asset specificity as its most crucial component.

The neoclassical value-maximization of the enterprise limits the results of the indicated models, notwithstanding the large theoretical scope of the transaction cost method for all potential stakeholders of the organization. Many transactions involving stakeholders are "implicit" transactions, and as a result, they are not traded on marketplaces. The quality of this neoclassical collection of models' results are severely constrained by this. Firms' microeconomic decision-making is influenced by many variables than only capital market prices. In a thorough analysis of the theoretical advancements in finance, Templar also reaches a similar result. He comes to the conclusion that the holistic, market-oriented vision of the business lacks certain components of the decision-making process as long as the company's purpose is the maximization of the

company's worth in the capital market. The modeling of a firm's microeconomic decision-making process is hampered by this.

In the literature on security design, institutional ownership of financial assets is examined in light of its effects on the best distribution of securities among investors. All securities are seen as claims on the cash flow generated by a company's tangible assets. In security design literature, the minimization of "verification cost" is stressed. According to Townsend, ideal security is an endogenous asset that reduces the owner of the cash flow's verification cost. Verification expenses are seen as "dead weight loss" that lowers the firm's worth. Clientele effects and microstructure analysis allow for the best distribution of investors' heterogeneous risk preferences. Diamond's "costly state verification" strategy is analogous. According to this perspective, "insiders" of a corporation may see cash flows free of charge, but "outsiders" are required to pay for verification.

It is crucial to remember that the minimization of agency costs may be considered as a generalization of all the costs categories mentioned above. All presumptions and criticisms of agency theory and ethics are applicable here. It is surprising that ideas like justice and democracy are not at issue when talking about who owns the corporation and how it affects cash flow. According to neoclassical theory, if there is a divide between management and ownership, the aims of both parties are incompatible, and "costs" must be incurred to persuade the agent that complete cooperation has been accepted. The following examples show how this individualized and contractual view of human behavior conflicts with more contemporary viewpoints. Before talking about the main topic of this contribution, sustainable governance, we will first go into more detail on the shareholder paradigm and its theoretical critique.

### **The Shareholder Concept and Its Evolution**

The shareholder paradigm predominates English and American financial literature, as mentioned above. That paradigm allows for a separation of ownership and management since corporate direct investment choices are kept apart from individual stockholders' preferences for consumption.<sup>2</sup> As a consequence, shareholders own the business and anticipate that the management will work to increase their wealth. They are only able to accomplish this, theoretically, by funding initiatives with a positive net present value. Agency theory assumes that a manager will only act in his own interests; as a result, monitoring and bonding costs are implemented in markets to discipline the manager. As a result, the incentive for managers to act in the shareholder's interest is based on the bonding and monitoring abilities of the shareholder. The key tenet of the shareholders wealth paradigm is that shareholders are seen as best qualified to discipline management and, thus, to maximizing societal wealth.

The only way shareholders are different from other members of the firm's constituency is that they are residual risk-takers and thus residual claimants. As a result, they deal with the unique issue of hiring managers, which is best handled by exercising control. Boatright goes into great detail about this strategy and demonstrates how it is dependent on the theory of the business that underpins the paradigm for accepting shareholders as ultimate claimholders. He differentiates between three distinct firm conceptions. First, there is the property rights model, where the shareholder decides to do business in corporate form and is the firm's owner. The "right to

incorporate" necessarily includes a public character, according to the social institution theory, which contends that the privilege of incorporation is a state-granted right. The third idea is the contractual one, according to which the state authorizes the company to promote the benefit of all citizens. In contrast to the property rights theory, the contractual right theory, according to Boatright, does not argue that the company is the shareholders' exclusive property. Instead, owners' own assets that they make accessible to the state, together with other investors, workers, and the like. As a consequence, rather than just the shareholder, every corporate constituency contributes to the corporation via their property rights and contractual rights.

## DISCUSSION

Boatright contends that shareholders may readily diversify their stock holdings to remove idiosyncratic downside risk.<sup>4</sup> On the other hand, the highly talented employee, who generated important firm-specific human capital, may perhaps incur far higher residual risk. Why then does the shareholder bear the remaining risk? Boatright is hardly the first one to criticize agency theory and shareholder domination. Alternative paradigms in finance are rare but do occur within the confines of the financial theory itself. We quickly discuss each of the following in this: 1) finance and fairness, 2) the firm's "postmodern approach," 3) the progress in CSR, and, ultimately, 4) the stakeholder's approach.

### Fairness and Finance

The efficiency/fairness border was first described by Shefrin and Statman in 1993. Beginning with an example of insider trading in the financial world, they argue that justice and informational efficiency are always at odds. The people in charge of making laws in a nation function as if they had utilitarian roles that rely on both effectiveness and equity. According to Shefrin and Statman,

Similar to how portfolio managers build a mean/variance framework, policy makers build an efficiency/fairness framework. Some efficiency and fairness combinations are superior than other ones. The efficiency/fairness frontier is made up of non-dominant combinations. Any set of rules may be thought of as a point in the efficiency/fairness space's multidimensional space. Unless another regulation enhances both justice and efficiency, a regulation is on the frontier.

This idea of a border between efficiency and justice is a stunning illustration of how to integrate a narrowly focused financial notion with the considerably more expansive political process of financial policy. This might also be seen as yet another assault on the simplistic shareholder wealth model.

### Postmodern Perspective

The "postmodern approach" to business and finance is the second idea in the group of alternative paradigms. Dobson combines two papers from "Business Ethics Quarterly" into one book. The first article is titled "The Normative Theories of Business Ethics: A Guide for the Perplexed" by John Hasnas, which refers to the stockholder model as a legitimate normative theory of business ethics.<sup>5</sup> The second article is titled "The Marketplace of Morality: First Steps Toward a Theory of Moral Choice" by Thomas W. Dunfee. Dunfee contends that MOM "could provide a unifying framework integrating moral preferences, reasoning, behaviors, and organizational context with

broader political and economic concepts" in this article. Dobson draws a contrast between a modernist approach and a postmodern approach, concluding that both pieces suggest that the accepted financial-economic view of the company is a vision that can incorporate ethics. The postmodern approach views business as an art form rather than a science, and is designed less to accomplish a certain goal and more as a sort of artistic activity. Dobson is a proponent of virtue ethics and its offshoots, including "corporate soulcraft" and "craftsmanship ethics [4]–[6]."

### **Social Responsibility of Corporations**

The body of knowledge on CSR and sustainable development is growing quickly. Crane et al. analyze whether the theoretical idea of CSR has really influenced management literature and governance while providing a very thorough summary of the current state of the art in CSR. In contrast to Europe, CSR is deliberately applied in the USA. Corporate responsibility is crucial to companies, according to 85% of executives who took part in a survey of CEOs in 2005. Most managers also agreed that firms should act as stewards of society and had obligations to other stakeholders. In Europe, a more subliminal CSR approach has been put into practice. Matten and Moon define "implicit CSR" as a company's position within larger formal and informal organizations in relation to the interests and concerns of society. They contend that implicit CSR often comprises of standards, norms, and laws that have obligations for businesses. Stakeholder problems that describe the fundamental responsibility of corporate participants in collective rather than individual terms are addressed in implicit CSR. These forms of governance are most prevalent in the European environment and are generally governed by national cultures, ethical standards, and law.

For nations, sustainability and governance present new difficulties. The function of the government in general, and the function and impacts of legal laws in European nations in particular, are key issues. Two significant questions are raised: first, if raising or adding to national law's existing level of monitoring also equates to more efficient supervision. Even the busiest and most seasoned audit committees must acknowledge that their power is limited. In the end, the integrity of the pertinent firm stakeholders or representatives is always judged. The more difficult and significant second basic issue is whether greater and more extensive supervision improves business outcomes.

### **An Approach to Corporate Governance from Stakeholders**

Cyert and March, Freeman, Freeman et al., and many others proposed a more behavioral theory of the firm that is inherent to CSR and in contrast to the neoclassical approach in "The Market of Corporate Control."<sup>9</sup> In what they refer to as a stakeholder's approach to the firm, managers are perceived as human beings who are unable to behave completely rationally and have all sorts of interests and motives aside from their formal organizational ones and their narrow self-i. They act from a position of "bounded rationality" as opposed to "complete rationality," and as a result, they can only accomplish the best interest of their investors partially. They also understand that there are other participants in the economy than only those who provide money. According to this view, a company's policy can only be sustainable if it at the very least considers the interests of its major stakeholders, such as its workers and the environment.

The explicit application of the stakeholder approach to corporate finance and governance was pioneered by Cornell and Shapiro. Their article concentrated on the contrast between explicit contractual claims, such as wage contracts and product guarantees, and implicit contractual claims, such as the assurance of ongoing customer service and employee job security. They believe that the defining characteristic of implicit assertions is that they are state dependent and too hazy to be reduced to writing at a reasonable cost. Implicit statements thus have little legal weight.

They emphasize that as stakeholders' explicit rights are often senior to shareholders' and bondholders', they will not have a significant impact on the company's financial policies as long as only explicit claims are taken into account. The explicit claims of stakeholders are virtually risk free as long as the likelihood of financial difficulty is low, hence they cannot account for variations in the firm's worth. Then, Cornell and Shapiro create a "extended balance sheet" in which "net organizational capital" is added to the asset side and "organisational liabilities" are added to the liability side. Organizational liabilities are the "expected costs, from the firms' standpoint of honouring both current and future implicit claims," while organizational capital is "the current market value of all future implicit claims the firm expects to sell." Clearly, determining the worth of an organization's assets and liabilities is exceedingly challenging. According to Cornell and Shapiro, "firms that expect to provide high payoffs on implicit claims will attempt to distinguish themselves ex ante." The value of the implicit claims depends on the company's characteristics, the product market involved, and the characteristics of its stakeholders. A suitable dividend distribution rate or financial setup might accomplish this. In contemporary finance and governance debates, where the normative call to ethical leadership and sustainable development becomes more legitimated, the foundational Cornell and Shapiro study still stands as the fundamental issue.

Stewardship theory of management is an excellent illustration of a novel approach to governance. According to Kao, the majority of economic theories assert that a person has the right to possess private property but fail to take into account the concept of stewardship duty. Kao contends that people are ethically no more than guardians of property because of the value of future generations.

They are allowed to make their own choices, but they also have stewardship responsibilities. Ownership-related greed distorts long-term viewpoints and stewardship obligations. Corporate democracy, which mandates that people whose interests are at stake make collective choices, is one strategy to lessen the detrimental impact of individual claims on the business. According to Engelen, the fundamental trade-off in corporate democracy is between inclusivity and efficacy. A "deadlock" occurs more often during discussions as the number of parties rises. In a globalizing society, innovative solutions are needed to handle the conflict between competitiveness and sustainability. In light of this, Soppe suggests that a sustainably run business should distribute a significant portion of its stock to its key stakeholders. "Stakeholders' equity" refers to the portion of equities owned by internal stakeholders. This broadens the scope of the legal claim to the firm's residual earnings from the capital suppliers alone to include new shareholders who provide money while also holding other company interests. Beyond their typical stakeholder interests, the goal is to increase the interests and responsibilities of various

stakeholders. On the other hand, the old shareholders continue to get the same return on their capital. The significant distinction is that when ownership is distributed among the necessary stakeholders of the organization, capital suppliers lose ultimate control. The shareholder model isn't disapproved of by the stakeholder model. Instead, it is solely based on the idea that the company's shareholders are the legitimate beneficiaries of its revenues. The ownership of the shares is where there is a significant difference.

### **Sustainable Business Practices**

There are four distinct alternative approaches on corporate governance, to summarize the contemporary literature on corporate governance. The classic principle-agent or financial viewpoint of Jensen and Meckling is the first. Unrestricted capital and management labor markets are often seen in this perspective as an efficient check on CEO underperformance. In order to tackle the microeconomic governance issue and assure compliance with the macroeconomic level of effective fund allocation, private equity and international hedge funds support healthy capital markets. Those who believe the stock market is inherently broken and shortsighted in its focus on short-term rewards take the opposite perspective. In the second strategy, managers are urged by a myopic stock market to underinvest in long-term initiatives, which results in systemic distortions of investment in the economy that harm long-term growth. The stakeholder viewpoint used by Freeman, Wicks and Parmar, Stout, and many others is the third strategy. According to this strategy, the shareholder viewpoint should be expanded to include the interests of other groups connected to the company, such as workers, creditors, and environmentalists, since it is too narrow to create social wealth. The last point of view is that corporate governance changes need to be put into place to curtail, if not completely avoid, the pathologies brought on by the misuse of executive authority. Shleifer and Vishny advocate for this strategy, which is essentially institutional.

This makes the case that the building blocks of sustainable governance are those created in the institutional and stakeholder approach already outlined. For instance, the issue of sustainable development is now too critical to be left to environmentalists or campaigners opposing economic globalization. Scientific data has been accumulating that shows the globe is warming up and that both local and global actions are required to reverse this trend. Welzer contends that since resources like water are so limited, environmental issues even put the future peace of the globe in jeopardy. Additionally, both inside and across nations, the economic gap between the affluent and the poor is growing. As Lélé has previously pointed out, the verbs "to sustain" and "to grow" are inherently incompatible, and as a result, they could need a framework different than the established competitive market economy. Fergus and Rowney made the philosophical case that fresh viewpoints and ideas are required. Through effective leadership, sustainable development in governance attempts to restore the proper balance between individual interests and group or community objectives. Management teams' approaches to money and finances reveal their deeper commitments to sustainable growth. For instance, the debate between current consumption and the creation of the social and physical infrastructure for future generations may be seen in macro- and microeconomic savings and direct investment behavior. Market competition at the business level between labor providers, risky capital suppliers, and general community interests is slanted in favor of the capital providers. Social situations that are

unbalanced cannot be maintained for very long. Therefore, restoring this untenable condition is a necessary step in the development of sustainable government.

According to the literature, a CSR corporation clearly approaches the market from the standpoint of stakeholders, which has obvious implications for governmental policy. Every business and industry has a different set of stakeholders that may be addressed, both in terms of quantity and intensity. Since all important stakeholders, including the community, may be taken into account, the percentage on the ownership concept axis can be placed anywhere from 0% to consideration for simply the environment and consumers to 100%. A theoretically continuous sustainability score is represented by the axis. Although the mission statement of the CSR firm is essential for presenting a sustainable corporate policy, it is an inadequate framework for assessing the company's success from that angle. Window dressing is a common practice in, for instance, environmental management or in general CSR company reporting. But articulating a triple bottom line is a deliberate beginning and a necessary prerequisite for stakeholder awareness and sustainable financing. The conventional business varies from the CSR firm in terms of ethical framework in that it transforms from an entity with an amoral moral character to one that promotes organizational integrity as a fundamental requirement. The simply utilitarian strategy of the conventional corporation develops into a communitarian strategy of the CSR company via increased individual responsibility in the virtue-ethical strategy. The integrity strategy put forward in the "balanced company" by Kaptein and Wempe may serve as the foundation for the ultimate sustainable business.

According to that conception of corporate integrity, the business is seen as a separate moral being. The assumptions about the players' human nature are the next axis. The sustainable business depends on a stewardship theory of management, while all financial theory for the standard enterprise is founded on the assumptions of agency theory. The model of man in stewardship theory is based on a steward whose behavior is structured such that pro-organizational, collectivistic behavior has a greater value than individualistic, self-serving behavior. The idea of the "rational economic man" as it is described in conventional finance literature is completely at odds with this paradigm. Therefore, the CSR firm's 100% score on this axis is only a theoretical stance that assumes cooperative economic agent behavior rather than the selfish economic agent behavior seen in conventional organization. In summary, we conclude that the sustainably managed firm may be precisely described in terms of the fundamentals of sustainable governance, distinguishing it from the typical corporation. Therefore, a comprehensive governance strategy that respects the interests of all stakeholders and uses corporate democracy and stewardship duty as tools for corporate competitiveness is known as sustainable governance [7]–[10].

## CONCLUSION

In conclusion, for ethical and sustainable business practices, corporate governance, ethics, and sustainable development are linked and crucial. Organizations may contribute to long-term value creation, social well-being, and environmental stewardship by incorporating ethical concerns and sustainability principles into governance frameworks. Adopting ethical governance and sustainable development helps firms meet social expectations while also boosting their adaptability, reputation, and capacity to prosper in a world that is changing quickly. Clear



company principles must be established, strong governance must be put in place, ethical leadership must be fostered, and sustainability measurements and reporting systems must be established. Additionally, organizations must manage the complications of juggling the interests of many stakeholders, making trade-offs, and dealing with new sustainability concerns.

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**TRIADIC STAKEHOLDER THEORY: AN ANALYSIS****Dr. Ranganathan Kumar\***

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**ABSTRACT**

*Stakeholder theory has long been recognized as a valuable framework for understanding the relationships between organizations and their stakeholders. This abstract revisits the traditional stakeholder theory by introducing the concept of triadic stakeholder theory, which emphasizes the dynamic and interconnected nature of stakeholder relationships and expands the scope of analysis to include the interactions and collaborations among multiple stakeholders. The foundation of traditional stakeholder theory. Traditional stakeholder theory posits that organizations have a responsibility to consider the interests of various stakeholders, including employees, customers, suppliers, shareholders, and the broader community. It recognizes that these stakeholders can significantly impact the success and sustainability of the organization and advocates for a balanced approach that goes beyond focusing solely on shareholder value.*

**KEYWORDS:** *Corporate Governance, Stakeholder Engagement, Stakeholder Management, Stakeholder Theory, Strategic Management, Sustainability.*

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**INTRODUCTION**

The importance of Tom Donaldson and Lee Preston's "The Stakeholder Theory of the Corporation: Concepts, Evidence, and Implications" to business ethicists cannot be overstated. Business ethicists who have been influenced by stakeholder theory credit Donaldson and Preston with explaining their worldview more well than anybody else. The explanation of stakeholder theory as a trio of theses—one normative, one instrumental, and one descriptive—the elements of which are both "interrelated" and "mutually supportive" may be the aspect of their paper that garners the most praise. The normative thesis is "the critical underpinning for the theory in all its forms" and "the core of the theory." When seen in this light, Donaldson and Preston's stakeholder theory becomes an all-encompassing theory of the company, capturing it both as it is and as it should be while also providing managers with helpful advice on how to run it. This omnibus theory's three theses, which correlate to the three uses, senses, or varieties of stakeholder thinking, are its key, interconnected elements.

Despite receiving widespread acclaim and becoming a standard citation in the literature on stakeholder-theoretic business ethics, I will argue that Donaldson and Preston's triadic interpretation is conceptually flawed and that its normative thesis, which is marketed as the conceptual core of their omnibus stakeholder theory, is morally trivial. If true, the significance of

this finding goes above and beyond the strengths of Donaldson and Preston's work. For the discussion of corporate governance in business ethics, it has substantial ramifications [1]–[3].

The corporate governance debate is frequently framed in the literature on business ethics as a shareholder-stakeholder argument, or a disagreement between those who believe that all businesses should be run in the best interests of their shareholders and those who believe that all businesses should be run in the best interests of their stakeholders. Unfortunately, this characterization does not adequately reflect the variety of perspectives both real and potential that might be held on the governance of enterprises. Additionally, it holds combatants on both sides to some excessively rigid viewpoints. The argument should be framed as one over the moral acceptability of an investor-owned company with fiduciary obligations to shareholders only – a company managed to maximize residual value for equity investors and secured by imposing fiduciary obligations on managers to act in their best interests. This is true because there are several justifications for this company's moral legitimacy, not all of which are congruent.

Some proponents of the investor-owned firm's moral acceptability may argue that this organizational structure is required by the particular moral position of the shareholder-manager relationship. There are strong consequentialist arguments for creating the kind of business that emphasizes the shareholder-manager relationship, notwithstanding the claims of other proponents that it lacks intrinsic value. The investor-owned business is one organizational type that some may claim is acceptable since it emerges from the free contracting of individuals. Similar to this, some critics of the investor-owned firm's moral acceptability may claim that a specific normative theory of the business the stakeholder theory exists, the accuracy of which indicates that the investor-owned business is immoral. Others may counter that the investor-owned corporation is ethically wrong, not because of any specific theory of the firm, but because a certain moral or normative political theory is true. The favored strategy in the progressive corporate law literature is this or something like. In conclusion, there are a number of morally acceptable perspectives about the investor-owned corporation, but only two of them are covered in the shareholder-stakeholder argument. In order to participate in the bigger, richer, more complex discussion, it is necessary to accurately identify its main issue.

The reciprocal support that Donaldson and Preston claim to discover among the theses requires careful examination since it has significant ramifications. The purpose of asserting that two or more theses are connected or mutually supportive is often to assist arguments in which support for one thesis also serves as support for another. In fact, it is difficult to think of a reason other than that for which mutual support between various theses would be worth fighting for. A typically implicit arguing style in the literature on stakeholder-theoretic business ethics is both reflected and informed by the triadic interpretation. The two components of this arguing strategy—a positive claim and a negative claim—compose the opposing sides of a single conceptual argument. The affirmative claim is that if the behaviors or policies recommended by normative stakeholder theory are shown to have instrumental benefits, this supporting evidence strengthens the validity of both the normative claim and the normative theory that generated it.

If the three components of Donaldson and Preston's omnibus stakeholder theory are interconnected and mutually supportive, and if the normative component supports the other two,

this provides a solid defense for the positive claim. Since the normative virtues follow from the instrumental virtues if the instrumental thesis is dependent upon the normative thesis and the instrumental virtues are demonstrable, the instrumental thesis must hold true in order for the normative virtues to follow.

The negative claim is that if the practices or policies that are morally praised under the guise of normative stakeholder theory are shown to have instrumental merits, this fact undermines the investor-owned firm with fiduciary duties to shareholders only—the firm whose officers and directors are required to find and adopt those practices and policies that ultimately benefit shareholders by fostering profitability, stability, or growth.

This is apparently the case since providing fiduciary care to shareholders only requires ignoring, and hence failing to execute, practices or policies that have shareholders' best interests in mind.<sup>8</sup> Consider this the myopia defense. The myopia argument presents the contrarian view that identifying and putting into effect procedures and regulations that improve corporate performance are intrinsically tied to following the guidelines of a selected normative ethical theory, normative stakeholder theory. Even and particularly when doing so is their stated goal, those who ignore it are ignorant to actions and policies that improve business performance. Again, if accurate, the triadic interpretation supports this unfavorable assertion. The appropriate normative commitments are an essential prelude to instrumental success because if the instrumental thesis relies on the normative thesis and I is true, then N must also be true.

Therefore, the triadic interpretation in general and the conceptual supremacy of the normative thesis in particular are very important. The normative argumentative strategy it supports, as well as the research program it supports, both expresses the worldview of many business ethicists who support normative stakeholder theory and see the practical benefits of the practices and policies it advocates as proof of its moral superiority.

## DISCUSSION

### Donaldson and Preston: Stakeholder Theory in Triadic Form

According to Donaldson and Preston, an omnibus stakeholder theory, with the normative thesis at its core, may be created by combining the normative, instrumental, and descriptive strands of stakeholder thinking. The theses are connected and mutually supportive, implying that there is a logical connection between them. Identification and examination of the three theses are necessary in order to evaluate these assertions. The purpose of this section is to identify. Part III's duty is analysis.

### Standard Thesis

Stakeholders are people or groups having legitimate interests in the procedural and/or substantive elements of business action, according to Donaldson and Preston, who assert that the normative premise is the "fundamental basis" of stakeholder theory. Whether or whether the corporation has a functional interest in them, stakeholders are identifiable by their stake in the company. All stakeholders' interests have inherent worth. This means that each group of stakeholders should be taken into account for its own sake and not only because it may advance the interests of another group, like the shareowners.

On the basis of some underlying moral or philosophical principles, normative stakeholder theory "attempts to interpret the function of, and offer guidance about, the investor-owned corporation." Stakeholder theory's normative explanations "appeal to underlying concepts like individual or group "rights," "social contract," or utilitarianism."

Stakeholder management is the actual application of the normative theory. Stakeholder management calls for simultaneous consideration of the legitimate interests of all relevant stakeholders, both in the formulation of organizational structures and general policies as well as in the making of decision-by-decision situations.

### **A Supporting Thesis**

According to Donaldson and Preston's instrumental thesis, there may or may not be a relationship between the practice of stakeholder management and the accomplishment of certain business performance objectives. The idea that corporations that practice stakeholder management would, other things being equal, be reasonably successful in traditional performance metrics has been the main point of attention in this article.

Stakeholder strategies are linked to widely desired goals like profitability according to instrumental stakeholder theory. Instrumental applications often stop short of delving further into particular relationships between cause and effect, although these linkages are undoubtedly implied. Stakeholder theory has practical arguments that "point to evidence of the connection between stakeholder management and corporate performance."

### **Describe the situation**

According to Donaldson and Preston's descriptive premise, stakeholder theory offers a model that defines what a company is. The company is described as a constellation of complementary and antagonistic interests with inherent value.

According to this part of the description, "past, present, and future states of affairs of corporations and their stakeholders" are reflected and explained. Stakeholder theory's descriptive justifications "attempt to show that concepts embedded in the theory correspond to observed reality"

### **The Triad of Donaldson and Preston: Content and Logical Relationships**

The two key inquiries about Donaldson and Preston's three theses are as follows:

1. Are the normative, instrumental, and descriptive strands of stakeholder thinking conceptually captured by the three theses?
2. Are the three theses mutually supportive in a way that supports the existence of an omnibus stakeholder theory with normative, instrumental, and descriptive elements, the normative aspect being at the center of it?

### **Thesis Normative Trivial**

The normative premise of Donaldson and Preston strikes me as odd. In fact, the term "normative" is rather misleading since none of the three theses are exclusively normative, not because their normative thesis is non-normative.

Donaldson and Preston's "instrumental" thesis is likewise normative; it provides reasons for action, just as their "normative" thesis. To state that P is normative is to say that P supplies reasons for action. According to the normative thesis, stakeholder theory recommendations are normative in one sense: they provide moral justifications for action. The instrumental thesis articulates the idea that stakeholder-theoretic recommendations are normative in a different way: prudentially normative, providing wise justifications for action.

Donaldson and Preston use the term "normativity" to refer to primarily moral justifications for behavior. For them, moral claims—what philosophers often refer to as normative claims—are all and only those that convey the "right thing to do." This is not an issue, providing Donaldson and Preston consistently use the idea in that manner. However, as soon as the reader adjusts to this limited definition of normative, at least one part of the normative argument becomes apparent to her as not being normative in this limited sense [4]–[6].

Stakeholders are recognized by their interests, according to Donaldson and Preston's normative theory. Whether accurate or not, this does not constitute a normative assertion in the sense of Donaldson and Preston, i.e., a claim about the "right thing to do". Instead, it is an assertion about how one knows or identifies stakeholders, or an epistemic claim. Donaldson and Preston subsequently argue that their epistemic assertion is a normative notion, should this be taken as a simple typo. Concerning methods for establishing or defending the normative thesis, they write,

The two normative claims made at the beginning of this article—that stakeholders are recognized by their interests and that all stakeholders' interests are valuable in and of themselves can be seen as axiomatic truths that don't need to be further supported.

Philosophers use the term "normative" in the widest meaning when referring to epistemic assertions. But prudential assertions are also legitimate, notwithstanding Donaldson and Preston's explicit denial of the normative label. It is not, in their view, a normative claim since the assertion that stakeholders are distinguished by their interests makes no reference to what is the "right thing to do".

The most significant issue with Donaldson and Preston's normative theory, even within the constrained parameters of the corporate governance discussion, is that its substance is neither exclusive to nor characteristic of stakeholder theory. No statement or group of propositions evocative of stakeholder theory are advanced by its normative thesis. The assertion that one should take into account the legitimate interests of all parties involved almost seems tautological. Instead, then expressing a substantive argument about which competing theorists argue, it offers a moral truism. Who contests the idea that if someone (Q) has a valid interest, such interest should be taken into account? An interest should be taken into account if it is valid.

Instead, than arguing over whether legitimate interests should be taken into account, moral philosophers clash over whose interests are legitimate and what level of attention such interests merit. The assertions of the normative stakeholder theorist in the corporate governance debate are not refuted on the basis that there is no justification for taking stakeholders' legitimate interests into account. Instead, they are contested under the argument that the interests invoked are either invalid or do not warrant the degree of treatment that the normative stakeholder theorist demands. In the normative corporate governance discussion, everyone agrees that

legitimate interests should be taken into account, even those who are unconvinced by stakeholder theory. Which interests are valid and what level of treatment they merit are the topics of discussion.

As a result, if the normative stakeholder theorist has a substantive view, it is based on a specific account of the legitimacy of interests or the kind of attention that legitimate interests merit. What does the stakeholder theory's unique explanation of the sort of consideration that legitimate interests warrant? The diligent reader will have a difficult time finding the solution to this question in Donaldson and Preston's seminal study.

Stakeholder theory's normative premise must be more significant than the trivial and very commonly accepted idea that legitimate interests should be taken into account in order to articulate a unique and consequential ethical stance, as many say it does. Donaldson and Preston's normative premise is the omnibus theory's most empty vessel; it does not serve as its gravitational center. It is neither substantively normative nor interestingly intriguing.

### **Localized Instrumental Thesis**

The shortcomings of Donaldson and Preston's normative argument are avoided by their instrumental thesis. Their instrumental thesis is linked to distinctively stakeholder-theoretic issues, in contrast to their normative thesis, which binds its adherent to no specific moral perspective. According to Donaldson and Preston, the instrumental thesis makes a prognostication on the potential effects of putting stakeholder management into practice. Donaldson and Preston's stakeholder management is the acceptance and execution of what normative stakeholder theory demands for because legitimate interests are the subject of concurrent managerial attention.

Not because it is non-instrumental, but rather because it arbitrarily limits instrumental stakeholder theory to the creation and testing of hypotheses about the effects of putting into practice what normative stakeholder theory recommends, Donaldson and Preston's instrumental thesis is problematic. Though not included in Donaldson and Preston's instrumental thesis, at least one other project that theorists may explore looks to be just as much about the instrumental features of stakeholder thinking as their chosen project.

Stakeholder analysis' value as a tool for identifying and analyzing a company's strategic landscape may be of interest to instrumental stakeholder theorists. That is, they may be interested in exploring the instrumental advantages of a stakeholder-oriented procedure for managing decision making rather than researching the instrumental benefits of a substantive position about what managers should do. When he writes, "This kind of instrumental stakeholder thinking," Good paster draws attention to it. We might see decision-makers doing "stakeholder analysis" for a variety of underlying motives, not necessarily including morality. For instance, a management team could be cautious to consider both good and negative stakeholder consequences simply because the offended stakeholders might resist or react. This analysis may not have been motivated by or guided by ethical concern for stakeholders as much as it may have been by worry about possible barriers to the accomplishment of strategic goals.

Decision-makers may conduct stakeholder analysis without giving the recommendations of normative stakeholder theory top priority or even consideration. They may even do stakeholder analysis while being completely unaware of normative stakeholder theory and just considering it to be a beneficial process. An instrumental stakeholder theorist, on the other hand, might be more interested in comparing the usefulness of this stakeholder-oriented interpretive framework to other ways of conceptualizing the firm's strategic terrain - once more, without reference to normative stakeholder theory or its recommendations. It is illogical to assume, as Donaldson and Preston's account argues, that this kind of study is inadequately stakeholder-oriented and is therefore properly excluded from the basic idea of instrumental stakeholder theory. As a result, their instrumental thesis is limited. It arbitrarily focuses the emphasis of the instrumental stakeholder theorist on normatively produced recommendations.

### **Descriptive Thesis with Questionable Concepts**

Donaldson and Preston's descriptive thesis fails in other ways than the parochial outlook of their instrumental thesis and the lack of distinctive, substantive content in their normative thesis. Although they present a clear statement of their descriptive thesis, that thesis is not, in fact, descriptive. The assertion made by Donaldson and Preston that the company is "a constellation of co-operative and competitive interests possessing intrinsic value" is their descriptive thesis. This is a combination of two more fundamental assertions. The first statement is a description: The company is a constellation of cooperative and conflicting interests. The second is normative: The interests mentioned are valuable in and of themselves. This second assertion has to be shown true by using normative arguments rather than actual observation. The combination of the two more fundamental statements is thus not descriptive.

Furthermore, the most common-sense interpretation of the descriptive stakeholder-theoretic assertions conflicts with Donaldson and Preston's descriptive thesis. It is conceivable that descriptive stakeholder theorists may make and try to substantiate a variety of descriptive statements. One assertion, similar to but separate from Donaldson and Preston's descriptive theory, is that companies are managed as though the company were a constellation of cooperative and competitive interests with inherent worth. Unrelated to Donaldson and Preston's descriptive theory, there is another allegation that corporations use stakeholder analysis as a component of their management decision-making processes. Still more may be proposed, all falling under the descriptive stakeholder theory umbrella. The descriptive thesis of Donaldson and Preston is a second normative assertion.

### **Mutual assistance between the theses**

It is challenging to determine if Donaldson and Preston's normative, instrumental, and descriptive theses are reciprocally supportive in the sense that they do. They constantly state that the three theses are mutually supportive, but they never provide evidence to back up their claim or explain what they mean by it. The three theses' mutual support claim is most likely to be interpreted as a claim that they are logically connected. It is specifically asserted that some theses serve as required premises for arguments demonstrating the truth of other theses. Donaldson and Preston assert that the normative thesis supports the instrumental and descriptive theses, thus they must interpret it to be a necessary presupposition in arguments supporting these theses as



well. In other words, they recognize that the validity of the descriptive and instrumental theses depends on the validity of the normative thesis.

Following the investigation of the three theses, the following three findings stand out:

1. At most, the normative premise is trivially normative.
2. The instrumental thesis solely addresses that portion of instrumental stakeholder theory that attempts to develop and evaluate hypotheses on the likely consequences of adhering to the normative thesis' recommendations.
3. The descriptive thesis is really a second normative thesis rather than a descriptive thesis.

So, if Donaldson and Preston's normative, instrumental, and descriptive theses have any logical relationships at all, they are as follows:

Their descriptive thesis is a prerequisite for their normative thesis. The descriptive thesis serves as a predicate in an argument meant to demonstrate that the normative thesis is valid if there is a logical relationship between the normative and descriptive theses. The intrinsic worth of such interests might be used as a premise in an argument for managing as the normative thesis dictates if "the corporation's a constellation of cooperative and competitive interests possessing intrinsic value"

However, the opposite is not true. If managers are ethically required to manage in accordance with the normative thesis, it does not support the assumption of an argument meant to demonstrate that a business is a collection of cooperative and competitive interests with inherent worth. The idea that the interests mentioned in the descriptive thesis are not essentially worthwhile is equally consistent with the normative thesis. Donaldson and Preston explicitly state as much. They contend that utilitarianism, a moral theory that holds that interests are valued only contingently and instrumentally useful inasmuch as they promote collective benefit and not valuable otherwise justifies normative stakeholder theory. The descriptive thesis cannot rely on the normative thesis if the normative thesis is compatible with utilitarianism. The normative thesis thus relies upon the descriptive thesis, if one thesis depends upon the other in any way. Or, to put it another way, the descriptive thesis is the one that is "the critical underpinning" of stakeholder theory [7]–[10].

Their instrumental thesis, which is predicated on their descriptive thesis, is an empirical hypothesis concerning the likely outcomes of accepting the recommendations of the normative thesis. The normative thesis' recommendations are discussed in the instrumental thesis' impacts section. As a result, the logic of the instrumental thesis is dependent upon the logic of the normative thesis. To put it another way, the normative thesis communicates part of the instrumental thesis' essential meaning. But because the descriptive thesis supports the normative, it follows that it serves as "the critical underpinning" of the instrumental thesis. Once again, Donaldson and Preston's collection of interconnected and mutually supporting theses, which they claim is primarily based on the normative thesis, is really, if at all, based on the descriptive thesis.

**Two important conclusions are supported by these logical relationships:**

C1. In terms of content, Donaldson and Preston's instrumental and descriptive theses are, respectively, a conceptually thin manifestation of and an underlying claim about their conceptually thinner normative thesis. These theses advance impoverished conceptions of normative, instrumental, and descriptive stakeholder thinking.

C2. Contrary to what their paper's headline claims, their normative thesis is not the omnibus theory's core but rather is derived from and depends on their descriptive thesis. This is because their normative thesis may rely on their descriptive thesis but not the other way around.

Donaldson and Preston do not develop a morally compelling and conceptually central normative thesis, nor do they argue for the existence of an all-encompassing stakeholder theory that encompasses truly normative, instrumental, and descriptive stakeholder theories. There must be other avenues for proving the existence of an omnibus stakeholder theory.

**CONCLUSION**

In conclusion, A new way of looking at stakeholder interactions that acknowledges their dynamic character and interdependencies is provided by triadic stakeholder theory. Organizations may provide value not just for individual stakeholders but also for the larger stakeholder network by comprehending and fostering triadic interactions. Triadic stakeholder theory promotes cooperation, value creation between parties, and the pursuit of common objectives, all of which lead to more inclusive and sustainable results for businesses and society at large. As a result, the logic of the instrumental thesis is dependent upon the logic of the normative thesis. To put it another way, the normative thesis communicates part of the instrumental thesis' essential meaning. But because the descriptive thesis supports the normative, it follows that it serves as "the critical underpinning" of the instrumental thesis.

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**GLOBAL ORDER: REFORMING THE TRIAD****Dr. Muralidhar Sunil\***

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**ABSTRACT**

*The global order characterized by the interaction among the United States, China, and Russia, often referred to as the "triad," is undergoing significant shifts and challenges. This abstract explores the need for reforming the triad to address emerging geopolitical dynamics, promote stability, and ensure effective global governance. The changing power dynamics within the triad. The rise of China as an economic and military powerhouse and the resurgence of Russia as a major player in international affairs have challenged the dominance of the United States. This shifting power balance calls for a reassessment of the existing structures and mechanisms that govern the triad and shape global decision-making.*

**KEYWORDS:** *Governance Reform, Institutional Reform, Regulatory Reform, Stakeholder Reform, Systemic Reform, Triad Reform.*

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**INTRODUCTION**

Even though the three theses by Donaldson and Preston don't show any mutual support between genuine normative, instrumental, and descriptive stakeholder theories, perhaps revised versions of the theses that better capture normative, instrumental, and descriptive stakeholder thinking can be created. Perhaps the reformed theses are mutually supportive of one another and together create the omnibus theory that Donaldson and Preston seek but do not provide. In the next section, I create revised normative, instrumental, and descriptive theses that better reflect these stakeholder thinking streams.

**Normative Thesis Reformed**

There are two distinct but linked issues with Donaldson and Preston's normative premise. First, its content fails to distinguish the normative stakeholder theorist from her detractors by outlining and defending a unique stance. Second, even if accurate, this contention does not suggest that an investor-owned company with fiduciary obligations to its shareholders alone is morally wrong [1]–[3].

These findings are odd since many stakeholder theorists think that investor-owned firms with fiduciary responsibilities to just share holders a kind of company that Donaldson and Preston themselves agree is "normatively uncapare incompatible with their normative commitments." The easiest interpretation is that this assertion is intended to be, and the reader is intended to perceive it as, an inference of the normative thesis since they make no attempt to defend it. In other words, the investor-owned corporation with only shareholder-focused fiduciary obligations

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is incompatible with the normative theory. Therefore, if the normative thesis is correct, the assertion that an investor-owned company with only fiduciary obligations to its shareholders is ethically acceptable must be untrue. The normative theory of Donaldson and Preston, however, merely urges managers to take into account the legitimate interests of all stakeholders. solely some of the various approaches to take into account stakeholder interests are incompatible with providing fiduciary care to shareholders solely. Additionally, there may be opposing viewpoints of which stakeholder interests are acceptable and why, only some of which are incompatible with limiting the scope of fiduciary responsibility to shareholders. Thus, the investor-owned corporation with fiduciary obligations to shareholders alone is not morally unacceptable, according to Donaldson and Preston's normative argument. If the normative thesis is to have this result, it must be committed to the claim that either the legitimate interests are incompatible with the investor-owned firm with fiduciary duties to shareholders alone - as well as an account of what those legitimate interests are and why they are required - or the kind of consideration that ought to be given is incompatible with the investor-owned firm with fiduciary duties to shareholders alone. There are numerous such accounts that could be put forth, but for our purposes, let's just agree that a reformed normative thesis must commit to a type of consideration that is incompatible with extending fiduciary care to shareholders alone or must include interests whose legitimacy is incompatible with doing so in order to advance a non-trivial normative view.

### **Reformed Instrumental Thesis**

In part III, I argued that, building on good paster, instrumental approaches to stakeholder thinking might make it easier to explore the advantages of stakeholder analysis as a method for outlining and analyzing a company's strategic landscape. If the recommendations of normative stakeholder theory are given priority or are even acknowledged at all, instrumental stakeholder theory can also consider hypotheses about the usefulness of stakeholder analysis as a component of decision making, unlike Donaldson and Preston who only acknowledge research into the effects of applying normatively-driven stakeholder management. Jones thinks about a particular instrumental stakeholder theory. The following might serve as a revised instrumental thesis that sufficiently captures the undertakings, both current and future, that can be conducted within its purview:

The relationship between different stakeholder-oriented activities and the results of implementing such practices is examined by instrumental stakeholder theory, which also proposes theories regarding this relationship. The link between the accepted procedures and the results that follow is one of the relationships that should be taken into account and speculated about. Whether practices are advanced under the guise of normative stakeholder theory or merely as a result of stakeholder analysis used as a decision procedure, the instrumental stakeholder theorist maintains that there exist significant relationships between the adoption of stakeholder-oriented practices and the achievement of strategic objectives.

### **Descriptive Thesis Reformed**

One is left to create a convincing alternative after rejecting Donaldson and Preston's assertion of the descriptive thesis. It will likely relate to the ideas and attitudes that influence the conduct of managers in organizations. Despite the fact that Donaldson and Preston's explanation falls short

in this area, the revised normative and instrumental theses easily lead to two reasonable alternatives to the descriptive theses. Consider these to be the normative and instrumental descriptive theses.

### **Thesis of Normative Descriptive**

According to the normative descriptive thesis, enterprises are managed in a manner that at least tries to put what the normative thesis recommends into practice. Less important than whether these activities succeed or fail is what the goals are that guide management decision-making. The normative descriptive thesis is simply the idea that organizations try to achieve the goals that the normative thesis claims they ought to via the management decisions they make. The normative descriptive thesis is something that Jones and Wicks are thinking about.

### **Using Descriptive Thesis**

The instrumental descriptive thesis states the idea that companies use stakeholder-oriented behaviors to accomplish their goals, whether such strategies are supported by normative stakeholder theory or simply conceptualize the stakeholder landscape of the organization. Less important than whether these initiatives succeed or fail is how managers attempt to forward the goals of the company. The instrumental descriptive thesis simply holds that businesses use the strategies that the instrumental thesis claims they should use via the management decisions they make. A variation of the instrumental descriptive thesis is what Jones mulls about. Instead of choosing one version of the descriptive thesis over another up front, I will make reference to each in part V as needed to illustrate the logical connection between the three reformed theses.

Consideration should be given to the legitimate interests of all parties involved, and either that consideration should be expanded or the legitimate interests cannot coexist with an investor-owned company that has fiduciary obligations to its shareholders alone.

1. There are beneficial connections between implementing stakeholder-oriented approaches and achieving a number of different goals.
2. Normative stakeholder theory may have informed some of these activities, while normative stakeholder theory may have had no impact on others that are essentially procedural.

### **Two variations**

1. Firms are run in a manner that at least tries to execute what the normative thesis recommends, according to normative descriptive.
2. Companies implement stakeholder-oriented practices, whether they are procedural or substantive and derived from the normative.

### **Mutual Assistance: A Review**

In this section, I try to see if there are any logical connections between the three reformatted theses. If any one of the three theses implies the other two, or if any two imply the third, then there is logical support for all three theses. The current goal is to ascertain if any two theses logically imply the third, since no one thesis will imply the other two if no combination of these implies the third.

## DISCUSSION

The reformed normative thesis holds that managers should take into account the legitimate interests of stakeholders because those interests have intrinsic value and that doing so would be incompatible with an investor-owned company that has fiduciary obligations only to its shareholders. The reformed instrumental thesis holds that the adoption of stakeholder-oriented practices, whether substantive or procedural, has certain favorable impacts. Even if both of these hypotheses are correct, neither the normative descriptive thesis nor the instrumental descriptive thesis must be correct. It does not follow that individuals really embrace such activities, whether for moral reasons or for other ones, just because they are the morally ideal practices and certain desired effects result from adopting them. It is still very possible for someone to have ethically dubious, instrumentally unreasonable, or both traits. As a result, the reformed descriptive thesis is not implied by the reformed normative and instrumental theses.

But how do the manager's obligations to shareholders and stakeholders fit together? The only complete reconciliation occurs when serving the interests of other stakeholders also happens to be beneficial for shareowner interests. Reconciliation is feasible if B-Instrumental's information is accurate. Otherwise, the manager's circumstance would be conceptually contradictory.

Donaldson claims that this is a result of the maxim ought to imply can: if one ought to meet one's fiduciary obligations to shareholders and one ought to comply with the normative thesis of stakeholder theory, then it must also be the case that one can do both. One can only fulfill both if management activity fulfilling shareholder fiduciary requirements also fulfills managerial action meeting stakeholder theory's normative premise. Donaldson comes to the conclusion that the normative and instrumental theses have a connection of reciprocal support in the psychology of the manager, where it matters.

This claim is notable for two connected reasons. First, Donaldson asserts the compatibility of stakeholder theory's normative thesis with the investor-owned firm with fiduciary duties to shareholders alone – the firm that Donaldson and Preston call "normatively unaccep" – by asserting the compatibility of managerial action satisfying stakeholder theory's normative thesis with managerial action satisfying fiduciary duties to shareholders. Donaldson's argument is a retreat from what many of its adherents previously took to be an animating commitment of normative stakeholder theory. These theorists maintain that their theory's normative thesis is incompatible with, and therefore stands against, the investor-owned firm with fiduciary duties to shareholders alone. Second, even if Donaldson's argument seems persuasive at first glance, it falls short of proving that B-Normative and B-Instrumental are mutually supportive of one another. Because Donaldson places at least one additional assumption implicitly by placing these beliefs in the manager's mental framework in order to get the appropriate conclusion. This is the idea that having fiduciary obligations to shareholders while serving as a management is ethically acceptable. Identify this as B-Fiduciary. To put it another way, what Donaldson claims to be a link between B-Normative and B-Instrumental must really be examined as a relationship between B-Normative, B-Instrumental, and

**B-Fiduciary**

Why does this undermine his case? Donaldson's argument aims to show that two ideas are incompatible, such that if one is true, the other must be rejected in favor of the opposite. While I will behave as if they are all true when I cross the street and will think that I should act as if they are all true, his reasoning at best illustrates the incompatibility of three beliefs [4]–[6]. However, giving up any one of those convictions eliminates the incompatibility. Therefore, rejecting the instrumental thesis does not result in rejecting the normative thesis, as Donaldson claims.

**Take into Account the Situation in Esteban's Dilemma**

ED. Esteban is a manager in an investor-owned company with exclusive fiduciary responsibilities to the shareholders. He possesses B-Instrumental-false and B-Normative-true. Esteban comes to the conclusion that some element of his belief-structure has to be abandoned after reading Donaldson and seeing how precarious his circumstances are. Who, though?

B-Normative-true is one element of Esteban's belief system that might change. Esteban may escape the catch Donaldson describes if he takes the opposite, maintains B-Instrumental-false and maintains B-Fiduciary-true. But let's say Esteban has decided to support B-Normative-true. Two more options are still available.

B-Instrumental-false is the second component that might be removed. Esteban may escape the catch Donaldson mentions if he upholds B-Normative-true, adopts B-Instrumental-true, and maintains B-Fiduciary-true. According to Donaldson, the logic of the theses forces this conclusion. Donaldson, however, refuses to recognize a third option because he does not recognize the existence of a third belief.

B-Fiduciary-true is the third aspect that could disappear. Esteban can get out of the situation if he retains B-Normative-true, B-Instrumental-false, and, acting on the normative implications of adopting B-Fiduciary-false, ends his career as a management with fiduciary responsibility to shareholders. If the instrumental thesis were incorrect, the goals of the investor-owned company with fiduciary responsibilities to shareholders alone would be incompatible with Esteban's management style, which is what the normative theory forces him to do. By giving up B-Fiduciary-true, Esteban might resolve the conflict between his three beliefs. Esteban's belief supports being a manager in a company driven by other goals, being an anti-corporate activist, or being an ordinary member of the Society for Business Ethics, even though it is inconsistent with continuing to work for an investor-owned company with fiduciary duties to shareholders only.

No one should find this third conclusion odd. Many people who have been inspired by normative stakeholder theory agree with this conclusion. They contend that if the normative thesis is true, operating an investor-owned company following its driving goals is also morally wrong since it places fiduciary obligations on shareholders alone, which is morally wrong. The idea that the instrumental thesis is erroneous has no impact on any component of their worldview. When advocating for the adoption of a new, stakeholder-focused corporate law, Donaldson seems to take this position, writing with Preston.

For our purposes, it's crucial to remember that, contrary to Donaldson's incorrect assertion, accepting the normative theory does not force one to choose the second choice. The



incompatibility between the three beliefs will be resolved by either the second alternative or the third alternative, consistent with maintaining B-Normative.<sup>21</sup> As a result, Donaldson's assertion that there must be a necessary connection between belief in the normative thesis and belief in the instrumental thesis in the "psychology of the manager" is untrue.

### **Corporate Ethics and Business Governance**

A key line of protection against unethical business activity is corporate governance. For instance, the board of directors of a company is in charge of managing the company. Managers may act unethically more readily if the board is not doing this supervision properly. Hoffman and Rowe actually note that several investigations revealed that inadequate board monitoring of management had a significant role in a number of company crises. Potential conflicts of interest between the company and its shareholders and openness about corporate activities are two additional concerns relating to unethical corporate conduct that corporations should take into account when constructing their corporate governance. Corporate governance issues that may provide conflicts of interest include whether the CEO simultaneously serves as the board chairman, the independence of the board, executive remuneration, and director elections. These are all ethical dilemmas since they might all lead to directors or management prioritizing their own interests above those of the shareholders. Because "insiders" like managers and directors ultimately control the information that "outsiders" like shareholders and regulators get, transparency is a moral problem. As a consequence, by maintaining less openness, "insiders" may keep "outsiders" from discovering unfavorable conduct. The scholarly study on how corporate governance affects business ethics is discussed in this article. The board's participation in corporate ethics standards, the board's independence, the CEO's dual role, executive remuneration, director elections, and external auditors are among the corporate governance topics covered. Potential conflicts of interest and transparency are two of the particular corporate ethics problems covered in this article.

### **Participation of the Board in Corporate Ethics Codes**

The board's responsibility for ensuring that businesses execute their operations ethically is the first governance item to be covered. The board has a significant role in the "tone at the top" of the organization since it supervises the administration of the company. A company's "tone at the top" influences how employees are expected to behave.

According to the Sarbanes-Oxley Act, businesses must state if they have implemented codes of ethics for their top financial officers and, if not, why. Sox describes codes of ethics as encouraging "full, fair, accurate, timely, and understandable disclosure in the periodic reports required to be filed by the issuer" and "the ethical handling of actual or apparent conflicts of interest between personal and professional relationships." This demonstrates that conflicts of interest and openness are both morally troubling situations. Furthermore, the NYSE and Nasdaq have put in place regulations that require listed companies to establish codes of conduct that are applicable to all workers, executives, and directors. Additionally, companies are required to publish code updates and any instances in which code requirements are disregarded for whatever reason. This is probably in reaction to the information that Enron waived its code three times

without notifying its shareholders in order to do business with partnerships including CFO Andrew Fastow.

These rules operate on the implicit presumption that an ethical code would encourage a company to become more candid and open with its disclosures. This point of view is in line with the National Commission on Fraudulent Financial Reporting's opinion that companies may improve the quality of their financial reports by enhancing their internal control settings via formal ethics programs, such as ethics codes. Is this anticipation supported by empirical data? The experiment conducted by Brief et al. examines the connection between the adoption of a code and the caliber of financial reporting. According to their findings, just mandating that companies adopt rules would not increase financial reporting openness.

The findings of Brief et al. do not support the need of ethical codes. However, it's likely that enforcing a code alone won't be enough to alter people's behavior. This might be due to the perception of a code as "window dressing" if executives and directors are not sufficiently involved. If so, it is doubtful that enforcing an ethical code would lead to more openness. This may have occurred at Enron when its board stopped its code, as was previously mentioned. The Federal Sentencing Guidelines in the United States were updated in 2004 to promote increased board involvement in corporate ethics initiatives, perhaps in reaction to this. The rationale for this shift is that more board involvement will lessen the possibility that an ethical program would be seen as mere "window dressing".

What actions may a board do to show a stronger dedication to a company's ethical program? In general, a board may show that it supports an organization's ethical program by monitoring how it is run. Board members may, for instance, receive updates on the status and outcome of inquiries made to the company's "ethics hotline," review the findings of "ethics audits," help with the modification of the firm's ethics code as necessary, and assess the sufficiency of funding allotted for the firm's ethics training sessions. Additionally, by at least partly basing executive remuneration on adherence to the firm's code, board members may highlight the significance of the code. An organization that exemplifies this is Johnson & Johnson. A board may designate one of its existing standing committees to manage the firm's ethics program, create a permanent ethics committee to do so, or reserve overall board control over the program.

Evidence from Felo suggests that board supervision has increased significantly in frequency. About 27% of the sample boards in his 1995 survey gave their ethics programs oversight. In 2001, more than 70% of boards oversaw their projects. Furthermore, his findings suggest that in 1995, supervision was restricted to boards of somewhat big companies. There aren't any significant changes in business size between "oversight" and "no oversight" companies in 2001, nevertheless.

Is board participation in ethical initiatives connected to disclosure openness? Using data from before SOX and the Treadway Commission, Felo claims that financial analysts find the disclosures made by companies with formal ethics programs to be more credible than those made by companies without such programs or by companies with informal ethics programs. These findings highlight the significance of board monitoring in efforts to create rules that increase disclosure openness. Felo reveals that corporations implementing ethics programs managed by

their boards between 1995 and 2001 were more likely than other firms to boost their financial disclosure credibility using the same metric of disclosure openness. This is significant proof because it shows how better disclosure openness may result from board monitoring of ethical initiatives. Felo finds that companies whose boards are active in their corporate ethics programs disclose information with more openness than other companies using a different metric for disclosure transparency. They are more likely than other companies, for instance, to have voluntarily supplied information on board nominating committees and procedures for contacting directors before the SEC compelled this information in 2003. All of these findings suggest that expanding an organization's ethical code beyond the requirements of SOX and having the board supervise its creation, adoption, and upkeep may lead to a more open corporate culture.

The treatment of possible conflicts of interest is one aspect of corporate ethics standards, as indicated above, according to SOX. As a result, an implicit premise of SOX is that an ethical code would enable a company to more effectively handle any possible conflicts of interest that can occur within its operations. What supporting empirical data is there for this? Felo finds that boards at companies with robust ethical programs are more independent than boards at other companies. Additionally, compared to other businesses, firms which boards actively participate in ethical initiatives have more independent pay committees. These findings suggest that board monitoring may assist in preventing shareholders from being taken advantage of by company insiders since non-independent boards and compensation committees can benefit management at the cost of shareholders. These findings support the idea that board supervision plays a significant role in determining whether an ethical program is associated with fewer conflicts of interest in corporate governance, much as the findings from the disclosure transparency study.

In conclusion, current research shows that boards are crucial in determining whether ethics regulations make it less likely that businesses would act unethically. Regulators could thus wish to enact legislation requiring board scrutiny of business ethics policies. Boards may opt to voluntarily start managing the creation, application, and upkeep of their ethics codes in the absence of this obligation [7]–[10].

### **Discretion of the Director**

According to Carcello, non-independent directors are by nature prejudiced in favor of management. Similar to this, successful boards of directors employ independent judgment in carrying out their responsibilities, according to 303A.01 of the NYSE listing criteria. A majority of independent directors will improve board monitoring and reduce the likelihood of detrimental conflicts of interest.

Director independence is an ethical concern because inadequate monitoring may enable business insiders to profit at the cost of shareholders.

There is evidence to support the idea that more board independence is good for shareholders. Weisbach, for instance, demonstrates that when director independence rises, boards of underperforming corporations are more inclined to remove CEOs. Additionally, Daily and Dalton discover that bankruptcy filing businesses have lower percentages of independent directors than comparable firms that do not file bankruptcy five years previous to the filing. Byrd and Hickman demonstrate, however, that director independence levels exceeding 60% may be

detrimental to shareholders. Bhagat and Black also draw the conclusion that more board independence may potentially harm shareholders. These two findings show that boards are involved in more than just managerial oversight. For instance, boards are also tasked with giving firm management strategic direction and counsel. Because they have no connections to the company other than their position as directors, independent directors may be less qualified to advise management. Therefore, any efforts to impose more independent directors beyond the existing majority requirement may not be morally justified since the possible increase in supervision from greater independence may not outweigh the loss of the value of the board's advice and guidance.

## CONCLUSION

In conclusion, to handle the rapidly changing global environment, promote stability, and ensure efficient global government, the triangle must be reformatted. The triangle may develop into a more inclusive and collaborative framework by recognizing the shifting power dynamics, encouraging collaboration, strengthening international institutions, resolving economic disparities, and overcoming obstacles. In order to satisfy the ambitions and concerns of all countries and promote peace, prosperity, and sustainable development on a global level, a reform of the triangle has the potential to create a more fair and balanced world order. Significant challenges come from resistance to change, conflicting interests, and old grudges. But the need to adapt to a world that is changing quickly calls for a willingness to have productive conversations, identify shared interests, and look into creative solutions.

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**OPERATION OF CHIEF EXECUTIVE OFFICER DUALITY****Mr. Ashok Bhat\***

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**ABSTRACT**

*CEO duality refers to the practice where an individual simultaneously holds the positions of the Chief Executive Officer (CEO) and the Chair of the Board of Directors in a corporation. This abstract examines the concept of CEO duality, its potential benefits and drawbacks, and the factors influencing its prevalence in corporate governance. The potential benefits of CEO duality. Proponents argue that combining the roles of CEO and Chair can lead to more efficient decision-making, quicker execution of strategies, and stronger leadership. A duality structure can enhance coordination and alignment between the executive management and the board, resulting in more effective governance and performance. In America, CEO dualism has really been pretty prevalent. There is evidence that more businesses are splitting the positions, even though CEO duality is still relatively widespread in the US.*

**KEYWORDS:** *Corporate Governance, Dual Role, Executive Compensation, Leadership Structure, Separation Of Powers, Shareholder Activism, Succession Planning.*

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**INTRODUCTION**

Boyd and Strier have noted that there is a clear conflict of interest when a company's CEO simultaneously serves as the board of directors' chairman. There is no requirement from the SEC or the exchanges about whether this is legal, and there is no rule that prevents businesses from having one person fulfill both jobs, despite the conflict of interest that would seem to exist if the CEO led the team that is assessing his or her performance. In America, CEO dualism has really been pretty prevalent. There is evidence that more businesses are splitting the positions, even though CEO duality is still relatively widespread in the US. The fact that businesses are increasingly aware of the potential conflict of interest this structure creates might be one explanation for the drop.

Despite the fact that CEO duality seems to be a clear conflict of interest, there is conflicting evidence as to whether it truly harms shareholders. According to Petra and Dorata, dividing the responsibilities makes it more likely that CEO salary will be kept in control. This lends weight to the idea that having a CEO dual raises the risk of managers enriching themselves at the cost of shareholders. Faleye, however, finds that businesses seem to make the choice to having one individual fill both positions rationally. Therefore, CEO duality is effective for certain businesses but not for others. Particularly, CEO duality tends to be advantageous for more complicated businesses. This is a sample of the conflicting findings, albeit it is not a full collection of

empirical research on the effects of CEO duality.<sup>2</sup> Due to the conflicting data, it does not seem to be in the best interests of shareholders for regulators to require splitting the two responsibilities. Less complicated companies, however, can choose to deliberately separate these two responsibilities in order to dispel the notion that they are involved in blatant conflicts of interest with no advantage to shareholders [1]–[3].

### **Compensation for Executives**

Especially where there may be conflicts of interest between shareholders and company insiders, as executive remuneration has risen, shareholders and regulators have sought measures to provide knowledge and transparency into how executive compensation is established. Investors' need for more transparency in CEO remuneration has grown as a result of the stock option backdating controversies. According to a recent survey, 75% of directors and 75% of institutional investors think that the way CEO compensation is decided in the US harms the reputation of big business. Transparency and possible conflicts of interest are two ethical concerns with executive compensation. Corporate governance systems may be used by businesses to address the moral concerns raised by executive remuneration. The study on how corporate governance might resolve moral concerns about CEO remuneration is covered in this section of the article.

The fact that shareholders have virtually little influence over CEO remuneration is one potential conflict of interest. Giving shareholders the option to vote on CEO remuneration plans is one potential solution. Although "say on pay" is not mandated throughout the US, businesses receiving "bailout" monies from the US government are obligated to let shareholders vote on CEO remuneration in advisory votes at their next annual meetings. Additionally, Towers Perrin research by Jim Kroll observes that over the last several years, the frequency of motions allowing shareholders to vote advisoryly on CEO remuneration has consistently climbed. Supporters of "say on pay" claim that it gives shareholders, the company's owners, direct control over CEO remuneration. Although shareholders have the option to abstain from voting when directors and pay committee members are up for election, this power is negligible given how director elections are handled.<sup>3</sup> The possibility that "say on pay" may result in lower CEO salary is another advantage. However, in the UK, "say on pay" has not resulted in reduced CEO compensation. However, there is evidence that "say on pay" has strengthened the relationship between CEO salary and business performance. Therefore, it seems that "say on pay" has at least in part resolved the moral issue of CEO salary that is unrelated to corporate success.

## **DISCUSSION**

### **Compensation Disclosures**

The SEC adopted new guidelines for executive remuneration and related party disclosures on July 26, 2006. To "provide investors with a clearer and more complete picture of compensation to principal executive officers, principal financial officers, the other highest paid executive officers, and directors," these new regulations are intended. According to the new regulations, companies must provide information on all elements of executive pay in one section of their proxy statements. Additionally, companies are required to provide a Compensation Discussion and Analysis. This has to contain a discussion and analysis of the criteria used to choose the

rewards offered in the remuneration, such as the goals of the company. The SEC's "plain English" criteria apply to the new disclosures in order to aid investors in understanding them. These requirements include, among other things, the use of concise phrases, common language, and avoiding the use of technical and legal jargon.

This additional information is primarily intended to make it simpler for shareholders to assess whether executive compensation is in line with shareholder returns. The relationship between CEO salary and company performance became better when the SEC released new compensation disclosure standards in 1992. It is too soon to say if the pay-performance relationship has improved as a result of these new policies. There are, nevertheless, some preliminary findings. The SEC has criticized companies for making their CD&As excessively lengthy and for failing to adhere to the "plain English" rules, even though it claims that corporations are not giving investors enough information and facts. The CD&As are just as challenging to read as PhD dissertations, according to an independent examination, according to SEC Chairman Christopher Cox. Despite these issues, a poll shows that close to 75% of directors and 80% of institutional investors agree that the CD&A has increased CEO remuneration practices' transparency. Since the CD&As were only needed for the first year, there is a good chance that businesses will make improvements to these reports in response to the critiques. Therefore, it is reasonable to draw the conclusion that these new regulations have increased the executive remuneration process's openness.

### **Committees for Compensation**

Typically, compensation committees are used by boards of directors to decide on executive remuneration. The NYSE mandates that only independent directors may serve on the remuneration committees of listed companies. Nasdaq requires that executive remuneration be authorized by an independent compensation committee or by a majority of independent directors, even though it does not legally need independent compensation committees. These criteria are justified by the possibility that non-independent boards may have biases in favor of CEOs, leading to compensation schemes that disproportionately benefit managers, often at the cost of shareholders. What can we infer about the independence of the compensation committee from empirical research? First of all, it doesn't seem as if non-independent compensation committees give out more generous pay scales. The pay-performance relationship does, however, tend to be weakened by non-independent committees. It is logical to assume that independent compensation committees assist in reducing ethical difficulties associated with executive remuneration because the pay-performance relationship seems to be a bigger ethical issue than the absolute amount of executive compensation.

### **Compensation Advisors**

The employment of pay consultants to assist compensation committees in determining executive compensation packages has been a new topic in executive compensation. In major companies, 86% of the pay committees utilized consultants to assist them in creating compensation packages, according to Cadman, Carter, and Hillegeist. The possible conflict of interest that arises when the consultant hired by the pay committee also offers compensation services to the company's management team is the ethical concern surrounding compensation consultants. To



assure that the CEO would engage the consultant to provide further services for the company, the consultant may advise the CEO of a rather sizable compensation package. This issue is comparable to that of auditors giving audit clients non-audit services.

The effect of using compensation consultants on executive salary is not well supported by empirical data. This may be in part due to the fact that there isn't a lot of information available about compensation consultants. That in and of itself poses an ethical issue. According to one research on the subject, even while companies that use compensation consultants tend to pay their CEOs more, the pay-performance relationship at these companies is not weaker. They also discover that non-independent consultants do not often get more attractive compensation. This little empirical data suggests that using pay consultants does not seem to benefit CEOs at the cost of shareholders. As with the disclosure of fees paid to external auditors for non-audit services, it is fair to anticipate that regulators will demand more disclosure of consultant costs and if consultants offer additional services to the company going forward [4]–[6].

### **Elections of Directors**

Director elections are now receiving more attention as a means for shareholders to hold management and directors accountable for the bad performance of their companies as a result of recent corporate scandals. After all, shareholders are a corporation's true proprietors. Shareholder nominations, however, seldom take seats on the board. For instance, Bebchuk notes that between 1996 and 2005, seats were gained by non-current board nominees for companies with market capitalizations of more than \$200 million only eight times. This suggests that once directors are originally elected to the board, they are essentially protected against election disputes. Elections are therefore not always a reliable means for shareholders to exert control over management, despite the fact that shareholders own the company. business governance may be able to alleviate this conflict of interest between shareholders and business executives. The study on how corporate governance might resolve moral concerns about director elections is covered in this section of the article.

### **Committees for nomination**

Typically, corporations assign a separate nominating committee with the task of selecting applicants for director seats. The regulations for nominating committees are the same as those for pay committees on the NYSE and Nasdaq. This wasn't always the case, however. In the past, it wasn't unusual for the CEO to take part in the nomination process. However, because one of a director's responsibilities is to supervise management, this may constitute a conflict of interest. A CEO could only agree to the nomination of directors who are prepared to "look the other way" while vetting management. Current research typically demonstrates that shareholders are harmed by increased CEO influence over the nominations process. For instance, when CEO control over the nomination process grows, boards become less independent, CEO pay rises, and the openness of the executive compensation process declines. These results provide credence to the idea that management is enriched at the cost of shareholders when the nomination process lacks independence. Therefore, it is crucial from an ethical perspective that the members of the nomination committee be separate from corporate management.

### Process for Electing Directors

The procedures for nominating directors provide a second ethical dilemma in connection with director elections. In the past, these regulations have made it extraordinarily difficult and costly for shareholders to propose candidates for director seats, thus eliminating elections as a means of holding directors accountable for their failure to adequately supervise company management. Any shareholder proposal that "relates to an election for membership on the Company's Board of Directors or analogous governing body" is subject to exclusion under SEC Rule 14a-8. As a consequence, incumbent directors seldom ever face challengers in elections. In reality, Bebchuk notes that there were instances of incumbent directors being challenged in elections between 1996 and 2005. To make it easier for shareholders making nominations to be reimbursed for expenses incurred to solicit votes for their nominees, the state of Delaware recently adopted a law allowing companies incorporated in Delaware to amend their bylaws to allow shareholder nominees to be included in the firm's proxy materials. The fact that this rule only applies to Delaware corporations and does not mandate that companies make it simpler for shareholders to select directors should be noted. As a result, authorities may need to address the ongoing ethical problem of the possible conflict of interest between shareholders and the board with regard to selecting director candidates. The way votes are tallied in director elections raises a similar ethical problem.

The idea of plurality voting has always formed the foundation for director elections. This implies that candidates who earn the most votes regardless of whether they obtain a majority of "yes" votes win the election. Although this makes sense, a candidate may still be elected even if the majority of shareholders "withheld" their ballots. This is due to the difficulties shareholders have in proposing candidates for director seats, which results in the majority of the time in circumstances when there are nine open slots, only nine persons are proposed. Therefore, "withheld" votes are essentially symbolic under a plurality voting system. The fact that directors might be chosen even if the nomination is opposed by the majority of shareholders presents an ethical dilemma.

This has led to "majority voting" becoming increasingly popular lately. In a majority vote, a candidate must have the support of the majority of voters in order to win. Votes that are "withheld" in this situation work against the candidate. Majority voting has become the norm for big businesses, according to recent research by a Chicago law firm that was cited in the American Bankers Association. This survey reveals that 66% of S&P 500 companies and 57% of Fortune 500 companies use majority voting in some capacity. Thus, it would seem that US businesses have willingly addressed the possible ethical issue that plurality voting may create. However, given that a significant portion of businesses continue to employ plurality voting, authorities may need to impose majority voting requirements. Do ethical issues caused by the director election process genuinely hurt shareholders, notwithstanding the fact that this is debatable? Stout comes to the conclusion that there is little evidence that the ability of shareholders to select directors genuinely boosts corporate value after analyzing empirical studies in this area. Further evidence that the alleged ethical issues with plurality voting do not hurt shareholders comes from Sjoström and Kim's failure to detect a statistically significant stock price response when companies declare they have adopted or will implement majority voting.

These two studies show that, despite the appearance of an immoral conflict of interest between shareholders and the company as a consequence of the existing climate, it seems that this conflict of interest does not negatively impact shareholder welfare.

### **A Look at Governance Failure in a Not-for-Profit Organization**

In recent years, the private sector's governance shortcomings have drawn a lot of attention. The financial crisis has brought attention to the absence of institutional risk-taking measures, which is reminiscent of past incidents like Enron where both shareholders and creditors were duped. Those who work in the for-profit sector's governance roles are now basically presumed guilty unless proved innocent. However, while having its own issues with financial mismanagement, the not-for-profit sector still has a better reputation.<sup>1</sup> This behavior is often analyzed as virtually incidental rather than purposefully immoral. Therefore, despite the fact that the not-for-profit literature mentions board competency deficiencies, there is no evidence to support the assumption that unethical behavior is widespread in the industry.

This difference in how the for-profit and non-profit sectors evaluate and analyze governance is repeated in academia. According to the literature on organizational governance, organizations in each sector live in separate universes. Few publications in corporate governance journals typically concentrate on not-for-profit governance. The majority of research is published in specialized, non-profit publications like "Nonprofit Management and Leadership". Papers attempting to compare governance in these various areas are therefore "virtually non-existent" as a result of this division. Two unique theoretical methods serve as the foundation for the examination of governance in each sector. They may be generically categorized as stake holding and ownership of shares. For-profit organizations often undergo analyses built on a framework of shareholding. This is based on the notion that a company's principal goal is to serve its shareholders. In contrast, the stakeholder model of governance sees the organization as a way to advance the interests of many parties. In contrast to private sector boards, which are preoccupied with "securing access to capital and enhancing co-ordination," this calls on the board to concentrate on "coordinating with a fairly broad array of constituents." Although some academics maintain that the stakeholder model equally applies to for-profit and not-for-profit organizations, it would seem that ongoing criticism of how for-profits behave would cast doubt on this. In light of these discoveries, the purpose of this article is to examine the potential for governance overlaps between the two sectors.

The study starts out by outlining the major issues with governance in each industry. Following this mix of viewpoints, a case study of poor governance inside a non-profit organization is examined. The conclusion talks about the consequences of the research's results when considering governance in the not-for-profit sector. Inferences are made in order to further theory development and research.

### **Theories that Support the Not-for-Profit Sector**

The statement that each sector has a distinct theoretical foundation was expressed above. To restate, the dominant governance model in the for-profit sector is shareholding, whereas stake holding is the main emphasis in the not-for-profit sector. The question of agency and how to motivate the board and senior management to act in the best interests of shareholders are

fundamental concerns in the share-holding model. This issue resulted from the division of ownership and control that the limited company form's invention brought about. The question is whether a senior management acting as a shareholder's representative would treat shareholder assets with the same level of care that the shareholder would exercise personally. Friedman took great joy in highlighting the fact that while using other people's money, we are most inclined to act irresponsibly. Although additional difficulties are included in this theory of corporate governance, the agency problem still takes center stage. Given that shareholders "grant managers enormous discretionary power over the conduct of the business while holding them accountable for the use of that power," Monks and Minow see this issue as the "single major challenge" of governance. This was shown by the Enron case, when it was determined that the board had violated its fiduciary obligations to the many small shareholders who ultimately lost a significant portion of their life savings [7], [8].

The agency issue receives less consideration in not-for-profit research. The underlying premise seems to be that directors of a not-for-profit organization that claims to serve its stakeholders would be led by ethics and so won't behave in their own self-interest. This too optimistic point of view is widely shared in the literature. However, it is increasingly acknowledged in the literature that not-for-profits are looking for ways to make money via trade activities and are thus starting to resemble for-profit organizations more and more. Because not-for-profit organizations are legally and theoretically owned by the community and do not have shareholders, agency is not a major problem with these organizations. The organization's assets, which are held in trust for the sake of the community, are not subject to any claims. As a result, it might be difficult to determine whose principal an agent would represent. Concerns about accountability and openness are definitely raised by this. This also implies that stakeholders may have expectations other than financial ones from an organization, unlike for-profits. The main difficulty in governance under the stake holding model is managing these demands.

### **Stakeholder Participation**

Researchers argue for stakeholder involvement in governance from both a moral and a practical standpoint. The moral position is that not-for-profit organizations have an obligation to consider a wide variety of community interests because of their democratic spirit. The board's membership should be diversified and constituted to lessen the probability that it will be controlled by long-standing local elites in order to enable this. The instrumental argument is more realistic in that it asserts that including stakeholders in governance would improve decision-making's efficiency and effectiveness. Stakeholder involvement has been criticized on the grounds that it is neither desirable nor practical. Even proponents of stakeholding acknowledge the challenges involved in simultaneously addressing all stakeholder requirements. There are several communal interests; there is not just one, as noted by Abzug and Galaskiewicz. The lack of diversity on boards of directors has also gained attention in for-profit research. However, the goal of such variety varies. It mainly focuses on how the behaviour of boards may be improved by reducing the chance of the "cosy boardroom ties" that have been associated with paying insufficient attention to shareholder concerns. This agenda also has an equality component. As Higgs pointed out, if the board itself looks to be homogeneous, doubts will be raised about an organization's commitment to diversity. Additional research has sought to assess

the degree to which board membership has been opened up to diversify the representation of gender and ethnic groups [9], [10].

## CONCLUSION

In conclusion, in corporate governance, there is continuous discussion over CEO duality. While it might result in more efficient decision-making and more effective leadership, it also raises questions about consolidated authority and restricted board independence. Different characteristics and organizational types affect the frequency of CEO duality. Separating the responsibilities of CEO and Chair is becoming more important as corporate governance standards advance in order to improve accountability, independence, and governance effectiveness. When examining CEO duality in the larger context of corporate governance and leadership, a sophisticated and situation-specific approach is required.

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**INTEGRITY BOARDROOM: A CRITICAL ASPECT OF EFFECTIVE CORPORATE GOVERNANCE****Ms. Anandasrinivasan Deviprabha\***

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**ABSTRACT**

*Integrity in the boardroom is a critical aspect of effective corporate governance and ethical leadership. The importance of studying integrity in the boardroom and makes a case for further research in this area. The role of the board of directors as a governing body responsible for guiding and overseeing the strategic direction and operations of an organization. The board's integrity is essential in establishing a culture of ethical behavior and setting the tone for the entire organization. Research has shown that board integrity positively influences corporate performance, stakeholder trust, and long-term sustainability. The importance of honesty in the boardroom and in leadership is first discussed. After developing a hypothesis, empirical study is done to determine how the value systems of UK society affect respondents' definitions of integrity.*

**KEYWORDS:** *Board of Directors, Corporate Governance, Ethical Behavior, Integrity, Leadership, Moral Values.*

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**INTRODUCTION**

Directors agree that integrity has the most influence on effective board performance. However, there is no agreed-upon definition of what integrity is. This is due to the fact that its meaning depends on the individual's ideals. This aims to comprehend how the definition of integrity differs depending on people's various prevailing ideals. Future study may shed light on what integrity really means in building a passionate board by understanding the values and motivations of directors: a board agenda that resonates with directors' integrity paired with action.

The purpose of this is to investigate the relationship between values, integrity, and board engagement through the following methods: analyzing data on people's values and interpreting them into various interpretations of what integrity means to different value groups; proposing the relationship between values and the board agenda and how it can be refocused for the best decision-making and personal engagement by directors at the level of their values; and requesting additional research into the personal relationship between values and board engagement.

The importance of honesty in the boardroom and in leadership is first discussed. After developing a hypothesis, empirical study is done to determine how the value systems of UK

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society affect respondents' definitions of integrity. A summary of empirical studies on the value systems of European managers is provided, along with recommendations for further board-level study. Following constraints, suggestions for further study, and conclusions, a case is made for examining integrity, values, and the board agenda [1]–[3].

### **Integrity in the Boardroom is Crucial**

Integrity in the boardroom is seen as important. Directors are aware of its significance to the effectiveness of the board. Integrity was consistently regarded by directors as having the most influence on successful board performance in research by Gay and Dulewicz. In a study of 713 directors with at least one year of experience from domestic and international companies, integrity was rated as having the second-highest impact on successful board performance for chief executive/MD overall and the third-highest impact for chief executive/MD of domestic and international companies out of 38 personal qualities/competences.

These findings support the directors' own assessment that integrity has the most influence on future individual performance on the board. Their study's findings suggest that honesty is essential for achieving success in the boardroom. Integrity is thus a crucial topic for research since the board thinks it is crucial. What function does it serve in the boardroom, for example, is a topic that this field of study begs for more examination. The function of honesty in leadership and direction is briefly discussed in the sections that follow.

Business scions like Warren Buffet assert that out of the three attributes he looks for in new workers, integrity is the most crucial. "If you don't have integrity, then intelligence and high energy don't matter," he says. Dee Hock, a former CEO of Visa International, places a strong emphasis on integrity in relation to other personal attributes when employing associates: Integrity comes first when hiring and promoting people, followed by drive, ability, understanding, knowledge, and, last but not least, experience. Without integrity, motivation is risky, capacity is ineffective, understanding is constrained, knowledge is useless, experience is blind, and capacity is hazardous without motivation. People with all the other attributes are eager to give experience and put it to use.

The literature examines the anecdotal evidence of the value of integrity to leaders and leadership teams via close examination of two significant stakeholder groups, workers and shareholders. According to MacGregor Burns and Yukl, the degree to which followers directly connect with the leader's integrity determines how eager they are to be led. Workers consistently assess the moral character of their bosses informally. According to Fields, a leader's influence or "followership" is diminished when there is less agreement among followers on the integrity of the leader. A leader's capacity to affect the organizational culture is limited if followers feel uncomfortable working for a certain boss due to a perceived lack of honesty.

Six, de Bakker, and Huberts draw attention to the underappreciated function of stakeholder groups in assessing the honesty of leaders and leadership teams when they deviate from accepted standards. They discovered that stakeholder groups examine a leader's integrity at two crucial points: when he or she is initially chosen and when allegations of wrongdoing are raised. They explore "disintegrity," which is defined as a determination of breaking the law and ethical norms of conduct, using the instance of Royal Ahold's executive wrongdoing. In the Royal Ahold case,

they looked at stakeholder groups' assessments of disintegrity and how they finally resulted in the then-new CEO Anderes Moberg forgoing his several million euro guaranteed bonus. Cor Herstroter, CEO of Shell at the time of the Brent Spar scandal, said that organizations must adhere to larger concepts of stakeholders' values and standards in order to earn their "license to operate". Other instances of this public outcry, such as the \$210 million severance package given to former US Home Depot CEO Bob Nardelli, reinforce the conclusion made by Six et al. that a leader's or leadership team's values and integrity may cause unease and dis-ease among a company's wider stakeholder group if they differ sufficiently from stakeholders' values and norms.

According to the literature, integrity is essential to board performance, fundamental to an organization's "license to trade," and inextricably tied to leadership in terms of a leader's capacity to inspire followership and, therefore, carry out the organization's goal and generate value. The literature also prompts queries such, "What does integrity mean?" Do different individuals interpret it differently, too? And if it does, how can we comprehend it practically so that boards may benefit? Following a discussion of the many components of integrity with an emphasis on the relationship between integrity and values, definitions of integrity will be discussed.

## DISCUSSION

### An Examination of the Link between Integrity and Values

Gay and Dulewicz characterized someone with integrity as someone who is honest, trustworthy, and can be depended upon to keep their word for the purposes of their research. Does not compromise on questions of moral principle and does not have double standards. Some significant facets of integrity are included by this competency-based definition. Palanski and Yammarino summarize five aspects of integrity: completeness, authenticity, words/action consistency, constancy under adversity, and morality in a meta-analysis of integrity in the literature. One crucial element of integrity that permeates the literature is the need of leaders "walking the talk" or being consistent in their words and deeds. Simons emphasizes the value of "behavioral integrity" "the harmony between words and deeds." The talk here refers to the personal principles that directors and leaders uphold. Integrity, according to Badaracco and Ellsworth, consists of a manager's personal ideals, everyday behavior, and fundamental organizational goals.

Integrity is often equated with knowing and upholding one's principles and behaving in accordance with them, according to a number of writers. In this view, integrity goes beyond the ideals that are professed in order to "get along" in the organization and includes a director's or manager's "authentic talk." Simons determines a leader's integrity by comparing their declared ideals to their real values.

### Srivastva Notes

The interesting thing is that very few of us think we lack integrity, yet we can easily identify lack of integrity in practically every organization we are a part of. According to Srivastva, since various actors have different values and social standards, this results in diverse "mental maps" and "world views" that affect how they see the world. The view of other actors, which differs



depending on one's ideals, eventually determines an actor's or leader's integrity. This also applies to integrity, since research shows that leaders, directors, managers, and workers' opinions of integrity are influenced by their principles. As a result, the board's values dynamic, or the relationship between the CEO's values and those of the other board members, affects the board's judgments of integrity, as well as how they "talk" and act.

The previously briefly discussed consistency of words and deeds is the essential component of integrity. Personal values are essential for honesty and consistency in speech and deeds. Values are the sincere "talk" whose congruence with behavior, or "walking the walk," is the essence of integrity. The following will combine the numerous threads to form a researchable offer. The following claim is based on studies by Gay and Dulewicz that honesty is the most crucial characteristic for board performance and other writers' that one's perspective of integrity can only be understood by first comprehending one's main ideals. This is supported by Srivastva's theory that different actors perceive things differently due to different "mental maps" and "world views" due to different values and norms, which leads us to the following proposition. The upper echelon theory contends that values filter executives' perception of integrity. This claim is investigated via exploratory research by experimentally analyzing and interpreting various respondents' value systems, as described in the following section.

### **The Single Values Approach's Drawbacks**

In 1961, Gordon Allport proposed that value priorities are the "dominating force" in life because they influence every action a person does toward meeting his or her wants. Allport emphasizes that people's value priorities affect how they see the world. As a result, values may be thought of as ingrained emotional states and ideas that are focused on people's fundamental wants and motives. There are several qualities of values that need attention.

Focusing on a single value method that has poor dependability, misses many equally important or significant values, and fails to recognize that there are trade-offs between competing values has hurt our understanding of and prior research into values. Values are a component of a person's value system. It is more crucial to comprehend a person's value system than their individual values since each person has one. Each person has a hierarchy of values, which are organized in a system of hierarchy and are ranked according to relative significance to one another. Despite the fact that there are values that are shared by all people, each person and group will hold and support a dominant set of values: "At the top of each person's system are a small handful of dominant values of paramount importance."

According to values theory, one important aspect of values is that they are dependent on needs. Our basic requirements shape our value systems. Three different need types that Maslow found resulted in the dominance of certain aspects in his taxonomy. Three levels of requirements are provided by the Hierarchy of requirements' fundamental paradigm, as shown in 15.2.

Maslow's Hierarchy of Needs is a psychological development model that makes it easier to comprehend the foundations of human values and how they might evolve from birth to death. Maslow came to the conclusion that we all have a set of needs that guide our vision of reality and behaviors as a result of our upbringing via experience and qualitative study. We define our "value system" in terms of these complicated demands. His idea provided an explanation of how

people's value systems develop throughout the course of their lives. The changes are hierarchical in nature, meaning that certain demands must be satisfied before others may influence attitudes and behaviors [4]–[6].

Sustenance Driven Needs is the name of the first level. The person's fundamental physiological demands for oxygen, food, drink, sleep, and sex are what motivate them at this level. Following the satisfaction of this desire, the individual is motivated by the need for safety, and finally, the need for belonging takes over as a driver of attitude and behavior. The next level of requirements to be fulfilled is based on esteem, first the esteem from others and, after that is reached, the desire for self-esteem drives attitudes and behavior. Significant percentages of national populations never satisfy these needs. We refer to this as Outer Directed Needs. When the demand for self-esteem is substantially satisfied, the person's values system alters once again. The demands for a better comprehension of existence, in the awareness of the interconnection of all life, and finally the transcendence of all wants drive people's lives in this third stage of growth. Inner Directed needs are what we refer to as these. The following summarizes three value systems in UK society after briefly introducing a theory-driven approach to values.

### **Global Perspective on Corporate Governance Ethics**

The Cadbury Report, for instance, came after the Maxwell scandal in the UK, and Sarbanes-Oxley in the USA, which came after the collapse of Enron. This wave of corporate governance reform that has swept the globe over the past two decades is frequently seen as an effort to restore trust in business after major corporate scandals had eroded public trust in business. The widespread and systematic unethical activities in these businesses that eventually led to their failure set these corporate collapses apart from other corporate collapses and transformed them into corporate scandals. Following these scandals, there was a change in corporate governance, which is seen as an effort to make sure that businesses operate honestly, fairly, and responsibly. Thus, there is a connection between immoral business behavior and corporate scandals, as well as a connection between corporate governance reform and the desire to transform organizations so that they are more moral and reliable. Despite this obvious connection between corporate governance and ethics, research on corporate governance in general and worldwide comparative corporate governance research in particular still pays little attention to the ethics of corporate governance. When ethics and corporate governance were left out of the 21 subject matter areas in the Corporate Governance Network, which was introduced in 2009, this disregard of the ethical component in corporate governance research was once again shown.

The presumption that corporate governance is a topic of company law rather than corporate ethics is one reason for the absence of ethics in corporate governance studies. Corporate governance is seen as a matter of regulating organizations in order to guarantee that managers and directors uphold their fiduciary obligations to owners of enterprises, particularly in the US context, which still dominates the worldwide corporate governance debate. Hansmann and Kraakman's provocatively titled essay, "The End of History of Corporate Law," is a notable example of this. In it, they claim that there is a worldwide convergence towards a "shareholder-centered ideology of corporate law."

However, corporate governance is more than just using rules and regulations to manage organizations. Corporate governance includes more than just legal and regulatory control over company, however it cannot be disputed that it also deals with the control over how firms use their power. Different degrees of control over company are exerted by agents other than legislators and regulators. Wieland's description of corporate governance as "leadership, management and control of a firm by formal and informal, public and private rules" well captures this larger idea of corporate governance.

The difference between enterprise level and external corporate governance helps in clarifying the various types of corporate control. Corporate governance that has its center of control outside of the company is referred to as external corporate governance. Such control may be practiced by the government, regulatory agencies, or stock exchanges. However, less formally, cultural or societal standards and expectations that businesses must abide by may also be used to exert external control. Through the market itself, where mergers and acquisitions act as a mechanism to ensure that companies operate in line with market expectations, there is a third method of external control over corporations.

Contrarily, enterprise level corporate governance relates to the management of companies at the corporate level. The board of directors serves as the main hub for corporate power control at the organizational level. The responsibility for managing corporate matters is assumed by the board. They are accountable for overseeing the company's performance as well as ensuring that it operates in accordance with all applicable laws, regulations, social norms, market standards, and stakeholder expectations, including those of shareholders, managers, employees, and customers.

It makes room for the ethical aspect of corporate governance to emerge in corporate governance discourse when corporate governance is regarded as more than just controlling firms via corporate law. The following will begin with an introduction to the ethical aspect of corporate governance as well as some conceptual and theoretical differences that are essential for understanding the ethical aspect of corporate governance. The ethics of corporate governance in five globe areas as shown in two recent worldwide studies that focused on the ethical aspect of corporate governance will then be examined using these conceptual and theoretical contrasts. The key explanations for variations in corporate governance ethics within and between the aforementioned locations will next be discussed.

### **Corporate Governance and Morality**

Corporate governance inherently has an ethical component since it centers on the power and control exerted not just by but also over firms. Corporations may be controlled in ways that have an impact on persons who are impacted by them, either positively or negatively, on both the internal and exterior levels. As a result, the ethical evaluative criteria of fair or unfair, responsible or irresponsible, and ethical or immoral may be used to evaluate corporate governance. The fact that ethics are not usually addressed explicitly in corporation law or corporate governance standards does not take away in the slightest from the reality that corporate governance always has an ethical component.

Corporate governance's ethical component may be seen on two different levels. The fundamental ethical orientation of corporate governance regimes is the first and most fundamental level that is

either implicit or explicit in all corporate governance regimes. The ethics of corporate governance refers to this ethical orientation of corporate governance frameworks or standards. The second level of how ethics are expressed in corporate governance frameworks has to do with how businesses are expected to or advised to handle their own ethical concerns. The governance of corporate ethics will be the name of this component. We'll talk about these two examples of corporate governance ethics next.

### **Corporate Governance Ethics**

The ethical principles that support and direct a corporate governance system at the regulatory or corporate levels are referred to as the ethics of corporate governance. The ethics of governance is an articulation of exactly the ethical priorities that underlie and lead a corporate governance system, where a value system is considered as a collection of views about what is important and, thus, what should be given priority. These ideals may be stated directly and openly in a corporate governance structure, or they may be concealed and not expressed at all. Whether or not the underlying and guiding ideals are stated openly has no effect on the existence of such a value system. A corporate governance framework will be rife with internal inconsistencies and perplexing conflicts if there isn't a defined set of guiding values.

Investigating the interests and goals that corporate governance is meant to serve may reveal the underlying and guiding ideals of a system of corporate governance in circumstances when they are not expressly stated. The rules or laws pertaining to corporate governance express a perspective of the duties, goals, and tasks that firms have in a particular society. We may do this by asking questions such, "In whose interests should businesses be run?" or "What goals does a corporate governance system have?" A corporate governance system's underlying and guiding ideals may be revealed [7]–[10].

Making clear the ethical duties and obligations of businesses in society as well as the ethical ideals linked with these responsibilities and obligations is thus the key to determining the ethics of a particular corporate governance system. It makes sense to investigate if the declared value system really manifests itself in the rules or requirements of the corporate governance structure, even when the value system is publicly stated. Contradictions between the values that are espoused and those that are hidden implicitly in the rules or suggestions of a corporate governance structure are not uncommon.

The ethical ramifications of the revealed value system may be assessed after the value system of a corporate governance regime has been made clear. The fairness, responsibility, and social responsibility of the objectives and interests that the corporate governance value system prioritizes may be determined. Additionally, it is possible to establish if the corporate governance structure serves inclusive or exclusive interests. For instance, does the corporate governance structure serve the interests of all company stakeholders or only those of some corporate stakeholders? Are all stakeholders receiving equitable treatment, or are some stakeholders' interests just serving the interests of others? What goals are expected of companies, and how are the different goals prioritized? Are all the goals that companies are supposed to pursue on an equal footing or does one goal take precedence over the others in the event of a

trade-off? The answers to these sorts of queries reveal a corporate governance system's ethics of governance profile.

## CONCLUSION

In conclusion, further study is critically needed in the field of boardroom integrity. Understanding and fostering boardroom integrity may help with more ethical decision-making, more effective corporate governance, and long-term organizational effectiveness. Future studies should study the components of boardroom integrity, consider how it affects organizational results, and come up with tactics for promoting it. Researchers may help develop ethical leadership and responsible governance practices by filling up these knowledge gaps. Considering the function of board procedures, moral leadership, and the impact of governance practices on board integrity may also provide insightful information. Comparative research across various sectors, nations, and governance frameworks might help us comprehend the context-dependent influences on boardroom integrity.

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**FUNDAMENTAL OF GOVERNANCE OF CORPORATE ETHICS****Dr. Narayana Srikanthreddy\***

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**ABSTRACT**

*Corporate ethics plays a fundamental role in shaping the behavior, reputation, and long-term success of organizations. This abstract examines the governance mechanisms and practices employed to ensure ethical conduct within corporations and highlights the importance of effective governance of corporate ethics. The significance of corporate ethics in fostering trust, maintaining stakeholder confidence, and mitigating risks. Ethical misconduct can lead to reputational damage, legal and regulatory penalties, and loss of stakeholder trust. Governance mechanisms are necessary to establish a culture of ethics, define ethical standards, and provide guidance for ethical decision-making. Corporate rules that require businesses to monitor and report on their corporate social performance or to maintain an ethical code are examples of external corporate governance. The external level of corporate governance may also result in less formal obligations of businesses, such as communities wanting businesses to engage with them on new initiatives or make contributions to community improvement.*

**KEYWORDS:** *Compliance, Corporate Ethics, Corporate Governance, Ethics Committee, Ethical Culture, Ethical Leadership, Ethical Standards.*

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**INTRODUCTION**

Corporations are required or expected under corporate governance systems to guide and regulate different areas of its performance, such as risk management, corporate reporting, and accounting procedures. There are additional criteria or expectations pertaining to the ethical performance of firms, at least under certain corporate governance systems. Such demands or expectations may come from the external level of corporate governance as well as the company level. For instance, corporate rules that require businesses to monitor and report on their corporate social performance or to maintain an ethical code are examples of external corporate governance. The external level of corporate governance may also result in less formal obligations of businesses, such as communities wanting businesses to engage with them on new initiatives or make contributions to community improvement.

Corporate ethics governance at the organizational level focuses on how moral principles and standards are institutionalized in businesses. In order for a firm to identify and uphold ethical ideals, norms, or guidelines in its interactions with internal and external stakeholders of the company, guidance and control mechanisms must be put in place inside the organization. Corporate responsibility or ethical management strategies and programs are likely to be how the

governance of ethics at the organization level will be expressed. For example, corporations may be required by law to govern their ethics; they may do so to adhere to a voluntary code of corporate governance; they may do so to avoid legal trouble by showing that they have taken steps to ensure that the corporation is run with integrity and responsibility; or they may do so because it is thought to be strategically in the best interest of the corporation [1]–[3].

### **Corporate Governance Models: Shareholder and Stakeholder**

Which interests are given precedence in the exercise of corporate control might help identify different corporate governance models. In this regard, two perspectives on corporate governance may be distinguished: shareholder models and stakeholder models.

The foundation of shareholder models of corporate governance is the idea that businesses ought to be run in their owners' best interests. This paradigm holds that shareholders are the legal owners of firms, and as a result, businesses should be managed to maximize owners' returns. As the owners' representatives, managers are obliged to represent their bosses' interests at all times. According to this agency viewpoint, the main objective of corporate governance is to guarantee that company managers do not misuse the authority granted to them for the purpose of advancing their own or other non-shareholder interests. Instead, the corporate governance framework should make sure that managers' objectives and shareholders' interests are well linked. Boards of directors and management may be obligated by law to work in the shareholders' best interests. When Shleifer and Vishny define corporate governance as "the ways in which suppliers of finance to corporations assure themselves of getting a return on their investment," it is clear that this exclusive orientation towards shareholder interests is the case.

When Berle argued that all powers granted to a corporation, its management, or any group within the corporation, whether derived from statute or charter or both, are necessarily and always exercisable only for the benefit of all the shareholders as their interest appears, he made a clear reference to the shareholder model of corporate governance. Milton Friedman's argument in favor of the shareholder model of corporate governance in his 1970 paper titled "The Social Responsibility of Business Is to Increase Its Profits" is also well-known.

The shareholder model of corporate governance may be analyzed in two quite different ways from an ethical standpoint. One ethical evaluation is to see the shareholder model of corporate governance as an ethically restricted model since it primarily prioritizes shareholder interests while purposefully ignoring those of other stakeholder groups. The statement made by Collier and Roberts about shareholder forms of corporate governance that "the only ethical imperative at work here is a Friedmanesque dictum to pursue profit maximization" is a clear example of this kind of ethical judgment.

According to a different ethical analysis of the ethics of shareholder models of corporate governance, it is beneficial for all parties involved—including shareholders—to put shareholder interests first. It is believed that putting a priority on maximizing shareholder value offers a justification for managing firms well, which indirectly helps all other stakeholders. Without such a clear focus, managers will be forced to navigate a minefield of divergent stakeholder demands, which would eventually reduce organizational efficiency to the cost of all stakeholders, not just shareholders. Even while at least some stakeholders gain indirectly from the promotion of the

interests of the shareholders, it is said that only organizations that can maintain efficiency over time can continue to create value for their shareholders and other stake- holders.

The foundation of stakeholder models of corporate governance is the idea that corporate control must be exerted in the best interests of all rightful stakeholders. Companies are seen under stakeholder models as economic entities that depend on the cooperation and participation of numerous stakeholders, whose interests should be addressed, rather than only as vehicles for maximizing shareholder wealth. Thus, the corporation is understood as a nexus of interconnected interests that must be acknowledged and made peace with.

The difference made by Donaldson and Preston between descriptive, instrumental, and normative approaches to stakeholder conceptions of businesses must be kept in mind in order to properly examine the ethics of stakeholder models of corporate governance. This difference states that a stakeholder approach does not always signify an ethical commitment to advance stakeholders' interests. A stakeholder approach, from a descriptive standpoint, may simply be a description and acknowledgement of the reality that companies, by their very nature, depend on the assistance and cooperation of diverse stakeholder groups in order to achieve their corporate goals. Therefore, exercising corporate governance in a way that would guarantee maximum contributions from and cooperation with stakeholders does not result from ethical concerns but rather from the understanding that it is in the corporation's best interest to take stakeholders' interests into account. Stakeholder interests must be honored in order to achieve a business goal, such as increasing shareholder value, according to an instrumental stakeholder approach. As a result, stakeholder interests would only be prioritized insofar as they helped the company accomplish its goals. The interests of stakeholders are likely to be considered in such an instrumental way in shareholder approaches to corporate governance. An ethical commitment between a company and its stakeholders is the foundation of a normative stakeholder approach. It is predicated on the idea that firms have a moral obligation to guarantee that stakeholder interests are taken into account in the exercise of corporate power, regardless of whether doing so is a factual requirement or a strategic need.

## **DISCUSSION**

### **Ethics and Corporate Governance in Global Perspective**

Studies on comparative corporate governance have been successful in finding a number of elements that set certain corporate governance regimes apart from one another. Initial ownership arrangements, national or regional business laws and regulations, cultural norms, and political beliefs are a few of these considerations. However, worldwide comparative research on the ethics of corporate governance systems is significantly less common. However, two recent studies did put a worldwide perspective on the ethics of corporate governance. The first research was published in *Business & Society* in 2005, and a revised edition appeared under the title "Global Perspectives on Ethics of Corporate Governance" in 2006. The ethical component of corporate governance systems in six global locations was surveyed for this research. Africa, Europe, Japan, Latin America, North America, and the Asia-Pacific area were the six regions used for the study's purposes. Despite having comprehensive geographical coverage, the poll did not include all of the nations in any of the six areas. It instead concentrated on corporate



governance regimes that were thought to be characteristic of a particular area or on the most significant corporate governance innovations in each of the regions. The six areas that were examined contained a total of 45 nations. 2009 saw the release of the second research in the International Journal of Law and Management. This research centered on the issue of whether there is or is not a worldwide convergence or divergence in terms of corporate governance ethics. Asia, Continental Europe, North America, and Sub-Saharan Africa were the four areas of the globe from which viewpoints on the ethics of corporate governance were elicited for the research. Once again, not all of the nations in these four areas were included in the regional views, just those that were seen as representative of the corporate governance philosophy in each region.

To give a position on the ethics of corporate governance from a global viewpoint, we will rely on the views that evolved from the two studies stated above. The regions of Africa, Asia-Pacific, Europe, Latin America, and North America will be divided in order to provide such a global view. Following is a quick description of the distinctive elements of corporate governance ethics in each of these locations.

### **Africa**

Rossouw came to the conclusion that a strong stakeholder orientation predominates in the area after analyzing the national corporate governance regulations released by 10 Sub-Saharan African nations. Nigeria, which adheres to an explicit shareholder orientation, is the only nation with a corporate governance code that deviates from this stakeholder approach.

Several factors influence the chosen choice for a stakeholder orientation in these corporate governance systems in Sub-Saharan Africa. These factors take into account the impact that cultural values that are often connected to African countries have on corporate governance arrangements. Human dignity, reciprocity, and belonging are prioritized by these African ideals; phrases like "ubuntu" express this. The significant role that governments play in the economy of many of these nations via state-owned firms is another factor that influences the decision to adopt a stakeholder approach. The very fact that governments are prominent economic players suggests that economic goals other than purely financial ones, such as political and social goals, are also taken into consideration. The development agenda characteristic of Sub-Saharan countries also has an impact on private enterprises. In order to improve their own sustainability, private enterprises often need to go beyond shareholder interests and become involved with social and economic development due to a variety of social infrastructure inadequacies that are prevalent in this region of the globe. The legacy of post-colonial African socialism also appears to support the idea that businesses have a role beyond maximizing shareholder wealth, at least in certain nations, like Tanzania. It is difficult to determine if the prevalent stakeholder perspective in Sub-Saharan Africa is normative or instrumental. There are solid reasons to believe that both normative and instrumental considerations are what drive the stakeholder orientation. A more normative stakeholder approach is suggested by the focus on African values, the history of African socialism, and the involvement of governments in the economy. But protecting stakeholder interests in an effort to increase company sustainability introduces a unique instrumental dimension. West issues a warning that a deeper underlying shareholder orientation may be hiding under the surface of corporate governance systems in Sub-Saharan Africa.

The research of the aforementioned corporate governance standards in Africa also showed that the management of corporate ethics was given a fair amount of weight. On how businesses should manage their corporate ethics, several proposals have been established. This specific focus on the governance of business ethics in Sub-Saharan Africa may be attributed to at least two factors. The first is that the external corporate governance systems are either underdeveloped or poorly implemented in the Sub-Saharan area, which increases the obligation placed on firms to manage their own affairs in the absence of efficient external oversight. The second justification stems from the fact that efforts to combat corruption in Sub-Saharan Africa are often a driving force behind corporate governance reform in that area. Thus, in an effort to reduce corruption in the area, corporations are pushed to behave ethically better [4]–[6].

### **Asia-Pacific**

From the standpoint of corporate governance ethics, the Asia-Pacific region exhibits a significant amount of diversity in the ethical orientation of regional corporate governance systems. Five nations in the area were deemed representative of the region's diversity of corporate governance regimes in the two recent studies that focused on the ethical aspect of corporate governance in the Asia-Pacific region. Australia, China, India, Japan, and Singapore are the five nations. These nations may be divided into two categories based on their stakeholder orientations, with China, India, and Japan leaning more toward an inclusive stakeholder orientation, while Australia and Singapore exhibit a strong shareholder orientation.

According to Kimber and Lipton, the corporate governance systems in Australia and Singapore are "contractarian," meaning that the business is seen as a network of agreements made by selfish shareholders in order to maximize shareholder interests. Even though the two nations' corporate ownership structures are different, their principal focus on advancing the interests of shareholders is relatively similar. Non-shareholding stakeholders are protected, but not through the corporate governance systems of these nations, but rather by legislation that concentrate on particular stakeholder interests and by stakeholder activism.

The corporate governance systems in China, India, and Japan, in contrast, have a more inclusive stakeholder orientation. Reddy referred to this region's ethical approach as "expansive," but Kimber and Lipton termed it as "communitarian," implying that corporate governance systems take stakeholder and shareholder interests into account. However, there are significant differences in the three nations' justifications for this more inclusive accommodation of stakeholder interests.

In China, it may be attributed to the state's significant role and involvement in the economy, which unavoidably leads to the imposition of social and political agendas on the corporate governance system. Through its state-owned firms, the government plays a considerable role in India's economy. As a result, social and political concerns affect corporate governance. Additionally, the corporate governance framework in India is shaped by the country's long history of social activity as well as its strong cultural values and social conventions to take into account the interests of many stakeholder groups, including shareholders, managers, workers, and local communities. A dispensation favoring banks and institutional investors as well as workers' interests has resulted from the corporate governance system in Japan favoring the

interests of those who supply financial and human resources. Additionally, there is evidence that stakeholder participation and communication, as well as corporate social responsibility, are becoming more important in Japan. There is a widespread belief in all three of these nations that a corporate director is a moral leader and a custodian of interests that go beyond those of shareholders. It is reasonable to infer from the motivations guiding this larger stakeholder ethic of corporate governance that this ethical orientation is motivated by normative concerns rather than just the instrumental pursuit of shareholder wealth.

### Europe

In Europe, the vast majority of corporate governance frameworks favor a stakeholder-oriented approach to governance. Wieland identified 15 nations as having a clear stakeholder orientation while classifying seven as having an overwhelming focus on shareholder interests in his analysis of corporate governance regulations and legislation in 22 European countries. At least Continental Europe has a stakeholder orientation, according to Koslowski.

Wieland bases his assessment of the ethical orientation of corporate governance regimes in Europe on how the idea of the function of the company in society is conceptualized. He made a distinction between three different conceptualizations of the function of companies in society in this regard. The corporation is originally conceptualized by considering it a tool for increasing shareholder value. The interests of shareholders are prioritized as a consequence of this viewpoint on the function of businesses, while the interests of all other corporate stakeholders are seen in light of how they could further the goal of maximizing shareholder value. Another approach to think about the company is as a framework designed to make it easier for different parties to do business together in an economically efficient way. The ability for parties with various resources and abilities to collaborate in order to profit from their separate contributions to the company is a third approach to understand the function of the corporation. The two more recent conceptualizations of the corporation's function acknowledge the fundamental worth of its stakeholders and do not reduce them to mere props. This does not mean that businesses are required by law to take stakeholders' interests into account. It instead presents a descriptive stakeholder account of the corporation that acknowledges that ethical values and behavior are factors that have an impact on corporations' capacity to facilitate financial transactions between stakeholders and to act as platforms for successful stakeholder collaboration. Thus, these conceptualizations of the function of companies justify the interests of shareholders, stakeholders, and the ethical dialogue both inside and around organizations. The business laws and corporate governance regulations in Europe reflect this reality by highlighting the value of company ethical standards, stakeholder discussion, and communication, as well as corporate social and environmental responsibilities. Employee representatives serving on the supervisory board of enterprises under the German two-tier board structure may also be seen as an institutional acknowledgement of workers as valid stakeholders alongside shareholders.

### South America

Bedicks and Arruda concluded that the area may be described as being controlled by an almost exclusively shareholder ethic of corporate governance after studying seven Latin American nations. The interests of majority shareholders are further prioritized under this shareholder ethic

of corporate governance. In Latin America, ownership of firms is often concentrated in the hands of the government, strong elites, or prominent families who have great influence over enterprises. Corporate law and methods of external control over corporations are not properly designed or effectively implemented, which makes the problem worse. Because of this, minority shareholders are not adequately protected or supported under the current corporate governance systems, which favor the interests of majority shareholders. Institutional investors now have greater protection and a stronger voice thanks to recent changes to corporate law.

The interests of other stakeholders are either ignored in these corporate governance systems that emphasize the interests of the majority shareholders or are seen as supporting those interests. This fact was supported by a 2003 IBGC research, which found that boards of directors often prioritize shareholder interests and issues relating to capital access. Boards of directors often pay little attention to matters involving the interests of other stakeholders.

### **The Americas**

The two neighboring nations of North America, Canada and the USA, vary significantly from the standpoint of ethics and corporate governance. Ryan identified the Canadian corporate governance system as a hybrid model that exhibits both shareholder and stakeholder-oriented traits, while the USA is characterized by shareholder primacy in her research of the ethics of corporate governance in North America. Young and Ryan both agree on how the US corporate governance structure is characterized as having an ethical focus.

There is a great deal of variance in how control over firms is exerted in Canada since external control over companies is decentralized to the relevant provinces. While some provinces favor using corporate law to regulate businesses, others prefer a more principle-based strategy that depends on the moral rectitude of company boards of directors and executives. There is no question that the Canadian corporate governance framework safeguards the interests of Canadian shareholders, particularly those who are significant. Minority stockholders are not afforded the same amount of protection or assistance. The Canadian corporate governance system's tilt toward big shareholders is, however, restrained by mechanisms that make sure that the interests of other stakeholder groups are also taken into account. One opposing factor in favor of the protection of non-shareholder stakeholders is the history of robust social programs by the Canadian government. The expectation of the Canadian public that firms should assume corporate duties that go beyond the maximizing of shareholder wealth is another potent opposing influence. According to a poll of Canadian corporate stakeholders, 83% of respondents said that businesses had obligations that went beyond their typical economic function.

The function of companies is seen considerably more narrowly in the USA. The general public and the corporate law both see companies as tools for maximizing shareholder interests. The primary obligation of directors and executive management is to act in the best interests of shareholders financially. The corporate governance framework is designed to safeguard and advance the interests of both large and small shareholders. The assumption that a system of shareholder primacy serves the best interests of all business stakeholders and of society is widely accepted. This view is considered as implicitly supported by the widely distributed ownership of businesses in the USA. However, the priority given to shareholder interests and the

corresponding belief that society as a whole would gain from it suggests that other stakeholders' interests are only taken into account to the extent that they are relevant to shareholder interests. As a result, businesses usually only pay attention to stakeholder concerns when there is a chance that doing so might have a favorable or negative impact on maximizing shareholder value.

### **Do Stakeholder Rights in a Firm Imply Stakeholder Interests?**

It is ethically required that we consider the legitimate interests of everyone who could be impacted by our decisions. We have moral obligations to treat others with kindness, to prevent others from hurting them, and to avoid doing damage to them. Businesses are bound by the same fundamental set of ethical obligations. "Stakeholders" are those who may be impacted by a business's decisions. Businesses have an ethical duty to consider the legitimate interests of its stakeholders. In this essay, I'll look at the issue of how far stakeholders' legitimate interests in a company imply a need for, or even a right to, exert influence over that company's actions.

I refer to a formalized, statutory power to influence a firm's choices when I refer to having "control" over it. Although influence may take the appearance of control, not all influence entails control. Competitors who pressure one another to sell at the lowest price hold one another in the palm of their hands and, to use colloquial language, may be said to "control" one another's behavior. This would still not be control in the technical jargon of this study, but influence. When I use the word "control," I mean a sort of influence with a formal legal foundation. Most often, control takes the shape of a right that one group of stakeholders possesses, such as voting rights, the right to veto, the right to nominate or appoint, the ability to inquire, etc. The broad nature of the rights that "control" a corporation is one of its key defining features. Every day, businesses enter into several legally binding contracts, such as those relating to purchasing and selling and each of these agreements places the business under the control of the other party. Legal disagreements between sellers and purchasers may be litigated in court, where the parties may exert influence over one another's actions and results. Once again, this kind of contextually constrained impact is beyond the purview of "control," as I'll use the word here. Control is the position and status of a stakeholder who has the ongoing legal authority to exert influence on business choices [7]–[10].

The concept of "stakeholder democracy," "stakeholder governance," or "stakeholder capitalism" refers to a group of writers who have all advocated the idea that stakeholders should have control rights over a company. They primarily make their argument in contrast to the "shareholder" model, which accords shareholders with the last say over how a company is run. Stakeholder capitalism's leading spokesman is Robert Freeman. He has argued that the predominance of the shareholder model of company governance is flawed and socially destructive in a number of writings. It is founded on erroneous theories of egoistic and aggressive human motivation, it displaces moral considerations from business decisions, it arbitrarily favors the interests of a dominant group over those of others, and it calls for the creation of a robust legal framework to shield society from the negative effects of the egoistic and immoral behavior of the business world.

Businesses' conventional philosophy asserts that they are immoral, that corporate ethics is an oxymoron, and that their only purpose is to satisfy shareholders while they alter the basic

structure of human civilization. According to this perspective, business should be seen as a kind of combat, and executives should be thought of as lone troops engaged in shoot-outs with rivals on the battlefield of international marketplaces. This "Cowboy Capitalism" fallacy, which elevates the shareholder as the primary stakeholder, causes the general public to distrust businesses and misunderstand the fundamental business operations. We need a new narrative that places business on the highest moral position it is capable of occupying.

"Stakeholder capitalism" is the name of the new narrative. It is predicated on the basic tenet that a corporation is not any one person's own business and that its accomplishments are rather the product of the collaborative efforts and shared trust of several partners. In order to produce value, "stakeholder capitalism" depends on people coming together willingly to build lasting bonds. The foundation of stakeholder capitalism is "freedom, rights, and the creation of positive obligation by consent."

In this essay, I'll examine if and how the idea of stakeholder capitalism entails giving stakeholders other than shareholders exclusive decision-making authority inside a corporation. First, I'll draw a contrast between economic and social stakeholders, arguing that control rights are more likely to benefit the economic

social stakeholders are less important to a firm's stakeholders. I'll next put this conclusion in context by highlighting the rising importance and pervasiveness of the open-systems and values-chain approaches to stakeholder management, which have a propensity to decentralize the function of the company in relation to its stakeholders. Understanding why the issue of which stakeholder controls the business is progressively being replaced by the question of which stakeholder owns which resource that is essential to the accomplishment of the shared objectives of the networked partners in the values chain is made easier by taking a resource-based perspective on the firm.

### **Social and Economic Stakeholders**

There are two different categories of stakeholders: economic and social, depending on how they relate to the firm. Stakeholders in the economy are everyone who contributes to and assumes some of the risk associated with the firm. Then, the following categories spring to mind: managers, workers, shareholders, clients, customers, suppliers, joint venture partners, and rival companies. The relationship with economic stakeholders is characterized by an economic exchange of goods and services, including labor for salaries, capital for dividends, raw materials, supplier services, and consumer goods for current prices. It may come as a surprise that corporations see their rivals as stakeholders, but this is true regardless of how shocking it may seem. For instance, when many companies in an industry create a cartel and disadvantage other competitors, or when a company damages the image of the whole sector by acting recklessly, justifiable competitor interests are at risk.

Corporate moral obligation extends beyond the group of financial stakeholders. A firm is also liable for members of society who may not have any economic dealings with it but who still have an interest in what the company does. Society expects a company, business, or industry to acknowledge commitments with respect to interests, whether they are private or public, that are obviously not the subject of reciprocal transactions but that yet require being discussed at a board

meeting. For instance, the needs of next generations, the environment, and the socially disadvantaged. The list can be expanded significantly and given more specific examples, such as the responsibility to exercise caution when providing certain forms of entertainment or participating in genetic experiments; the responsibility to exert political pressure on repressive regimes with which a business, directly or indirectly, has established business relationships; the responsibility to make the fight against unemployment a stand-alone policy issue, unrelated to the business's competitive and financial interests; etc. The circle of social stakeholders has significantly grown as a consequence of the growing size and complexity of corporations. A nuclear power plant's managers are accountable to millions of stakeholders. The whole human race is a shareholder in companies that produce compounds that harm the ozone layer.

A variety of stakeholders may be taken into account, and it seems that the list of acceptable social stakeholders can go on forever, depending on how a company's ethical obligations are defined. Just think about how far into the future a firm should extend its obligation to future generations. I won't delve into the specifics of the stakeholder identification issue here. I will simply attempt to address the issue of how social stakeholders' influence should be structured, supposing that such influence is morally tenable in at least some situations.

## CONCLUSION

In conclusion, for firms to develop a culture of integrity, accountability, and responsible conduct, corporate ethical governance is essential. To assure ethical behavior and reduce ethical risks, effective governance tools are necessary. These include ethical codes, monitoring frameworks, board participation, and integration of ethics into company culture. To address changing difficulties, build stakeholder trust, and advance sustainable business practices, more research and continual development in corporate ethical governance are required. These include the intricacy of ethical conundrums, the possibility of ethical and financial goal conflicts, and the need of striking a balance between immediate interests and long-term ethical sustainability. Governance structures should be flexible and sensitive to new moral dilemmas, cultural norms, and changes in the economic environment.

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**KEY PRINCIPLE OF SHAREHOLDER CONTROL MONOPOLY****Mr. Kunal Saxena\***

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**ABSTRACT**

*Shareholder control is a key principle of corporate governance, emphasizing the rights and power of shareholders in influencing and overseeing the management of a corporation. However, concerns have emerged regarding the concentration of shareholder control and the potential for a shareholder control monopoly. This abstract examines the concept of shareholder control monopoly, its implications for corporate governance, and the need for addressing this issue. The concentration of shareholder control in the hands of a few large institutional investors or activist shareholders. This concentration can arise due to various factors, including the ownership structure, voting rights, and the influence of proxy advisors. When a small group of shareholders possesses significant control, they have the ability to shape corporate decisions, influence board composition, and impact strategic choices, potentially marginalizing the interests of other shareholders and stakeholders.*

**KEYWORDS:** *Corporate Governance, Monopoly, Ownership Concentration, Shareholder Activism, Shareholder Control, Shareholder Power.*

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**INTRODUCTION**

The American economist Michael Jensen is one of the most well-known academic proponents of the viewpoint that shareholders have the right to manage a company. According to him, corporate governance is a subject of enormous significance to owners of common stocks since shareholder wealth is largely based on the objectives of the individuals who choose the corporation's strategy. Who is in charge, and whose needs are the most important? Corporate managers' objectives often clash with those of the shareholders who control their firms.

According to Jensen, the possibility that corporate governance may potentially be about interests other than those of the shareholders does not seem to enter the picture. Because they carry the remaining risk of the firm, shareholders have a special stake in it, which Jensen uses to support his claim that they alone have control over the company. Or, to put it another way, their money is on the line. It is only that they get ownership of the company in return. Jensen argues that it would be unfair to take into account interests other than those of the shareholders and restrict shareholder control since doing so would amount to playing poker with other people's money. By suggesting that a party dedicating their assets to a specific contract fairly expects certain protections, Oliver Williamson generalized Jensen's concept. This party "bears the residual risk of the firm and should reasonably expect to "manage" the firm's actions when there are no safeguards," according to the agreement [1]–[3].

All economic stakeholders, with the exception of shareholders, have bilateral protections in their dealings with a corporation, claims Williamson. For instance, a supplier has the option to declare involuntary bankruptcy against a bankrupt company in order to at least partially recoup his investment. If necessary, employees might seek judicial enforcement of salary payment. Only shareholders lack these contractual protections, which is a natural consequence of their economic function as risk capital suppliers. Williamson believes shareholders are entitled to a generalized safeguard in the form of direct management control over the company since they lack contractual protections for their interests.

Williamson's manner of thinking has been criticized by Freeman and Evan. They separate the contractual protections Williamson refers to into two categories: endogenous protections, which are based on a bilateral agreement between transaction partners, and exogenous protections, which are provided by parties other than transaction partners, like external supervisors and the government. The authors draw attention to the fact that exogenous protections are increasingly protecting all economic stakeholders, including shareholders. This is seen by the 2008–2009 credit crisis. The banking industry's economic stakeholders were safeguarded by loans and guarantees totaling hundreds of billions of Euros from governments and central banks. The national car industry has also received loans totaling tens of billions of euros. Because the governmental system steps in to assist some economic sectors that are deemed "too important to fail" for both political and economic reasons. These are historically unique external protections for enterprises and their economic stakeholders. This monetary assistance for businesses often included support for shareholder equity.

The special status that Williamson and Jensen accord shareholders based on their particular position with relation to carrying risk is challenged by Freeman and Evan's arguments. The distinct standing of stockholders has also been disputed by others. A variety of well-known defenses of the shareholder monopoly are refuted by Blair. The claim that shareholders "of course" have the right to govern the company because they "happen to be its owners" is circular in nature. Ownership should be seen as a collection of rights that, in theory, may be dispersed among many stakeholders in a variety of ways. There is no pre-existing or natural method that the collection of property rights over the corporation should be divided in any certain way. Additionally, the widely held belief that a firm's management should answer to a single party rather than a dispersed number of stakeholders in order for them to function efficiently for the benefit of that company does not support the control monopoly of shareholders. It does make it obvious that well-crafted accountability processes are necessary, but it does not argue that the shareholder monopoly is the optimal form of governance. Serving the interests of customers is really a lot more evident corporate goal than serving the interests of shareholders, according to Koslowski. The firm should ideally be able to win the approval of all stakeholders in order to achieve its main objective. Compared to the function of the shareholder, the role of the customer is far more universal in how individuals connect to the corporate world. Business claims that "the customer is king" often. Why not use it as the basis for their government as well?

There is no dispute that shareholders are the only ones that incur risks in a corporation, according to a 1927 article by Dutch economist Cobbenhagen. As do other participants in the company. Cobbenhagen followed the Roman Catholic Church's social doctrine in his writing. The

employees' participation in the firm's governance and their allocation of its profits have long been emphasized in this tradition. Pope John Paul II provided direction to the Catholic Church's thinking on this matter in his encyclical *Centesimus Annus*, where he states that the Church's social teaching acknowledges the legitimacy of workers' efforts to obtain full respect for their dignity and to gain broader areas of participation in the life of industrial enterprises so that, while cooperating with others and under the direction of others, they can in a sense "work for themselves." Employee participation in the *Aufsichtsrat* allows for employee influence in the German corporate governance model, which is mandated by law. The *Aufsichtsrat* is a political committee that is composed of members chosen by shareholders and workers, respectively, in companies with over 2,000 employees.

Employees also have vested interests in a firm, such as paying for their own education or relocating closer to their place of employment. Employees face hazards while working for a company, such as job loss, employment uncertainty, and occupational illnesses. Even if some of these hazards may not be capital risks, there is no justification for prioritizing capital concerns above other risks. Even while shareholders often suffer the biggest financial hits, this does not exclude other risk-taking stakeholders from having a say in how the company is run. Goodijk favors a tripartite governance structure in which the supervisory board, the works council, and the board of directors all share executive authority over the company:

The Board of Directors is officially charged with having the primary responsibility for formulating and carrying out corporate policies. Both the Works Council, a legally recognized employee involvement body, and the Supervisory Board, who serves as the company's official supervisor, may more or less actively affect this. The participation and management styles of various stakeholders will fluctuate continually in entrepreneurial dynamics. Actual impact will be greatly influenced by the internal power dynamics, the caliber of the contributions, the competence, the support, the decisiveness, etc.

Perspective-taking allows for more inclusive governance models, like the one Goodijk has advocated, by putting the exclusive shareholders' right of control into perspective. In addition to shareholders, workers should have a say in corporate governance.

## DISCUSSION

### Control to the Social Stakeholders?

Others who have significant interests in a firm and who have a long-term connection with it besides shareholders and workers. Some social stakeholders are also involved with a company for a long period of time, thus they have a legitimate expectation that their interests will be protected in some way. Just think of the residents of a neighborhood near an international airport who have fought for years to have the airport consider their needs. Is it not past due for these stakeholders to have a voice in how the airport is run as well?

Business ethicist Peter Ulrich of Switzerland claims that this action follows logically from the fundamental ethical tenet of a democratic society, which is that emancipated citizens attempt to resolve their mutual conflicts of interest and differences of opinion by reaching agreement in an open discussion in which all stakeholders can take part on an equal basis. This ethical standard is

the bare minimum required for peaceful coexistence amongst humans across time. After all, it is impossible to neglect a group's interests for an extended period of time without adverse effects on social harmony. Ulrich argues that this fundamental ethical rule of democratic society should be applied to corporate governance since a company and its stakeholders are a small-scale version of society. Therefore, in a firm, all conflicts of values and interests should ideally be resolved via the involvement of all stakeholders in procedures for reasoned consensus formation.

Ulrich promotes the idea that all stakeholders should be in charge of a company as the highest form of stakeholder governance. Ulrich claims that a "open business statute" that specifies how stakeholders may access a company's decision-making process might be used to set this standard. This may be accomplished, for instance, by regulating legally the rights of stakeholders to consult, object, complain, seek damages, and take part in decision-making. Ulrich envisions an open company regulation that establishes a minimum agreement on a business' institutional structure and guarantees all stakeholders the right to participate in and voice their opposition to the process of making strategic decisions.

Ulrich is the first to confess that his concepts may seem a little out of this world. Nevertheless, he sees the open business legislation as a model that may guide us in the correct way and that satisfies the requirements of citizens who are becoming more and more liberated to actively engage in society's development, even in areas where this growth is influenced by business regulations. This is shown by the increasing interest of NGOs in business behavior. They stand for the desire of significant populations of people to exert more control over corporate strategy. Businesses are growing more receptive to NGO viewpoints as well. A consensus model is replacing the conflict-based relationship between business and NGOs, in which NGOs are increasingly seen as advisors and co-owners of a company's social concerns. Ulrich believes that organizations may benefit from intriguing efficiency improvements in the long term. A company that engages its stakeholders in the policy-making process and internalizes the discourse with them may initially incur more expenditures, but in the long run, it will profit from having a greater understanding of what society expects of it. Additionally, it may save money since it averts further disputes with interest groups.

Ulrich has widened and focused the discussion on corporate governance from a business ethics standpoint by requesting attention from all stakeholders. Stakeholder control of business enterprises is a natural outcome when it is appropriate to enable everyone with a valid interest to influence how that interest is handled, and when this is also true for stakeholders.

However, this doesn't really explain how stakeholder governance should be understood in detail. How should stakeholder influence be specifically set up? The issue is whether this influence should be exogenous, organized by a democratically elected government, or if it should be endogenous, via shared governing duties. As Williamson says, it is helpful to characterize social stakeholder interest in this context largely in terms of protections. Social stakeholders have a right to anticipate that suitable measures will be in place to protect their interests in a company. Freeman and Evan made the point that there are three possible forms for these protections, with ownership over the corporation being only one. Safeguards may be established by:

1. Endogenous, universal protections;

2. Contractual protections that are inherent;

3. Exogenous protections.

The empirical, public administrative issue of which of these precautions provides social stakeholders with the greatest guarantees cannot be resolved in this context a priori. In any event, we may draw the conclusion that Ulrich erred in assuming that every investor whose legitimate interests in a firm are at risk also has the right to exert influence over that corporation in some capacity [4]–[6].

The right of a stakeholder to participate in the control of a corporation, on the other hand, is often a consequence of the significance of the stakeholder's interests that are at issue and the stakeholder's lock-in to the organization. People who live outside the perimeter of an international airport endure the bulk of the airport's external expenses, and their lock-in is high since leaving their stakeholder status would require an expensive transfer. The increased noise from the air traffic may have decreased the value of the nearby properties, further enclosing the "fence-holders" in their current location. A shareholder in this situation would have a compelling argument for seeking an interest in the airport's management, maybe even the entitlement to a part of the profits as a proportionate payment for losses in property value and other evils and damages.

### **A Resource-Based Perspective on Stakeholder Influence**

The importance of the issue of stakeholder control over commercial organizations is framed in light of the possibility that influence may be more important to stakeholders than control. Control is just one kind of influence, and if exerting control over a particular stakeholder at a certain location and time is not possible or acceptable, some other method of influencing the firm's behavior may be more relevant and successful. The resource-based perspective of the firm has highlighted how interrelated business companies and their stakeholders are, as well as how businesses rely on their environment for resources and performance in order to live and function as a social subsystem. Pfeffer and Salancik describe an organization as "a coalition of support" in the same manner. If a resource is crucial to the running of the business, the stakeholder in possession of it will be able to exert significant influence over that company. A stakeholder's effect on a company via this kind of resource-based external influence may be greater than any influence the stakeholder could ever expect to have through any form of control. Applying resource-based influence may be significantly more effective and efficient for stakeholders than exerting control over a corporation since it may be much more narrowly focused at the particular interest that a stakeholder wishes to protect.

1. When the resource dependency approach is brought up in the stakeholder governance discussion, the emphasis shifts from the company to the value chain and the network of interconnected stakeholders.
2. The emphasis changes from the function of a single organization to the functions and responsibilities of several stakeholders along the whole supply and demand chain, including suppliers, customers, and governments.

3. One of the characteristics of "stakeholder capitalism" according to Freeman et al. is the growing interconnectedness between enterprises and their stakeholders. They want to accept that a wide range of stakeholders are important to support value creation rather than debating whose rights supersede whose.

Since corporations are often partly to blame for a social crisis, stakeholder collaboration and conversation are crucial strategies for businesses to shape their social responsibility in this interdependent environment. Consider problems like traffic congestion, crime, environmental concerns, or the rising problem of obesity. When a firm is questioned about its responsibilities by its stakeholders, that business may then challenge those stakeholders. Here, businesses, the government, and other stakeholders are interdependent and share responsibilities. This calls for a social conversation on topics of general interest in which all parties concerned participate. "Civil society" is a term that frequently appears in this context. It refers to a group of emancipated individuals and their organizations who collectively accept the duty, from each of their individual points of view, to actively contribute to the solution of social issues and to guide social developments in the right direction.

With relation to social concerns, many stakeholders may collaborate with one another and jointly develop the resources required to realize a solution. Different parties' ability to mutually alter the terms of their performance is a key mechanism in these relationships. Social parties and organizations involved in an issue may benefit from this in a significant way by using it to encourage and support one another. This might be clarified with an example.

Let's say a drug manufacturer wishes to lessen its use of animals in testing. By requesting pharmaceutical items that have not been subjected to animal testing, consumers may help with this. By creating websites that provide information about animal experimentation by businesses, NGOs working to end the practice may aid consumers. By working together to create a quality mark that makes it simple for customers to determine if a product has not been subjected to animal testing, pharmaceutical businesses can help one another.

Pharmaceutical businesses may even want to be entirely accessible to NGOs in the hopes that they would be less likely to plan activities that might damage their reputation, such as boycotts. Alternatively, NGOs may discover that working with businesses may help them accomplish their objectives. Customers will fund NGOs that fight against animal experimentation as they become more aware of what happens to lab animals. These NGOs are more respectable as a result of this sponsorship. They may increase their influence on businesses, but they can also exert greater pressure on the government to pass laws prohibiting the use of animals in research. The government may enact tighter rules against animal testing as more customers voice their opposition to it. Businesses that have already made efforts to limit the use of animals in research might support this legislation since it provides them a competitive edge.

A view on corporate social responsibility that is resource-based aids in our understanding that stakeholders having sway over the corporation are somewhat responsible for the societal consequences it has. A stakeholder group has a responsibility to act when it has the power to alter the circumstances in which a morally preferable course of action also provides a clear

competitive benefit. Part of the blame for corporate environmental behavior rests with consumers who may affect it favorably by purchasing ecologically friendly goods.

Second, it is clear that businesses themselves must work with stakeholder groups in order to maximize the impact of their activities. The Round on Sustainable Palm Oil, established in 2004 with the goal of encouraging the development and use of sustainable oil palm products via credible global sustainability standards developed with the participation of all stakeholders, is an intriguing illustration of this. The association's members include important participants throughout the palm oil supply chain, including oil palm farmers, merchants, manufacturers, and retailers of consumer products, as well as banks, investors, and non-governmental organizations (NGOs) that promote environmental preservation and development. More than 40% of the world's palm oil production and commerce is carried out by these 259 entities together. A set of guidelines for sustainable palm oil production have been created by RSPO. The needs for producing sustainable palm oil are covered by these standards in terms of law, business, the environment, and society. To legally recognize and verify producers who are producing palm oil in accordance with RSPO criteria, a certification program called RSPO is set up. Any claims of utilizing or supporting RSPO certified palm oil made by end product makers and processors may also be verified by the certification system. They may say "this product contains RSPO certified palm oil," "this product contains x% RSPO certified palm oil," or "this product supports the trade in sustainable palm oil" if they had a certificate. Critical mass turns out to be a limited resource in the sustainable palm oil supply chain. Sustainable palm oil won't even come close to being commercially viable unless it is produced on a big enough scale. A broad coalition of stakeholders now have a shared incentive to work together to grow the market for sustainable palm oil.

Palm oil production must change in order to become sustainable and financially successful, and this can only be done with the help of several industry stakeholders working together. In this scenario of stakeholder dependency throughout the whole sector, the issue of who influences palm oil producers' actions to move them toward higher sustainability has little bearing. The degree of resource dependency is what counts, not the degree of control. The more a company views a stakeholder as a vital resource in achieving its own objectives, the more influence that stakeholder will have.

### **Obligatory Discussions**

However, a word of caution about stakeholder alliances is necessary. This takes the form of the well-known tale with the characters Everybody, Somebody, Anybody, and Nobody.

Everyone felt certain that someone would do the critical task since it needed to be done. Nobody really did it, even though anybody might have. Because it was everyone's responsibility, someone became irate. Everyone believed that anybody could complete the task, but nobody realized that nobody would. In the end, everyone held someone accountable for not doing what anybody could have.

The perceived responsibility of each participant reduces as the number of parties engaged increases. People begin to wait for one another, and nobody takes responsibility for the group as a whole. Therefore, cooperative and goal-oriented kinds of partnerships among stakeholders are

required. Stakeholder conversation, according to Gray, may be used for a variety of goals, including information sharing, developing a common vision, achieving agreement, and resolving disputes. These objectives each call for a distinct organizational structure. Stakeholder dialogues that are loosely organized are unlikely to produce much more than an informational exchange and the promotion of a common vision. That can be quite a feat at times. In order to achieve more tangible outcomes, more accommodating kinds of cooperation are required, in which parties attempt to come to an agreement on a problem that affects them all rather than just consulting one another. According to Gray, such a cooperation has the following five traits:

1. Interdependence among stakeholders;
2. By managing disputes constructively, solutions may be developed;
3. Consensus is the cornerstone for decision-making;
4. Shared responsibility for the future;
5. The process's emergence.

Making sure that everyone has experienced an improvement in their condition at the conclusion is a good method to guarantee that all parties can accept the solution. Being innovative in how you handle disagreements opens up fresh definitions of the issue and trade-off opportunities. Emerging solutions are sometimes difficult for all parties involved, and as they are the product of interaction and trade-offs, they frequently include components that were not anticipated.

According to Gray, this approach of reaching a consensus is particularly effective at addressing issues with a high NIMBY component, such as the advent of a new industrial park or an incinerator. Such issues are characterized by the local community's perception that it must endure disproportionately large expenses in favor of many others. It is appropriate from a standpoint of fairness that this be reimbursed. It is possible to find innovative solutions for almost unsolvable issues between companies and stakeholders by using this justifiable desire as a springboard. For instance, the Canadian government of Alberta was successful in setting up hazardous waste depots in communities that ultimately offered to accept them as a result of a protracted process of information, engagement, and agreements. Negotiations included tax breaks, economic spillovers, road upgrades, housing development, and favored employment for the neighborhood [7]–[10].

## CONCLUSION

In conclusion, Concerns about a possible shareholder control monopoly are raised by the concentration of shareholder control in a small number of hands. While shareholder rights and influence are critical for good corporate governance, it's also important to address any possible drawbacks and make sure that the process is more inclusive and balanced. Corporations may reduce the risks associated with a shareholder control monopoly and create sustainable and ethical decision-making for the benefit of all stakeholders by increasing transparency, shareholder involvement, long-term orientation, and stakeholder alignment. However, finding a win-win scenario is not always the best method to resolve disagreements between firms and stakeholders. A disagreement may also include the parties' deeper assumptions and intentions.



NGOs are concerned about the level of democracy in society, whereas underlying presumptions in the debate on biotechnology, for example, can be that the value of a biotech company in the stock market depends on the expectation that such a company will have a growing control over the food supply in the future. Negotiation options are limited when there are such disparities in viewpoint. In these situations, the conversation should turn to the basic issues surrounding the social and political role of enterprises.

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## THE IMPLICATIONS OF THE NEW GOVERNANCE FOR CORPORATE GOVERNANCE

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### ABSTRACT

*The concept of the New Governance has emerged as a response to the changing dynamics and complexities of the business environment. This abstract examines the implications of the New Governance approach for traditional corporate governance practices and highlights the need for adaptation in the face of evolving challenges and expectations. The shift in focus from a compliance-based approach to a more holistic and inclusive approach to governance. The New Governance emphasizes the importance of stakeholder engagement, sustainability, and corporate social responsibility. It recognizes the need to go beyond mere legal compliance and addresses the broader impact of business activities on society, the environment, and long-term value creation. A republican view of the corporation or business ethics is required since commercial entities have a duty to facilitate dispute resolution procedures in addition to engaging in economic production.*

**KEYWORDS:** *Accountability, Board Of Directors, Corporate Governance, Institutional Investors, Long-Termism, Multi-Stakeholder Approach, Regulatory Reform.*

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### INTRODUCTION

Businesses, particularly multinational or transnational businesses, have taken on new roles that historically belonged to governments alone in the trend known as "the new governance."<sup>1</sup> In a worldwide society, making and enforcing norms is "no longer a task managed by the state alone," claim Scherer et al. Instead, multinational businesses "participate in the formulation and implementation of rules in policy areas that were previously the sole responsibility of the state" alongside governments and other civil society organizations. It is said that in addition to their role in establishing rules, businesses also give or guarantee the "triad" of civil, political, and social rights, a duty usually performed by the government. Scherer and Palazzo propose a "communicative framework" for the new government based on Habermas's concept of deliberative democracy since the activities of formulating laws and enforcing rights need close cooperation with various groups in society and also create concerns of legitimacy.

The thesis of Matten, Crane, and Moon that the corporate role in society can now be characterized as "corporate citizenship" and as the "republican concept" of corporate ethics presented by Steinmann and Löhr are closely related, if not identical, to this concept of new governance as formulated by Scherer, Palazzo, and Baumann. The actions of businesses "can be understood as being in some meaningful way similar to that of citizens or citizen-ship," according to Moon et al. Corporations fulfill this civic duty by first "administering rights within

the normal course of a firm" and then "contributing to societal governance outside the firm" in collaboration with governments and non-governmental groups. According to Steinmann and Löhner, a republican view of the corporation or business ethics is required since commercial entities have a duty to facilitate dispute resolution procedures in addition to engaging in economic production. Consequently, corporations have a "double responsibility" for "both economics and ethics". By taking on this duty, corporations take on a political function that is typically the province of the state. Therefore, they contend, corporate ethics should be seen as a discursive ethical method aimed at reaching agreement on sound justifications for the amicable settlement of ad hoc disagreements with the corporation's stakeholders [1]–[3].

One issue that comes up is how the idea of new governance, often known as corporate citizenship or republican ethics, relates to corporate governance. The term "new governance" refers to the process of decision-making in the social and political order, not corporate governance. This function has historically been performed by the government, but it is now actively carried out by private parties, including corporations. Contrarily, corporate governance refers to a collection of legislative regulations that establishes the methods and procedures for exercising decision-making or control powers in business organizations. If we assume that modern organizations, particularly big ones that operate internationally, have evolved in the manner these researchers of the new governance have described, is it necessary to make any changes to the corporate governance structures that are now in use? Does the new governance affect corporate governance in any way, to put it briefly?

Scherer et al. ask the following question but do not provide a response in one succinct passage:

Do the internal company constitution and corporate governance suffer as a result of the corporation's new role? Would it not be reasonable to claim that since companies engage in political activity, they must allow the public to oversee their internal structures and procedures in order to support democratic legitimacy? This recommendation for a positive response is ambiguous, both in terms of the "consequences" that result from this new function beyond "opening up their internal structures" and permitting more democratic "public control" and in terms of the factors that justify these changes and make it "appropriate" to advocate for them. Since theories of the firm serve as the foundation for systems of corporate governance, Scherer et al. also raise the subject of the implications of new governance for corporate governance, but do not provide a response. The potential ramifications of this development for corporate governance or the philosophy of the company are not discussed by any of the other proponents of the new governance, corporate citizenship, or republican ethics.

The purpose of this essay is to investigate if the new form of governance has any consequences for corporate governance and, therefore, the theory of the company. Is the new governance consistent with established corporate governance models that are founded on accepted economic theories of the company, or are modifications necessary? If changes are necessary, what are they and—more importantly—why are they necessary? This investigation's key finding is that, yes, the new governance does have some ramifications for corporate governance and the firm theory. The aspects mentioned in the new governance literature are just a tiny portion of the larger changes in the competitive environment of modern firms that are to blame for these consequences. So, in addition to addressing the issue of what it means for corporate governance,

this paper has the virtue of putting the new governance in a broader perspective and identifying some additional causes driving its growth.

## DISCUSSION

### Traditional Corporate Governance

Corporate governance has typically been seen as the laws governing how a company interacts with its financiers or capital suppliers. For instance, Shleifer and Vishny state that corporate governance "deals with the ways in which suppliers of finance to corporations assure themselves of getting a return on their investment" This point of view is based on a theory of the company that holds that a corporation is a collection of contracts where each party involved in joint production contributes something in exchange for a claim on the profits. Since the return on equity capital is the remaining revenues or profits, making them residual risk bearers, they have a unique contractual issue that is best solved through control rights. Even while other organizations offer the necessary inputs, these production-related contributions are often not firm-specific, and the return can usually be guaranteed by other contractual ways. As a result, other parties don't necessarily require the safeguards that the firm's financiers have, including control rights. As a result, these rights are given to the parties that will most benefit from them: equity capital providers.

The significance of control rights in corporate governance comes from their capacity to address two crucial agency issues in joint production, according to the firm's financiers. In order to encourage its members to keep an eye on the activity of other groups, residual revenues are first used to overcome the challenge of tracking the contribution of each participant in a joint production. The second, and more significant, purpose of corporate governance is to solve the agency issue brought on by the separation of ownership and control in big publicly traded companies. Through the board of directors, capital providers may guarantee that the managers oversee each group's activities and optimize residual revenues or profits by using the control powers offered by corporate governance.

Since maximizing efficiency is the goal of all production choices, efficiency is also the goal of the corporate governance norms, which are established in a market via negotiations between a company and its equity capital suppliers. The types of corporate governance that develop when corporate constituents may freely engage in market transactions will often be effective. One of corporation law's goals—some believe it is the sole legitimate goal—insofar as it is formed by government legislation as opposed to private agreement is to codify in law the most effective connection between businesses and their funders. In fact, most of the corporate governance law in the Anglo-American system is really "off-the-shelf" default law that codifies the types of contracts that private parties would construct for themselves. Businesses are generally free, particularly in the Anglo-American system, to contract differently if these restrictions do not promote efficient production. Any government-imposed, non-negotiable requirements for corporate governance may be presumed to add some inefficiencies into business operations. Government, however, has the authority to legislate them into law in the interest of principles other than efficiency, such justice or social welfare.

According to this conventional view of corporate governance, businesses are seen to function inside a market where private economic players exercise their property rights via exchanges or transactions. Thus, the market is an area of activity where everyone seeks to maximize their benefit, including shareholders who are motivated by profit as well as other investors, workers, clients, and suppliers. In a capitalist economy, the market mechanism is used to organize production, distribute the wealth so produced, as well as decide on the specifics of corporate governance laws and the distribution of governance rights. The state or government establishes the legal framework for market activity, for instance by defending property rights and upholding private agreements, and also establishes regulations for other areas of civic life with the democratic involvement of its people. The state's duties include safeguarding people's civil and political rights as well as providing public goods.

### **The New Governance's Challenge**

This traditional view of corporate governance is challenged by the reality of the new governance, which involves firms participating in the creation of rules and the enforcement of rights, both explanatorily and normatively. The traditional view of corporate governance, which is supported by the economic theory of the firm at its core, emphasizes the idea that businesses engage in private, self-interested economic transactions while governments focus on their respective public functions of rulemaking and rights administration. There is a need for an explanation of why these new corporate functions should exist in a competitive market, if they occur at all. Proponents of the new governance, as well as corporate citizenship and republican ethics, presume the efficacy and validity of the market process.

In cases when the government has been inefficient due to a lack of either the authority or the capacity to act effectively, corporations have taken up the job of creating rules and enforcing rights, according to the sole explanation provided by proponents of the new governance. However, the fact that a need exists does not always explain why businesses have taken action to meet it. Van Oosterhout notes that new governance experts have failed to provide any convincing arguments for why businesses would be effective administrators of rights or rule makers, or, more importantly, why they would accept these duties in the first place. First, the development of stronger and more effective mechanisms would also penalize businesses that participate in activities that these markets are unwilling to pay for. But secondly, even if businesses could get away with such actions in internationally competitive marketplaces, why would they do so if there was no benefit to them?

The lack of an explanation of how the allegedly new roles that corporations have taken on could possibly be efficient means that it is unclear whether these obligations would be taken on voluntarily by corporations or imposed on them by a state government that is dedicated to the pursuit of efficiency or any other values. In addition to this issue, the explanation of the new governance does not provide any clear-cut firm theory that would underpin these corporate duties.

Leaving aside the reason, it is debatable whether businesses, who are considered private actors, should play these roles. As a result, a legitimacy issue develops, which Palazzo and Scherer thoroughly analyze. Holding businesses to stronger democratic accountability in a

"communication-based approach to political theory" that incorporates "a continuous process of deliberative discourse" is how they find a solution to this issue, according to Habermas. The new functions of businesses, however, cannot be understood within the more traditional framework of corporations as economic players in competitive marketplaces, which is shown by the mere fact that there is a "problem" with legitimacy [4]–[6].

That there should be a legitimacy issue is in and of itself a flaw in the new system of government. In order to overcome a normative dilemma of legitimacy, it is not easy to abandon the conventional understanding of businesses as private economic organizations engaged in market activity, particularly given that this does not address the more basic problem of explanation.

### **Finding New Foundations**

Thankfully, it is feasible to comprehend the evolution of the new governance in a manner that demonstrates how the new duties and tasks of modern businesses are an effective adaptation to a modified business competitive environment. Furthermore, such an explanation does not pose any normative legitimacy issues that would call into question the core idea of businesses acting as ecological agents. This explanation does, however, affect the fundamental philosophy of the company in ways that have a big impact on corporate governance. Luigi Zingales' paper "In Search of New Foundations" provides the major ideas of this justification. The foundations in issue are those of corporate finance; in his opinion, a new theory of the firm is necessary to underpin corporate finance's empirical research, real-world applications, and policy recommendations. However, corporate governance - and the new governance - may be applied with equal success to the new foundations he identifies. Although Post et al. do not discuss the implications of the "extended enterprise" for the theory of the firm or corporate governance, it shares many of the characteristics of modern companies as outlined by Zingales.

Over the last several decades, the globe has seen significant transformation. The main changes identified by proponents of the new governance center on what Mathews terms the "global civil society" that has emerged as a result of national governments losing their independence and sharing power with businesses and nongovernmental organizations. According to political theory, this shift heralds the demise of the Westphalian order and the advent of a "global governance" order. The vast political theory literature on global civil society and global governance has mostly been cited by academics of the new governance. However, commercial organizations have undergone transformations that are just as fundamental but are not included in this literature.

The breaking up of giant conglomerates with their standardized organizational forms in favor of smaller, more agile businesses that have adopted a broad range of original and still-evolving organizational forms is the first obvious indication of changes in today's firms. Second, businesses are moving away from their inflexible, vertically integrated organizational structure and embracing more adaptable, open forms of network cooperation. These two trends cause organizational boundaries, which are continually shifting, to become more ambiguous. Third, corporate structures are becoming more flattened with many informal reporting links as opposed to being hierarchical with lengthy official lines of command. Fourth, rather of just cutting costs

and increasing production of a conventional product line, firms are being forced to innovate continually with new products and services and enhance quality. The traditional focus on economies of scale and market share has been supplanted by innovation and quality improvement as the main drivers of business strategy.

Behind these evident shifts that have significant implications for government and business finance are some less noticeable ones. In any situation of competition, a company's best course of action is to seek out and seize chances for value creation. The main strategies of the conventional business have been to use sizable fixed physical assets and achieve economies of scale to lower costs and increase market share. Control over inputs via vertical resource integration and hierarchical command structures for workers are essential in such a corporation. Capital is the most important input or resource. A typical, capital-intensive business requires enormous quantities of cash, therefore businesses are forced to look to outside investors who can take on the risk of supplying capital via diversification. We must provide these diverse investors substantial ownership rights since they still carry a significant amount of residual risk. However, outside ownership brings with it a division between de jure ownership and de facto control, which causes the agency issues that corporate governance is primarily intended to address.

The strategy that businesses must use to keep creating value has undergone a significant transformation as a result of the changing competitive environment over the last several decades. Michael Jensen refers to the decades that followed 1973 as "the modern industrial revolution" in his presidency speech to the American Finance Association. According to him, the conventional paradigm of development via expansion and economies of scale was rendered ineffective by a combination of rising productivity, technological innovation, falling capital costs, more diverse sources of finance, laxer regulations, and the globalization of trade. Companies could no longer generate profit without taking advantage of fresh prospects brought forth by technology advancement and globalization. Value development relied more on new and improved items than on cheaper, more plentiful ones.

Fixed concrete assets are less significant in this new age than knowledge and abilities. Human capital has grown increasingly important and in demand since financial capital is less necessary and, in any case, simpler to acquire in a variety of ways. Companies also discover that they have less control over other sources of innovation and competitive advantage, including workers. Employees may easily leave the company to work for rival companies anywhere in the world, but there are also important skills and information that are held by external parties throughout the world who cannot be brought inside the company. Because of this, the resources required for value creation cannot be owned and managed in a hierarchical organization as they formerly were. Instead, they must be mobilized in a collaborative network of individuals and institutions, both within and outside the firm. As a result, connections rather than transactions are the true generators of organizational wealth, according to Post et al.

### **Governance of Corporations and New Foundations**

This explanation of changes in the corporate competitive environment describes changes in recent corporate strategies, as well as in organizational, managerial, and financial advancements. But what are the effects on corporate governance? Should corporate governance take into

account a wider variety of organizations and their interests, or can it still simply deal with "the ways in which suppliers of finance to corporations assure themselves of getting a return on their investment"? According to the conventional view, only shareholders are the focus of corporate governance not because the interests of other groups are unaffected or irrelevant, but rather due to three connected premises.

In the beginning, only stockholders take on residual risk. However, because the returns on their investment in a company are fixed sums that can be secured by full, legally enforceable contracts, other constituencies do not bear residual risk, which is the risk associated with having a return based on residual revenues or profits. Furthermore, corporate governance serves as a risk-bearing solution, making the only investors with residual claims eligible for its protection. Different safeguards are more effective for various groups of people who face different types of danger. The important thing to remember is that although every group should get an adequate degree of risk protection, non-residual risk bearers may legitimately obtain different protections than residual risk bearers and hence are not required to be within the purview of corporate governance.

Second, corporate decisions solely affect shareholders and have no impact on other stakeholder groups provided, of course, that a company is still viable. Since all non-shareholder constituencies have fixed claims that are negotiated as part of the formation of a firm's nexus of contracts, their return is based on the prices that their inputs command in the relevant markets for labor, goods, commodities, and other services, which are independent of the performance of a firm. In contrast, equity capital investors' returns, which are based on the company's unrealized profits or residual revenues, are directly influenced by the management's choices. The amount of earnings is impacted by management actions, but the business's solvency which is the main source of firm risk for non-shareholder groups is not always affected. Corporate governance is the mechanism through which shareholders' interests in a company's financial stability are safeguarded.

Third, each group's right to corporate income is based entirely on formal contracts. Investors' claims are guaranteed by corporate governance, and those of every other group are supported by the agreements that take place in the market transactions for their contributions. However, businesses also enter into implicit agreements that compel suppliers of input to use firm-specific resources without a written agreement that can be enforced in court. Zingales notes that a company with a reputation for treating people fairly, for instance, may be able to persuade workers to make a contribution to the company that they would not make in a market. He goes on,

1. The firm's reputation adds value and is an organizational asset if these investments are really beneficial and could not have been obtained via an express contract.
2. Therefore, both implicit and explicit contracts must be taken into account in any theory of the company that accounts for all sources of value in a business. However, these implicit contracts get little consideration in the conventional economic theory of the corporation.
3. It is clear that the changes that have occurred in modern businesses call into question these three tenets, which are essential to the conventional explanation of corporate governance.



First, numerous groups besides shareholders now bear residual risk. Human capital becomes crucial to a company's strategy when the significance of huge, physical assets and economies of scale declines and is replaced by a new focus on innovation and quality. Employees must now be persuaded to make firm-specific investments with guarantees that their efforts will be valued and not taken advantage of rather than being ordered about in a hierarchical system. To put it another way, increased quasi-rents brought on by firm-specific investments as a result of the value of human capital in contemporary production leave workers more open to exploitation by other parties, particularly shareholders. Furthermore, a firm's valuable human capital is owned by several other organizations that are connected to its network of resources, in addition to its own personnel. Additionally, it is necessary to entice these human capital sources to collaborate with promises of incentives. Thus, when strategic partnerships are established with partners and suppliers and organizational borders of enterprises become hazy and porous, the residual risk of such organizations is dispersed further.

Second, non-shareholder organizations are now more impacted than ever by business decisions. The distinction that was formerly clear between market forces, which determine input prices, and industrial choices, which solely affect profit levels, has become blurry. Employees are no longer solely vendors of labor, the price of which is set by the labor market as human capital gains in importance. The value of an employee's contribution and, thus, their return, are now significantly impacted by management decisions. Additionally, when relationships take the place of transactions, workers function less in a labor market where they just sell their labor for money and more in cooperative enterprises where they contribute to value creation by making firm-specific contributions that are impossible to achieve in a market alone. Similar to how other groups have been dragged into the corporate arena, they are now resources that contribute to the value or organizational wealth of a corporation, not only as players in the market or spectators. Since these groups participate in both the creation and distribution of wealth, the return to them is influenced by management decisions rather than just the market price of their inputs. Again, the difference between being in a relationship with a corporation and just engaging in a transaction with one dissolves when firm borders grow more hazy and permeable [7]–[10].

Third, implicit contracts are now just as vital to corporate operations as explicit contracts, if not more so. Explicit contracts are essential to market transactions, but relationships, which are based more on trust and shared objectives and interests, do not need them as much. Implicit contracts are also more significant in networks than they are in businesses with a hierarchical command structure and vertical resource integration, especially when dealing with persons and organizations outside of a corporation. The importance of networks and connections to a company underscores the reality that, rather than financial capital, which can be used to acquire permanent, concrete assets, human capital—the use of people's talents and knowledge—is now the key to wealth development. And unlike financial capital, human capital is best acquired and used via implicit agreements as opposed to formal contracts.

There is obviously a need to reconsider the current allocation of control rights and the procedures for their exercise if traditional corporate governance is based on the three premises that only shareholders bear residual risk, that only they are affected by corporate decisions, and that only explicit contracts are at issue. I am not aware of any formal development of the implications of

this strategy for corporate governance, Zingales acknowledges. Attempting any such advancement is beyond the purview of this article, despite the fact that several authors have offered fresh ideas. The particular relationship between this new foundation and the two key components of the new governance—making rules and enforcing rights—remains to be determined. How can these trends be understood more specifically in the context of the altered competitive climate that drives the search for new foundations?

## CONCLUSION

In conclusion, Traditional corporate governance procedures are affected by the New Governance concept. Organizations need to harness technology, embrace sustainability and stakeholder involvement, adapt to shifting stakeholder expectations, increase transparency, and develop an accountability culture. Organizations may manage the shifting business environment, develop resilience, and guarantee the long-term value generation for all engaged stakeholders by adopting the concepts of the New Governance. Organizations have to balance the competing interests of many stakeholders, adhere to legal obligations, and deal with immediate demands. For implementation to be effective, creating a culture of responsibility, encouraging moral conduct, and securing support from all organizational levels are essential.

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